

Michael K Price

List of Publications by Year in descending order

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16
papers

1,383
citations

759233

12
h-index

940533

16
g-index

17
all docs

17
docs citations

17
times ranked

961
citing authors

#	ARTICLE	IF	CITATIONS
1	An experimental test of fundraising appeals targeting donor and recipient benefits. <i>Nature Human Behaviour</i> , 2021, 5, 1339-1348.	12.0	7
2	Testing for crowd out in social nudges: Evidence from a natural field experiment in the market for electricity. <i>Proceedings of the National Academy of Sciences of the United States of America</i> , 2019, 116, 5293-5298.	7.1	63
3	Prices versus nudges: What matters for search versus purchase of energy investments?. <i>Journal of Public Economics</i> , 2019, 172, 151-173.	4.3	25
4	Advice in the marketplace: a laboratory study. <i>Experimental Economics</i> , 2017, 20, 156-180.	2.1	5
5	Do Extrinsic Incentives Undermine Social Norms? Evidence from a Field Experiment in Energy Conservation. <i>Environmental and Resource Economics</i> , 2017, 67, 413-428.	3.2	70
6	Signaling quality through gifts: Implications for the charitable sector. <i>European Economic Review</i> , 2017, 96, 48-61.	2.3	8
7	The Use of Field Experiments in Environmental and Resource Economics. <i>Review of Environmental Economics and Policy</i> , 2016, 10, 206-225.	7.0	39
8	The perverse impact of calling for energy conservation. <i>Journal of Economic Behavior and Organization</i> , 2015, 110, 1-18.	2.0	11
9	The Persistent Impacts of Norm-Based Messaging and Their Implications for Water Conservation. <i>Journal of Consumer Policy</i> , 2014, 37, 437-452.	1.3	129
10	Using Nonpecuniary Strategies to Influence Behavior: Evidence from a Large-Scale Field Experiment. <i>Review of Economics and Statistics</i> , 2013, 95, 64-73.	4.3	447
11	The Persistence of Treatment Effects with Norm-Based Policy Instruments: Evidence from a Randomized Environmental Policy Experiment. <i>American Economic Review</i> , 2011, 101, 318-322.	8.5	268
12	Is a Donor in Hand Better than Two in the Bush? Evidence from a Natural Field Experiment. <i>American Economic Review</i> , 2010, 100, 958-983.	8.5	119
13	The role of social connections in charitable fundraising: Evidence from a natural field experiment. <i>Journal of Economic Behavior and Organization</i> , 2009, 69, 160-169.	2.0	64
14	Earmarking lottery proceeds for public goods: Empirical evidence from U.S. lotto expenditures. <i>Economics Letters</i> , 2007, 95, 451-455.	1.9	16
15	USING LOTTERIES TO FINANCE PUBLIC GOODS: THEORY AND EXPERIMENTAL EVIDENCE. <i>International Economic Review</i> , 2007, 48, 901-927.	1.3	84
16	A fundraising mechanism inspired by historical tontines: Theory and experimental evidence. <i>Journal of Public Economics</i> , 2007, 91, 1750-1782.	4.3	19