

Norbert L Kerr

List of Publications by Year in descending order

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53
papers

5,848
citations

201674

27
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175258

52
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54
docs citations

54
times ranked

4533
citing authors

#	ARTICLE	IF	CITATIONS
1	Attenuation of the Köhler Effect in Racially Dissimilar Partnered Exercise Reversed Using Team Identity Strategy. <i>Journal of Sport and Exercise Psychology</i> , 2021, 43, 105-114.	1.2	1
2	Back to the Future: The Köhler Motivation Gain in Exergames. , 2020, , 149-190.		2
3	Group dynamics motivation to increase exercise intensity with a virtual partner. <i>Journal of Sport and Health Science</i> , 2019, 8, 289-297.	6.5	18
4	Intergroup Competition in Exergames: Further Tests of the Köhler Effect. <i>Games for Health Journal</i> , 2018, 7, 240-245.	2.0	6
5	Addressing replicability concerns via adversarial collaboration: Discovering hidden moderators of the minimal intergroup discrimination effect. <i>Journal of Experimental Social Psychology</i> , 2018, 78, 66-76.	2.2	10
6	Sleep Deprivation Impairs and Caffeine Enhances My Performance, but Not Always Our Performance. <i>Personality and Social Psychology Review</i> , 2017, 21, 3-28.	6.0	30
7	Introductory dialogue and the Köhler Effect in software-generated workout partners. <i>Psychology of Sport and Exercise</i> , 2017, 32, 131-137.	2.1	13
8	Simulated Partners and Collaborative Exercise (SPACE) to boost motivation for astronauts: study protocol. <i>BMC Psychology</i> , 2016, 4, 54.	2.1	15
9	Enhancing Aerobic Exercise with a Novel Virtual Exercise Buddy Based on the Köhler Effect. <i>Games for Health Journal</i> , 2016, 5, 252-257.	2.0	22
10	Methods of Small Group Research. , 2014, , 188-219.		7
11	Cyber Buddy Is Better than No Buddy: A Test of the Köhler Motivation Effect in Exergames. <i>Games for Health Journal</i> , 2014, 3, 98-105.	2.0	65
12	â€œâ€â€ been down so long â€â€ Perpetual vs. intermittent inferiority and the Köhler group motivation gain in exercise groups.. <i>Group Dynamics</i> , 2013, 17, 67-80.	1.2	14
13	To pay or not to pay? Do extrinsic incentives alter the Köhler group motivation gain?. <i>Group Processes and Intergroup Relations</i> , 2013, 16, 257-268.	3.9	13
14	Silence is Golden: Effect of Encouragement in Motivating the Weak Link in an Online Exercise Video Game. <i>Journal of Medical Internet Research</i> , 2013, 15, e104.	4.3	21
15	Is My Exercise Partner Similar Enough? Partner Characteristics as a Moderator of the Köhler Effect in Exergames. <i>Games for Health Journal</i> , 2012, 1, 436-441.	2.0	16
16	Can Social Projection Solve Social Dilemmas (Any Better Than Social Normative Models)?. <i>Psychological Inquiry</i> , 2012, 23, 55-65.	0.9	3
17	Two-Player Partnered Exergame for Obesity Prevention: Using Discrepancy in Players' Abilities as a Strategy to Motivate Physical Activity. <i>Journal of Diabetes Science and Technology</i> , 2012, 6, 820-827.	2.2	37
18	Fear is readily associated with an out-group face in a minimal group context. <i>Evolution and Human Behavior</i> , 2012, 33, 590-593.	2.2	34

