

Harvey S James

List of Publications by Year in descending order

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107
papers

2,490
citations

331670

21
h-index

233421

45
g-index

145
all docs

145
docs citations

145
times ranked

1736
citing authors

#	ARTICLE	IF	CITATIONS
1	Owner as Manager, Extended Horizons and the Family Firm. <i>International Journal of the Economics of Business</i> , 1999, 6, 41-55.	1.7	701
2	The trust paradox: a survey of economic inquiries into the nature of trust and trustworthiness. <i>Journal of Economic Behavior and Organization</i> , 2002, 47, 291-307.	2.0	213
3	Reinforcing Ethical Decision Making Through Organizational Structure. <i>Journal of Business Ethics</i> , 2000, 28, 43-58.	6.0	124
4	The Ethics of Constrained Choice: How the Industrialization of Agriculture Impacts Farming and Farmer Behavior. <i>Journal of Agricultural and Environmental Ethics</i> , 2005, 18, 269-291.	1.7	119
5	What Can the Family Contribute to Business? Examining Contractual Relationships. <i>Family Business Review</i> , 1999, 12, 61-71.	6.6	109
6	Why did you do that? An economic examination of the effect of extrinsic compensation on intrinsic motivation and performance. <i>Journal of Economic Psychology</i> , 2005, 26, 549-566.	2.2	105
7	Farmer identity, ethical attitudes and environmental practices. <i>Ecological Economics</i> , 2014, 98, 49-61.	5.7	81
8	Property Right and Organizational Characteristics of Producer-owned Firms and Organizational Trust. <i>Annals of Public and Cooperative Economics</i> , 2005, 76, 545-580.	2.4	56
9	Generalized Morality, Institutions and Economic Growth, and the Intermediating Role of Generalized Trust. <i>Kyklos</i> , 2015, 68, 165-196.	1.4	55
10	Determinants affecting farmers' willingness to cooperate to control pests. <i>Ecological Economics</i> , 2015, 117, 182-192.	5.7	54
11	Farmer trust in producer- and investor-owned firms: Evidence from Missouri corn and soybean producers. <i>Agribusiness</i> , 2006, 22, 135-153.	3.4	45
12	Smith, Friedman, and Self-Interest in Ethical Society. <i>Business Ethics Quarterly</i> , 2000, 10, 659-674.	1.5	43
13	Environmental Kuznets Curves for air pollution in African and developed countries: exploring turning point incomes and the role of democracy. <i>Journal of Environmental Economics and Policy</i> , 2017, 6, 134-152.	2.5	38
14	Perceived economic pressures and farmer ethics. <i>Agricultural Economics (United Kingdom)</i> , 2008, 38, 349-361.	3.9	35
15	Is the Just Man a Happy Man? An Empirical Study of the Relationship between Ethics and Subjective Well-Being. <i>Kyklos</i> , 2011, 64, 193-212.	1.4	34
16	On the Reliability of Trusting. <i>Rationality and Society</i> , 2002, 14, 229-256.	1.1	32
17	On Finding Solutions to Ethical Problems in Agriculture. <i>Journal of Agricultural and Environmental Ethics</i> , 2003, 16, 439-457.	1.7	30
18	Perceived socioeconomic status as a predictor of environmental concern in African and developed countries. <i>Journal of Environmental Psychology</i> , 2016, 46, 83-95.	5.1	29

