

W Bentley Macleod

List of Publications by Year in descending order

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Version: 2024-02-01

75
papers

4,019
citations

218677

26
h-index

161849

54
g-index

89
all docs

89
docs citations

89
times ranked

1562
citing authors

#	ARTICLE	IF	CITATIONS
1	Implicit Contracts, Incentive Compatibility, and Involuntary Unemployment. <i>Econometrica</i> , 1989, 57, 447.	4.2	564
2	Performance Pay and Wage Inequality [*] . <i>Quarterly Journal of Economics</i> , 2009, 124, 1-49.	8.6	440
3	Optimal Contracting with Subjective Evaluation. <i>American Economic Review</i> , 2003, 93, 216-240.	8.5	322
4	Reputations, Relationships, and Contract Enforcement. <i>Journal of Economic Literature</i> , 2007, 45, 595-628.	6.5	273
5	First Do No Harm? Tort Reform and Birth Outcomes [*] . <i>Quarterly Journal of Economics</i> , 2008, 123, 795-830.	8.6	224
6	Reputation and Hierarchy in Dynamic Models of Employment. <i>Journal of Political Economy</i> , 1988, 96, 832-854.	4.5	156
7	Gift Giving and the Evolution of Cooperation. <i>International Economic Review</i> , 1997, 38, 485.	1.3	135
8	Job characteristics and the form of compensation form of compensation. <i>Research in Labor Economics</i> , 0, , 177-242.	0.6	98
9	Continuous Time Repeated Games. <i>International Economic Review</i> , 1993, 34, 21.	1.3	80
10	Multiskilling, Technical Change and the Japanese Firm. <i>Economic Journal</i> , 1993, 103, 142.	3.6	78
11	Reputation and School Competition. <i>American Economic Review</i> , 2015, 105, 3471-3488.	8.5	71
12	The Ratchet Effect and the Market for Secondhand Workers. <i>Journal of Labor Economics</i> , 1992, 10, 85-98.	2.8	70
13	Worker Cooperation and the Ratchet Effect. <i>Journal of Labor Economics</i> , 2000, 18, 1-19.	2.8	67
14	Price discrimination and equilibrium in monopolistic competition. <i>International Journal of Industrial Organization</i> , 1988, 6, 429-446.	1.2	65
15	Equilibrium Selection in Experimental Games with Recommended Play. <i>Games and Economic Behavior</i> , 1995, 11, 36-63.	0.8	64
16	Diagnosing Expertise: Human Capital, Decision Making, and Performance among Physicians. <i>Journal of Labor Economics</i> , 2017, 35, 1-43.	2.8	59
17	Can Wrongful Discharge Law Enhance Employment?. <i>Economic Journal</i> , 2007, 117, F218-F278.	3.6	58
18	Administrative corruption and taxation. <i>International Tax and Public Finance</i> , 1996, 2, 397-417.	1.0	57

