

# Pursej Pmar Heugens

## List of Publications by Year in descending order

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Version: 2024-02-01

81  
papers

4,251  
citations

172207

29  
h-index

123241

61  
g-index

83  
all docs

83  
docs citations

83  
times ranked

3080  
citing authors

#	ARTICLE	IF	CITATIONS
1	Impact of informal institutions on the prevalence, strategy, and performance of family firms: A meta-analysis. <i>Journal of International Business Studies</i> , 2022, 53, 1153-1177.	4.6	51
2	State ownership, political ideology, and firm performance around the world. <i>Journal of World Business</i> , 2021, 56, 101113.	4.6	49
3	Winning Without a Champion: Ecosystem Emergence Under Distributed Agency. <i>Proceedings - Academy of Management</i> , 2021, 2021, 12211.	0.0	0
4	Does state ownership hurt or help minority shareholders? International evidence from control block acquisitions. <i>Global Strategy Journal</i> , 2020, 10, 750-778.	4.4	12
5	The impact of stakeholders' temporal orientation on short- and long-term IPO outcomes: A meta-analysis. <i>Long Range Planning</i> , 2020, 53, 101853.	2.9	11
6	Strategic CSR: A Concept Building Meta-Analysis. <i>Journal of Management Studies</i> , 2020, 57, 314-350.	6.0	250
7	Winning at a Losing Game? Side-Effects of Perceived Tournament Promotion Incentives in Audit Firms. <i>Journal of Business Ethics</i> , 2020, 162, 149-167.	3.7	11
8	The Emergence of Proto-Institutions in the New Normal Business Landscape: Dialectic Institutional Work and the Dutch Drone Industry. <i>Journal of Management Studies</i> , 2020, 57, 626-663.	6.0	18
9	Communicating Sense: The Role of Inference in Joint Sensemaking in Equivocal Contexts. <i>Proceedings - Academy of Management</i> , 2020, 2020, 18539.	0.0	0
10	State Political Ideology as a Corporate Control Mechanism: Evidence from China. <i>Proceedings - Academy of Management</i> , 2020, 2020, 14721.	0.0	0
11	The impact of institutions on the competitive advantage of publicly listed family firms in emerging markets. <i>Global Strategy Journal</i> , 2019, 9, 243-274.	4.4	50
12	State Ownership and Political Connections. <i>Journal of Management</i> , 2019, 45, 2293-2321.	6.3	128
13	How concentrated owners improve the performance of Asian firms. <i>Multinational Business Review</i> , 2019, 28, 39-63.	1.4	1
14	Career stage dependent effects of law firm governance: A multilevel study of professional-client misconduct. <i>Human Relations</i> , 2019, 72, 1497-1529.	3.8	5
15	Are All Private Benefits of Control Ineffective? Principal's Principal Benefits, External Governance Quality, and Firm Performance. <i>Journal of Management Studies</i> , 2019, 56, 725-757.	6.0	12
16	What Is Dead May Never Die: Institutional Regeneration through Logic Reemergence in Dutch Beer Brewing. <i>Administrative Science Quarterly</i> , 2019, 64, 976-1019.	4.8	62
17	Information Asymmetry in Management Research: Past Accomplishments and Future Opportunities. <i>Journal of Management</i> , 2019, 45, 122-158.	6.3	175
18	Viceroy or Emperors? An Institution-Based Perspective on Merger and Acquisition Prevalence and Shareholder Value. <i>Journal of Management Studies</i> , 2019, 56, 234-269.	6.0	21

