## **Andrew Wait**

## List of Publications by Year in descending order

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1478505 1372567 34 154 10 6 citations h-index g-index papers 34 34 34 83 docs citations times ranked citing authors all docs

#	Article	IF	CITATIONS
1	Managing change: Communication, managerial style and change in organizations. Economic Modelling, 2018, 69, 1-12.	3.8	25
2	Hold-Up and Sequential Specific Investments. RAND Journal of Economics, 2004, 35, 386.	2.3	16
3	Innovation in a generalized timing game. International Journal of Industrial Organization, 2015, 42, 23-33.	1.2	13
4	Team composition, worker effort and welfare. International Journal of Industrial Organization, 2015, 41, 1-8.	1.2	11
5	Watercooler chat, organizational structure and corporate culture. Games and Economic Behavior, 2019, 118, 354-365.	0.8	11
6	Timing of investments, holdup and total welfare. International Journal of Industrial Organization, 2004, 22, 413-425.	1.2	9
7	Worker Trust in Management and Delegation in Organizations. Journal of Law, Economics, and Organization, 2021, 36, 495-536.	1.5	9
8	Authority and communication in firms. Journal of Economic Behavior and Organization, 2018, 155, 315-348.	2.0	7
9	Staged Financing with a Variable Return. B E Journal of Theoretical Economics, 2007, 7, .	0.2	6
10	Tendering and Bidding for Access: A Regulator's Guide to Auctions. Australian Journal of Management, 2003, 28, 345-370.	2.2	5
11	Should I Stay or Should I Go? Participation and Decision-Making in Family Firms. Journal of Institutional and Theoretical Economics, 2015, 171, 215.	0.2	5
12	Shipwrecks and treasure hunters. Journal of Economic Dynamics and Control, 2018, 90, 259-283.	1.6	5
13	Who Decides about Change and Restructuring in Organizations?. SSRN Electronic Journal, 0, , .	0.4	5
14	Holdup and Innovation. Journal of Economics/ Zeitschrift Fur Nationalokonomie, 2005, 85, 277-295.	0.7	3
15	Ownership, Access, and Sequential Investment. Canadian Journal of Economics, 2014, 47, 203-231.	1.2	3
16	Technology, team production and incentives. Economics Letters, 2016, 141, 91-94.	1.9	3
17	Preemption with a second-mover advantage. Games and Economic Behavior, 2021, 129, 294-309.	0.8	3
18	Market Entry Dynamics with a Second-Mover Advantage. B E Journal of Theoretical Economics, 2007, 7,	0.2	2

#	Article	IF	CITATIONS
19	Communication Breakdown: Consultation or Delegation from an Expert with Uncertain Bias. B E Journal of Theoretical Economics, 2010, 10, .	0.2	2
20	Trust, Credibility and Delegation: Evidence from Multiple Employees per Establishment. SSRN Electronic Journal, $0, \ldots$	0.4	2
21	Spoiling synergy. Economics Letters, 2016, 143, 80-83.	1.9	2
22	Watercooler Chat, Organizational Structure and Corporate Culture. SSRN Electronic Journal, 0, , .	0.4	2
23	MARKET NICHE, FLEXIBILITY AND COMMITMENT. Manchester School, 2007, 75, 122-130.	0.9	1
24	BUNDLING IN AUCTIONS WITH NON-LINEAR VALUATIONS*. Australian Economic Papers, 2011, 50, 17-26.	2.2	1
25	Trust and the Delegation of Real Authority. SSRN Electronic Journal, 2017, , .	0.4	1
26	Blocking in a Timing Game with Asymmetric Players. SSRN Electronic Journal, 0, , .	0.4	1
27	The evolving nature of the college wage premium. Economic Modelling, 2020, 93, 474-479.	3.8	1
28	The Prodigal Corporation: an Analysis on the Effectiveness of the ACCC's Immunity Policy for Cartel Conduct. Australian Economic Papers, 2013, 52, 38-51.	2.2	0
29	Innovation in a Generalized Timing Game. SSRN Electronic Journal, 2013, , .	0.4	0
30	Contracts, incentives and organizations: Hart and Holmström Nobel Laureates. Review of Political Economy, 2017, 29, 493-522.	1.1	0
31	Shipwrecks and Treasure Hunters. SSRN Electronic Journal, 0, , .	0.4	0
32	Contracts, Incentives and Organizations: Hart and Holmstrom Nobel Laureates. SSRN Electronic Journal, 0, , .	0.4	0
33	Family Ownership and the Decentralization of Decision Making. SSRN Electronic Journal, 0, , .	0.4	0
34	Search without looking. Journal of Economic Dynamics and Control, 2022, , 104441.	1.6	0