

Nicole L Mead

List of Publications by Year in descending order

Source: <https://exaly.com/author-pdf/6999271/publications.pdf>

Version: 2024-02-01

24
papers

3,940
citations

623734

14
h-index

642732

23
g-index

25
all docs

25
docs citations

25
times ranked

2868
citing authors

#	ARTICLE	IF	CITATIONS
1	The Psychological Consequences of Money. <i>Science</i> , 2006, 314, 1154-1156.	12.6	1,125
2	Unable to resist temptation: How self-control depletion promotes unethical behavior. <i>Organizational Behavior and Human Decision Processes</i> , 2011, 115, 191-203.	2.5	600
3	Too tired to tell the truth: Self-control resource depletion and dishonesty. <i>Journal of Experimental Social Psychology</i> , 2009, 45, 594-597.	2.2	507
4	Social Exclusion Causes People to Spend and Consume Strategically in the Service of Affiliation. <i>Journal of Consumer Research</i> , 2011, 37, 902-919.	5.1	384
5	Merely Activating the Concept of Money Changes Personal and Interpersonal Behavior. <i>Current Directions in Psychological Science</i> , 2008, 17, 208-212.	5.3	331
6	The essential tension between leadership and power: When leaders sacrifice group goals for the sake of self-interest.. <i>Journal of Personality and Social Psychology</i> , 2010, 99, 482-497.	2.8	281
7	Political partisanship influences perception of biracial candidates' skin tone. <i>Proceedings of the National Academy of Sciences of the United States of America</i> , 2009, 106, 20168-20173.	7.1	140
8	How leaders self-regulate their task performance: Evidence that power promotes diligence, depletion, and disdain.. <i>Journal of Personality and Social Psychology</i> , 2011, 100, 47-65.	2.8	133
9	On keeping your enemies close: Powerful leaders seek proximity to ingroup power threats.. <i>Journal of Personality and Social Psychology</i> , 2012, 102, 576-591.	2.8	95
10	A Multisite Preregistered Paradigmatic Test of the Ego-Depletion Effect. <i>Psychological Science</i> , 2021, 32, 1566-1581.	3.3	76
11	Diverging effects of clean versus dirty money on attitudes, values, and interpersonal behavior.. <i>Journal of Personality and Social Psychology</i> , 2013, 104, 473-489.	2.8	64
12	I Am, Therefore I Buy: Low Self-Esteem and the Pursuit of Self-Verifying Consumption. <i>Journal of Consumer Research</i> , 2020, 46, 956-973.	5.1	52
13	Social Rejection Can Reduce Pain and Increase Spending: Further Evidence That Money, Pain, and Belongingness Are Interrelated. <i>Psychological Inquiry</i> , 2008, 19, 145-147.	0.9	22
14	No match for money: Even in intimate relationships and collectivistic cultures, reminders of money weaken sociomoral responses. <i>Self and Identity</i> , 2016, 15, 342-355.	1.6	19
15	Two Sides of the Same Coin: Money Can Promote and Hinder Interpersonal Processes. , 2014, , 243-262.		17
16	Ego Depletion and the Limited Resource Model of Self-Control. , 2010, , 375-388.		15
17	Power increases the socially toxic component of narcissism among individuals with high baseline testosterone.. <i>Journal of Experimental Psychology: General</i> , 2018, 147, 591-596.	2.1	15
18	When Me versus You Becomes Us versus Them: How Intergroup Competition Shapes Ingroup Psychology. <i>Social and Personality Psychology Compass</i> , 2012, 6, 566-574.	3.7	14

#	ARTICLE	IF	CITATIONS
19	The taming of desire: Unspecific postponement reduces desire for and consumption of postponed temptations.. Journal of Personality and Social Psychology, 2016, 110, 20-35.	2.8	14
20	Popping the Positive Illusion of Financial Responsibility Can Increase Personal Savings: Applications in Emerging and Western Markets. Journal of Marketing, 2021, 85, 97-112.	11.3	11
21	The Pursuit of Meaning and the Preference for Less Expensive Options. Journal of Consumer Research, 2023, 49, 741-761.	5.1	10
22	Simple Pleasures, Small Annoyances, and Goal Progress in Daily Life. Journal of the Association for Consumer Research, 2016, 1, 527-539.	1.7	8
23	Can't buy me meaning? Lay theories impede people from deriving meaning and well-being from consumption. Current Opinion in Psychology, 2022, 46, 101332.	4.9	4
24	Do objects fuel thyself? The relationship between objects and self-regulation. Current Opinion in Psychology, 2021, 39, 16-19.	4.9	2