

# Andrew D Brown

## List of Publications by Year in descending order

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Version: 2024-02-01

88  
papers

9,205  
citations

38742

50  
h-index

49909

87  
g-index

94  
all docs

94  
docs citations

94  
times ranked

4034  
citing authors

#	ARTICLE	IF	CITATIONS
1	Narratives of Organizational Identity and Identification: A Case Study of Hegemony and Resistance. <i>Organization Studies</i> , 2002, 23, 421-447.	5.3	487
2	Identities and Identity Work in Organizations. <i>International Journal of Management Reviews</i> , 2015, 17, 20-40.	8.3	481
3	Organizational Identity and Learning: A Psychodynamic Perspective. <i>Academy of Management Review</i> , 2000, 25, 102-120.	11.7	395
4	Narrative, organizations and research. <i>International Journal of Management Reviews</i> , 2005, 7, 167-188.	8.3	366
5	A Narrative Approach to Collective Identities*. <i>Journal of Management Studies</i> , 2006, 43, 731-753.	8.3	352
6	Making Sense of Sensemaking in <i>Organization Studies</i> . <i>Organization Studies</i> , 2015, 36, 265-277.	5.3	340
7	Making sense of sensemaking narratives. <i>Human Relations</i> , 2008, 61, 1035-1062.	5.4	309
8	Organizational Identity and Organizational Identification. <i>Group and Organization Management</i> , 2013, 38, 3-35.	4.4	303
9	'Being Regimented': Aspiration, Discipline and Identity Work in the British Parachute Regiment. <i>Organization Studies</i> , 2009, 30, 355-376.	5.3	302
10	Narcissism, Identity, And Legitimacy. <i>Academy of Management Review</i> , 1997, 22, 643-686.	11.7	272
11	Working identities? Antagonistic discursive resources and managerial identity. <i>Human Relations</i> , 2009, 62, 323-352.	5.4	240
12	Narrative, Politics and Legitimacy in an IT Implimentation. <i>Journal of Management Studies</i> , 1998, 35, 35-58.	8.3	228
13	Making Sense of Inquiry Sensemaking. <i>Journal of Management Studies</i> , 2000, 37, no.	8.3	186
14	Organizational Identity and Learning: A Psychodynamic Perspective. <i>Academy of Management Review</i> , 2000, 25, 102.	11.7	181
15	Organizational Identity and Place: A Discursive Exploration of Hegemony and Resistance. <i>Journal of Management Studies</i> , 2006, 43, 231-257.	8.3	181
16	Identity Work and Organizational Identification. <i>International Journal of Management Reviews</i> , 2017, 19, 296-317.	8.3	158
17	Storytelling and Change: An Unfolding Story. <i>Organization</i> , 2009, 16, 323-333.	4.8	155
18	Identities, Discipline and Routines. <i>Organization Studies</i> , 2011, 32, 871-895.	5.3	139

#	ARTICLE	IF	CITATIONS
19	Writing Responsibly: Narrative Fiction and Organization Studies. <i>Organization</i> , 2005, 12, 467-491.	4.8	138
20	The Rhetoric of Institutional Change. <i>Organization Studies</i> , 2012, 33, 297-321.	5.3	136
21	Multiple organizational identities and legitimacy: The rhetoric of police websites. <i>Human Relations</i> , 2009, 62, 1829-1856.	5.4	132
22	Constructing Organizational Identities on the Web: A Case Study of Royal Dutch/Shell*. <i>Journal of Management Studies</i> , 2004, 41, 1325-1347.	8.3	130
23	Identity Threats, Identity Work and Elite Professionals. <i>Organization Studies</i> , 2015, 36, 1315-1336.	5.3	128
24	Identity Work and Legitimacy. <i>Organization Studies</i> , 2013, 34, 875-896.	5.3	124
25	Politics, Symbolic Action and Myth Making in Pursuit of Legitimacy. <i>Organization Studies</i> , 1994, 15, 861-878.	5.3	122
26	Simplexity: Sensemaking, organizing and storytelling for our time. <i>Human Relations</i> , 2012, 65, 5-15.	5.4	121
27	THE EFFECT OF ORGANIZATIONAL CULTURE ON COMMUNICATION AND INFORMATION. <i>Journal of Management Studies</i> , 1994, 31, 807-828.	8.3	114
28	Doomed to Failure: Narratives of Inevitability and Conspiracy in a Failed IS Project. <i>Organization Studies</i> , 1998, 19, 73-88.	5.3	114
29	Making sense of the collapse of Barings Bank. <i>Human Relations</i> , 2005, 58, 1579-1604.	5.4	108
30	An Analysis of Corporate Social Responsibility at Credit Line: A Narrative Approach. <i>Journal of Business Ethics</i> , 2008, 80, 403-418.	6.0	104
31	â€œInvisible wallsâ€™ and â€œsilent hierarchiesâ€™: A case study of power relations in an architecture firm. <i>Human Relations</i> , 2010, 63, 525-549.	5.4	101
32	Stigma, identity and power: Managing stigmatized identities through discourse. <i>Human Relations</i> , 2014, 67, 715-737.	5.4	100
33	Organization Studies and Identity: Towards a Research Agenda. <i>Human Relations</i> , 2001, 54, 113-121.	5.4	99
34	Englishization, Identity Regulation and Imperialism. <i>Organization Studies</i> , 2017, 38, 7-29.	5.3	97
35	â€œEthicsâ€™ as a discursive resource for identity work. <i>Human Relations</i> , 2007, 60, 497-518.	5.4	95
36	Honourable Members and Dishonourable Deeds: Sensemaking, Impression Management and Legitimation in the â€œArms to Iraq Affairâ€™. <i>Human Relations</i> , 2000, 53, 655-689.	5.4	94

