

Ralph Hertwig

List of Publications by Year in descending order

Source: <https://exaly.com/author-pdf/7137565/publications.pdf>

Version: 2024-02-01

216
papers

17,684
citations

19657

61
h-index

18130

120
g-index

230
all docs

230
docs citations

230
times ranked

9793
citing authors

#	ARTICLE	IF	CITATIONS
1	Decisions from Experience and the Effect of Rare Events in Risky Choice. <i>Psychological Science</i> , 2004, 15, 534-539.	3.3	1,294
2	Experimental practices in economics: A methodological challenge for psychologists?. <i>Behavioral and Brain Sciences</i> , 2001, 24, 383-403.	0.7	716
3	The descriptionâ€œexperience gap in risky choice. <i>Trends in Cognitive Sciences</i> , 2009, 13, 517-523.	7.8	678
4	The priority heuristic: Making choices without trade-offs.. <i>Psychological Review</i> , 2006, 113, 409-432.	3.8	674
5	MEDICINE: Communicating Statistical Information. <i>Science</i> , 2000, 290, 2261-2262.	12.6	597
6	Do Frequency Representations Eliminate Conjunction Effects? An Exercise in Adversarial Collaboration. <i>Psychological Science</i> , 2001, 12, 269-275.	3.3	509
7	Grandparental investment: Past, present, and future. <i>Behavioral and Brain Sciences</i> , 2010, 33, 1-19.	0.7	498
8	The â€œconjunction fallacyâ€™ revisited: how intelligent inferences look like reasoning errors. <i>Journal of Behavioral Decision Making</i> , 1999, 12, 275-305.	1.7	457
9	Nudging and Boosting: Steering or Empowering Good Decisions. <i>Perspectives on Psychological Science</i> , 2017, 12, 973-986.	9.0	384
10	How forgetting aids heuristic inference.. <i>Psychological Review</i> , 2005, 112, 610-628.	3.8	328
11	Age differences in risky choice: a metaâ€™analysis. <i>Annals of the New York Academy of Sciences</i> , 2011, 1235, 18-29.	3.8	317
12	â€œA 30% Chance of Rain Tomorrowâ€™: How Does the Public Understand Probabilistic Weather Forecasts?. <i>Risk Analysis</i> , 2005, 25, 623-629.	2.7	308
13	Risk preference shares the psychometric structure of major psychological traits. <i>Science Advances</i> , 2017, 3, e1701381.	10.3	306
14	The Role of Representative Design in an Ecological Approach to Cognition.. <i>Psychological Bulletin</i> , 2004, 130, 959-988.	6.1	294
15	The Wisdom of Many in One Mind. <i>Psychological Science</i> , 2009, 20, 231-237.	3.3	264
16	A choice prediction competition: Choices from experience and from description. <i>Journal of Behavioral Decision Making</i> , 2010, 23, 15-47.	1.7	251
17	Parental investment: How an equity motive can produce inequality.. <i>Psychological Bulletin</i> , 2002, 128, 728-745.	6.1	247
18	Hindsight bias: A by-product of knowledge updating?. <i>Journal of Experimental Psychology: Learning Memory and Cognition</i> , 2000, 26, 566-581.	0.9	241

