

# David Knights

## List of Publications by Year in descending order

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143  
papers

8,538  
citations

44069

48  
h-index

51608

86  
g-index

156  
all docs

156  
docs citations

156  
times ranked

3183  
citing authors

#	ARTICLE	IF	CITATIONS
1	Milking It for All Itâ€™s Worth: Unpalatable Practices, Dairy Cows and Veterinary Work?. Journal of Business Ethics, 2022, 176, 673-688.	6.0	9
2	Critical management education: Selected auto-ethnographic vignettes on how attachment to identity may disrupt learning. Management Learning, 2022, 53, 605-616.	2.1	4
3	Organizing male infertility: Masculinities and fertility treatment. Gender, Work and Organization, 2022, 29, 1113-1131.	4.7	3
4	Learning to manage a mental health condition: Caring for the self and â€˜normalizingâ€™ identity at work. Management Learning, 2021, 52, 466-484.	2.1	5
5	Challenging humanist leadership: Toward an embodied, ethical, and effective neo-humanist, enlightenment approach. Leadership, 2021, 17, 674-692.	1.8	4
6	Unsanctioned practice innovation: A process model. Long Range Planning, 2021, 54, 102108.	4.9	3
7	Disabled People and Digitalization: Disruptive documents in distributing digital devices. Organization Studies, 2020, 41, 855-872.	5.3	5
8	<i>Critical Perspectives on Leadership: The Language of Corporate Power</i>, by Mark Learmonth and Kevin Morrell. Academy of Management Learning and Education, 2020, 19, 600-602.	2.5	0
9	Who's a good boy then? Anthropocentric masculinities in veterinary practice. Gender, Work and Organization, 2019, 26, 267-287.	4.7	24
10	Gender still at work: Interrogating identity in discourses and practices of masculinity. Gender, Work and Organization, 2019, 26, 18-30.	4.7	18
11	Gendered practices in veterinary organisations. Veterinary Record, 2019, 185, 407-407.	0.3	17
12	Masculinity: A contested terrain?. Gender, Work and Organization, 2019, 26, 1367-1375.	4.7	9
13	In remembrance of Professor Joan Acker: A legendary figure in the field of Gender, Work and Organization. Gender, Work and Organization, 2019, 26, 1705-1710.	4.7	1
14	Living on the edge? Professional anxieties at work in academia and veterinary practice. Culture and Organization, 2018, 24, 134-153.	0.8	14
15	<i>Guest Editorsâ€™ Introduction:</i> Philosophical Contributions to Leadership Ethics. Business Ethics Quarterly, 2018, 28, 1-14.	1.5	27
16	<i>Guest Editorsâ€™ Introduction</i>: Philosophical Approaches to Leadership Ethics II: Perspectives on the Self and Responsibility to Others. Business Ethics Quarterly, 2018, 28, 245-250.	1.5	7
17	Practice makes perfect? Skillful performances in veterinary work. Human Relations, 2018, 71, 1395-1421.	5.4	26
18	Pushing the Boundaries of Amnesia and Myopia: A Critical Review of the Literature on Identity in Management and Organization Studies. International Journal of Management Reviews, 2017, 19, 337-356.	8.3	58