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37	Sounds of Silence: Graduate Trainees, Hegemony and Resistance. <i>Organization Studies</i> , 2005, 26, 1049-1069.	5.3	88
38	Identities in <i>Organization Studies</i> . <i>Organization Studies</i> , 2019, 40, 7-22.	5.3	87
39	How different is professional service operations management?. <i>Journal of Operations Management</i> , 2012, 30, 1-11.	5.2	84
40	Narrative, identity and change: a case study of Laskarina Holidays. <i>Journal of Organizational Change Management</i> , 2005, 18, 312-326.	2.7	81
41	Dress and Identity: A Turkish Case Study. <i>Journal of Management Studies</i> , 2002, 39, 927-952.	8.3	72
42	Organization Studies on the Look-out? Being Read, Being Listened to. <i>Organization Studies</i> , 2008, 29, 1383-1390.	5.3	71
43	Saying it with feeling: Analysing speakable emotions. <i>Human Relations</i> , 2008, 61, 327-353.	5.4	66
44	Is Ethnography Jazz?. <i>Organization</i> , 2003, 10, 5-31.	4.8	64
45	Managing Understandings: Politics, Symbolism, Niche Marketing and the Quest for Legitimacy in IT Implementation. <i>Organization Studies</i> , 1995, 16, 951-969.	5.3	62
46	A narrative approach to strategy-as-practice. <i>Business History</i> , 2013, 55, 1143-1167.	0.8	61
47	Identities in and around organizations: Towards an identity work perspective. <i>Human Relations</i> , 2022, 75, 1205-1237.	5.4	53
48	Leadership, Identity, and Ethics. <i>Journal of Business Ethics</i> , 2012, 107, 1-3.	6.0	44
49	Organizational Culture: The Key to Effective Leadership and Organizational Development. <i>Leadership and Organization Development Journal</i> , 1992, 13, 3-6.	3.0	43
50	Sensemaking processes and Weickarious learning. <i>Management Learning</i> , 2016, 47, 3-13.	2.1	41
51	Narcissism, Identity, and Legitimacy. <i>Academy of Management Review</i> , 1997, 22, 643.	11.7	39
52	Subjectively construed identities and discourse: towards a research agenda for construction management. <i>Construction Management and Economics</i> , 2011, 29, 83-95.	3.0	39
53	Identity regulation, identity work and phronesis. <i>Human Relations</i> , 2017, 70, 940-965.	5.4	37
54	Sensemaking, metaphors and performance evaluation. <i>Scandinavian Journal of Management</i> , 2011, 27, 34-43.	1.9	34

