

Nick Feltovich

List of Publications by Year in descending order

Source: <https://exaly.com/author-pdf/6886367/publications.pdf>

Version: 2024-02-01

41
papers

1,207
citations

516710

16
h-index

434195

31
g-index

42
all docs

42
docs citations

42
times ranked

765
citing authors

#	ARTICLE	IF	CITATIONS
1	Do Actions Speak Louder Than Words? An Experimental Comparison of Observation and Cheap Talk. Games and Economic Behavior, 2002, 39, 1-27.	0.8	165
2	Reinforcement-based vs. Belief-based Learning Models in Experimental Asymmetric-information Games. Econometrica, 2000, 68, 605-641.	4.2	135
3	Whatever you say, your reputation precedes you: Observation and cheap talk in the trust game. Journal of Public Economics, 2009, 93, 1036-1044.	4.3	93
4	Words, Deeds, and Lies: Strategic Behaviour in Games with Multiple Signals. Review of Economic Studies, 2006, 73, 669-688.	5.4	92
5	Does observation of others affect learning in strategic environments? An experimental study. International Journal of Game Theory, 1999, 28, 131-152.	0.5	87
6	Title is missing!. Experimental Economics, 2003, 6, 273-297.	2.1	85
7	How sensitive are bargaining outcomes to changes in disagreement payoffs?. Experimental Economics, 2013, 16, 560-596.	2.1	49
8	Critical Values for the Robust Rank-Order Test. Communications in Statistics Part B: Simulation and Computation, 2005, 34, 525-547.	1.2	39
9	CORRELATED EQUILIBRIA, GOOD AND BAD: AN EXPERIMENTAL STUDY*. International Economic Review, 2010, 51, 701-721.	1.3	37
10	PAYOFF LEVELS, LOSS AVOIDANCE, AND EQUILIBRIUM SELECTION IN GAMES WITH MULTIPLE EQUILIBRIA: AN EXPERIMENTAL STUDY. Economic Inquiry, 2012, 50, 932-952.	1.8	27
11	A quantum metric of organizational performance: Terrorism and counterterrorism. Computational and Mathematical Organization Theory, 2007, 13, 241-281.	2.0	25
12	How does the effect of pre-play suggestions vary with group size? Experimental evidence from a threshold public-good game. European Economic Review, 2015, 79, 263-280.	2.3	25
13	The role of strategic uncertainty in games: An experimental study of cheap talk and contracts in the Nash demand game. European Economic Review, 2011, 55, 554-574.	2.3	23
14	Title is missing!. Experimental Economics, 2003, 6, 181-207.	2.1	22
15	Efficiency in the trust game: an experimental study of precommitment. International Journal of Game Theory, 2008, 37, 39-72.	0.5	22
16	EXPERIMENTAL EVIDENCE OF A SUNK-COST PARADOX: A STUDY OF PRICING BEHAVIOR IN BERTRAND-EDGEWORTH DUOPOLY*. International Economic Review, 2011, 52, 317-347.	1.3	22
17	The Effect of Whistleblowing Incentives on Collusion: An Experimental Study of Leniency Programs. Southern Economic Journal, 2018, 84, 1024-1049.	2.1	20
18	Lying about the price? Ultimatum bargaining with messages and imperfectly observed offers. Journal of Economic Behavior and Organization, 2015, 116, 346-360.	2.0	19

#	ARTICLE	IF	CITATIONS
19	The Effect of Subtracting a Constant from all Payoffs in a Hawk&Dove Game: Experimental Evidence of Loss Aversion in Strategic Behavior. Southern Economic Journal, 2011, 77, 814-826.	2.1	18
20	How fully do people exploit their bargaining position? The effects of bargaining institution and the 50"50 norm. Journal of Economic Behavior and Organization, 2018, 145, 320-334.	2.0	18
21	Do positional goods inhibit saving? Evidence from a life-cycle experiment. Journal of Economic Behavior and Organization, 2014, 107, 440-454.	2.0	16
22	Who benefits from corporate social responsibility? Reciprocity in the presence of social incentives and self-selection. Games and Economic Behavior, 2021, 126, 288-304.	0.8	16
23	Mergers, welfare, and concentration: Results from a model of stackelberg-cournot oligopoly. Atlantic Economic Journal, 2001, 29, 378-392.	0.5	15
24	Selection vs. accountability: An experimental investigation of campaign promises in a moral-hazard environment. Journal of Public Economics, 2015, 126, 39-51.	4.3	15
25	Payoff inequity reduces the effectiveness of correlated-equilibrium recommendations. European Economic Review, 2018, 108, 172-190.	2.3	14
26	The interaction between competition and unethical behaviour. Experimental Economics, 2019, 22, 101-130.	2.1	13
27	Schizophrenia illness severity is associated with reduced loss aversion. Brain Research, 2017, 1664, 9-16.	2.2	12
28	WHAT'S TO KNOW ABOUT LABORATORY EXPERIMENTATION IN ECONOMICS?. Journal of Economic Surveys, 2011, 25, 371-379.	6.6	10
29	Pricing in Competitive Search Markets: The Roles of Price Information and Fairness Perceptions. Management Science, 2018, 64, 1101-1120.	4.1	10
30	Is earned bargaining power more fully exploited?. Journal of Economic Behavior and Organization, 2019, 167, 152-180.	2.0	10
31	DIRECTED SEARCH, COORDINATION FAILURE, AND SELLER PROFITS: AN EXPERIMENTAL COMPARISON OF POSTED PRICING WITH SINGLE AND MULTIPLE PRICES. International Economic Review, 2013, 54, 873-884.	1.3	9
32	Inflation tax in the lab: a theoretical and experimental study of competitive search equilibrium with inflation. Journal of Economic Dynamics and Control, 2015, 61, 17-33.	1.6	8
33	Equilibrium and reinforcement learning in private-information games: An experimental study. Journal of Economic Dynamics and Control, 1999, 23, 1605-1632.	1.6	7
34	Bargaining with random implementation: An experimental study. Games and Economic Behavior, 2012, 76, 495-514.	0.8	6
35	Effect of Matching Mechanism on Learning in Games Played Under Limited Information. Pacific Economic Review, 2014, 19, 260-277.	1.4	6
36	Implementation and Removal of an Affirmative-Action Quota: The Impact on Task Assignment and Workers" Skill Acquisition. Canadian Public Policy/ Analyse De Politiques, 2013, 39, S123-S140.	1.6	4

#	ARTICLE	IF	CITATIONS
37	Moral licensing, instrumental apology and insincerity aversion: Taking Immanuel Kant to the lab. PLoS ONE, 2018, 13, e0206878.	2.5	4
38	The Effect of Leadership on Free-Riding: Results from a Public-Good Experiment. Review of Behavioral Economics, 2020, 7, 31-63.	0.4	4
39	An Experimental Study of Statistical Discrimination by Employers. Southern Economic Journal, 2004, 70, 837-849.	2.1	2
40	Incentive schemes, framing, and market behaviour: Evidence from an asset-market experiment. Journal of Economic Behavior and Organization, 2022, 197, 301-324.	2.0	2
41	Blunted neuroeconomic loss aversion in schizophrenia. Brain Research, 2022, 1789, 147957.	2.2	1