

Joakim Wincent

List of Publications by Year in descending order

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121
papers

8,337
citations

57758

44
h-index

54911

84
g-index

125
all docs

125
docs citations

125
times ranked

5216
citing authors

#	ARTICLE	IF	CITATIONS
1	It's a Peoples Game, Isn't It?! A Comparison Between the Investment Returns of Business Angels and Machine Learning Algorithms. <i>Entrepreneurship Theory and Practice</i> , 2022, 46, 1054-1091.	10.2	24
2	A personal adversity model of justifying the costs of entrepreneurial action: The case of oil thieves in the Niger DELTA. <i>Journal of Business Venturing</i> , 2022, 37, 106163.	6.3	5
3	Exploratory and exploitative capability paths for innovation: A contingency framework for harnessing fuzziness in the front end. <i>Technovation</i> , 2022, 113, 102416.	7.8	7
4	Women's entrepreneurship and well-being at the base of the pyramid. <i>Journal of Business Venturing</i> , 2022, 37, 106222.	6.3	17
5	Ecosystems transformation through disruptive innovation: A definition, framework and outline for future research. <i>Journal of Business Research</i> , 2022, 147, 16-26.	10.2	10
6	Coopetition – Strategy and interorganizational transformation: Platform, innovation barriers, and cooperative dynamics. <i>Industrial Marketing Management</i> , 2022, 104, 101-115.	6.7	8
7	What is the Market Value of Artificial Intelligence and Machine Learning? The Role of Innovativeness and Collaboration for Performance. <i>Technological Forecasting and Social Change</i> , 2022, 180, 121716.	11.6	9
8	A country-level institutional perspective on entrepreneurship productivity: The effects of informal economy and regulation. <i>Journal of Business Venturing</i> , 2021, 36, 106002.	6.3	52
9	Entrepreneurship and Poverty Alleviation: The Importance of Health and Children's Education for Slum Entrepreneurs. <i>Entrepreneurship Theory and Practice</i> , 2021, 45, 350-385.	10.2	55
10	Circular business model implementation: Design choices, orchestration strategies, and transition pathways for resource-sharing solutions. <i>Journal of Cleaner Production</i> , 2021, 280, 124399.	9.3	40
11	Artificial intelligence and innovation management: A review, framework, and research agenda. <i>Technological Forecasting and Social Change</i> , 2021, 162, 120392.	11.6	224
12	Social entrepreneurship and values work: The role of practices in shaping values and negotiating change. <i>Journal of Business Venturing</i> , 2021, 36, 106064.	6.3	36
13	Diversity, innovation and entrepreneurship: where are we and where should we go in future studies?. <i>Small Business Economics</i> , 2021, 56, 759-772.	6.7	33
14	Sustainable Investments in Responsible SMEs: That's What Distinguish Government VCs from Private VCs. <i>Journal of Risk and Financial Management</i> , 2021, 14, 25.	2.3	7
15	AI-enabled business-model innovation and transformation in industrial ecosystems: A framework, model and outline for further research. <i>Journal of Business Research</i> , 2021, 127, 85-95.	10.2	113
16	Tracking innovation diffusion: AI analysis of large-scale patent data towards an agenda for further research. <i>Technological Forecasting and Social Change</i> , 2021, 165, 120524.	11.6	8
17	Oh, it's complex to see women here, isn't it and this seems to take all my attention! A repertory grid approach to capture venture capitalists cognitive structures when evaluating women entrepreneurs. <i>Journal of Business Venturing Insights</i> , 2021, 15, e00218.	3.4	8
18	How AI capabilities enable business model innovation: Scaling AI through co-evolutionary processes and feedback loops. <i>Journal of Business Research</i> , 2021, 134, 574-587.	10.2	105