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19	Ways of leading in non-Anglophone contexts: Representing, expressing and enacting authority beyond the English-speaking world. <i>Leadership</i> , 2017, 13, 127-132.	1.8	5
20	Rethinking Diversity in Organizations and Society. , 2016, , .		2
21	The â€œMissing Massesâ€™ of Resistance: An Ethnographic Understanding of a Workplace Dispute. <i>British Journal of Management</i> , 2016, 27, 534-549.	5.0	6
22	Addressing disillusionment among young vets. <i>Veterinary Record</i> , 2016, 179, 603-604.	0.3	6
23	(Mis)managing diversity: exploring the dangers of diversity management orthodoxy. <i>Equality, Diversity and Inclusion</i> , 2016, 35, 5-16.	1.4	42
24	Learning to listen? Exploring discourses and images of masculine leadership through corporate videos. <i>Management Learning</i> , 2016, 47, 179-198.	2.1	14
25	Careering through academia: Securing identities or engaging ethical subjectivities?. <i>Human Relations</i> , 2015, 68, 1865-1888.	5.4	162
26	â€œMasters of the Universeâ€™: Demystifying Leadership in the Context of the 2008 Global Financial Crisis. <i>British Journal of Management</i> , 2015, 26, 197-210.	5.0	30
27	Binaries need to shatter for bodies to matter: Do disembodied masculinities undermine organizational ethics?. <i>Organization</i> , 2015, 22, 200-216.	4.8	73
28	Itâ€™s a Bittersweet Symphony, this Life: Fragile Academic Selves and Insecure Identities at Work. <i>Organization Studies</i> , 2014, 35, 335-357.	5.3	328
29	Open innovation, gender and the infiltration of masculine discourses. <i>International Journal of Gender and Entrepreneurship</i> , 2013, 5, 275-297.	3.2	29
30	Managing masculinity/mismanaging the corporation. <i>Organization</i> , 2012, 19, 385-404.	4.8	70
31	Feeling and speaking through our gendered bodies: embodied self-reflection and research practice in organisation studies. <i>International Journal of Work Organisation and Emotion</i> , 2012, 5, 91.	0.3	30
32	A Labour of Love? Academics in Business Schools. <i>Scandinavian Journal of Management</i> , 2012, 28, 5-15.	1.9	139
33	Transaction Cost Economics and Open Innovation: Implications for Theory and Practice. <i>Creativity and Innovation Management</i> , 2012, 21, 277-289.	3.3	25
34	Power at Work in Organizations. , 2011, , .		0
35	Gendered incorporations: critically embodied reflections on the gender divide in organisation studies. <i>International Journal of Work Organisation and Emotion</i> , 2011, 4, 217.	0.3	10
36	Introduction: A Postâ€œCrisis Critical Reflection on Business Schools. <i>British Journal of Management</i> , 2010, 21, s1.	5.0	80

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37	In Search of Relevance: Perspectives on the Contribution of Academic–Practitioner Networks. <i>Organization Studies</i> , 2010, 31, 1287-1309.	5.3	56
38	Making and Mending your Nets: Managing Relevance, Participation and Uncertainty in Academic–Practitioner Knowledge Networks. <i>British Journal of Management</i> , 2009, 20, 125-142.	5.0	26
39	Editorial: Addressing the Gender Gap in Studies of Emotion. <i>Gender, Work and Organization</i> , 2008, 15, 1-8.	4.7	10
40	Customer relationship management in call centers: The uneasy process of re(form)ing the subject through the “people-by-numbers” approach. <i>Information and Organization</i> , 2008, 18, 29-50.	4.8	16
41	Editorial: Breaking Boundaries: Women in Academia. <i>Gender, Work and Organization</i> , 2008, 15, 231-234.	4.7	5
42	Editorial: Questioning the Construction of “Balance”: A Time Perspective on Gender and Organization. <i>Gender, Work and Organization</i> , 2008, 15, 423-429.	4.7	16
43	The night of the bug: Technology, risk and (dis)organization at the fin de siècle. <i>Management and Organizational History</i> , 2008, 3, 289-309.	0.7	2
44	Myopic Rhetorics: Reflecting Epistemologically and Ethically on the Demand for Relevance in Organizational and Management Research. <i>Academy of Management Learning and Education</i> , 2008, 7, 537-552.	2.5	41
45	The Conditions of Our Freedom: Foucault, Organization, and Ethics. <i>Business Ethics Quarterly</i> , 2008, 18, 299-320.	1.5	60
46	Socialization, Yes. Skill Upgrading, Probably. <i>Robust Theory of the Capitalist Labour Process</i> , No. <i>Organization Studies</i> , 2007, 28, 1369-1378.	5.3	13
47	Outsourcing (the) economy to India: utopian and dystopian discourses of offshoring. <i>International Journal of Sociology and Social Policy</i> , 2007, 27, 433-446.	1.2	9
48	Electronic Cash and the Virtual Marketplace: Reflections on a Revolution Postponed. <i>Organization</i> , 2007, 14, 747-768.	4.8	14
49	Editorial: Undoing Gender: Organizing and Disorganizing Performance. <i>Gender, Work and Organization</i> , 2007, 14, 505-511.	4.7	64
50	Authority at Work: Reflections and Recollections. <i>Organization Studies</i> , 2006, 27, 699-720.	5.3	20
51	Leadership, Ethics and Responsibility to the Other. <i>Journal of Business Ethics</i> , 2006, 67, 125-137.	6.0	175
52	Walking with Moneylenders: The Ecology of the UK Home-collected Credit Industry. <i>Urban Studies</i> , 2006, 43, 161-186.	3.7	65
53	Passing the Time in Pastimes, Professionalism and Politics. <i>Time and Society</i> , 2006, 15, 251-274.	1.5	10
54	Organizational discourse and subjectivity. <i>Human Relations</i> , 2006, 59, 351-377.	5.4	60

