

Ilan B Vertinsky

List of Publications by Year in descending order

Source: <https://exaly.com/author-pdf/6937635/publications.pdf>

Version: 2024-02-01

125
papers

4,061
citations

147801

31
h-index

133252

59
g-index

127
all docs

127
docs citations

127
times ranked

3017
citing authors

#	ARTICLE	IF	CITATIONS
1	Does Culture Matter? A Cross-Cultural Study of Executives' Choice, Decisiveness, and Risk Adjustment in International Marketing. <i>Journal of Marketing</i> , 1988, 52, 81-95.	11.3	302
2	Why Japanese Firms Choose to Certify: A Study of Managerial Responses to Environmental Issues. <i>Journal of Environmental Economics and Management</i> , 2001, 42, 23-52.	4.7	272
3	Strategy and the environment: A study of corporate responses to crises. <i>Strategic Management Journal</i> , 1984, 5, 199-213.	7.3	234
4	Strategic pathways to product innovation capabilities in SMEs. <i>Journal of Business Venturing</i> , 2006, 21, 75-105.	6.3	207
5	The formation of green strategies in Chinese firms: matching corporate environmental responses and individual principles. <i>Strategic Management Journal</i> , 2004, 25, 1075-1095.	7.3	165
6	The Survival Value of Flocking in Birds: A Simulation Model. <i>Journal of Animal Ecology</i> , 1974, 43, 785.	2.8	121
7	Culture-contingent signs of trust in emergent relationships. <i>Organizational Behavior and Human Decision Processes</i> , 2007, 104, 61-82.	2.5	121
8	Mood in foreign exchange trading: Cognitive processes and performance. <i>Organizational Behavior and Human Decision Processes</i> , 2003, 91, 322-338.	2.5	119
9	Title is missing!. <i>Policy Sciences</i> , 2000, 33, 1-30.	2.8	103
10	Public-Private Partnerships for the Development of Disaster Resilient Communities. <i>Journal of Contingencies and Crisis Management</i> , 2013, 21, 130-143.	2.8	103
11	Private or self-regulation? A comparative study of forest certification choices in Canada, the United States and Germany. <i>Forest Policy and Economics</i> , 2005, 7, 53-69.	3.4	101
12	Choice of entry timing and scale by foreign banks in Japan and Korea. <i>Journal of Banking and Finance</i> , 1992, 16, 405-421.	2.9	100
13	National distances, international experience, and venture capital investment performance. <i>Journal of Business Venturing</i> , 2014, 29, 471-489.	6.3	94
14	Strategic trade policy with endogenous choice of quality and asymmetric costs. <i>Journal of International Economics</i> , 2002, 56, 205-232.	3.0	92
15	Firm exits as a determinant of new entry: Is there evidence of local creative destruction?. <i>Journal of Business Venturing</i> , 2008, 23, 280-306.	6.3	89
16	Transfers of tacit vs. explicit knowledge and performance in international joint ventures: The role of age. <i>International Business Review</i> , 2015, 24, 89-101.	4.8	86
17	Certification of sustainable forest management practices: a global perspective on why countries certify. <i>Forest Policy and Economics</i> , 2005, 7, 857-867.	3.4	83
18	China and intellectual property rights: A challenge to the rule of law. <i>Journal of International Business Studies</i> , 2017, 48, 908-921.	7.3	79

