

Robert L Slonim

List of Publications by Year in descending order

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Version: 2024-02-01

60
papers

2,619
citations

257450

24
h-index

223800

46
g-index

62
all docs

62
docs citations

62
times ranked

1796
citing authors

#	ARTICLE	IF	CITATIONS
1	Learning in High Stakes Ultimatum Games: An Experiment in the Slovak Republic. <i>Econometrica</i> , 1998, 66, 569.	4.2	382
2	Patience among children. <i>Journal of Public Economics</i> , 2007, 91, 343-363.	4.3	167
3	Will There Be Blood? Incentives and Displacement Effects in Pro-Social Behavior. <i>American Economic Journal: Economic Policy</i> , 2012, 4, 186-223.	3.1	149
4	Economic Rewards to Motivate Blood Donations. <i>Science</i> , 2013, 340, 927-928.	12.6	143
5	The evolution of strategies in a repeated trust game. <i>Journal of Economic Behavior and Organization</i> , 2004, 55, 553-573.	2.0	139
6	Digit ratios (2D:4D) as predictors of risky decision making for both sexes. <i>Journal of Risk and Uncertainty</i> , 2011, 42, 1-26.	1.5	107
7	Using experimental economics to measure the effects of a natural educational experiment on altruism. <i>Journal of Public Economics</i> , 2006, 90, 1625-1648.	4.3	103
8	Rewarding Volunteers: A Field Experiment. <i>Management Science</i> , 2014, 60, 1107-1129.	4.1	97
9	Inferring repeated-game strategies from actions: evidence from trust game experiments. <i>Economic Theory</i> , 2006, 28, 603-632.	0.9	90
10	The Market for Blood. <i>Journal of Economic Perspectives</i> , 2014, 28, 177-196.	5.9	83
11	Learning to trust in indefinitely repeated games. <i>Games and Economic Behavior</i> , 2006, 54, 95-114.	0.8	77
12	The robustness of trust and reciprocity across a heterogeneous U.S. population. <i>Journal of Economic Behavior and Organization</i> , 2009, 69, 226-240.	2.0	72
13	Gender selection discrimination: Evidence from a Trust game. <i>Journal of Economic Behavior and Organization</i> , 2010, 76, 385-405.	2.0	72
14	Is there selection bias in laboratory experiments? The case of social and risk preferences. <i>Experimental Economics</i> , 2013, 16, 372-382.	2.1	72
15	The price of warm glow. <i>Journal of Public Economics</i> , 2014, 114, 58-74.	4.3	69
16	Increases in trust and altruism from partner selection: Experimental evidence. <i>Experimental Economics</i> , 2008, 11, 134-153.	2.1	66
17	Opting-in: Participation bias in economic experiments. <i>Journal of Economic Behavior and Organization</i> , 2013, 90, 43-70.	2.0	62
18	Predictive value and the usefulness of game theoretic models. <i>International Journal of Forecasting</i> , 2002, 18, 359-368.	6.5	57

#	ARTICLE	IF	CITATIONS
19	Interrelationships and distinct effects of internal reference prices on perceived expensiveness and demand. <i>Psychology and Marketing</i> , 2003, 20, 227-248.	8.2	45
20	Competing Against Experienced and Inexperienced Players. <i>Experimental Economics</i> , 2005, 8, 55-75.	2.1	44
21	The effects of information, social and financial incentives on voluntary undirected blood donations: Evidence from a field experiment in Argentina. <i>Social Science and Medicine</i> , 2013, 98, 214-223.	3.8	42
22	Learning and equilibrium as useful approximations: Accuracy of prediction on randomly selected constant sum games. <i>Economic Theory</i> , 2007, 33, 29-51.	0.9	38
23	The Effect of Price History on Demand as Mediated by Perceived Price Expensiveness. <i>Journal of Business Research</i> , 1999, 45, 1-14.	10.2	35
24	Substitution effects across charitable donations. <i>Economics Letters</i> , 2011, 111, 173-175.	1.9	35
25	Waiting To Give: Stated and Revealed Preferences. <i>Management Science</i> , 2017, 63, 3672-3690.	4.1	34
26	Loss aversion and lying behavior. <i>Journal of Economic Behavior and Organization</i> , 2019, 158, 379-393.	2.0	34
27	Quitting and peer effects at work. <i>Labour Economics</i> , 2016, 39, 55-67.	1.7	28
28	Possession and discounting behavior. <i>Economics Letters</i> , 2007, 97, 215-221.	1.9	27
29	Savings and prize-linked savings accounts. <i>Journal of Economic Behavior and Organization</i> , 2014, 107, 86-106.	2.0	26
30	Editorsâ€™ preface: introducing JESA. <i>Journal of the Economic Science Association</i> , 2015, 1, 1-7.	2.3	23
31	An Asymptotic Solution for Sealed Bid Common-Value Auctions with Bidders Having Asymmetric Information. <i>Games and Economic Behavior</i> , 1999, 28, 238-255.	0.8	20
32	A New Solution for the Moral Hazard Problem in Team Production. <i>Management Science</i> , 2015, 61, 1514-1530.	4.1	20
33	Similarities and differences between stockpiling and reference effects. <i>Managerial and Decision Economics</i> , 2009, 30, 351-371.	2.5	16
34	Is There Selection Bias in Laboratory Experiments?. <i>SSRN Electronic Journal</i> , 2010, , .	0.4	15
35	Redesigning the Market for Volunteers: A Donor Registry. <i>Management Science</i> , 2020, 66, 3528-3541.	4.1	15
36	A method to estimate mean lying rates and their full distribution. <i>Journal of the Economic Science Association</i> , 2018, 4, 136-150.	2.3	13

