

# Herbert Kotzab

## List of Publications by Year in descending order

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Version: 2024-02-01

92  
papers

3,220  
citations

186265

28  
h-index

175258

52  
g-index

114  
all docs

114  
docs citations

114  
times ranked

2033  
citing authors

#	ARTICLE	IF	CITATIONS
1	Complementary theories to supply chain management. <i>Supply Chain Management</i> , 2007, 12, 284-296.	6.4	263
2	Does supply chain management really pay? Six perspectives to measure the performance of managing a supply chain. <i>European Journal of Operational Research</i> , 2003, 144, 306-320.	5.7	204
3	A SUPPLY CHAIN-ORIENTED APPROACH OF WORKING CAPITAL MANAGEMENT. <i>Journal of Business Logistics</i> , 2010, 31, 305-330.	10.6	169
4	Supply chain management on the crossroad to sustainability: a blessing or a curse?. <i>Logistics Research</i> , 2009, 1, 83-94.	1.6	125
5	Retail store operations and food waste. <i>Journal of Cleaner Production</i> , 2018, 185, 981-997.	9.3	117
6	Electronic marketplaces and supply chain relationships. <i>Industrial Marketing Management</i> , 2003, 32, 199-210.	6.7	116
7	Complementary theories to supply chain management revisited – from borrowing theories to theorizing. <i>Supply Chain Management</i> , 2015, 20, 574-586.	6.4	96
8	Value-adding partnerships and co-opetition models in the grocery industry. <i>International Journal of Physical Distribution and Logistics Management</i> , 2003, 33, 268-281.	7.4	95
9	Omni-channel retailing research – state of the art and intellectual foundation. <i>International Journal of Physical Distribution and Logistics Management</i> , 2018, 48, 365-390.	7.4	89
10	Analyzing the Efficient Execution of In-Store Logistics Processes in Grocery Retailing – The Case of Dairy Products. <i>Production and Operations Management</i> , 2013, 22, 924-939.	3.8	72
11	Assessing the responsiveness in the Danish mobile phone supply chain. <i>International Journal of Physical Distribution and Logistics Management</i> , 2003, 33, 668-685.	7.4	71
12	Environmental retail supply chains: when global Goliaths become environmental Davids. <i>International Journal of Retail and Distribution Management</i> , 2011, 39, 658-681.	4.7	70
13	Comprehensive Logistics. , 2012, , .		70
14	Improving supply chain performance by efficient consumer response? A critical comparison of existing ECR approaches. <i>Journal of Business and Industrial Marketing</i> , 1999, 14, 364-377.	3.0	64
15	Forty years of Out-of-Stock research – and shelves are still empty. <i>International Review of Retail, Distribution and Consumer Research</i> , 2010, 20, 147-164.	2.0	64
16	Exploring the contours of supply chain management. <i>Journal of Manufacturing Technology Management</i> , 2003, 14, 686-695.	0.5	60
17	Development and empirical test of a grocery retail instore logistics model. <i>British Food Journal</i> , 2005, 107, 594-605.	2.9	58
18	The consumer direct services revolution in grocery retailing: an exploratory investigation. <i>Managing Service Quality</i> , 2006, 16, 78-96.	2.4	58

#	ARTICLE	IF	CITATIONS
19	Analyzing out-of-stock in independent grocery stores: an empirical study. <i>International Journal of Retail and Distribution Management</i> , 2009, 37, 765-789.	4.7	51
20	Antecedents for the adoption and execution of supply chain management. <i>Supply Chain Management</i> , 2011, 16, 231-245.	6.4	51
21	The relevance of shopper logistics for consumers of store-based retail formats. <i>Journal of Retailing and Consumer Services</i> , 2012, 19, 59-66.	9.4	51
22	Unsaleable grocery products, their residual value and instore logistics. <i>International Journal of Physical Distribution and Logistics Management</i> , 2016, 46, 634-658.	7.4	50
23	Social, local and mobile commerce practices in omni-channel retailing. <i>International Journal of Retail and Distribution Management</i> , 2017, 45, 711-729.	4.7	46
24	A macro-institutional perspective on supply chain environmental complexity. <i>International Journal of Production Economics</i> , 2008, 115, 283-295.	8.9	43
25	Improving the execution of supply chain management in organizations. <i>International Journal of Production Economics</i> , 2012, 140, 713-720.	8.9	43
26	3PL factories or learning factories? Value creation models for 3PL service providers. <i>International Journal of Physical Distribution and Logistics Management</i> , 2012, 42, 544-561.	7.4	39
27	The importance of key supplier relationship management in supply chains. <i>International Journal of Retail and Distribution Management</i> , 2016, 44, 109-123.	4.7	39
28	European retailing in transition?. <i>International Journal of Physical Distribution and Logistics Management</i> , 2001, 31, 440-462.	7.4	38
29	Key competences of logistics and SCM professionals – the lifelong learning perspective. <i>Supply Chain Management</i> , 2018, 23, 50-64.	6.4	31
30	Supply chain management resources, capabilities and execution. <i>Production Planning and Control</i> , 2015, 26, 525-542.	8.8	30
31	Foundations of logistics and supply chain research: a bibliometric analysis of four international journals. <i>International Journal of Logistics Research and Applications</i> , 2013, 16, 522-533.	8.8	29
32	THE INTELLECTUAL FOUNDATION OF THE <i>JOURNAL OF BUSINESS LOGISTICS</i> AND ITS EVOLUTION BETWEEN 1978 AND 2007. <i>Journal of Business Logistics</i> , 2010, 31, 63-109.	10.6	28
33	Coordination and sharing logistics information in agile supply chains. <i>International Journal of Procurement Management</i> , 2007, 1, 79.	0.2	27
34	Antecedents of Truck Drivers' Job Satisfaction and Retention Proneness. <i>Journal of Business Logistics</i> , 2017, 38, 184-196.	10.6	26
35	The development and empirical validation of an e-based supply chain strategy optimization model. <i>Industrial Management and Data Systems</i> , 2003, 103, 347-360.	3.7	25
36	Supply chain relationship quality and its impact on firm performance. <i>Production Planning and Control</i> , 2020, 31, 470-482.	8.8	22