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55	Challenging Dualism: Public Professionalism in â€˜Troubledâ€™ Times. <i>Sociology</i> , 2006, 40, 277-295.	2.5	138
56	Reflecting on corporate scandals: the failure of ethical leadership. <i>Business Ethics</i> , 2005, 14, 359-366.	3.5	39
57	Consumption Denied?. <i>Journal of Consumer Culture</i> , 2005, 5, 181-205.	2.5	6
58	Time, Self and Reified Artefacts. <i>Time and Society</i> , 2005, 14, 283-302.	1.5	6
59	The â€˜Let them eat cakeâ€™ strategy for â€˜industrial branchâ€™ insurance clients: Reflecting on the Demise of a Sector in Financial Services. <i>Social Policy and Society</i> , 2004, 3, 353-363.	1.0	1
60	Stories about men implementing and resisting new technologies. <i>New Technology, Work and Employment</i> , 2004, 19, 192-206.	4.0	11
61	Between Representations and Subjectivity: Gender Binaries and the Politics of Organizational Transformation. <i>Gender, Work and Organization</i> , 2004, 11, 430-454.	4.7	164
62	Strategy as a â€˜Projectâ€™: overcoming dualisms in the strategy debate. <i>European Management Review</i> , 2004, 1, 55-61.	3.7	23
63	Towards an Ecology of Retail Financial Services: Understanding the Persistence of Door-to-Door Credit and Insurance Providers. <i>Environment and Planning A</i> , 2004, 36, 625-645.	3.6	131
64	Making a Market: The UK Retail Financial Services Industry and the Rise of the Complex Sub-Prime Credit Market. <i>Competition and Change</i> , 2004, 8, 3-25.	4.2	60
65	Governing through Teamwork: Reconstituting Subjectivity in a Call Centre*. <i>Journal of Management Studies</i> , 2003, 40, 1587-1619.	8.3	149
66	Sex Discrimination in UK Academia. <i>Gender, Work and Organization</i> , 2003, 10, 213-238.	4.7	251
67	Reflecting on a Critical Pedagogy in MBA Education. <i>Management Learning</i> , 2003, 34, 27-49.	2.1	122
68	Considering Management Education: Insights from Critical Management Studies. <i>Journal of Management Education</i> , 2002, 26, 489-495.	1.1	64
69	Writing Organizational Analysis into Foucault. <i>Organization</i> , 2002, 9, 575-593.	4.8	127
70	Autonomy as Utopia or Dystopia. <i>Sociological Review</i> , 2002, 50, 59-81.	1.6	17
71	A road less travelled. <i>Journal of Organizational Change Management</i> , 2002, 15, 235-254.	2.7	42
72	Chasing Shadows: Control, Virtuality and the Production of Trust. <i>Organization Studies</i> , 2001, 22, 311-336.	5.3	178

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73	'A Different World': Shifting Masculinities in the Transition to Call Centres. <i>Organization</i> , 2001, 8, 619-645.	4.8	40
74	Bewitched, bothered and bewildered: The meaning and experience of teamworking for employees in an automobile company. <i>Human Relations</i> , 2000, 53, 1481-1517.	5.4	107
75	'Ain't Misbehavin'™? Opportunities for Resistance under New Forms of 'Quality' Management. <i>Sociology</i> , 2000, 34, 421-436.	2.5	21
76	'Ain't Misbehavin'? Opportunities for Resistance under New Forms of 'Quality' Management. <i>Sociology</i> , 2000, 34, 421-436.	2.5	150
77	The human face of reengineering in financial services. <i>Managing Service Quality</i> , 2000, 10, 74-78.	2.4	3
78	Hanging out the Dirty Washing. <i>International Studies of Management and Organization</i> , 2000, 30, 68-84.	0.6	28
79	Autonomy Retentiveness!. <i>Journal of Management Inquiry</i> , 2000, 9, 173-185.	3.9	11
80	'Are there no Limits to Authority?': TQM and Organizational Power. <i>Organization Studies</i> , 1999, 20, 197-224.	5.3	105
81	Automated Lines and "Modern" Times: a Distal and Proximal Understanding of Skill/Knowledge. <i>Emergence: Complexity and Organization</i> , 1999, 1, 105-124.	0.1	3
82	The politics of IT-enabled restructuring and the restructuring of politics through total quality management. <i>Information and Organization</i> , 1998, 8, 107-126.	1.5	3
83	'What Happens when the Phone goes Wild?': Staff, Stress and Spaces for Escape in a BPR Telephone Banking Work Regime. <i>Journal of Management Studies</i> , 1998, 35, 163-194.	8.3	199
84	Dreams and Designs on Strategy: A Critical Analysis of TQM and Management Control. <i>Work, Employment and Society</i> , 1998, 12, 433-456.	2.7	36
85	When "Life Is but a Dream": Obliterating Politics Through Business Process Reengineering?. <i>Human Relations</i> , 1998, 51, 761-798.	5.4	63
86	Making Sense of "Quality?"-Toward a Review and Critique of Quality Initiatives in Financial Services. <i>Human Relations</i> , 1998, 51, 389-411.	5.4	37
87	Managing Masculinity in Contemporary Organizational Life: A Managerial Project. <i>Organization</i> , 1998, 5, 7-26.	4.8	164
88	TQM and BPR -can you spot the difference?. <i>Personnel Review</i> , 1998, 27, 78-85.	2.7	25
89	'The times they are a changin'™? transformative organizational innovations in financial services in the UK. <i>International Journal of Human Resource Management</i> , 1998, 9, 168-184.	5.3	13
90	DREAMS AND DESIGNS ON STRATEGY: A CRITICAL ANALYSIS OF TQM AND MANAGEMENT CONTROL. <i>Work, Employment and Society</i> , 1998, 12, 433-456.	2.7	3