#	ARTICLE	IF	CITATIONS
19	The truth about lies: A meta-analysis on dishonest behavior.. Psychological Bulletin, 2019, 145, 1-44.	6.1	225
20	Time and moral judgment. Cognition, 2011, 119, 454-458.	2.2	214
21	Experimental practices in economics: A challenge for psychologists?. , 2000, 24, 383-403; discussion 403-51.		213
22	Nudge Versus Boost: How Coherent are Policy and Theory?. Minds and Machines, 2016, 26, 149-183.	4.8	202
23	The description-“experience gap in risky choice: the role of sample size and experienced probabilities. Journal of Behavioral Decision Making, 2008, 21, 493-518.	1.7	190
24	Fluency heuristic: A model of how the mind exploits a by-product of information retrieval.. Journal of Experimental Psychology: Learning Memory and Cognition, 2008, 34, 1191-1206.	0.9	177
25	Stability and change in risk-taking propensity across the adult life span.. Journal of Personality and Social Psychology, 2016, 111, 430-450.	2.8	170
26	A meta-analytic review of two modes of learning and the description-experience gap.. Psychological Bulletin, 2018, 144, 140-176.	6.1	163
27	Fast and Frugal Heuristics: Tools of Social Rationality. Social Cognition, 2009, 27, 661-698.	0.9	159
28	Risk Preference: A View from Psychology. Journal of Economic Perspectives, 2018, 32, 155-172.	5.9	158
29	Decisions from experience: Why small samples?. Cognition, 2010, 115, 225-237.	2.2	151
30	Deception in Experiments: Revisiting the Arguments in Its Defense. Ethics and Behavior, 2008, 18, 59-92.	1.8	148
31	How do people judge risks: Availability heuristic, affect heuristic, or both?. Journal of Experimental Psychology: Applied, 2012, 18, 314-330.	1.2	145
32	The risk elicitation puzzle. Nature Human Behaviour, 2017, 1, 803-809.	12.0	142
33	The Costs of Deception: Evidence from Psychology. Experimental Economics, 2002, 5, 111-131.	2.1	140
34	Citizens Versus the Internet: Confronting Digital Challenges With Cognitive Tools. Psychological Science in the Public Interest: A Journal of the American Psychological Society, 2020, 21, 103-156.	10.7	140
35	The reiteration effect in hindsight bias.. Psychological Review, 1997, 104, 194-202.	3.8	134
36	Judgments of Risk Frequencies: Tests of Possible Cognitive Mechanisms.. Journal of Experimental Psychology: Learning Memory and Cognition, 2005, 31, 621-642.	0.9	130

#	ARTICLE	IF	CITATIONS
37	Homo Ignorans. Perspectives on Psychological Science, 2016, 11, 359-372.	9.0	129
38	Are judgments of the positional frequencies of letters systematically biased due to availability?. Journal of Experimental Psychology: Learning Memory and Cognition, 1998, 24, 754-770.	0.9	125
39	Propensity for Risk Taking Across the Life Span and Around the Globe. Psychological Science, 2016, 27, 231-243.	3.3	124
40	Visions of rationality. Trends in Cognitive Sciences, 1998, 2, 206-214.	7.8	121
41	On the psychology of the recognition heuristic: Retrieval primacy as a key determinant of its use.. Journal of Experimental Psychology: Learning Memory and Cognition, 2006, 32, 983-1002.	0.9	120
42	Adolescents display distinctive tolerance to ambiguity and to uncertainty during risky decision making. Scientific Reports, 2017, 7, 40962.	3.3	119
43	The frequency of family meals and nutritional health in children: a meta-analysis. Obesity Reviews, 2018, 19, 638-653.	6.5	118
44	Boosting medical diagnostics by pooling independent judgments. Proceedings of the National Academy of Sciences of the United States of America, 2016, 113, 8777-8782.	7.1	113
45	Decisions from experience and <i>statistical probabilities</i>: Why they trigger different choices than a priori probabilities. Journal of Behavioral Decision Making, 2010, 23, 48-68.	1.7	109
46	Hindsight bias: How knowledge and heuristics affect our reconstruction of the past. Memory, 2003, 11, 357-377.	1.7	108
47	Information Search in Decisions From Experience. Psychological Science, 2010, 21, 1787-1792.	3.3	105
48	The robust beauty of ordinary information.. Psychological Review, 2010, 117, 1259-1266.	3.8	100
49	How behavioural sciences can promote truth, autonomy and democratic discourse online. Nature Human Behaviour, 2020, 4, 1102-1109.	12.0	99
50	The conjunction fallacy and the many meanings of and. Cognition, 2008, 108, 740-753.	2.2	94
51	When to consider boosting: some rules for policy-makers. Behavioural Public Policy, 2017, 1, 143-161.	2.4	93
52	Risky choice with heuristics: Reply to Birnbaum (2008), Johnson, Schulte-Mecklenbeck, and Willemsen (2008), and Rieger and Wang (2008).. Psychological Review, 2008, 115, 281-289.	3.8	92
53	A lack of appetite for information and computation. Simple heuristics in food choice. Appetite, 2013, 71, 242-251.	3.7	92
54	Ecologically rational choice and the structure of the environment.. Journal of Experimental Psychology: General, 2014, 143, 2000-2019.	2.1	91

