

# Nicole L Mead

## List of Publications by Year in descending order

Source: <https://exaly.com/author-pdf/6999271/publications.pdf>

Version: 2024-02-01

24  
papers

3,940  
citations

623734

14  
h-index

642732

23  
g-index

25  
all docs

25  
docs citations

25  
times ranked

2868  
citing authors

#	ARTICLE	IF	CITATIONS
1	The Pursuit of Meaning and the Preference for Less Expensive Options. <i>Journal of Consumer Research</i> , 2023, 49, 741-761.	5.1	10
2	Can't buy me meaning? Lay theories impede people from deriving meaning and well-being from consumption. <i>Current Opinion in Psychology</i> , 2022, 46, 101332.	4.9	4
3	Do objects fuel thyself? The relationship between objects and self-regulation. <i>Current Opinion in Psychology</i> , 2021, 39, 16-19.	4.9	2
4	Popping the Positive Illusion of Financial Responsibility Can Increase Personal Savings: Applications in Emerging and Western Markets. <i>Journal of Marketing</i> , 2021, 85, 97-112.	11.3	11
5	A Multisite Preregistered Paradigmatic Test of the Ego-Depletion Effect. <i>Psychological Science</i> , 2021, 32, 1566-1581.	3.3	76
6	I Am, Therefore I Buy: Low Self-Esteem and the Pursuit of Self-Verifying Consumption. <i>Journal of Consumer Research</i> , 2020, 46, 956-973.	5.1	52
7	Power increases the socially toxic component of narcissism among individuals with high baseline testosterone.. <i>Journal of Experimental Psychology: General</i> , 2018, 147, 591-596.	2.1	15
8	Simple Pleasures, Small Annoyances, and Goal Progress in Daily Life. <i>Journal of the Association for Consumer Research</i> , 2016, 1, 527-539.	1.7	8
9	No match for money: Even in intimate relationships and collectivistic cultures, reminders of money weaken sociomoral responses. <i>Self and Identity</i> , 2016, 15, 342-355.	1.6	19
10	The taming of desire: Unspecific postponement reduces desire for and consumption of postponed temptations.. <i>Journal of Personality and Social Psychology</i> , 2016, 110, 20-35.	2.8	14
11	Two Sides of the Same Coin: Money Can Promote and Hinder Interpersonal Processes. , 2014, , 243-262.		17
12	Diverging effects of clean versus dirty money on attitudes, values, and interpersonal behavior.. <i>Journal of Personality and Social Psychology</i> , 2013, 104, 473-489.	2.8	64
13	On keeping your enemies close: Powerful leaders seek proximity to ingroup power threats.. <i>Journal of Personality and Social Psychology</i> , 2012, 102, 576-591.	2.8	95
14	When Me versus You Becomes Us versus Them: How Intergroup Competition Shapes Ingroup Psychology. <i>Social and Personality Psychology Compass</i> , 2012, 6, 566-574.	3.7	14
15	Social Exclusion Causes People to Spend and Consume Strategically in the Service of Affiliation. <i>Journal of Consumer Research</i> , 2011, 37, 902-919.	5.1	384
16	How leaders self-regulate their task performance: Evidence that power promotes diligence, depletion, and disdain.. <i>Journal of Personality and Social Psychology</i> , 2011, 100, 47-65.	2.8	133
17	Unable to resist temptation: How self-control depletion promotes unethical behavior. <i>Organizational Behavior and Human Decision Processes</i> , 2011, 115, 191-203.	2.5	600
18	Ego Depletion and the Limited Resource Model of Self-Control. , 2010, , 375-388.		15

#	ARTICLE	IF	CITATIONS
19	The essential tension between leadership and power: When leaders sacrifice group goals for the sake of self-interest.. Journal of Personality and Social Psychology, 2010, 99, 482-497.	2.8	281
20	Political partisanship influences perception of biracial candidates' skin tone. Proceedings of the National Academy of Sciences of the United States of America, 2009, 106, 20168-20173.	7.1	140
21	Too tired to tell the truth: Self-control resource depletion and dishonesty. Journal of Experimental Social Psychology, 2009, 45, 594-597.	2.2	507
22	Merely Activating the Concept of Money Changes Personal and Interpersonal Behavior. Current Directions in Psychological Science, 2008, 17, 208-212.	5.3	331
23	Social Rejection Can Reduce Pain and Increase Spending: Further Evidence That Money, Pain, and Belongingness Are Interrelated. Psychological Inquiry, 2008, 19, 145-147.	0.9	22
24	The Psychological Consequences of Money. Science, 2006, 314, 1154-1156.	12.6	1,125