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37	Learning rules of thumb or learning more rational rules. Journal of Economic Behavior and Organization, 1999, 38, 217-236.	2.0	11
38	Combining a Theoretical Prediction with Experimental Evidence. SSRN Electronic Journal, 0, , .	0.4	11
39	Editorsâ€™ preface: statistics, replications and null results. Journal of the Economic Science Association, 2015, 1, 127-131.	2.3	9
40	BEHAVIORAL ECONOMICS AND GAMBLING: A NEW PARADIGM FOR APPROACHING HARM-MINIMIZATION. Gaming Law Review, 2018, 22, 608-617.	0.2	9
41	Learning in a search-for-the-best-alternative experiment. Journal of Economic Behavior and Organization, 1994, 25, 141-165.	2.0	8
42	Editorsâ€™ Preface: Trends in experimental economics (1975â€“2018). Journal of the Economic Science Association, 2019, 5, 143-148.	2.3	8
43	The multidimensional effects of a small gift: Evidence from a natural field experiment. Economics Letters, 2013, 120, 83-86.	1.9	7
44	In Defense of WHO's Blood Donation Policyâ€™Response. Science, 2013, 342, 692-692.	12.6	6
45	Unsticking credit card repayments from the minimum: Advice, anchors and financial incentives. Journal of Behavioral and Experimental Finance, 2021, 30, 100505.	3.8	4
46	Increasing autonomy in charitable giving: The effect of choosing the number of recipients on donations. Economics Letters, 2022, 217, 110701.	1.9	3
47	Quitting and Peer Effects at Work. SSRN Electronic Journal, 2012, , .	0.4	2
48	On the Importance of Unconditional Rewards for Blood Donations. Clinical Chemistry, 2014, 60, 423-424.	3.2	2
49	Altruism or diminishing marginal utility?. Journal of Economic Behavior and Organization, 2020, 180, 24-48.	2.0	2
50	Altruism among consumers as donors. Journal of Economic Behavior and Organization, 2021, 189, 611-622.	2.0	2
51	Preferences and decision errors in the winnerâ€™s curse. Journal of Risk and Uncertainty, 2007, 34, 241-257.	1.5	1
52	The Value of Incentives in Blood Donationâ€™Response. Science, 2013, 341, 129-129.	12.6	1
53	Prize-linked savings accounts: combining virtue and vice to make savings more enticing. Journal of Consumer Marketing, 2019, 37, 180-190.	2.3	1
54	Self-serving dishonesty: The role of confidence in driving dishonesty. Journal of Risk and Uncertainty, 0, , .	1.5	1

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55	THE EFFECTS OF EDUCATIONAL VOUCHERS ON CONFIDENCE: A FIELD EXPERIMENT TO ASSESS OUTCOMES OF EDUCATIONAL POLICY. <i>Research in Experimental Economics</i> , 0, , 291-335.	0.2	0
56	Minimax across a population of games. <i>Journal of the Economic Science Association</i> , 2016, 2, 144-156.	2.3	0
57	Editorsâ€™ preface: reviewing statistics and first evidence of impact. <i>Journal of the Economic Science Association</i> , 2016, 2, 97-100.	2.3	0
58	Rewarding Altruism? A Natural Field Experiment. <i>SSRN Electronic Journal</i> , 0, , .	0.4	0
59	Market Design for Altruistic Supply: Evidence from the Lab. <i>SSRN Electronic Journal</i> , 0, , .	0.4	0
60	The multi-dimensional effects of reciprocity on worker effort: evidence from a hybrid field-laboratory labour market experiment. <i>Economic and Political Studies</i> , 2021, 9, 37-67.	1.8	0