#	ARTICLE	IF	CITATIONS
55	Hindsight bias: A by-product of knowledge updating?. <i>Journal of Experimental Psychology: Learning Memory and Cognition</i> , 2000, 26, 566-581.	0.9	87
56	Size, entropy, and density: What is the difference that makes the difference between small and large real-world assortments?. <i>Psychology and Marketing</i> , 2009, 26, 254-279.	8.2	82
57	More Is Not Always Better: The Benefits of Cognitive Limits. , 2005, , 213-231.		80
58	What impacts the impact of rare events. <i>Journal of Risk and Uncertainty</i> , 2008, 36, 153-177.	1.5	79
59	How choice ecology influences search in decisions from experience. <i>Cognition</i> , 2012, 124, 334-342.	2.2	75
60	The role of cognitive abilities in decisions from experience: Age differences emerge as a function of choice set size. <i>Cognition</i> , 2015, 142, 60-80.	2.2	73
61	Tapping into the Wisdom of the Crowd with Confidence. <i>Science</i> , 2012, 336, 303-304.	12.6	71
62	The affect gap in risky choice: Affect-rich outcomes attenuate attention to probability information.. <i>Decision</i> , 2014, 1, 64-78.	0.5	70
63	How bad is incoherence?. <i>Decision</i> , 2016, 3, 20-39.	0.5	70
64	Prospect theory reflects selective allocation of attention.. <i>Journal of Experimental Psychology: General</i> , 2018, 147, 147-169.	2.1	70
65	Who Dares, Who Errs? Disentangling Cognitive and Motivational Roots of Age Differences in Decisions Under Risk. <i>Psychological Science</i> , 2017, 28, 504-518.	3.3	67
66	Grandparental Investment. <i>Current Directions in Psychological Science</i> , 2011, 20, 93-98.	5.3	65
67	Shared responsibility in collective decisions. <i>Nature Human Behaviour</i> , 2019, 3, 554-559.	12.0	63
68	How to Keep Children Safe in Traffic: Find the Daredevils Early.. <i>Journal of Experimental Psychology: Applied</i> , 2003, 9, 249-260.	1.2	62
69	Why Aren't We Smarter Already. <i>Current Directions in Psychological Science</i> , 2011, 20, 373-377.	5.3	59
70	The psychology and rationality of decisions from experience. <i>Synthese</i> , 2012, 187, 269-292.	1.1	57
71	Emotions and Decisions. <i>Perspectives on Psychological Science</i> , 2016, 11, 101-116.	9.0	57
72	Predictors of Grandparental Investment Decisions in Contemporary Europe: Biological Relatedness and Beyond. <i>PLoS ONE</i> , 2014, 9, e84082.	2.5	57