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37	General process-oriented management principles to manage supply chains: theoretical identification and discussion. <i>Business Process Management Journal</i> , 2004, 10, 336-349.	4.2	21
38	Levels of internationalization in the container shipping industry: an assessment of the port networks of the large container shipping companies. <i>Journal of Transport Geography</i> , 2011, 19, 1431-1442.	5.0	21
39	UNDERSTANDING AND MEASURING MACRO-INSTITUTIONAL COMPLEXITY OF LOGISTICS SYSTEMS ENVIRONMENT. <i>Journal of Business Logistics</i> , 2008, 29, 327-346.	10.6	20
40	A model for structuring efficient consumer response measures. <i>International Journal of Retail and Distribution Management</i> , 2008, 36, 590-606.	4.7	20
41	SUPPLY CHAIN MANAGEMENT IMPLEMENTATION AND PRIORITY STRATEGIES IN DANISH ORGANIZATIONS. <i>Journal of Business Logistics</i> , 2006, 27, 273-300.	10.6	19
42	Coordination, cooperation and collaboration in logistics and supply chains: a bibliometric analysis. <i>Production</i> , 0, 29, .	1.3	18
43	The Role and Importance of Survey Research in the Field of Supply Chain Management. , 2005, , 125-137.		15
44	Supply chain management and hypercompetition. <i>Logistics Research</i> , 2009, 1, 5-13.	1.6	15
45	The big picture on supply chain integration – insights from a bibliometric analysis. <i>Supply Chain Management</i> , 2023, 28, 25-54.	6.4	12
46	Strategic global supply chain network design – how decision analysis combining MILP and AHP on a Pareto front can improve decision-making. <i>International Journal of Production Research</i> , 2021, 59, 1557-1572.	7.5	10
47	Antecedents, mechanisms and effects of synchromodal freight transport: a conceptual framework from a systematic literature review. <i>International Journal of Logistics Management</i> , 2022, 33, 190-213.	6.6	10
48	Planning and scheduling production systems from a logistics perspective. <i>Logistics Research</i> , 2009, 1, 163-172.	1.6	9
49	Physical and digital market places – where marketing meets operations. <i>International Journal of Retail and Distribution Management</i> , 2019, 47, 1225-1231.	4.7	9
50	Collaboration, trust and performance in agri-food supply chains: a bibliometric analysis. <i>British Food Journal</i> , 2023, 125, 752-778.	2.9	9
51	An inland-depots-for-empty-containers-model for the hinterland. <i>Maritime Business Review</i> , 2017, 2, 126-141.	1.8	8
52	A Concept for a Consumer-Centered Sustainable Last Mile Logistics. <i>Lecture Notes in Logistics</i> , 2020, , 196-203.	0.8	8
53	Is There a Right Research Design for Your Supply Chain Study?. , 2005, , 1-12.		7
54	Adapting the Internet as Distribution Channel for Stationary Retailers: The Austrian Case. <i>Electronic Markets</i> , 2001, 11, 64-74.	8.1	5