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19	Flagship enterprises, entrepreneurial clusters, and business entry rates: insights from the knowledge spillover theory of entrepreneurship. <i>Entrepreneurship and Regional Development</i> , 2021, 33, 353-367.	3.3	7
20	How to circumvent adversity? Refugee-entrepreneurs' resilience in the face of substantial and persistent adversity. <i>Journal of Business Venturing</i> , 2020, 35, 105940.	6.3	104
21	Purchasers as boundary spanners: Mapping purchasing agents' persuasive orientations. <i>Industrial Marketing Management</i> , 2020, 84, 224-236.	6.7	5
22	Exploring the antecedents of franchise internationalization. <i>Journal of Business Research</i> , 2020, 112, 422-430.	10.2	7
23	Should business angels diversify their investment portfolios to achieve higher performance? The role of knowledge access through co-investment networks. <i>Journal of Business Venturing</i> , 2020, 35, 106043.	6.3	18
24	Does attention-deficit hyperactivity disorder medication reduce entrepreneurship?. <i>Health Economics (United Kingdom)</i> , 2020, 29, 1071-1077.	1.7	4
25	An agile co-creation process for digital servitization: A micro-service innovation approach. <i>Journal of Business Research</i> , 2020, 112, 478-491.	10.2	258
26	Time and time-based organizing of innovation: Influence of temporality on entrepreneurial firms' performance. <i>Journal of Business Research</i> , 2020, 112, 23-32.	10.2	19
27	What do they think and what do they say? Gender bias, entrepreneurial attitude in writing and venture capitalists' funding decisions. <i>Journal of Business Venturing Insights</i> , 2020, 13, e00154.	3.4	17
28	Dynamics of after-sales managers' strategizing work: What, why and how. <i>Journal of Business Research</i> , 2020, 110, 119-131.	10.2	5
29	How much does the 'same-gender effect' matter in VCs' assessments of entrepreneurs?. <i>Journal of Business Venturing Insights</i> , 2019, 12, e00133.	3.4	5
30	Orchestrating industrial ecosystem in circular economy: A two-stage transformation model for large manufacturing companies. <i>Journal of Business Research</i> , 2019, 101, 715-725.	10.2	198
31	Influence of market orientation on performance: the moderating roles of customer participation breadth and depth in new product development. <i>Industry and Innovation</i> , 2019, 26, 1103-1120.	3.1	24
32	Why and how to compete through sustainability: a review and outline of trends influencing firm and network-level transformation. <i>International Entrepreneurship and Management Journal</i> , 2019, 15, 1-19.	5.0	84
33	New service development by manufacturing firms: Effects of customer participation under environmental contingencies. <i>Journal of Business Research</i> , 2019, 104, 497-505.	10.2	36
34	How entrepreneurial SMEs compete through digital platforms: The roles of digital platform capability, network capability and ambidexterity. <i>Journal of Business Research</i> , 2019, 100, 196-206.	10.2	350
35	The role of inspiration in entrepreneurship: Theory and the future research agenda. <i>Journal of Business Research</i> , 2019, 101, 548-554.	10.2	26
36	Can prosocial motivation harm entrepreneurs' subjective well-being?. <i>Journal of Business Venturing</i> , 2019, 34, 608-624.	6.3	77

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37	Entrepreneurship and well-being: The role of psychological autonomy, competence, and relatedness. <i>Journal of Business Venturing</i> , 2019, 34, 105875.	6.3	170
38	Industrial clusters, flagship enterprises and regional innovation. <i>Entrepreneurship and Regional Development</i> , 2019, 31, 104-118.	3.3	23
39	Rushed and short on time: The negative effects of temporal planning and flexible pacing style on the entrepreneurial alertness-effectuation relationship. <i>Journal of Business Research</i> , 2019, 101, 555-560.	10.2	18
40	When stereotypical gender notions see the light of day, will they burst? Venture capitalists' gender constructions versus venturing performance facts. <i>Journal of Business Venturing Insights</i> , 2018, 9, 32-38.	3.4	18
41	Towards a multi-level servitization framework. <i>International Journal of Operations and Production Management</i> , 2018, 38, 810-827.	5.9	44
42	Implementation intentions in the entrepreneurial process: concept, empirical findings, and research agenda. <i>Small Business Economics</i> , 2018, 51, 923-941.	6.7	72
43	When the fog dissipates: The choice between value creation and value appropriation in a partner as a function of information asymmetry. <i>Journal of Business Research</i> , 2018, 88, 498-504.	10.2	13
44	Critical success factors in early new product development: a review and a conceptual model. <i>International Entrepreneurship and Management Journal</i> , 2018, 14, 411-427.	5.0	49
45	Exploring the microfoundations of servitization: How individual actions overcome organizational resistance. <i>Journal of Business Research</i> , 2018, 88, 328-336.	10.2	67
46	A Definition and Theoretical Review of the Circular Economy, Value Creation, and Sustainable Business Models: Where Are We Now and Where Should Research Move in the Future?. <i>Sustainability</i> , 2018, 10, 2799.	3.2	179
47	Bank lending and financial discrimination from the formal economy: How women entrepreneurs get forced into involuntary bootstrapping. <i>Journal of Business Venturing Insights</i> , 2018, 10, e00096.	3.4	9
48	CEO burnout, managerial discretion, and firm performance: The role of CEO locus of control, structural power, and organizational factors. <i>Long Range Planning</i> , 2018, 51, 953-971.	4.9	31
49	Managing the front-end phase of process innovation under conditions of high uncertainty. <i>Quality and Quantity</i> , 2017, 51, 1983-2000.	3.7	11
50	Gender Stereotypes and Venture Support Decisions: How Governmental Venture Capitalists Socially Construct Entrepreneurs'™ Potential. <i>Entrepreneurship Theory and Practice</i> , 2017, 41, 833-860.	10.2	152
51	Network capability, innovativeness, and performance: a multidimensional extension for entrepreneurship. <i>Entrepreneurship and Regional Development</i> , 2017, 29, 94-115.	3.3	76
52	Digitalization Capabilities as Enablers of Value Co-creation in Servitizing Firms. <i>Psychology and Marketing</i> , 2017, 34, 92-100.	8.2	317
53	Struggling with social capital: Pakistani women micro entrepreneurs'™ challenges in acquiring resources. <i>Entrepreneurship and Regional Development</i> , 2017, 29, 759-790.	3.3	62
54	Government efficiency and corruption: A country-level study with implications for entrepreneurship. <i>Journal of Business Venturing Insights</i> , 2017, 8, 50-55.	3.4	30