#	ARTICLE	IF	CITATIONS
19	The War of the Woods: Facilitators and Impediments of Organizational Learning Processes. <i>British Journal of Management</i> , 2002, 13, S61-S74.	5.0	75
20	Attacking your partners: Strategic alliances and competition between partners in product markets. <i>Strategic Management Journal</i> , 2018, 39, 3116-3139.	7.3	70
21	Foreign Direct Investment by Japanese Electronics Firms in the United States and Canada: Modelling the Timing of Entry. <i>Journal of International Business Studies</i> , 1996, 27, 655-681.	7.3	68
22	Organizational Design and Management Norms: A Comparative Study of Managers' Perceptions in the People's Republic of China, Hong Kong, and Canada. <i>Journal of Management</i> , 1990, 16, 853-867.	9.3	55
23	Managing forest and marginal agricultural land for multiple tradeoffs: compromising on economic, carbon and structural diversity objectives. <i>Ecological Modelling</i> , 2005, 185, 451-468.	2.5	51
24	Growth and survival: The moderating effects of local agglomeration and local market structure. <i>Strategic Management Journal</i> , 2016, 37, 541-564.	7.3	50
25	Disseminative capacity and knowledge acquisition from foreign partners in international joint ventures. <i>Journal of World Business</i> , 2018, 53, 712-724.	7.7	45
26	Korean international joint ventures: how the exchange climate affects tacit knowledge transfer from foreign parents. <i>International Marketing Review</i> , 2012, 29, 151-174.	3.6	41
27	Carbon sequestration and land management under uncertainty. <i>European Journal of Operational Research</i> , 2001, 135, 616-629.	5.7	39
28	Consultation and Deliberation in China: The Making of China's Health-Care Reform. <i>China Journal</i> , 2012, 68, 176-203.	0.2	38
29	Advertising Trends in Urban China. <i>Journal of Advertising Research</i> , 2002, 42, 73-81.	2.1	34
30	Reverse and conventional knowledge transfers in international joint ventures. <i>Journal of Business Research</i> , 2016, 69, 2821-2829.	10.2	34
31	An object-oriented cellular automata model for forest planning problems. <i>Ecological Modelling</i> , 2008, 212, 359-371.	2.5	33
32	The Quality of Domestic Legal Institutions and Export Performance. <i>Management International Review</i> , 2013, 53, 361-390.	3.3	33
33	Health Service Marketing: A Suggested Model. <i>Journal of Marketing</i> , 1971, 35, 19-27.	11.3	32
34	KSIM: A methodology for interactive resource policy simulation. <i>Water Resources Research</i> , 1973, 9, 65-79.	4.2	32
35	A tabu search algorithm for finding good forest harvest schedules satisfying green-up constraints. <i>European Journal of Operational Research</i> , 1998, 106, 408-424.	5.7	32
36	Social, cultural, and land use determinants of the health and well-being of Aboriginal peoples of Canada: A path analysis. <i>Journal of Public Health Policy</i> , 2013, 34, 462-476.	2.0	32

#	ARTICLE	IF	CITATIONS
37	The Impact of National Institutional Quality on International Tourism Inflows: a Cross-country Evidence. <i>Tourism Analysis</i> , 2018, 23, 533-551.	0.9	31
38	Hospital Admission Systems: Their Evaluation and Management. <i>Management Science</i> , 1973, 19, 646-666.	4.1	30
39	Using forest fire hazard modelling in multiple use forest management planning. <i>Forest Ecology and Management</i> , 2000, 134, 163-176.	3.2	30
40	Does Culture Matter in Inter-Firm Cooperation? Research Consortia in Japan and the USA. <i>Managerial and Decision Economics</i> , 1997, 18, 153-175.	2.5	29
41	Forest planning using co-evolutionary cellular automata. <i>Forest Ecology and Management</i> , 2007, 239, 45-56.	3.2	28
42	Clinical Styles and Motivation: A Study of Laboratory Test Use. <i>Medical Care</i> , 1975, 13, 397-408.	2.4	27
43	Health Service Marketing: A Suggested Model. <i>Journal of Marketing</i> , 1971, 35, 19.	11.3	26
44	Multi-Domain Subjective Wellbeing of Two Canadian First Nations Communities. <i>World Development</i> , 2014, 64, 140-157.	4.9	26
45	Using information diffusion models to estimate the impacts of regulatory events on publicly traded firms. <i>Journal of Public Economics</i> , 1997, 63, 283-300.	4.3	25
46	The emergence of private ownership in China. <i>Journal of Business Research</i> , 2004, 57, 1145-1152.	10.2	23
47	Monitoring and information reporting for sustainable forest management: An international multiple case study analysis. <i>Forest Ecology and Management</i> , 2005, 209, 237-259.	3.2	22
48	Adjusting risky situations: A theoretical framework and empirical test. <i>Journal of Risk and Uncertainty</i> , 1989, 2, 189-212.	1.5	20
49	Linking Multiple Accounts with GIS as Decision Support System to Resolve Forestry/Wildlife Conflicts. <i>Journal of Environmental Management</i> , 1994, 42, 349-364.	7.8	20
50	Assessing timber and non-timber values in forestry using a general equilibrium framework. <i>Critical Reviews in Environmental Science and Technology</i> , 1997, 27, 351-364.	12.8	20
51	Can China Be a Clean Tiger?: Growth Strategies and Environmental Realities. <i>Pacific Affairs</i> , 1999, 72, 23.	0.9	18
52	Rising to the Kyoto challenge: Is the response of Canadian industry adequate?. <i>Journal of Environmental Management</i> , 2001, 63, 149-161.	7.8	17
53	Corporate Environmentalism Across Cultures. <i>International Journal of Cross Cultural Management</i> , 2001, 1, 287-312.	2.1	17
54	Valuation of First Nations peoples' social, cultural, and land use activities using life satisfaction approach. <i>Forest Policy and Economics</i> , 2016, 72, 46-55.	3.4	17

