

# Nancy B Kurland

## List of Publications by Year in descending order

Source: <https://exaly.com/author-pdf/6672976/publications.pdf>

Version: 2024-02-01

37  
papers

2,747  
citations

394421

19  
h-index

377865

34  
g-index

41  
all docs

41  
docs citations

41  
times ranked

1717  
citing authors

| #  | ARTICLE  | IF   | CITATIONS |
|----|--|------|-----------|
| 1  | A review of telework research: findings, new directions, and lessons for the study of modern work. <i>Journal of Organizational Behavior</i> , 2002, 23, 383-400.              | 4.7  | 930       |
| 2  | Telecommuting, professional isolation, and employee development in public and private organizations. <i>Journal of Organizational Behavior</i> , 2002, 23, 511-532.            | 4.7  | 441       |
| 3  | Passing the Word: Toward a Model of Gossip and Power in the Workplace. <i>Academy of Management Review</i> , 2000, 25, 428-438.  | 11.7 | 223       |
| 4  | Telecommuting: Justice and Control in the Virtual Organization. <i>Organization Science</i> , 1999, 10, 500-513.   | 4.5  | 149       |
| 5  | Ethical Intentions and the Theories of Reasoned Action and Planned Behavior <sup>1</sup> . <i>Journal of Applied Social Psychology</i> , 1995, 25, 297-313.                    | 2.0  | 143       |
| 6  | Manager control and employee isolation in telecommuting environments. <i>Journal of High Technology Management Research</i> , 2002, 13, 107-126.                               | 4.9  | 125       |
| 7  | Holding Distribution Channel Relationships Together: The Role of Transaction-Specific Assets and Length of Prior Relationship. <i>Organization Science</i> , 1997, 8, 612-623. | 4.5  | 87        |
| 8  | Sales Agents and Clients: Ethics, Incentives, and a Modified Theory of Planned Behavior. <i>Human Relations</i> , 1996, 49, 51-74.   | 5.4  | 79        |
| 9  | Public v. Private Perceptions of Formalization, Outcomes, and Justice. <i>Journal of Public Administration Research and Theory</i> , 1999, 9, 437-458.                         | 3.3  | 73        |
| 10 | A Theory of Stakeholder Enabling: Giving Voice to an Emerging Postmodern Praxis of Organizational Discourse. , 1996, , 154-178.  |      | 53        |
| 11 | Ethics, incentives, and conflicts of interest: A practical solution. <i>Journal of Business Ethics</i> , 1995, 14, 465-475.  | 6.0  | 43        |
| 12 | Evolution of a campus sustainability network: a case study in organizational change. <i>International Journal of Sustainability in Higher Education</i> , 2011, 12, 395-429.   | 3.1  | 43        |
| 13 | The ethical implications of the straight-commission compensation system ? An agency perspective. <i>Journal of Business Ethics</i> , 1991, 10, 757-766.                        | 6.0  | 30        |
| 14 | Water and Business: A Taxonomy and Review of the Research. <i>Organization and Environment</i> , 2010, 23, 316-353.  | 4.3  | 30        |
| 15 | Overcoming Silos: The Role of an Interdisciplinary Course in Shaping a Sustainability Network.. <i>Academy of Management Learning and Education</i> , 2010, 9, 457-476.        | 2.5  | 29        |
| 16 | Social Movement Organization Leaders and the Creation of Markets for "Local" Goods. <i>Business and Society</i> , 2016, 55, 1017-1058.   | 6.4  | 27        |
| 17 | Accountability and the public benefit corporation. <i>Business Horizons</i> , 2017, 60, 519-528.   | 5.2  | 26        |
| 18 | Green management. <i>Organizational Dynamics</i> , 2011, 40, 49-56.  | 2.6  | 25        |

| #  | ARTICLE  | IF  | CITATIONS |
|----|--|-----|-----------|
| 19 | ESOP Plus Benefit Corporation: Ownership Culture with Benefit Accountability. California Management Review, 2018, 60, 51-73.                                   | 6.3 | 24        |
| 20 | The Defense Industry Initiative: Ethics, self-regulation, and accountability. Journal of Business Ethics, 1993, 12, 137-145.                                   | 6.0 | 21        |
| 21 | Trust, Accountability, and Sales Agents's™ Dueling Loyalties. Business Ethics Quarterly, 1996, 6, 289-310.   | 1.5 | 18        |
| 22 | Community Socioemotional Wealth: Preservation, Succession, and Farming in Lancaster County, Pennsylvania. Family Business Review, 2020, 33, 244-264.           | 6.6 | 18        |
| 23 | Does "Local" Mean Ethical? The U.S. "Buy Local" Movement and CSR in SMEs. Organization and Environment, 2015, 28, 286-306.                                     | 4.3 | 16        |
| 24 | Engendering Democratic Participation via the Net: Access, Voice, and Dialogue. Information Society, 1996, 12, 387-406.   | 2.9 | 14        |
| 25 | The Unexplored Territory Linking Rewards and Ethical Behavior. Business and Society, 1995, 34, 34-50.  | 6.4 | 11        |
| 26 | Who defines "local"? Resistance to harmonizing standards in ethical markets. Business and Politics, 2014, 16, 191-219.   | 0.8 | 11        |
| 27 | From civic institution to community place: the meaning of the public market in modern America. Agriculture and Human Values, 2015, 32, 505-521.                | 3.0 | 8         |
| 28 | Ethics and Commission. Business and Society Review, 1999, 104, 29-33.  | 1.7 | 7         |
| 29 | The Localism Movement: Shared and Emergent Values. Journal of Environmental Sustainability, 2012, 2, 1-14.   | 0.2 | 7         |
| 30 | Regulating Water: A Naturological Analysis of Competing Interests Among Company, Town, and State. Business and Society, 2011, 50, 481-512.                     | 6.4 | 6         |
| 31 | Shared governance and the sustainable college. International Journal of Sustainability in Higher Education, 2013, 15, 63-83.                                   | 3.1 | 6         |
| 32 | Business and society in the age of COVID-19: Introduction to the special issue. Business and Society Review, 2022, 127, 147-157.                               | 1.7 | 6         |
| 33 | A Social Enterprise's™ Hybridising Journey to Reconcile Goals and Structure with Identity. Journal of Social Entrepreneurship, 0, , 1-26.                      | 2.5 | 4         |
| 34 | Mission alignment in the hybrid organization: the role of indirect support activities and an activity ecosystem. Social Enterprise Journal, 2022, 18, 519-540. | 1.8 | 4         |
| 35 | The Localism Movement: Environmental Leadership in Grassroots Activism. , 0, , 304-314.  |     | 2         |
| 36 | Promoting Ethical Consumption or Protecting Local Elites? Tensions in the US "Buy Local"™ Movement. Proceedings - Academy of Management, 2013, 2013, 10495.    | 0.1 | 1         |

| #  | ARTICLE   | IF  | CITATIONS |
|----|---|-----|-----------|
| 37 | "Localism, Leaders, and the Search for Legitimacy". Proceedings - Academy of Management, 2013, 2013, 16194. | 0.1 | 1         |