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19	Provider practice style and patient health outcomes: The case of heart attacks. <i>Journal of Health Economics</i> , 2016, 47, 64-80.	2.7	54
20	The Big Sort: College Reputation and Labor Market Outcomes. <i>American Economic Journal: Applied Economics</i> , 2017, 9, 223-261.	2.9	49
21	Wage premiums and profit maximization in efficiency wage models. <i>European Economic Review</i> , 1993, 37, 1223-1249.	2.3	42
22	Decision, Contract, and Emotion: Some Economics for a Complex and Confusing World. <i>Canadian Journal of Economics</i> , 1996, 29, 788.	1.2	41
23	Caring About Sunk Costs: A Behavioral Solution to Holdup Problems with Small Stakes. <i>Journal of Law, Economics, and Organization</i> , 2003, 19, 106-118.	1.5	41
24	Efficiency and Renegotiation in Repeated Games. <i>Journal of Economic Theory</i> , 1993, 61, 42-73.	1.1	40
25	Supply side hysteresis: the case of the Canadian unemployment insurance system. <i>Journal of Public Economics</i> , 2000, 78, 139-170.	4.3	40
26	Contracting in the shadow of the law. <i>RAND Journal of Economics</i> , 2009, 40, 533-557.	2.3	40
27	Intrinsic Motivation in Public Service: Theory and Evidence from State Supreme Courts. <i>Journal of Law and Economics</i> , 2015, 58, 863-913.	1.4	36
28	A theory of conscious parallelism. <i>European Economic Review</i> , 1985, 27, 25-44.	2.3	33
29	Behavior and the organization of the firm. <i>Journal of Comparative Economics</i> , 1987, 11, 207-220.	2.2	33
30	Can Contract Theory Explain Social Preferences?. <i>American Economic Review</i> , 2007, 97, 187-192.	8.5	29
31	Understanding Doctor Decision Making: The Case of Depression Treatment. <i>Econometrica</i> , 2020, 88, 847-878.	4.2	29
32	Torts, expertise, and authority: liability of physicians and managed care organizations. <i>RAND Journal of Economics</i> , 2005, 36, 494-519.	2.3	29
33	Cut to the Bone? Hospital Takeovers and Nurse Employment Contracts. <i>ILR Review</i> , 2005, 58, 471-493.	2.3	28
34	Spatial Competition and the Core. <i>Quarterly Journal of Economics</i> , 1991, 106, 925-937.	8.6	27
35	Contract Form, Wage Flexibility, and Employment. <i>American Economic Review</i> , 2012, 102, 526-531.	8.5	25
36	Competition, Tacit Collusion and Free Entry. <i>Economic Journal</i> , 1987, 97, 189.	3.6	23

#	ARTICLE	IF	CITATIONS
37	Specific investment and wage profiles in labour markets. <i>European Economic Review</i> , 1993, 37, 343-354.	2.3	22
38	Why Does the United States Have the Best Research Universities? Incentives, Resources, and Virtuous Circles. <i>Journal of Economic Perspectives</i> , 2021, 35, 185-206.	5.9	22
39	Contract Bargaining with Symmetric Information. <i>Canadian Journal of Economics</i> , 1995, 28, 336.	1.2	21
40	Labor Turnover and the Natural Rate of Unemployment: Efficiency Wage versus Frictional Unemployment. <i>Journal of Labor Economics</i> , 1994, 12, 276-315.	2.8	20
41	Dual Labor Markets: A Macroeconomic Perspective.. <i>ILR Review</i> , 1998, 51, 535.	2.3	20
42	Optimal labor contracts with non-contractible human capital. <i>Journal of the Japanese and International Economies</i> , 1989, 3, 385-402.	2.7	19
43	Hold-up and the evolution of investment and bargaining norms. <i>Games and Economic Behavior</i> , 2008, 62, 26-52.	0.8	19
44	Entry, Sunk Costs, and Market Structure. <i>Canadian Journal of Economics</i> , 1987, 20, 140.	1.2	18
45	The Role of Exit Costs in the Theory of Cooperative Teams: A Theoretical Perspective. <i>Journal of Comparative Economics</i> , 1993, 17, 521-529.	2.2	17
46	On the non-existence of equilibria in differentiated product models. <i>Regional Science and Urban Economics</i> , 1985, 15, 245-262.	2.6	16
47	Accidental death and the rule of joint and several liability. <i>RAND Journal of Economics</i> , 2012, 43, 51-77.	2.3	16
48	Firm reputation and self-enforcing labor contracts. <i>Journal of the Japanese and International Economies</i> , 1992, 6, 144-162.	2.7	15
49	Aspiration uncertainty: its impact on decision performance and process. <i>Journal of Economic Behavior and Organization</i> , 2005, 56, 617-629.	2.0	14
50	THREE SOLITUDES IN CONTRACT: LAW, DATA, AND THEORY. <i>Scottish Journal of Political Economy</i> , 2007, 54, 606-616.	1.6	14
51	Great Expectations: Law, Employment Contracts, and Labor Market Performance. <i>Handbook of Labour Economics</i> , 2011, 4, 1591-1696.	1.8	14
52	On Adjustment Costs and the Stability of Equilibria. <i>Review of Economic Studies</i> , 1985, 52, 575.	5.4	13
53	The theory of contracts and labor practices in Japan and the United States. <i>Managerial and Decision Economics</i> , 1991, 12, 159-170.	2.5	13
54	Welfare Economics with Intransitive Revealed Preferences: A Theory of the Endowment Effect. <i>Journal of Public Economic Theory</i> , 2006, 8, 193-218.	1.1	13