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91	â€œAnother One Bites the Dustâ€™: En'gender'ing the Problems of Masculinity in the Management of Innovation. German Journal of Human Resource Management, 1998, 12, 187-209.	3.2	0
92	Dreams and Designs on Strategy: A Critical Analysis of TQM and Management Control. Work, Employment and Society, 1998, 12, 433-456.	2.7	14
93	Can a leopard change its spots? â€œseeking quality in financial services. Managing Service Quality, 1997, 7, 102-105.	2.4	9
94	Marketing the Soul: from the Ideology of Consumption to Consumer Subjectivity. , 1997, , 158-188.		13
95	Organization Theory in the Age of Deconstruction: Dualism, Gender and Postmodernism Revisited. Organization Studies, 1997, 18, 1-19.	5.3	154
96	Financial Services - Every which Way but Quality?. Journal of General Management, 1997, 22, 53-73.	1.2	19
97	â€œHow would you measure something like that?â€™: Quality in a Retail Bank. Journal of Management Studies, 1997, 34, 371-388.	8.3	57
98	The Hype and Hope of Interdisciplinary Management Studies. British Journal of Management, 1997, 8, 9-22.	5.0	65
99	Networks and partnerships in the evolution of home banking. IFIP Advances in Information and Communication Technology, 1997, , 92-107.	0.7	7
100	Governmentality and Financial Services: Welfare Crises and the Financially Self-Disciplined Subject. , 1997, , 216-235.		13
101	The Subjectivity of Segmentation and the Segmentation of Subjectivity. , 1996, , .		2
102	An evaluation of quality in financial services: problems and prospects. Managing Service Quality, 1996, 6, 18-21.	2.4	9
103	â€œThe Best is Yet to Come?â€™: The Quest for Embodiment in Managerial Work. , 1996, , 78-98.		78
104	What is happening in â€œequalityâ€™ in the financial services?. The TQM Journal, 1995, 7, 9-12.	0.8	14
105	STRATEGY UNDER THE MICROSCOPE: STRATEGIC MANAGEMENT AND IT IN FINANCIAL SERVICES*. Journal of Management Studies, 1995, 32, 191-214.	8.3	79
106	'It's About Time!'. Time and Society, 1995, 4, 205-231.	1.5	20
107	Culture and control in a life insurance company1. Culture and Organization, 1995, 1, 29-46.	0.1	10
108	The Consumer Rules?. European Journal of Marketing, 1994, 28, 42-54.	2.9	73