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55	Retrospective relational sensemaking in R&D offshoring. <i>Industrial Marketing Management</i> , 2017, 63, 205-216.	6.7	14
56	Breaking the routines: Entrepreneurial orientation, strategic learning, firm size, and age. <i>Long Range Planning</i> , 2017, 50, 145-167.	4.9	69
57	Measuring technological arbitrage opportunities: methodological implications for industry analysis with time series data. <i>Industrial and Corporate Change</i> , 2017, 26, 1021-1038.	2.8	4
58	How do harmonious passion and obsessive passion moderate the influence of a CEO's change-oriented leadership on company performance?. <i>Leadership Quarterly</i> , 2016, 27, 653-670.	5.8	40
59	Strategic effects of corporate venture capital investments. <i>Journal of Business Venturing Insights</i> , 2016, 5, 63-69.	3.4	17
60	Value co-creation process of integrated product-services: Effect of role ambiguities and relational coping strategies. <i>Industrial Marketing Management</i> , 2016, 56, 108-119.	6.7	96
61	Entrepreneurial Orientation and International New Entry: The Moderating Role of Autonomy and Structures in Subsidiaries. <i>Journal of Small Business Management</i> , 2016, 54, 90-112.	4.8	18
62	A systematic literature review of entrepreneurial opportunity recognition: insights on influencing factors. <i>International Entrepreneurship and Management Journal</i> , 2016, 12, 309-350.	5.0	199
63	Costly Ties: Social Capital as a Retardant of Network-Level Entrepreneurial Orientation. <i>Journal of Small Business Management</i> , 2016, 54, 229-243.	4.8	18
64	Entrepreneurial orientation, firm market power and opportunism in networks. <i>Journal of Business and Industrial Marketing</i> , 2016, 31, 99-111.	3.0	27
65	Transaction costs theory and coordinated safeguards investment in R&D offshoring. <i>Journal of Business Research</i> , 2016, 69, 1823-1828.	10.2	16
66	Organizational identity and behaviors in strategic networks. <i>Journal of Business and Industrial Marketing</i> , 2016, 31, 36-46.	3.0	15
67	Network partner diversity, network capability, and sales growth in small firms. <i>Journal of Business Research</i> , 2016, 69, 2113-2117.	10.2	50
68	Technological Expansions, Catching-Up Innovations and Technological Shifts at the Regional Level: Conceptual Considerations and Empirical Illustration. <i>Regional Studies</i> , 2016, 50, 1433-1448.	4.4	2
69	Technological advancement through imitation by industry incumbents in strategic alliances. , 2015, , .		2
70	Leadership, Passion and Performance: A Study of Job Creation Projects during the Recession. <i>British Journal of Management</i> , 2015, 26, 211-224.	5.0	28
71	Cognitive Constructions of Low-â€œProfit and High-â€œProfit Business Models: A Repertory Grid Study of Serial Entrepreneurs. <i>Entrepreneurship Theory and Practice</i> , 2015, 39, 1083-1109.	10.2	41
72	The performance impact of industrial services and service orientation on manufacturing companies. <i>Journal of Service Theory and Practice</i> , 2015, 25, 463-485.	3.2	62