#	ARTICLE	IF	CITATIONS
73	Improving patient recall of information: Harnessing the power of structure. <i>Patient Education and Counseling</i> , 2015, 98, 716-721.	2.2	54
74	DAT1 Polymorphism Is Associated with Risk Taking in the Balloon Analogue Risk Task (BART). <i>PLoS ONE</i> , 2012, 7, e39135.	2.5	52
75	Three gaps and what they may mean for risk preference. <i>Philosophical Transactions of the Royal Society B: Biological Sciences</i> , 2019, 374, 20180140.	4.0	52
76	How Affect Shapes Risky Choice: Distorted Probability Weighting Versus Probability Neglect. <i>Journal of Behavioral Decision Making</i> , 2016, 29, 437-449.	1.7	51
77	Self-nudging and the citizen choice architect. <i>Behavioural Public Policy</i> , 2022, 6, 119-149.	2.4	48
78	Harnessing the wisdom of the inner crowd. <i>Trends in Cognitive Sciences</i> , 2014, 18, 504-506.	7.8	47
79	Decisions from Experience: From Monetary to Medical Gambles. <i>Journal of Behavioral Decision Making</i> , 2016, 29, 67-77.	1.7	46
80	Signal detection indices in schizophrenics on a visual, auditory, and bimodal Continuous Performance Test. <i>Schizophrenia Research</i> , 1990, 3, 303-310.	2.0	45
81	Caregiving within and beyond the family is associated with lower mortality for the caregiver: A prospective study. <i>Evolution and Human Behavior</i> , 2017, 38, 397-403.	2.2	45
82	Is deception acceptable?. <i>American Psychologist</i> , 1997, 52, 746-747.	4.2	44
83	Ecological Rationality: A Framework for Understanding and Aiding the Aging Decision Maker. <i>Frontiers in Neuroscience</i> , 2012, 6, 19.	2.8	44
84	How (in)variant are subjective representations of described and experienced risk and rewards?. <i>Cognition</i> , 2016, 157, 126-138.	2.2	44
85	Higher body mass index, less exercise, but healthier eating in married adults: Nine representative surveys across Europe. <i>Social Science and Medicine</i> , 2015, 138, 119-127.	3.8	43
86	Risk sensitivity as an evolutionary adaptation. <i>Scientific Reports</i> , 2015, 5, 8242.	3.3	43
87	Identifying robust correlates of risk preference: A systematic approach using specification curve analysis.. <i>Journal of Personality and Social Psychology</i> , 2021, 120, 538-557.	2.8	43
88	Testing process predictions of models of risky choice: a quantitative model comparison approach. <i>Frontiers in Psychology</i> , 2013, 4, 646.	2.1	40
89	Public attitudes towards algorithmic personalization and use of personal data online: evidence from Germany, Great Britain, and the United States. <i>Humanities and Social Sciences Communications</i> , 2021, 8, .	2.9	40
90	How the twain can meet: Prospect theory and models of heuristics in risky choice. <i>Cognitive Psychology</i> , 2017, 93, 44-73.	2.2	38

#	ARTICLE	IF	CITATIONS
91	Quality matters: A meta-analysis on components of healthy family meals.. Health Psychology, 2019, 38, 1137-1149.	1.6	38
92	Experience and Description: Exploring Two Paths to Knowledge. Current Directions in Psychological Science, 2018, 27, 123-128.	5.3	37
93	Deception in Social Psychological Experiments: Two Misconceptions and a Research Agenda. Social Psychology Quarterly, 2008, 71, 222-227.	2.1	36
94	How people know their risk preference. Scientific Reports, 2020, 10, 15365.	3.3	36
95	How certain is the uncertainty effect?. Experimental Economics, 2009, 12, 473-487.	2.1	35
96	Online Product Reviews and the Descriptionâ€“Experience Gap. Journal of Behavioral Decision Making, 2015, 28, 214-223.	1.7	35
97	Chapter 109 Cognitive Illusions Reconsidered. Handbook of Experimental Economics Results, 2008, , 1018-1034.	0.2	34
98	How to Model Heterogeneity in Costly Punishment: Insights from Responders' Response Times. Journal of Behavioral Decision Making, 2013, 26, 462-476.	1.7	33
99	Physician's First Clinical Impression of Emergency Department Patients With Nonspecific Complaints Is Associated With Morbidity and Mortality. Medicine (United States), 2015, 94, e374.	1.0	33
100	Assessment of German Public Attitudes Toward Health Communications With Varying Degrees of Scientific Uncertainty Regarding COVID-19. JAMA Network Open, 2020, 3, e2032335.	5.9	32
101	Age differences in risk attitude are shaped by option complexity.. Journal of Experimental Psychology: General, 2020, 149, 1644-1683.	2.1	32
102	The interpretation of uncertainty in ecological rationality. Synthese, 2021, 198, 1517-1547.	1.1	31
103	Grandparental investment: The influence of reproductive timing and family size. American Journal of Human Biology, 2009, 21, 455-463.	1.6	30
104	How short- and long-run aspirations impact search and choice in decisions from experience. Cognition, 2015, 144, 29-37.	2.2	30
105	Description and experience: How experimental investors learn about booms and busts affects their financial risk taking. Cognition, 2016, 157, 365-383.	2.2	30
106	Beware of black swans: Taking stock of the descriptionâ€“experience gap in decision under uncertainty. Marketing Letters, 2014, 25, 269-280.	2.9	29
107	Fear shapes information acquisition in decisions from experience. Cognition, 2014, 132, 90-99.	2.2	29
108	A prospective study of associations among helping, health, and longevity. Social Science and Medicine, 2017, 187, 109-117.	3.8	29