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19	Does investment in trade credit matter for profitability? Evidence from publicly listed agro-food firms. <i>Research in International Business and Finance</i> , 2019, 47, 237-250.	5.9	28
20	Self-Selection Bias in Business Ethics Research. <i>Business Ethics Quarterly</i> , 2006, 16, 559-577.	1.5	26
21	When is a Bribe a Bribe? Teaching a Workable Definition of Bribery. <i>Teaching Business Ethics</i> , 2002, 6, 199-217.	0.8	25
22	Separating contract from governance. <i>Managerial and Decision Economics</i> , 2000, 21, 47-61.	2.5	24
23	Does Ethics Training Neutralize the Incentives of the Prisoner's Dilemma? Evidence from a Classroom Experiment. <i>Journal of Business Ethics</i> , 2004, 50, 53-61.	6.0	21
24	You can have your trust and calculativeness, too: Uncertainty, trustworthiness and the Williamson thesis. <i>Journal of Trust Research</i> , 2014, 4, 57-65.	0.8	21
25	FARMERS'S WILLINGNESS TO COOPERATE IN ECOSYSTEM SERVICE PROVISION: DOES TRUST MATTER?. <i>Annals of Public and Cooperative Economics</i> , 2017, 88, 5-31.	2.4	20
26	Realization of the potential of the Ukraine-EU free trade area in agriculture. <i>Journal of International Studies</i> , 2017, 10, 258-277.	1.9	19
27	The adoption, diffusion, and evolution of organizational form: insights from the agrifood sector. <i>Managerial and Decision Economics</i> , 2011, 32, 243-259.	2.5	18
28	Organizational Economics Research in the U.S. Agricultural Sector and the Contracting and Organizations Research Institute. <i>American Journal of Agricultural Economics</i> , 2004, 86, 756-761.	4.3	17
29	Power, Fairness and Constrained Choice in Agricultural Markets: A Synthesizing Framework. <i>Journal of Agricultural and Environmental Ethics</i> , 2016, 29, 945-967.	1.7	17
30	Does The World Need U.S. Farmers Even If Americans Don't?. <i>Journal of Agricultural and Environmental Ethics</i> , 2008, 21, 311-328.	1.7	15
31	Perceived environmental quality and subjective well-being: are African countries different from developed countries?. <i>International Journal of Happiness and Development</i> , 2016, 3, 64.	0.1	15
32	Production and trade patterns in the world apple market. <i>Innovative Marketing</i> , 2021, 17, 16-25.	1.7	14
33	Are employment and managerial control equivalent? Evidence from an electronics producer. <i>Journal of Economic Behavior and Organization</i> , 1998, 36, 447-471.	2.0	13
34	The effect of trust on public support for biotechnology: Evidence from the U.S. Biotechnology Study, 1997-1998. <i>Agribusiness</i> , 2003, 19, 155-168.	3.4	13
35	Sustainable agriculture and free market economics: Finding common ground in Adam Smith. <i>Agriculture and Human Values</i> , 2006, 23, 427-438.	3.0	13
36	Asymmetric information in cattle auctions: the problem of revaccinations. <i>Agricultural Economics (United Kingdom)</i> , 2007, 36, 79-88.	3.9	13

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37	Trade credit supply in African agro-food manufacturing industry: determinants and motives. <i>Agricultural Finance Review</i> , 2018, 78, 312-329.	1.3	13
38	A comparative analysis of media reporting of perceived risks and benefits of genetically modified crops and foods in Kenyan and international newspapers. <i>Public Understanding of Science</i> , 2015, 24, 563-581.	2.8	11
39	Networks, Power and Dependency in the Agrifood Industry. <i>The International Library of Environmental, Agricultural and Food Ethics</i> , 2013, , 99-126.	0.1	11
40	Are Farmers of the Middle Distinctively "Good Stewards"? Evidence from the Missouri Farm Poll, 2006. <i>Journal of Agricultural and Environmental Ethics</i> , 2010, 23, 571-590.	1.7	9
41	The Ethical Challenges in Farming: A Report on Conversations with Missouri Corn and Soybean Producers. <i>Journal of Agricultural Safety and Health</i> , 2005, 11, 239-248.	0.4	8
42	Ethical Frameworks and Farmer Participation in Controversial Farming Practices. <i>Journal of Agricultural and Environmental Ethics</i> , 2012, 25, 377-404.	1.7	8
43	TIME UNDER AUTOCRATIC RULE AND ECONOMIC GROWTH. <i>Contemporary Economic Policy</i> , 2013, 31, 44-61.	1.7	8
44	Using the Prisoner's Dilemma to Teach Business Ethics When Personal and Group Interests Conflict. <i>Teaching Business Ethics</i> , 1998, 2, 211-222.	0.8	7
45	Estimating OSHA compliance costs. <i>Policy Sciences</i> , 1998, 31, 321-341.	2.8	7
46	Using translational research to enhance farmers' voice: a case study of the potential introduction of GM cassava in Kenya's coast. <i>Agriculture and Human Values</i> , 2014, 31, 673-681.	3.0	7
47	Organizational trust in farmer organizations: evidence from the Chinese fresh apple industry. <i>British Food Journal</i> , 2018, 120, 676-689.	2.9	7
48	Farmer Trust in Producer- and Investor-owned Firms: Evidence from Missouri Corn and Soybean Producers. <i>SSRN Electronic Journal</i> , 2004, , .	0.4	6
49	Case studies on smallholder farmer voice: an introduction to a special symposium. <i>Agriculture and Human Values</i> , 2014, 31, 637-641.	3.0	6
50	Cooperating to compete: turning toward a community of practice. <i>Journal of Business Strategy</i> , 2017, 38, 30-37.	1.6	6
51	The assessment of fairness in agricultural markets. <i>Geoforum</i> , 2018, 96, 41-50.	2.5	6
52	Behavioral Ethics and the Incidence of Foodborne Illness Outbreaks. <i>Journal of Agricultural and Environmental Ethics</i> , 2020, 33, 531-548.	1.7	6
53	The effect of urbanization on food security and agricultural sustainability. <i>Economics and Sociology</i> , 2021, 14, 76-88.	2.3	6
54	Just-cause provisions, severance pay, and the efficiency wage hypothesis. <i>Managerial and Decision Economics</i> , 2000, 21, 83-88.	2.5	5