#	ARTICLE	IF	CITATIONS
55	Monitoring and information reporting for sustainable forest management: An inter-jurisdictional comparison of soft law standards. <i>Forest Policy and Economics</i> , 2006, 9, 297-315.	3.4	16
56	Moving beyond engineering supremacy: Knowledge systems for urban resilience in Canada's Metro Vancouver region. <i>Environmental Science and Policy</i> , 2019, 100, 66-73.	4.9	16
57	Cooperative R&D and the Canadian forest products industry. <i>Managerial and Decision Economics</i> , 2003, 24, 147-169.	2.5	13
58	Opportunities and costs of intensification and clustering of forest management activities. <i>Canadian Journal of Forest Research</i> , 2008, 38, 711-720.	1.7	13
59	Prediction of wins and losses in a series of field hockey games: A study of probability assessment quality and cognitive information-processing models of players. <i>Organizational Behavior and Human Decision Processes</i> , 1986, 38, 392-404.	2.5	12
60	Cross impact analysis of technological innovation and development in the softwood lumber industry in Canada: a structural modeling approach. <i>IEEE Transactions on Engineering Management</i> , 1991, 38, 224-236.	3.5	12
61	The Canadian commercial forestry perspective on certification: National survey results. <i>Forestry Chronicle</i> , 2001, 77, 309-313.	0.6	12
62	Trust in the Workplace: The Role of Social Interaction Diversity in the Community and in the Workplace. <i>Business and Society</i> , 2018, 57, 378-412.	6.4	12
63	Hospital Admissions Systems. <i>Simulation & Games</i> , 1975, 6, 188-201.	0.1	11
64	Strategic location decisions in a growing market. <i>Regional Science and Urban Economics</i> , 2001, 31, 523-533.	2.6	11
65	Modeling alternative zoning strategies in forest management. <i>International Transactions in Operational Research</i> , 2003, 10, 483-498.	2.7	11
66	An interactive multiobjective approach to harvest decisions in forest planning. <i>Scandinavian Journal of Forest Research</i> , 1998, 13, 357-369.	1.4	10
67	The effect of goal orientation and information environment on research performance: A field study. <i>Organizational Behavior and Human Performance</i> , 1975, 13, 110-132.	1.4	9
68	Why might forest companies certify? Results from a Canadian survey. <i>International Forestry Review</i> , 2003, 5, 329-337.	0.6	9
69	Re-evaluating our approach to forest management planning: A complex journey. <i>Forestry Chronicle</i> , 2005, 81, 359-364.	0.6	9
70	The arithmetic and geometry of the future. <i>Technological Forecasting and Social Change</i> , 1975, 8, 115-130.	11.6	8
71	Alternative risk-taking styles: The case of time-budgeting strategies of terrestrial gastropods. <i>Researches on Population Ecology</i> , 1983, 25, 321-335.	0.9	8
72	Pricing the social contract in the British Columbian forest sector. <i>Canadian Journal of Forest Research</i> , 2007, 37, 2250-2259.	1.7	8