#	ARTICLE	IF	CITATIONS
109	How cohabitation, marriage, separation, and divorce influence BMI: A prospective panel study.. Health Psychology, 2018, 37, 948-958.	1.6	29
110	The game of life:., 2008, , 209-236.		29
111	Reach and speed of judgment propagation in the laboratory. Proceedings of the National Academy of Sciences of the United States of America, 2017, 114, 4117-4122.	7.1	28
112	How the threat of losses makes people explore more than the promise of gains. Psychonomic Bulletin and Review, 2017, 24, 708-720.	2.8	28
113	How experimental methods shaped views on human competence and rationality.. Psychological Bulletin, 2021, 147, 535-564.	6.1	27
114	Intuitive judgments of social statistics: How exhaustive does sampling need to be?. Journal of Experimental Social Psychology, 2013, 49, 1059-1077.	2.2	26
115	Think twice and then: Combining or choosing in dialectical bootstrapping?. Journal of Experimental Psychology: Learning Memory and Cognition, 2014, 40, 218-232.	0.9	25
116	The attentionâ€“aversion gap: how allocation of attention relates to loss aversion. Evolution and Human Behavior, 2019, 40, 457-469.	2.2	25
117	Inductive foraging: Improving the diagnostic yield of primary care consultations. European Journal of General Practice, 2014, 20, 69-73.	2.0	24
118	The Neural Basis of Risky Choice with Affective Outcomes. PLoS ONE, 2015, 10, e0122475.	2.5	24
119	Learning (not) to yield: An experimental study of evolving ultimatum game behavior. Journal of Socio-Economics, 2013, 47, 47-54.	1.0	23
120	Exploiting riskâ€“reward structures in decision making under uncertainty. Cognition, 2018, 175, 186-200.	2.2	23
121	Boosting peopleâ€™s ability to detect microtargeted advertising. Scientific Reports, 2021, 11, 15541.	3.3	23
122	Surrogate Decision Making. Medical Decision Making, 2014, 34, 258-269.	2.4	22
123	Discharge Communication in Patients Presenting to the Emergency Department With Chest Pain: Defining the Ideal Content. Health Communication, 2016, 31, 557-565.	3.1	22
124	Public Beliefs About Obesity Relative to Other Major Health Risks: Representative Cross-Sectional Surveys in the USA, the UK, and Germany. Annals of Behavioral Medicine, 2018, 52, 273-286.	2.9	22
125	Cognitive Success: A Consequentialist Account of Rationality in Cognition. Topics in Cognitive Science, 2019, 11, 7-36.	1.9	22
126	Risk Preference: A View from Psychology. Journal of Economic Perspectives, 2018, 32, 155-72.	5.9	22

#	ARTICLE	IF	CITATIONS
127	Rivals in the dark: How competition influences search in decisions under uncertainty. <i>Cognition</i> , 2014, 133, 104-119.	2.2	21
128	The Costs of Deception: Evidence from Psychology. <i>SSRN Electronic Journal</i> , 2002, , .	0.4	20
129	No effect of birth order on adult risk taking. <i>Proceedings of the National Academy of Sciences of the United States of America</i> , 2019, 116, 6019-6024.	7.1	20
130	Nudge Versus Boost: Agency Dynamics Under Libertarian Paternalism. <i>Economic Journal</i> , 2020, 130, 1384-1415.	3.6	20
131	Discharge communication in the emergency department: physicians underestimate the time needed. <i>Swiss Medical Weekly</i> , 2012, 142, w13588.	1.6	20
132	Are Mortality and Acute Morbidity in Patients Presenting With Nonspecific Complaints Predictable Using Routine Variables?. <i>Academic Emergency Medicine</i> , 2015, 22, 1155-1163.	1.8	19
133	How to detect high-performing individuals and groups: Decision similarity predicts accuracy. <i>Science Advances</i> , 2019, 5, eaaw9011.	10.3	19
134	Psychological factors shaping public responses to COVID-19 digital contact tracing technologies in Germany. <i>Scientific Reports</i> , 2021, 11, 18716.	3.3	19
135	Blind haste: As light decreases, speeding increases. <i>PLoS ONE</i> , 2018, 13, e0188951.	2.5	19
136	Parentsâ€™ considerable underestimation of sugar and their childâ€™s risk of overweight. <i>International Journal of Obesity</i> , 2018, 42, 1097-1100.	3.4	18
137	Interdisciplinary perspectives on grandparental investment: a journey towards causality. <i>Contemporary Social Science</i> , 2018, 13, 159-174.	1.9	17
138	A descriptionâ€™ experience gap in statistical intuitions: Of smart babies, risk-savvy chimps, intuitive statisticians, and stupid grown-ups. <i>Cognition</i> , 2021, 210, 104580.	2.2	17
139	The question remains: Is deception acceptable?. <i>American Psychologist</i> , 1998, 53, 806-807.	4.2	17
140	A Descriptionâ€™ Experience Framework of the Psychology of Risk. <i>Perspectives on Psychological Science</i> , 2022, 17, 631-651.	9.0	17
141	Money, lies, and replicability: On the need for empirically grounded experimental practices and interdisciplinary discourse. <i>Behavioral and Brain Sciences</i> , 2001, 24, 433-444.	0.7	16
142	Two distinct exploratory behaviors in decisions from experience: Comment on Gonzalez and Dutt (2011).. <i>Psychological Review</i> , 2012, 119, 888-892.	3.8	16
143	Heuristics, History of. , 2015, , 829-835.		16
144	The Attraction Effect in Experienceâ€™based Decisions. <i>Journal of Behavioral Decision Making</i> , 2018, 31, 461-468.	1.7	16