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55	Triggers of Farmer-Herder Conflicts in Ghana: A Non-Parametric Analysis of Stakeholdersâ€™ Perspectives. Sustainable Agriculture Research, 2017, 6, 141.	0.3	5
56	Perceived Economic Pressures and Farmer Ethics. SSRN Electronic Journal, 0, , .	0.4	4
57	Complexity, novelty, and ethical judgement by entrepreneurs. International Journal of Entrepreneurial Venturing, 2016, 8, 170.	0.5	4
58	Risk attitudes within farmer cooperative organizations: Evidence from China's fresh apple industry. Annals of Public and Cooperative Economics, 2021, 92, 173-205.	2.4	4
59	Vertical Integration and Concentration in US Agriculture. , 2013, , 1-10.		4
60	On Finding Solutions to Ethical Problems in Agriculture. SSRN Electronic Journal, 0, , .	0.4	4
61	Financing Higher Education through Student Loans: An Examination of Student Loan Take up and the Debt Burden among Ghanaian Tertiary Students. International Journal of African Higher Education, 2019, 5, .	0.2	3
62	Trade Credit Contracts, Theories and their Applications: A Synthesis of the Literature. Ghana Journal of Development Studies, 2020, 17, 86-91.	0.4	3
63	Keeping it in the family: a socio-cognitive approach to the prioritization of family goals. Journal of Small Business and Enterprise Development, 2020, 27, 471-487.	2.6	3
64	Organizational Antecedents of Trust in Producer-owned Firms. SSRN Electronic Journal, 0, , .	0.4	3
65	On the Reliability of Trusting. SSRN Electronic Journal, 0, , .	0.4	3
66	Application of the marketing mix to the world export of animal products. Innovative Marketing, 2020, 16, 79-88.	1.7	3
67	Separating Contract from Governance. SSRN Electronic Journal, 2000, , .	0.4	2
68	An Empirical Investigation of the Relationship Among Generalized Morality, Institutions, Generalized Trust and Economic Growth. SSRN Electronic Journal, 0, , .	0.4	2
69	You Can Have Your Trust and Calculativeness, Too: Uncertainty, Trustworthiness and the Williamson Thesis. SSRN Electronic Journal, 2013, , .	0.4	2
70	No man lives on an island: habitual agency and complexity in entrepreneurial decision-making. International Journal of Complexity in Leadership and Management, 2016, 3, 244.	0.5	2
71	The association between food insecurity and subjective wellbeing in Sub-Saharan Africa. International Journal of Happiness and Development, 2019, 5, 201.	0.1	2
72	Title is missing!. , 1998, 31, 279-300.		1