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73	Developing Global Service Innovation Capabilities: How Global Manufacturers Address the Challenges of Market Heterogeneity. <i>Research Technology Management</i> , 2015, 58, 35-44.	0.8	125
74	Passion and habitual entrepreneurship. <i>International Small Business Journal</i> , 2015, 33, 216-227.	4.8	89
75	Entrepreneurship psychology: a review. <i>International Entrepreneurship and Management Journal</i> , 2015, 11, 743-768.	5.0	60
76	Entrepreneurial orientation and experimentation and firm performance: The enabling role of absorptive capacity. <i>Strategic Management Journal</i> , 2015, 36, 1739-1749.	7.3	127
77	Hybrid entrepreneurship: the importance of passion. <i>Baltic Journal of Management</i> , 2014, 9, 314-329.	2.2	49
78	Processes in collaborative entrepreneurship: a longitudinal case study of how multiple actors exploit a radically new opportunity. <i>International Entrepreneurship and Management Journal</i> , 2014, 10, 713-726.	5.0	14
79	Technological arbitrage opportunities and interindustry differences in entry rates. <i>Journal of Business Venturing</i> , 2014, 29, 437-452.	6.3	24
80	Entrepreneurial orientation and network board diversity in network organizations. <i>Journal of Business Venturing</i> , 2014, 29, 327-344.	6.3	41
81	A Survey Study of the Transitioning towards High-value Industrial Product-services. <i>Procedia CIRP</i> , 2014, 16, 176-180.	1.9	25
82	Managing Maturing Government-Supported Networks: The Shift from Monitoring to Embeddedness Controls. <i>British Journal of Management</i> , 2013, 24, 480-497.	5.0	20
83	Offshoring and Improvisational Learning: Empirical Insights into Developing Global R&D Capabilities. <i>Industry and Innovation</i> , 2013, 20, 544-562.	3.1	9
84	Non-linear relationship between industrial service offering and sales growth: The moderating role of network capabilities. <i>Industrial Marketing Management</i> , 2013, 42, 1374-1385.	6.7	259
85	Obsessive passion, competence, and performance in a project management context. <i>International Journal of Project Management</i> , 2013, 31, 877-888.	5.6	29
86	Managing competence acquisition and financial performance: An empirical study of how small firms use competence acquisition strategies. <i>Journal of Engineering and Technology Management - JET-M</i> , 2013, 30, 327-349.	2.7	16
87	Turning stressors into something productive: an empirical study revealing nonlinear influences of role stressors on self-efficacy. <i>Journal of Applied Social Psychology</i> , 2013, 43, 263-274.	2.0	8
88	How a learning orientation affects drivers of innovativeness and performance in service delivery. <i>Journal of Engineering and Technology Management - JET-M</i> , 2013, 30, 169-187.	2.7	53
89	Supporting innovation in government-sponsored networks: The role of network board composition. <i>International Small Business Journal</i> , 2013, 31, 997-1020.	4.8	13
90	The Influence of Passion and Work-Life Thoughts on Work Satisfaction. <i>Human Resource Development Quarterly</i> , 2013, 24, 469-492.	3.3	32