#	ARTICLE	IF	CITATIONS
145	A brief history of risk. <i>Cognition</i> , 2020, 203, 104344.	2.2	16
146	How to Model Age-Related Motivational Reorientations in Risky Choice. <i>Human Development</i> , 2011, 54, 368-375.	2.0	15
147	Information structuring improves recall of emergency discharge information: a randomized clinical trial. <i>Psychology, Health and Medicine</i> , 2017, 22, 646-662.	2.4	15
148	The Cognitive Illusion Controversy: A Methodological Debate in Disguise That Matters to Economists. , 2005, , 113-130.		14
149	Correlates of Diagnostic Accuracy in Patients with Nonspecific Complaints. <i>Medical Decision Making</i> , 2013, 33, 533-543.	2.4	14
150	Studies in Ecological Rationality. <i>Topics in Cognitive Science</i> , 2022, 14, 467-491.	1.9	14
151	The "conjunction fallacy" revisited: how intelligent inferences look like reasoning errors. <i>Journal of Behavioral Decision Making</i> , 1999, 12, 275-305.	1.7	14
152	What the Future Holds and When: A Description of "Experience Gap in Intertemporal Choice. <i>Psychological Science</i> , 2019, 30, 1218-1233.	3.3	13
153	The Role of Information Sampling in Risky Choice. , 2005, , 72-91.		12
154	Sell in may and go away? Learning and risk taking in nonmonotonic decision problems.. <i>Journal of Experimental Psychology: Learning Memory and Cognition</i> , 2015, 41, 193-208.	0.9	12
155	Who you know is what you know: Modeling boundedly rational social sampling.. <i>Journal of Experimental Psychology: General</i> , 2021, 150, 221-241.	2.1	12
156	The influence of information structuring and health literacy on recall and satisfaction in a simulated discharge communication. <i>Patient Education and Counseling</i> , 2018, 101, 2090-2096.	2.2	11
157	A New Niche? The Theory of Grandfather Involvement. , 2016, , 21-44.		11
158	Toward an integrative framework of grandparental investment. <i>Behavioral and Brain Sciences</i> , 2010, 33, 40-59.	0.7	10
159	End-of-life decisions in emergency patients: prevalence, outcome and physician effect. <i>QJM - Monthly Journal of the Association of Physicians</i> , 2018, 111, 549-554.	0.5	10
160	Do people exploit risk-reward structures to simplify information processing in risky choice?. <i>Journal of the Economic Science Association</i> , 2019, 5, 76-94.	2.3	10
161	Nonlinear decision weights or moment-based preferences? A model competition involving described and experienced skewness. <i>Cognition</i> , 2019, 183, 99-123.	2.2	10
162	What makes a market transaction morally repugnant?. <i>Cognition</i> , 2021, 212, 104644.	2.2	10