#	ARTICLE	IF	CITATIONS
19	The Extent of Corporate Venturing and Firm Performance: The Mediating Role of Portfolio Strategies. Proceedings - Academy of Management, 2019, 2019, 16483.	0.0	0
20	Blending issues and stakeholders: in pursuit of the elusive synergy. Journal of Public Affairs, 2018, 18, e1635.	1.7	7
21	Government's green grip: Multifaceted state influence on corporate environmental actions in China. Strategic Management Journal, 2018, 39, 403-428.	4.7	235
22	How a Firm's Domestic Footprint and Domestic Environmental Uncertainties Jointly Shape Added Cultural Distances: The Roles of Resource Dependence and Headquarters Attention. Journal of Management Studies, 2018, 55, 883-909.	6.0	26
23	Give Me a Hallelujah! Amen! Institutional reproduction in the presence of moral perturbation and the dynamics of emotional investment. Organization Studies, 2018, 39, 491-514.	3.8	19
24	From the Editorsâ€™ Seeing Practice Impact in New Ways. Academy of Management Journal, 2018, 61, 2021-2025.	4.3	33
25	The making of a construct: Lessons from 30Âyears of the Kogut and Singh cultural distance index. Journal of International Business Studies, 2018, 49, 1138-1153.	4.6	42
26	Get it Together! Synergistic Effects of Causal and Effectual Decisionâ€™Making Logics on Venture Performance. Entrepreneurship Theory and Practice, 2018, 42, 571-604.	7.1	114
27	Showing Boardsâ€™ True Colors: Using Role Theory as Processual Lenses to Understand Board Behavior. Proceedings - Academy of Management, 2018, 2018, 15982.	0.0	2
28	Better Together: Using Meta-Analysis to Explore Complementarities between Ecological and Institutional Theories of Organization. Organization Studies, 2017, 38, 1573-1601.	3.8	16
29	Towards an integrated framework of professional partnership performance: The role of formal governance and strategic planning. Human Relations, 2017, 70, 1388-1414.	3.8	7
30	Divided We Stand, United We Falter? Social Movements in Scotch Whisky Distilling, 1680 â€™ 1940. Proceedings - Academy of Management, 2017, 2017, 11847.	0.0	0
31	Institutional Reproduction: The Presence of Moral Perturbation & Dynamics of Emotional Investment. Proceedings - Academy of Management, 2017, 2017, 11825.	0.0	0
32	"The family-legitimizing environment and the prevalence, strategy, and performance of family firms". Proceedings - Academy of Management, 2016, 2016, 11485.	0.0	0
33	Give me a hallelujah! Amen! Taming institutional complexity using emotions and domination. Proceedings - Academy of Management, 2016, 2016, 10927.	0.0	0
34	Moving from Nominal towards Substantive Theorizing: Theoretical Mechanisms in Management Research. Proceedings - Academy of Management, 2016, 2016, 12175.	0.0	0
35	How does Family Control Influence Firm Strategy and Performance? A Metaâ€™Analysis of <sc>US</sc> Publicly Listed Firms. Corporate Governance: an International Review, 2015, 23, 3-24.	2.4	110
36	What do we know about Private Family Firms? A Metaâ€™Analytical Review. Entrepreneurship Theory and Practice, 2015, 39, 513-544.	7.1	209

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37	Born to go abroad: an imprinting perspective on emerging market firm internationalization behavior. Proceedings - Academy of Management, 2015, 2015, 18116.	0.0	2
38	"Antecedents of Added Cultural Distance: Towards an Integrated, Multi-Theoretical Framework". Proceedings - Academy of Management, 2015, 2015, 14611.	0.0	0
39	Principal-Principal Relationships: Cost or Benefit to Minority Shareholders?. Proceedings - Academy of Management, 2015, 2015, 13704.	0.0	0
40	Competition and Cooperation in Corporate Governance: The Effects of Labor Institutions on Blockholder Effectiveness in 23 European Countries. Organization Science, 2013, 24, 530-551.	3.0	53
41	Synthesizing and Extending Resource Dependence Theory. Journal of Management, 2013, 39, 1666-1698.	6.3	316
42	Why Does Family Firm Performance Vary in Emerging Markets? A Middle Range Institution-based Theory. Proceedings - Academy of Management, 2013, 2013, 14665.	0.0	0
43	Concentrated Owners in Asia: Contingent Performance Effects of Owner Type and Institutions. Proceedings - Academy of Management, 2013, 2013, 12075.	0.0	1
44	An institution-based view of executive compensation: A multilevel meta-analytic test. Journal of International Business Studies, 2012, 43, 396-423.	4.6	112
45	Institutional Detritus and the Emergence of the Aesthete Brewery Form in the Netherlands. Proceedings - Academy of Management, 2012, 2012, 16117.	0.0	0
46	Twins Separated at Birth? A meta-analysis of institutional influences on ecological processes. Proceedings - Academy of Management, 2012, 2012, 16461.	0.0	0
47	Business Group Affiliation, Performance, Context, and Strategy: A Meta-analysis. Academy of Management Journal, 2011, 54, 437-460.	4.3	398
48	When Organization Theory Met Business Ethics: Toward Further Symbioses. Business Ethics Quarterly, 2010, 20, 643-672.	1.3	28
49	Structure! Agency! (And Other Quarrels): A Meta-Analysis Of Institutional Theories Of Organization. Academy of Management Journal, 2009, 52, 61-85.	4.3	412
50	Institutional Translation through Spectatorship: Collective Consumption and Editing of Symbolic Organizational Texts by Firms and their Audiences. Organization Studies, 2009, 30, 1249-1279.	3.8	21
51	Meta-analyzing ownership concentration and firm performance in Asia: Towards a more fine-grained understanding. Asia Pacific Journal of Management, 2009, 26, 481-512.	2.9	228
52	Linking Social Issues to Organizational Impact: The Role of Infomediaries and the Infomediary Process. Journal of Business Ethics, 2009, 86, 541-553.	3.7	124
53	Extant Social Contracts in Global Business Regulation: Outline of a Research Agenda. Journal of Business Ethics, 2009, 88, 729-740.	3.7	10
54	Contracts to Communities: A Processual Model of Organizational Virtue. Journal of Management Studies, 2008, 45, 100-121.	6.0	33