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55	The intellectual foundation of supply chain management performance models: a bibliometric analysis and synthesis. <i>International Journal of Comparative Management</i> , 2019, 2, 67.	0.4	5
56	Internationalisation within liner shipping. <i>Maritime Business Review</i> , 2017, 2, 279-298.	1.8	4
57	Theory Landscape and Research Perspectives in Current Supply Chain Resilience Research. <i>Lecture Notes in Logistics</i> , 2018, , 26-33.	0.8	4
58	Scenario-based development of intelligent transportation systems for road freight transport in Germany. , 2020, , 183-202.		4
59	Assessing consumer logistics functions in grocery shopping: Evidence from an emerging market. <i>Journal of Marketing Channels</i> , 2020, 26, 72-86.	0.4	4
60	The Danish Retail Market: Overview and Highlights. <i>European Retail Research</i> , 2010, , 195-222.	0.1	4
61	Omni-channel retailing resources and capabilities of SME specialty retailers " insights from Germany and Turkey. <i>International Journal of Retail and Distribution Management</i> , 2022, 50, 1129-1155.	4.7	4
62	Bestandsaufnahme aktueller (innovativer) Technologien und Techniken der Distributionslogistik von Handelsunternehmungen. <i>Markt</i> , 1995, 34, 22-38.	0.7	3
63	Direkt- und strukturvertrieb " begriffsklÄrung und empirische bestandsaufnahme. <i>Markt</i> , 1997, 36, 161-174.	0.7	3
64	Mapping Research on Logistics and Supply Chain Coordination, Cooperation and Collaboration. <i>Lecture Notes in Logistics</i> , 2018, , 10-20.	0.8	3
65	Strategic Decision-Making in Global Supply Chain Network Design " How a Decision Support System Combining MILP and AHP on a Pareto Front Can Alleviate Decision-Making. <i>IFAC-PapersOnLine</i> , 2019, 52, 2285-2290.	0.9	3
66	A Micro- and Macroeconomic View on Shared Resources in Logistics. <i>Lecture Notes in Logistics</i> , 2016, , 3-12.	0.8	3
67	Erfolgsfaktoren zur zukünftigen Gestaltung resilienter Supply Chains " Konzeption eines Bezugsrahmens. , 2019, , 235-254.		3
68	What Hinders the Implementation of the Supply Chain Risk Management Process into Practice Organizations?. <i>Lecture Notes in Logistics</i> , 2017, , 151-161.	0.8	2
69	Supply Chain Risk Management und Supply Chain Resilienz. <i>WiSt - Wirtschaftswissenschaftliches Studium</i> , 2021, 50, 4-12.	0.0	2
70	Seeking Success in E-Business. <i>IFIP Advances in Information and Communication Technology</i> , 2003, , .	0.7	2
71	Betriebstypenspezifische EinkaufsstÄttenwahl und Nahversorgungsproblematik " Ergebnisse empirischer Studien. , 2000, , 195-212.		2
72	Contemporary IT-Assisted Retail Management. , 2003, , 175-203.		2

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73	Post crisis in Europe. International Journal of Retail and Distribution Management, 2016, 44, .	4.7	1
74	Potentials of RFID Application in Retailing: A Conjoint-based Preference Analysis. European Retail Research, 2008, , 159-176.	0.1	1
75	Innovations for Accessing Rail Transport Networks. Lecture Notes in Logistics, 2015, , 251-263.	0.8	1
76	PlÃdoyer fÃ¼r klimafreundliche multimodale Verkehre bis 2050. , 2018, , 77-85.		1
77	Resource Sharing as a Management Concept for Digital Logistics Terminals. Lecture Notes in Logistics, 2020, , 79-88.	0.8	1
78	Sustainable Retail Supply Chain Management â€“ A Bibliometric Viewpoint. Lecture Notes in Logistics, 2020, , 215-224.	0.8	1
79	Der Vertriebssystemvergleich als Entscheidungsgrundlage fÃ¼r die Reorganisation von Vertriebswegen. Markt, 1993, 32, 76-88.	0.7	0
80	Die effizienz der distributionslogistik in Ã–sterreich â€“ eine empirische bestandsaufnahme am beispiel baustoffhandel. Markt, 1997, 36, 148-160.	0.7	0
81	Nachhaltige und individualisierte Zustellung von Lebensmitteln. , 2021, , 679-694.		0
82	Aktuelle Bestandsaufnahme einer kundenindividuellen und nachhaltigen Lebensmittellogistik anhand einer Webscan-basierten Analyse. , 2021, , 579-599.		0
83	Logistik quo vadis?. , 2004, , 119-138.		0
84	Contemporary IT-Assisted Retail Management. , 2005, , 540-545.		0
85	E-Markets as Meta-Enterprise Information e Systems. , 2008, , 475-483.		0
86	Conceptual Understanding: DSD in the Light of Supplierâ€“Retailer Relationships in the CP Industry. , 2009, , 43-56.		0
87	Contemporary IT-Assisted Retail Management. , 2009, , 737-743.		0
88	E-Markets as Meta-Enterprise Information e Systems. , 2010, , 2003-2013.		0
89	E-Markets as Meta-Enterprise Information e Systems. , 2011, , 638-647.		0
90	Logistic Pricing and Marketing. , 2012, , 157-184.		0

#	ARTICLE	IF	CITATIONS
91	Supply Chain Integration: A Bibliometric Analysis. Lecture Notes in Logistics, 2020, , 286-298.	0.8	0
92	The Omnichannel Retailing Capabilities Wheel: Findings of the Literature. Lecture Notes in Logistics, 2020, , 204-214.	0.8	0