#	ARTICLE	IF	CITATIONS
163	A map of ecologically rational heuristics for uncertain strategic worlds.. <i>Psychological Review</i> , 2020, 127, 245-280.	3.8	10
164	Weather Literacy in Times of Climate Change. <i>Weather, Climate, and Society</i> , 2020, 12, 435-452.	1.1	10
165	A normative inference approach for optimal sample sizes in decisions from experience. <i>Frontiers in Psychology</i> , 2015, 6, 1342.	2.1	9
166	Deciding on behalf of others: a population survey on procedural preferences for surrogate decision-making. <i>BMJ Open</i> , 2018, 8, e022289.	1.9	9
167	The ecology of competition: A theory of risk-rewarm environments in adaptive decision making.. <i>Psychological Review</i> , 2021, 128, 315-335.	3.8	9
168	Eingeschränkte und Ökologische Rationalität: Ein Forschungsprogramm. <i>Psychologische Rundschau</i> , 2001, 52, 11-19.	0.2	9
169	Postscript: Rejoinder to Johnson et al. (2008) and Birnbaum (2008).. <i>Psychological Review</i> , 2008, 115, 289-290.	3.8	8
170	Abnormality, rationality, and sanity. <i>Trends in Cognitive Sciences</i> , 2013, 17, 547-549.	7.8	8
171	The Crowd Within and the Benefits of Dialectical Bootstrapping. <i>Psychological Science</i> , 2013, 24, 117-119.	3.3	8
172	Social nature of eating could explain missing link between food insecurity and childhood obesity. <i>Behavioral and Brain Sciences</i> , 2017, 40, e122.	0.7	8
173	Parental investment: How an equity motive can produce inequality.. <i>Psychological Bulletin</i> , 2002, 128, 728-745.	6.1	8
174	The transmission game: Testing behavioral interventions in a pandemic-like simulation. <i>Science Advances</i> , 2022, 8, eabk0428.	10.3	8
175	The Janus face of Darwinian competition. <i>Scientific Reports</i> , 2015, 5, 13662.	3.3	7
176	Too good to be true? Psychological responses to uncommon options in risk-rewarm environments. <i>Journal of Behavioral Decision Making</i> , 2019, 32, 346-358.	1.7	7
177	Pooling decisions decreases variation in response bias and accuracy. <i>IScience</i> , 2021, 24, 102740.	4.1	7
178	Behavioral Inconsistencies Do Not Imply Inconsistent Strategies. <i>Frontiers in Psychology</i> , 2011, 2, 292.	2.1	6
179	Finding Foundations for Bounded and Adaptive Rationality. <i>Minds and Machines</i> , 2016, 26, 1-8.	4.8	6
180	Age differences in deliberate ignorance.. <i>Psychology and Aging</i> , 2021, 36, 407-414.	1.6	6