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91	Passion and challenging goals: drawbacks of rushing into goal-setting processes. <i>Journal of Applied Social Psychology</i> , 2013, 43, 2318-2329.	2.0	18
92	Passion and role opportunity search: Interfering effects of conflicts and overloads.. <i>International Journal of Stress Management</i> , 2013, 20, 20-36.	1.2	29
93	Small firms in multipartner R&D alliances: Gaining benefits by acquiescing. <i>Journal of Engineering and Technology Management - JET-M</i> , 2012, 29, 453-467.	2.7	33
94	Unleashing synergies in strategic networks of SMEs: The influence of partner fit on corporate entrepreneurship. <i>International Small Business Journal</i> , 2012, 30, 453-471.	4.8	27
95	Start-up rates and innovation: A cross-country examination. <i>Journal of International Business Studies</i> , 2012, 43, 41-60.	7.3	104
96	Too small or too large to trust your partners in multipartner alliances? The role of effort in initiating generalized exchanges. <i>Scandinavian Journal of Management</i> , 2011, 27, 99-112.	1.9	36
97	Interorganizational Trust: Origins, Dysfunctions and Regulation of Rigidities. <i>British Journal of Management</i> , 2011, 22, 21-41.	5.0	62
98	Examining Positive Performance Implications of Role Stressors by the Indirect Influence of Positive Affect: A Study of New Business Managers. <i>Journal of Applied Social Psychology</i> , 2011, 41, 699-727.	2.0	29
99	Goal Commitment and Performance: An Empirical Study Incorporating Role-Stress Literature to Reveal Functional and Dysfunctional Influences. <i>Journal of Applied Social Psychology</i> , 2011, 41, 2634-2655.	2.0	14
100	A conceptual framework for misfit technology commercialization. <i>Technological Forecasting and Social Change</i> , 2011, 78, 1060-1071.	11.6	30
101	Beyond Managing Uncertainty: Insights From Studying Equivocality in the Fuzzy Front End of Product and Process Innovation Projects. <i>IEEE Transactions on Engineering Management</i> , 2011, 58, 551-563.	3.5	103
102	Operationalizing opportunities in entrepreneurship research: use of data envelopment analysis. <i>Small Business Economics</i> , 2011, 37, 39-57.	6.7	43
103	Entrepreneurs learning together: The importance of building trust for learning and exploiting business opportunities. <i>International Entrepreneurship and Management Journal</i> , 2011, 7, 17-37.	5.0	114
104	Role Stress, Exhaustion, and Satisfaction: A Cross-Lagged Structural Equation Modeling Approach Supporting Hobfoll's Loss Spirals. <i>Journal of Applied Social Psychology</i> , 2010, 40, 1357-1384.	2.0	30
105	The Importance of Compensating Strategic Network Board Members for Network Performance: A Contingency Approach. <i>British Journal of Management</i> , 2010, 21, 131-151.	5.0	28
106	Quality Meets Structure: Generalized Reciprocity and Firm-Level Advantage in Strategic Networks. <i>Journal of Management Studies</i> , 2010, 47, 597-624.	8.3	63
107	Measuring Arbitrage Opportunities. <i>Organizational Research Methods</i> , 2010, 13, 55-66.	9.1	14
108	Entrepreneurial self-efficacy and business start-up: developing a multi-dimensional definition. <i>International Journal of Entrepreneurial Behaviour and Research</i> , 2010, 16, 329-348.	3.8	208

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109	Does network board capital matter? A study of innovative performance in strategic SME networks. <i>Journal of Business Research</i> , 2010, 63, 265-275.	10.2	179
110	When a new industry meets traditional and declining ones: An integrative approach towards dialectics and social movement theory in a model of regional industry emergence processes. <i>Scandinavian Journal of Management</i> , 2010, 26, 290-308.	1.9	30
111	A CAUSE-“EFFECT STUDY OF INTER-FIRM NETWORKING AND CORPORATE ENTREPRENEURSHIP: INITIAL EVIDENCE OF SELF-ENFORCING SPIRALS. <i>Journal of Developmental Entrepreneurship</i> , 2009, 14, 355-373.	0.8	18
112	Designing interorganizational networks for innovation: An empirical examination of network configuration, formation and governance. <i>Journal of Engineering and Technology Management - JET-M</i> , 2009, 26, 148-166.	2.7	139
113	A Comprehensive Model of Entrepreneur Role Stress Antecedents and Consequences. <i>Journal of Business and Psychology</i> , 2009, 24, 225-243.	4.0	96
114	Role stress and entrepreneurship research. <i>International Entrepreneurship and Management Journal</i> , 2009, 5, 1-22.	5.0	42
115	Network board continuity and effectiveness of open innovation in Swedish strategic small-firm networks. <i>R and D Management</i> , 2009, 39, 55-67.	5.3	77
116	THE NATURE AND EXPERIENCE OF ENTREPRENEURIAL PASSION. <i>Academy of Management Review</i> , 2009, 34, 511-532.	11.7	1,228
117	The entrepreneur's role stressors and proclivity for a venture withdrawal. <i>Scandinavian Journal of Management</i> , 2008, 24, 232-246.	1.9	69
118	An Exchange Approach on Firm Cooperative Orientation and Outcomes of Strategic Multilateral Network Participants. <i>Group and Organization Management</i> , 2008, 33, 303-329.	4.4	41
119	Entrepreneurs' coping with challenging role expectations. <i>Baltic Journal of Management</i> , 2007, 2, 288-304.	2.2	32
120	Prominent consequences of role stress: A meta-analytic review.. <i>International Journal of Stress Management</i> , 2006, 13, 399-422.	1.2	275
121	PERSONAL TRAITS OF CEOs, INTER-FIRM NETWORKING AND ENTREPRENEURSHIP IN THEIR FIRMS: INVESTIGATING STRATEGIC SME NETWORK PARTICIPANTS. <i>Journal of Developmental Entrepreneurship</i> , 2005, 10, 271-284.	0.8	51