#	ARTICLE	IF	CITATIONS
73	International patterns of ownership structure choices of start-ups: does the quality of law matter?. <i>Small Business Economics</i> , 2011, 37, 235-254.	6.7	8
74	Description and testing of a comprehensive simulation model of the ecology of terrestrial gastropods in unstable environments. <i>Researches on Population Ecology</i> , 1983, 25, 150-179.	0.9	7
75	Occupational role dimensions: The profession of management accounting. <i>British Accounting Review</i> , 1989, 21, 127-140.	3.9	7
76	Long-Term Changes in Korea's International Trade and Investment. <i>Pacific Affairs</i> , 1994, 67, 385.	0.9	7
77	Can protectionist trade measures make a country better off? A study of VERs and minimum quality standards. <i>Journal of Business Research</i> , 2002, 55, 227-236.	10.2	7
78	Measuring the Quality of Health Care. <i>Medical Care</i> , 1975, 13, 417-431.	2.4	6
79	The dynamics of outbreaks: Further simulation experiments with the western tent caterpillar. <i>Researches on Population Ecology</i> , 1979, 20, 188-200.	0.9	5
80	Biotechnology in forestry: Technological and economic perspectives. <i>Technological Forecasting and Social Change</i> , 1995, 50, 79-92.	11.6	5
81	Japanese Economic Policies and Growth: Implications for Businesses in Canada and North America.. <i>Pacific Affairs</i> , 1996, 69, 144.	0.9	5
82	The effectiveness of tightening illegal insider trading regulation: the case of corporate takeovers. <i>Applied Financial Economics</i> , 1998, 8, 519-531.	0.5	5
83	A model of diffusion and implementation: An exploratory study of managerial innovation in Colombia. <i>Socio-Economic Planning Sciences</i> , 1972, 6, 153-171.	5.0	4
84	Information technologies and transnational interest groups: The challenge for diplomacy. <i>Canadian Foreign Policy Journal</i> , 1994, 2, 87-99.	0.7	4
85	The International Trade and Environmental Regime and the Sustainable Management of Canadian Forests. , 2005, , 257-295.		4
86	Managing trade-offs between specific and general resilience: Insights from Canada's Metro Vancouver region. <i>Cities</i> , 2021, 119, 103319.	5.6	4
87	Application of Markov chains to analysis of a simulation of birds' foraging. <i>Journal of Theoretical Biology</i> , 1975, 53, 285-307.	1.7	3
88	An ecological model of resilient decision making: An application to the study of public and private sector decision making in Japan. <i>Ecological Modelling</i> , 1987, 38, 141-158.	2.5	3
89	Strategic advantages of Japanese electronics firms and the scale of their subsidiaries in the US and Canada. <i>International Business Review</i> , 1995, 4, 373-386.	4.8	3
90	Environmental NGOs, new information technologies and the demand for environmental improvement in the developing and industrializing nations of the Asia Pacific region. <i>Journal of the Asia Pacific Economy</i> , 1996, 1, 139-169.	1.7	3