#	ARTICLE	IF	CITATIONS
181	The construct "behavior gap and the description" experience gap: Comment on Regenwetter and Robinson (2017).. <i>Psychological Review</i> , 2018, 125, 844-849.	3.8	6
182	Happy and healthy: How family mealtime routines relate to child nutritional health. <i>Appetite</i> , 2022, 171, 105939.	3.7	6
183	The public's probabilistic numeracy: How tasks, education and exposure to games of chance shape it. <i>Journal of Behavioral Decision Making</i> , 2008, 21, 457-470.	1.7	5
184	Nudge vs. Boost: Agency Dynamics Under 'Libertarian Paternalism'. <i>SSRN Electronic Journal</i> , 0, , .	0.4	5
185	Experiencing the risk of overutilising opioids among patients with chronic non-cancer pain in ambulatory care (ERONA): the protocol of an exploratory, randomised controlled trial. <i>BMJ Open</i> , 2020, 10, e037642.	1.9	5
186	Three Theories of Choice and Their Psychology of Losses. <i>Perspectives on Psychological Science</i> , 2022, 17, 334-345.	9.0	5
187	The questionable utility of "cognitive ability" in explaining cognitive illusions. <i>Behavioral and Brain Sciences</i> , 2000, 23, 678-679.	0.7	4
188	How to Foster Citizens' Statistical Reasoning: Implications for Genetic Counseling. <i>Public Health Genomics</i> , 2006, 9, 197-203.	1.0	4
189	When money talks: Judging risk and coercion in high-paying clinical trials. <i>PLoS ONE</i> , 2020, 15, e0227898.	2.5	4
190	Nonlinear Decision Weights or Skewness Preference? A Model Competition. <i>SSRN Electronic Journal</i> , 2015, , .	0.4	3
191	Brain "Behavior Associations for Risk Taking Depend on the Measures Used to Capture Individual Differences. <i>Frontiers in Behavioral Neuroscience</i> , 2020, 14, 587152.	2.0	3
192	How chimpanzees decide in the face of social and nonsocial uncertainty. <i>Animal Behaviour</i> , 2021, 173, 177-189.	1.9	3
193	Not all uncertainty is treated equally: Information search under social and nonsocial uncertainty. <i>Journal of Behavioral Decision Making</i> , 2022, 35, .	1.7	3
194	Age-related differences in strategic competition. <i>Scientific Reports</i> , 2021, 11, 15318.	3.3	3
195	Technology needs psychology: how natural frequencies foster insight in medical and legal experts. , 2002, , 285-302.		3
196	How Will Health Care Professionals and Patients Work Together in 2020?. , 2011, , 317-338.		3
197	Valuing a Risky Prospect Less than its Worst Outcome: Uncertainty Effect or Task Ambiguity?. <i>SSRN Electronic Journal</i> , 0, , .	0.4	3
198	How Certain is the Uncertainty Effect?. <i>SSRN Electronic Journal</i> , 0, , .	0.4	3

#	ARTICLE	IF	CITATIONS
199	How is maternal survival related to reproductive success?. Behavioral and Brain Sciences, 1999, 22, 236-237.	0.7	2
200	Which World Should Be Represented in Representative Design?. , 2005, , 381-408.		2
201	The Evolution of Generosity in the Ultimatum Game. Scientific Reports, 2016, 6, 34102.	3.3	2
202	Educating Pharmacists on the Risks of Strong Opioids With Descriptive and Simulated Experience Risk Formats: A Randomized Controlled Trial. MDM Policy and Practice, 2021, 6, 238146832110428.	0.9	2
203	Patientsâ€™ self-reported physical and psychological effects of opioid use in chronic noncancer pain â€“ a retrospective cross-sectional analysis. European Journal of Pain, 2021, , .	2.8	2
204	The role of simulated-experience and descriptive formats on perceiving risks of strong opioids: A randomized controlled trial with chronic noncancer pain patients. Patient Education and Counseling, 2021, , .	2.2	2
205	Does information structuring improve recall of discharge information? A cluster randomized clinical trial. PLoS ONE, 2021, 16, e0257656.	2.5	2
206	Phasing out a risky technology: An endgame problem in German nuclear power plants?. Behavioral Science and Policy, 2017, 3, 40-54.	0.4	2
207	Control over sampling boosts numerical evidence processing in human decisions from experience. Cerebral Cortex, 2022, 33, 207-221.	2.9	2
208	Usability of a Web-based Software Tool for History Taking in the Emergency Department. Acute Medicine, 2020, 19, 131-137.	0.3	2
209	Experiencing statistical information improves childrenâ€™s and adultsâ€™ inferences. Psychonomic Bulletin and Review, 2022, 29, 2302-2313.	2.8	2
210	Entscheiden unter Risiko: Von Bernoulli zu kognitiven Heuristiken. , 2010, , 101-123.		1
211	How Representations of Knowledge Shape Actions. Knowledge and Space, 2017, , 127-143.	0.3	1
212	Towards an Ecological Perspective on Ageâ€™Performance Relations. European Psychologist, 2017, 22, 151-158.	3.1	1
213	How expertsâ€™ own inconsistency relates to their confidence and between-expert disagreement. Scientific Reports, 2022, 12, .	3.3	1
214	Out of the theoretical cul-de-sac. Behavioral and Brain Sciences, 2004, 27, 342-343.	0.7	0
215	Heuristics Can Withstand Environmental and Strategic Uncertainty. SSRN Electronic Journal, 2018, , .	0.4	0
216	The Costs of Deception: Evidence from Psychology. SSRN Electronic Journal, 0, , .	0.4	0