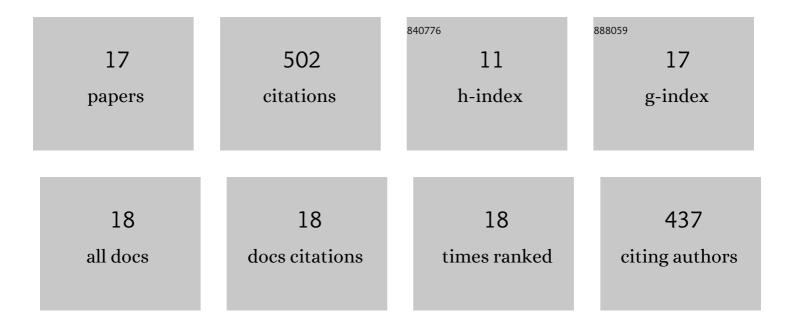
Joe J Gladstone

List of Publications by Year in descending order

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LOF L CLADSTONE

| # | Article | IF | CITATIONS |
|----|---|-----|-----------|
| 1 | When Does Psychological Fit Matter? The Moderating Role of Price on Self-Brand Congruity. Social Psychological and Personality Science, 2022, 13, 595-607. | 3.9 | 9 |
| 2 | Pooling finances and relationship satisfaction Journal of Personality and Social Psychology, 2022, 123, 1293-1314. | 2.8 | 5 |
| 3 | Making medications stick: improving medication adherence by highlighting the personal health costs of non-compliance. Behavioural Public Policy, 2021, 5, 396-416. | 2.4 | 12 |
| 4 | Beliefs about Whether Spending Implies Wealth. Journal of Consumer Research, 2021, 48, 1-21. | 5.1 | 21 |
| 5 | Inferring psychological traits from spending categories and dynamic consumption patterns. EPJ Data Science, 2021, 10, . | 2.8 | 7 |
| 6 | Financial shame spirals: How shame intensifies financial hardship. Organizational Behavior and Human Decision Processes, 2021, 167, 42-56. | 2.5 | 19 |
| 7 | Spending reflects not only who we are but also who we are around: The joint effects of individual and geographic personality on consumption Journal of Personality and Social Psychology, 2021, 121, 378-393. | 2.8 | 24 |
| 8 | Love, Lies, and Money: Financial Infidelity in Romantic Relationships. Journal of Consumer Research, 2020, 47, 1-24. | 5.1 | 28 |
| 9 | Nice guys finish last: When and why agreeableness is associated with economic hardship Journal of Personality and Social Psychology, 2020, 118, 545-561. | 2.8 | 25 |
| 10 | Can Psychological Traits Be Inferred From Spending? Evidence From Transaction Data. Psychological Science, 2019, 30, 1087-1096. | 3.3 | 62 |
| 11 | Who Are the Scrooges? Personality Predictors of Holiday Spending. Social Psychological and Personality Science, 2019, 10, 775-782. | 3.9 | 15 |
| 12 | The Consumption Consequences of Couples Pooling Finances. Journal of Consumer Psychology, 2019, 29, 353-369. | 4.5 | 20 |
| 13 | Psychological characteristics and household savings behavior: The importance of accounting for latent heterogeneity. Journal of Economic Behavior and Organization, 2018, 148, 66-82. | 2.0 | 51 |
| 14 | In a World of Big Data, Small Effects Can Still Matter: A Reply to Boyce, Daly, Hounkpatin, and Wood (2017). Psychological Science, 2017, 28, 547-550. | 3.3 | 37 |
| 15 | Personality, Income, and Compensatory Consumption: Low-Income Extraverts Spend More on Status. Psychological Science, 2017, 28, 1518-1520. | 3.3 | 27 |
| 16 | Money Buys Happiness When Spending Fits Our Personality. Psychological Science, 2016, 27, 715-725. | 3.3 | 103 |
| 17 | How your bank balance buys happiness: The importance of "cash on hand―to life satisfaction Emotion, 2016, 16, 575-580. | 1.8 | 37 |