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55	Institutions and Contract Enforcement. <i>Journal of Labor Economics</i> , 2015, 33, 571-590.	2.8	13
56	On Economics: A Review of <i>Why Nations Fail</i> by D. Acemoglu and J. Robinson and <i>Pillars of Prosperity</i> by T. Besley and T. Persson. <i>Journal of Economic Literature</i> , 2013, 51, 116-143.	6.5	12
57	Holdup and the evolution of bargaining conventions. <i>European Journal of Economic and Social Systems</i> , 2001, 15, 153-169.	0.2	12
58	BEYOND MASTER-SERVANT: A CRITIQUE OF VICARIOUS LIABILITY. , 2005, , 111-140.		11
59	Is Education Consumption or Investment? Implications for School Competition. <i>Annual Review of Economics</i> , 2019, 11, 563-589.	5.5	11
60	Complexity, Bounded Rationality and Heuristic Search. <i>BE Journal of Economic Analysis and Policy</i> , 2002, 1, .	0.2	10
61	Regulation or Markets? The Case of Employment Contracts. <i>CESifo Economic Studies</i> , 2005, 51, 1-46.	0.5	10
62	Diagnosing Expertise: Human Capital, Decision Making and Performance Among Physicians. , 2013, 35, .		10
63	Involuntary unemployment in dynamic contract equilibria —. <i>European Economic Review</i> , 1987, 31, 427-435.	2.3	8
64	Human capital: Linking behavior to rational choice via dual process theory. <i>Labour Economics</i> , 2016, 41, 20-31.	1.7	4
65	Reducing partisanship in judicial elections can improve judge quality: Evidence from U.S. state supreme courts. <i>Journal of Public Economics</i> , 2021, 201, 104478.	4.3	4
66	23. Contracts between Legal Persons. , 2013, , 918-957.		3
67	Transaction Costs and the Employment Contract in the US Economy. <i>Journal of Law, Economics, and Organization</i> , 2015, 31, i40-i76.	1.5	3
68	Viewpoint: The human capital approach to inference. <i>Canadian Journal of Economics</i> , 2017, 50, 5-39.	1.2	3
69	Comment on 'public and private bureaucracies: a transaction cost economic perspective,' by Oliver Williamson. <i>Journal of Law, Economics, and Organization</i> , 1999, 15, 343-344.	1.5	2
70	Strategic Behaviour and Industrial Competition.. <i>Economica</i> , 1989, 56, 531.	1.6	1
71	Tenure is justifiable. <i>Behavioral and Brain Sciences</i> , 2006, 29, 581-583.	0.7	1
72	Information, incentives, and bargaining in the Japanese economy. <i>Journal of Economic Behavior and Organization</i> , 1990, 13, 409-411.	2.0	0

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73	Book Review Personnel Economics: The Wicksell Lectures. By Edward P. Lazear. Cambridge, Mass.: MIT Press, 1995. Pp. 170. \$27.50.. Journal of Political Economy, 1997, 105, 652-655.	4.5	0
74	Is multi-tasking complex?. Behavioral and Brain Sciences, 1998, 21, 840-841.	0.7	0
75	Les contrats auto-exécutoires et la théorie des institutions du marché du travail. L'Actualité Économique, 1992, 68, 433-451.	0.1	0