#	ARTICLE	IF	CITATIONS
91	The Influence of Foreign Partners'™ Disseminative Capacities on Knowledge Transfers to International Joint Ventures. SSRN Electronic Journal, 2013, , .	0.4	3
92	Can 'too much' trust slow tourism development? An exploratory cross-country analysis. Current Issues in Tourism, 2021, 24, 1803-1808.	7.2	3
93	The Fit Between Crisis Types and Management Attributes as a Determinant of Crisis Consequences. , 2008, , .		3
94	Resilience of Interdisciplinary Research Organizations: Case Studies of Preconditions and Life-Cycle Patterns. , 1990, , 31-44.		3
95	Demand for health services and the theory of time allocation. Applied Economics, 1973, 5, 249-260.	2.2	2
96	Foreign banks in Japan: A study of a Japanese deregulation process. Asia Pacific Journal of Management, 1992, 9, 15-37.	4.5	2
97	The strategic capacity-expansion model for a newsprint firm. IEEE Transactions on Engineering Management, 1993, 40, 162-174.	3.5	2
98	National Distances, International Experience, and Venture Capital Investment Performance. SSRN Electronic Journal, 2013, , .	0.4	2
99	Economics, Demography and Cultural Implications of Globalization: The Canadian Paradox. , 2004, , 131-156.		2
100	THE CANADA-U.S. SOFTWOOD LUMBER DISPUTES. Research in Global Strategic Management, 0, , 237-262.	0.5	1
101	Family Planning Computer Simulation. Simulation & Games, 1972, 3, 123-145.	0.1	1
102	Simulation Review. Simulation & Games, 1973, 4, 355-357.	0.1	1
103	Toxic chemical regulation in Canada: preliminary estimates of costs and benefits. Canadian Public Administration, 1982, 25, 405-419.	0.9	1
104	Special Issue of INFOR on Forestry Management. Infor, 1996, 34, 197-197.	0.6	1
105	Antecedents to certification of software development processes. , 2007, , .		1
106	Debate: Public management in recessions and economic crises. Strategic options and political constraints. Public Money and Management, 2009, 29, 265-267.	2.1	1
107	Learning in collaborative R&D: When multinationality matters. Asian Business and Management, 2011, 10, 9-36.	2.8	1
108	Do Alliances Lead to Competition? An Empirical Analysis of the US Biopharmaceutical Industry. Proceedings - Academy of Management, 2015, 2015, 18342.	0.1	1

#	ARTICLE	IF	CITATIONS
109	Emergency health care system models. ACM SIGSIM Simulation Digest, 1979, 10, 63-65.	0.1	1
110	A Perspective of Land Reform Law in Colombia: Choice of Strategy for Change. Land Economics, 1972, 48, 367.	0.9	0
111	Reply to "Comment on ??Measuring the Quality of Health Care: A Decision Oriented Typology??w. Medical Care, 1976, 14, 545.	2.4	0
112	A study of production decisions under extreme uncertainty in the wood products industry. Managerial and Decision Economics, 1990, 11, 155-165.	2.5	0
113	In Whom Collectivists Trust: The Role of (in) Voluntary Social Obligations in Japan. Management and Organization Review, 2013, 9, 319-343.	2.1	0
114	Mother Earth and household welfare functions of First Nations peoples of Canada. , 2020, , .		0
115	Relational Capital, Knowledge Transfer and Performance in International Joint Ventures (IJVs) in Korea. , 2012, , 223-237.		0
116	The influence of exchange climate on the transfer of tacit knowledge in International Joint Ventures (WITHDRAWN, paper published in a journal 4/30/12) (WITHDRAWN). Proceedings - Academy of Management, 2012, 2012, 10602.	0.1	0
117	The Impact of Strategic Alliances on Subsequent Competitions. Proceedings - Academy of Management, 2012, 2012, 11192.	0.1	0
118	Conventional and Reverse Knowledge Transfers in International Joint Ventures. Proceedings - Academy of Management, 2013, 2013, 17155.	0.1	0
119	Growth and Survival: The Effects of Agglomeration and Competitive Conditions. Proceedings - Academy of Management, 2013, 2013, 11989.	0.1	0
120	Knowledge Transfers in IJVs: The Complex Role of Disseminative Capacities. Proceedings - Academy of Management, 2014, 2014, 12623.	0.1	0
121	"Untangling the Thicket: Ownership Fragmentation, Technological Diversity and Patent Litigation". Proceedings - Academy of Management, 2014, 2014, 12295.	0.1	0
122	Partnersâ€™ ability and knowledge transfers in IJVs. Proceedings - Academy of Management, 2016, 2016, 10776.	0.1	0
123	Behavioral attributes in IJVs: the role of organizational culture and the impact on knowledge. Proceedings - Academy of Management, 2019, 2019, 14064.	0.1	0
124	The Effect of Social Media Use On Competency and Task Performance Among Faculty in Kenya Private Universities. , 2021, , .		0
125	Economic Growth and Decision-Making in Japan: The Duality of Visible and Invisible Guiding Hands. , 1986, , 41-58.		0