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19	Aerobic Exercise Is Promoted when Individual Performance Affects the Group: A Test of the Kohler Motivation Gain Effect. <i>Annals of Behavioral Medicine</i> , 2012, 44, 151-159.	2.9	82
20	with a little help from my friends friendship, effort norms, and group motivation gain. <i>Journal of Managerial Psychology</i> , 2011, 26, 205-218.	2.2	20
21	Buddy Up: The Kohler Effect Applied to Health Games. <i>Journal of Sport and Exercise Psychology</i> , 2011, 33, 506-526.	1.2	68
22	The Kohler Group Motivation Gain: How to Motivate the "Weak Links" in a Group. <i>Social and Personality Psychology Compass</i> , 2011, 5, 43-55.	3.7	60
23	Group-based forecasting?: A social psychological analysis. <i>International Journal of Forecasting</i> , 2011, 27, 14-40.	6.5	96
24	Social ostracism and group motivation gain. <i>European Journal of Social Psychology</i> , 2008, 38, 736-746.	2.4	42
25	Indispensability and group identification as sources of task motivation. <i>Journal of Experimental Social Psychology</i> , 2008, 44, 1316-1321.	2.2	43
26	Evaluation Concerns and the Kohler Effect. <i>Small Group Research</i> , 2008, 39, 795-812.	2.7	26
27	An examination of the stability and persistence of the Kohler motivation gain effect.. <i>Group Dynamics</i> , 2008, 12, 279-289.	1.2	20
28	Psychological Mechanisms Underlying the Kohler Motivation Gain. <i>Personality and Social Psychology Bulletin</i> , 2007, 33, 828-841.	3.0	95
29	Social Compensation: Fact or Social-Comparison Artifact?. <i>Group Processes and Intergroup Relations</i> , 2006, 9, 431-442.	3.9	22
30	Identifiability, Performance Feedback and the Kohler Effect. <i>Group Processes and Intergroup Relations</i> , 2005, 8, 375-390.	3.9	52
31	Group Performance and Decision Making. <i>Annual Review of Psychology</i> , 2004, 55, 623-655.	17.7	1,039
32	Knowledge of partner's ability as a moderator of group motivation gains: An exploration of the Kohler discrepancy effect.. <i>Journal of Personality and Social Psychology</i> , 2002, 82, 935-946.	2.8	62
33	When is a minority a minority? Active versus passive minority advocacy and social influence. <i>European Journal of Social Psychology</i> , 2002, 32, 471-483.	2.4	29
34	Knowledge of partner's ability as a moderator of group motivation gains: An exploration of the Kohler discrepancy effect.. <i>Journal of Personality and Social Psychology</i> , 2002, 82, 935-946.	2.8	20
35	Priming In-Group Favoritism: The Impact of Normative Scripts in the Minimal Group Paradigm. <i>Journal of Experimental Social Psychology</i> , 2001, 37, 316-324.	2.2	134
36	Motivation gains in performance groups: Paradigmatic and theoretical developments on the Kohler effect.. <i>Journal of Personality and Social Psychology</i> , 2000, 79, 580-601.	2.8	148

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37	Exploring the Köhler Motivation Gain Effect: Impression Management and Spontaneous Goal Setting. <i>Zeitschrift Fuer Sozialpsychologie</i> , 2000, 31, 204-220.	0.0	19
38	Trying Harder for Different Reasons. <i>Zeitschrift Fuer Sozialpsychologie</i> , 2000, 31, 221-230.	0.0	26
39	Bias in Jurors vs Bias in Juries: New Evidence from the SDS Perspective. <i>Organizational Behavior and Human Decision Processes</i> , 1999, 80, 70-86.	2.5	63
40	HARKing: Hypothesizing After the Results are Known. <i>Personality and Social Psychology Review</i> , 1998, 2, 196-217.	6.0	1,284
41	Bias in judgment: Comparing individuals and groups.. <i>Psychological Review</i> , 1996, 103, 687-719.	3.8	441
42	Role Schemata and Member Motivation in Task Groups. <i>Personality and Social Psychology Bulletin</i> , 1993, 19, 432-442.	3.0	18
43	Group decision making at a multialternative task: Extremity, interfunction distance, pluralities, and issue importance. <i>Organizational Behavior and Human Decision Processes</i> , 1992, 52, 64-95.	2.5	31
44	Illusions of efficacy: The effects of group size on perceived efficacy in social dilemmas. <i>Journal of Experimental Social Psychology</i> , 1989, 25, 287-313.	2.2	204
45	Sex Composition of Groups and Member Motivation II: Effects of Relative Task Ability. <i>Basic and Applied Social Psychology</i> , 1984, 5, 255-271.	2.1	21
46	Group sex composition and member task motivation. <i>Sex Roles</i> , 1983, 9, 403-417.	2.4	29
47	Dispensability of member effort and group motivation losses: Free-rider effects.. <i>Journal of Personality and Social Psychology</i> , 1983, 44, 78-94.	2.8	570
48	Motivation losses in small groups: A social dilemma analysis.. <i>Journal of Personality and Social Psychology</i> , 1983, 45, 819-828.	2.8	508
49	Social transition schemes: Charting the group's road to agreement.. <i>Journal of Personality and Social Psychology</i> , 1981, 41, 684-702.	2.8	73
50	Model testing, model fitting, and social decision schemes. <i>Organizational Behavior and Human Performance</i> , 1979, 23, 399-410.	1.4	45
51	Social decision schemes of the same four-person groups on two different intellectual tasks.. <i>Journal of Personality and Social Psychology</i> , 1976, 33, 80-88.	2.8	28
52	Group position as a function of member attitudes: Choice shift effects from the perspective of social decision scheme theory.. <i>Journal of Personality and Social Psychology</i> , 1975, 31, 574-593.	2.8	48
53	Social decision schemes under risk.. <i>Journal of Personality and Social Psychology</i> , 1974, 30, 248-271.	2.8	53