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109	MANAGEMENT, MASCULINITY AND MANIPULATION: FROM PATERNALISM TO CORPORATE STRATEGY IN FINANCIAL SERVICES IN BRITAIN*. Journal of Management Studies, 1993, 30, 659-677.	8.3	334
110	NETWORKING AS KNOWLEDGE WORK: A STUDY OF STRATEGIC INTERORGANIZATIONAL DEVELOPMENT IN THE FINANCIAL SERVICES INDUSTRY*. Journal of Management Studies, 1993, 30, 975-995.	8.3	115
111	'It's a Very Foreign Discipline': the Genesis of Expenses Control in a Mutual Life Insurance Company. British Journal of Management, 1993, 4, 1-18.	5.0	42
112	Organization Theory and Consumption in a Post-Modern Era. Organization Studies, 1993, 14, 211-234.	5.3	55
113	Culture, Control and Competition; Towards a Conceptual Framework for the Study of Information Technology in Organizations. Organization Studies, 1992, 13, 051-72.	5.3	127
114	Politics and Pain in Managing Information Technology: A Case Study from Insurance. Organization Studies, 1992, 13, 211-228.	5.3	71
115	Leadership and corporate strategy: Toward a critical analysis. Leadership Quarterly, 1992, 3, 171-190.	5.8	13
116	Changing Spaces: The Disruptive Impact of a New Epistemological Location for the Study of Management. Academy of Management Review, 1992, 17, 514.	11.7	36
117	Changing Spaces: The Disruptive Impact of a New Epistemological Location for the Study of Management. Academy of Management Review, 1992, 17, 514-536.	11.7	211
118	PLANNING FOR PERSONNEL?-HUMAN RESOURCE MANAGEMENT RECONSIDERED. Journal of Management Studies, 1992, 29, 651-668.	8.3	29
119	CONCEPTUALIZING LEADERSHIP PROCESSES: A STUDY OF SENIOR MANAGERS IN A FINANCIAL SERVICES COMPANY. Journal of Management Studies, 1992, 29, 761-782.	8.3	125
120	Corporate Strategy, Organizations, and Subjectivity: A Critique. Organization Studies, 1991, 12, 251-273.	5.3	731
121	Gendering Jobs: Corporate Strategy, Managerial Control and the Dynamics of Job Segregation. Work, Employment and Society, 1991, 5, 181-200.	2.7	53
122	Selling Oneself: Subjectivity and the Labour Process in Selling Life Insurance. , 1991, , 217-240.		10
123	Management Control in Sales Forces: A Case Study from the Labour Process of Life Insurance. Work, Employment and Society, 1990, 4, 369-389.	2.7	27
124	Milkround Professionalism in Personnel Recruitment: Myth or Reality?. Personnel Review, 1990, 19, 28-37.	2.7	18
125	Inter-managerial competition and capital accumulation: it specialists, accountants and executive control. Critical Perspectives on Accounting, 1990, 1, 167-189.	4.5	30
126	Subjectivity, Power and the Labour Process. , 1990, , 297-335.		112



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127	New Technology and the Self-disciplined Worker in the Insurance Industry. , 1990, , 126-154.		12
128	Power and Subjectivity at Work: From Degradation to Subjugation in Social Relations. Sociology, 1989, 23, 535-558.	2.5	539
129	The Ambivalence Of Personnel In In Life Insurance: The Challenge Of Change. Personnel Review, 1988, 17, 32-37.	2.7	4
130	Organizational Culture as Management Strategy: A Critique and Illustration from the Financial Services Industry. International Studies of Management and Organization, 1987, 17, 40-63.	0.6	57
131	Disciplining the shopfloor: A comparison of the disciplinary effects of managerial psychology and financial accounting. Accounting, Organizations and Society, 1987, 12, 457-477.	2.8	174
132	THE THEORY, PRACTICE AND POLITICS OF MANPOWER PLANNING: AN ANALYTICAL CRITIQUE WITH EMPIRICAL ILLUSTRATIONS FROM THE N.H.S.. International Journal of Sociology and Social Policy, 1985, 5, 11-28.	1.2	0
133	Power and Identity in Theory and Practice. Sociological Review, 1985, 33, 22-46.	1.6	117
134	Understanding the Theory and Practice of Management Control. Employee Relations, 1983, 5, 1-43.	2.4	4
135	Dualism and Domination: An Analysis of Marxian, Weberian and Existentialist Perspectives. The Australian and New Zealand Journal of Sociology, 1983, 19, 33-49.	0.2	32
136	The Power of Organization or the Organization of Power?. Organization Studies, 1982, 3, 47-63.	5.3	38
137	Race Relations in Industry: Problems and Prospects for Equal Opportunity. Employee Relations, 1982, 4, 12-16.	2.4	3
138	The Commonâ€Sense World of Everyday Selling. Management Decision, 1974, 12, 37-45.	3.9	1
139	Disrupting masculinities within leadership: Problems of embodiment, ethics, identity and power. Leadership, 0, , 174271502110040.	1.8	1
140	Identity Work and Pedagogy: Revisiting George Herbert Mead as a Vehicle for Critical Management Education and Learning. Academy of Management Learning and Education, 0, , .	2.5	5
141	Bridging the Academic-Practitioner Divide: A Case Study Analysis of Business School Collaboration with Industry,., , 0, , 403-420.		2
142	The gendered terrains of paternalism. , 0, , .		2
143	Sustainability of the International Sourcing Model. , 0, , 111-145.		0