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55	From social ties to embedded competencies: the case of business groups. <i>Journal of Management and Governance</i> , 2008, 12, 325-341.	2.4	12
56	Beyond the Dichotomous Worlds Hypothesis: towards a plurality of corporate governance logics. <i>Corporate Governance: an International Review</i> , 2007, 15, 1288-1300.	2.4	28
57	Taming Trojan Horses: Identifying and Mitigating Corporate Social Responsibility Risks. <i>Journal of Business Ethics</i> , 2007, 75, 151-170.	3.7	30
58	The Internal Morality of Contracting: Advancing the Contractualist Endeavor in Business Ethics. <i>Academy of Management Review</i> , 2006, 31, 521-539.	7.4	88
59	Foundations and Applications for Contractualist Business Ethics. <i>Journal of Business Ethics</i> , 2006, 68, 211-228.	3.7	44
60	Environmental issue management: towards a multi-level theory of environmental management competence. <i>Business Strategy and the Environment</i> , 2006, 15, 363-376.	8.5	21
61	The Ethics of the Node versus the Ethics of the Dyad? Reconciling Virtue Ethics and Contractualism. <i>Organization Studies</i> , 2006, 27, 391-411.	3.8	38
62	The Configuration of Organizational Images Among Firms in the Canadian Beer Brewing Industry*. <i>Journal of Management Studies</i> , 2005, 42, 817-843.	6.0	72
63	A Neo-Weberian Theory of the Firm. <i>Organization Studies</i> , 2005, 26, 547-567.	3.8	25
64	So you call that research? Mending methodological biases in strategy and organization departments of top business schools. <i>Strategic Organization</i> , 2005, 3, 117-128.	3.1	16
65	Reputation Management Capabilities as Decision Rules*. <i>Journal of Management Studies</i> , 2004, 41, 1349-1377.	6.0	65
66	Ties That Grind? Corroborating a Typology of Social Contracting Problems. <i>Journal of Business Ethics</i> , 2004, 49, 235-252.	3.7	18
67	Capability building through adversarial relationships: a replication and extension of Clarke and Roome (1999). <i>Business Strategy and the Environment</i> , 2003, 12, 300-312.	8.5	20
68	Strategic Groups and Corporate Citizenship. <i>Journal of Corporate Citizenship</i> , 2003, 2003, 75-92.	0.2	2
69	Guest Editorial: Future Directions for Issues Management. <i>Corporate Reputation Review</i> , 2003, 6, 7-18.	1.1	21
70	Issue Evolution: A Symbolic Interactionist Perspective. <i>Corporate Reputation Review</i> , 2003, 6, 82-93.	1.1	46
71	Strategic Issues Management. <i>Business and Society</i> , 2002, 41, 456-468.	4.2	33
72	Stakeholder Integration. <i>Business and Society</i> , 2002, 41, 36-60.	4.2	78

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73	The Confines of Stakeholder Management: Evidence from the Dutch Manufacturing Sector. <i>Journal of Business Ethics</i> , 2002, 40, 387-403.	3.7	23
74	Stakeholder Integration: Building Mutually Enforcing Relationships. <i>Business and Society</i> , 2002, 41, 36-60.	4.2	49
75	To boldly go where no man has gone before: integrating cognitive and physical features in scenario studies. <i>Futures</i> , 2001, 33, 861-872.	1.4	49
76	Drift or alignment? A configurational analysis of law firms' ability to combine profitability with professionalism. <i>Journal of Professions and Organization</i> , 0, , jow011.	0.9	5
77	WITHDRAWN "Administrative Duplicate Publication" Get it Together! Synergistic Effects of Causal and Effectual Decision "Making Logics on Venture Performance. <i>Entrepreneurship Theory and Practice</i> , 0, , etap.12266.	7.1	30
78	Do U.S. Publicly-Listed Family Firms Differ? Does it Matter? A Meta-Analysis. <i>SSRN Electronic Journal</i> , 0, , .	0.4	5
79	Issues Management: Core Understandings and Scholarly Development. , 0, , 481-500.		8
80	From Social Ties to Embedded Competencies: The Case of Business Groups. <i>SSRN Electronic Journal</i> , 0, , .	0.4	0
81	Chinese Management Studies: A Matched-Samples Meta-Analysis and Focused Review of Indigenous Theories. <i>Journal of Management</i> , 0, , 014920632110730.	6.3	5