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73	Employment Contracts, US Common Law and the Theory of the Firm. International Journal of the Economics of Business, 2003, 10, 49-65.	1.7	1
74	Anthony Winson: The industrial diet: the degradation of food and the struggle for healthy eating. Agriculture and Human Values, 2014, 31, 691-692.	3.0	1
75	The Production of Food and Fiber: An Adaptation of CoP Features for Sustainable Water Use in Agribusiness. Sustainability, 2016, 8, 1189.	3.2	1
76	Nature of the Farm: Revisited. Agricultural and Resource Economics Review, 2017, 46, 123-145.	1.1	1
77	Is the Platinum Rule credible? An examination of other-regarding perceptions and attitudes toward unethical behavior. Review of Social Economy, 2023, 81, 601-621.	1.1	1
78	Fairness Perceptions and Expectations in Agriculture: Lessons from the Case of Dicamba. SSRN Electronic Journal, 0, , .	0.4	1
79	A New Institutional Economics Perspective on the Relationship Among Societal Values, Governance Structure and Access to Rural Health Care Services. SSRN Electronic Journal, 0, , .	0.4	1
80	Networks, Power and Dependency in the Agrifood Industry. SSRN Electronic Journal, 0, , .	0.4	1
81	Why are there Explicit Contracts of Employment?. SSRN Electronic Journal, 0, , .	0.4	1
82	Doing the Right Entrepreneurial Thing: Ethical Decision Making Under Uncertainty. Proceedings - Academy of Management, 2012, 2012, 14471.	0.1	1
83	Vertical Integration and Concentration in US Agriculture. , 2018, , 1-9.		1
84	The association between food insecurity and subjective wellbeing in Sub-Saharan Africa. International Journal of Happiness and Development, 2019, 5, 201.	0.1	1
85	Is the Just Man a Happy Man? An Empirical Study of the Relationship Between Ethics and Subjective Well-Being. SSRN Electronic Journal, 0, , .	0.4	0
86	Agriculture and human values. Agriculture and Human Values, 2012, 29, 285-286.	3.0	0
87	Agriculture and human values. Agriculture and Human Values, 2012, 29, 135-136.	3.0	0
88	Jayson Lusk: The food police: a well-fed manifesto about the politics of your plate. Agriculture and Human Values, 2013, 30, 661-662.	3.0	0
89	An examination of transaction interdependency: a perspective in the animal health and nutrition industrial system. Journal on Chain and Network Science, 2014, 14, 43-57.	1.6	0
90	Complexity, Novelty, and Ethical Judgment by Entrepreneurs. SSRN Electronic Journal, 2015, , .	0.4	0

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91	Power, Fairness and Constrained Choice in Agricultural Markets: A Synthesizing Framework. SSRN Electronic Journal, 2016, , .	0.4	0
92	Organizational Trust in Farmer Organizations: Evidence from the Chinese Fresh Apple Industry. SSRN Electronic Journal, 2017, , .	0.4	0
93	Lydia Zepeda: Bad choices in our food system. Agriculture and Human Values, 2021, 38, 853-854.	3.0	0
94	A Legal Basis for Workers as Agents: Employment Contracts, Common Law, and the Theory of the Firm. SSRN Electronic Journal, 0, , .	0.4	0
95	The Effect of Trust on Public Support for Biotechnology: Evidence from the U.S. Biotechnology Study, 1997-1998. SSRN Electronic Journal, 0, , .	0.4	0
96	Public Trust and Support for Biotechnology: Lessons for Post-Market Surveillance of GM Foods. SSRN Electronic Journal, 0, , .	0.4	0
97	Trust in Biotechnology Risk Managers: Insights from the United Kingdom, 1996-2002. SSRN Electronic Journal, 0, , .	0.4	0
98	Business Dilemmas and Responsibilities. SSRN Electronic Journal, 0, , .	0.4	0
99	Ethical Frameworks and Farmer Participation in Controversial Farming Practices. SSRN Electronic Journal, 0, , .	0.4	0
100	"Moral Awareness in Family Business: An Issue-Contingent, Socio-Cognitive Explanation". Proceedings - Academy of Management, 2014, 2014, 16703.	0.1	0
101	A Comparative Analysis of Media Reporting of Perceived Risks and Benefits of Genetically Modified Crops and Foods in Kenyan and International Newspapers. SSRN Electronic Journal, 0, , .	0.4	0
102	Farmers' Willingness to Cooperate in Ecosystem Service Provision: Does Trust Matter?. SSRN Electronic Journal, 0, , .	0.4	0
103	No man lives on an island: habitual agency and complexity in entrepreneurial decision-making. International Journal of Complexity in Leadership and Management, 2016, 3, 244.	0.5	0
104	Vertical Integration and Concentration in US Agriculture. , 2019, , 2435-2444.		0
105	Is the Golden Rule Still Golden? Fairness Perceptions and Attitudes Toward Unethical Behavior. SSRN Electronic Journal, 0, , .	0.4	0
106	Why Do Good People Do Bad Things in Business?. Advances in Business Strategy and Competitive Advantage Book Series, 0, , 1-23.	0.3	0
107	Why Do Good People Do Bad Things in Business?. , 0, , 1348-1370.		0