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55	Identity Work, Humour and Disciplinary Power. <i>Organization Studies</i> , 2017, 38, 1107-1126.	5.3	32
56	Transformational Leadership in Tackling Technical Change. <i>Journal of General Management</i> , 1994, 19, 1-12.	1.2	24
57	Identity Work, Loss and Preferred Identities: A Study of UK Business School Deans. <i>Organization Studies</i> , 2021, 42, 823-844.	5.3	21
58	Implementation of an IT System in a Hospital Trust. <i>Public Money and Management</i> , 1997, 17, 69-76.	2.1	17
59	Do organizations get the followers they deserve?. <i>Leadership and Organization Development Journal</i> , 1996, 17, 5-11.	3.0	16
60	International cultural differences in public sector management. <i>International Journal of Public Sector Management</i> , 1995, 8, 5-23.	1.8	15
61	Esteem maintenance among groups: Laboratory and field studies of group performance cognitions. <i>Organizational Behavior and Human Decision Processes</i> , 2004, 94, 86-101.	2.5	15
62	Market research and the politics of new product development. <i>Journal of Marketing Management</i> , 1995, 11, 339-353.	2.3	14
63	Company towns and the governmentality of desired identities. <i>Human Relations</i> , 2021, 74, 502-526.	5.4	14
64	Introduction to the Special Issue "Making Sense of Organizing: in Honor of Karl Weick". <i>Organization Studies</i> , 2006, 27, 1573-1578.	5.3	11
65	Implementing MRPII: Leadership, Rites and Cognitive Change. <i>Logistics Information Management</i> , 1994, 7, 6-11.	0.8	10
66	The Dynamics of Partnership Sourcing. <i>Leadership and Organization Development Journal</i> , 1994, 15, 15-18.	3.0	10
67	Computer-integrated operations: the introduction of a hospital information support system. <i>International Journal of Operations and Production Management</i> , 1997, 17, 746-756.	5.9	10
68	Making sense of the war in Afghanistan. <i>Critical Perspectives on Accounting</i> , 2018, 53, 43-56.	4.5	9
69	Is Ethnography Jazz?. <i>Organization</i> , 2003, 10, 5-31.	4.8	9
70	Implementing Information Systems: Some Practical Advice and a Richer Model. <i>Creativity and Innovation Management</i> , 1992, 1, 121-126.	3.3	7
71	Supplier-purchaser relationships within a quasi-market: the case of British Rail and British Steel track products. <i>Journal of Purchasing and Supply Management</i> , 1996, 2, 145-151.	1.0	7
72	Citius, Altius, Fortius: Managers' quest for heroic leader identities. <i>Organization</i> , 0, , 135050842110306.	4.8	7

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73	Leading Technological Change. Leadership and Organization Development Journal, 1993, 14, 21-26.	3.0	6
74	Volunteering masculinities in search and rescue work: Is there a place for girls on the team?. Gender, Work and Organization, 2021, 28, 558-574.	4.7	5
75	Managing Change in the NHS: The Resource Management Initiative. Leadership and Organization Development Journal, 1992, 13, 13-17.	3.0	4
76	Learning from difference and similarity: Identities and relational reflexive learning. Management Learning, 2021, 52, 393-403.	2.1	4
77	Organizational Identity. , 2009, , 175-191.		4
78	Understanding Technological Change: The Case of MRPII. International Journal of Operations and Production Management, 1993, 13, 25-35.	5.9	3
79	Making Sense of Stories: the development of a new mobile computer game. , 2007, , .		3
80	Human Relations special issue call for papers: Sensemaking, organising and storytelling. Human Relations, 2009, 62, 1795-1797.	5.4	3
81	Human Relations special issue call for papers: Sensemaking, organising and storytelling. Human Relations, 2009, 62, 1427-1429.	5.4	2
82	Organization Studies 30th Anniversary Special Issue. Organization Studies, 2010, 31, 653-658.	5.3	2
83	Questing for meaningfulness through narrative identity work: The helpers, the heroes and the hurt. Human Relations, 2023, 76, 551-576.	5.4	2
84	Human Relations special issue call for papers: Sensemaking, organising and storytelling. Human Relations, 2009, 62, 1581-1583.	5.4	1
85	Human Relations special issue call for papers: Sensemaking, organising and storytelling. Human Relations, 2009, 62, 1937-1938.	5.4	1
86	UTRINQUE PARATUS[1]: A CASE STUDY OF DISCOURSE AND IDENTITY IN THE BRITISH PARACHUTE REGIMENT.. Proceedings - Academy of Management, 2007, 2007, 1-6.	0.1	0
87	Utrunque Paratus: A Case Study of Discourse and Identity in The British Parachute Regiment. SSRN Electronic Journal, 0, , .	0.4	0
88	Being Regimented: A Case Study of the Regulation of Identity in the British Parachute Regiment. SSRN Electronic Journal, 0, , .	0.4	0