

# Markus Reitzig

## List of Publications by Year in descending order

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37  
papers

2,484  
citations

430874

18  
h-index

477307

29  
g-index

44  
all docs

44  
docs citations

44  
times ranked

1528  
citing authors

#	ARTICLE	IF	CITATIONS
1	What's "New" About New Forms of Organizing?. <i>Academy of Management Review</i> , 2014, 39, 162-180.	11.7	387
2	Determinants of opposition against EPO patent grants—the case of biotechnology and pharmaceuticals. <i>International Journal of Industrial Organization</i> , 2004, 22, 443-480.	1.2	297
3	Improving patent valuations for management purposes—validating new indicators by analyzing application rationales. <i>Research Policy</i> , 2004, 33, 939-957.	6.4	276
4	What determines patent value?. <i>Research Policy</i> , 2003, 32, 13-26.	6.4	188
5	On sharks, trolls, and their patent prey—Unrealistic damage awards and firms' strategies of "being infringed". <i>Research Policy</i> , 2007, 36, 134-154.	6.4	186
6	Value appropriation as an organizational capability: the case of IP protection through patents. <i>Strategic Management Journal</i> , 2009, 30, 765-789.	7.3	147
7	Surrendering control to gain advantage: Reconciling openness and the resource-based view of the firm. <i>Strategic Management Journal</i> , 2018, 39, 1704-1727.	7.3	133
8	Knowledge worth having in "excess": The value of tacit and firm-specific human resource slack. <i>Strategic Management Journal</i> , 2014, 35, 954-973.	7.3	112
9	Biases in the selection stage of bottom-up strategy formulation. <i>Strategic Management Journal</i> , 2013, 34, 782-799.	7.3	103
10	The private values of "thickets" and "fences": towards an updated picture of the use of patents across industries. <i>Economics of Innovation and New Technology</i> , 2004, 13, 457-476.	3.4	90
11	The hidden costs of outsourcing: evidence from patent data. <i>Strategic Management Journal</i> , 2010, 31, 1183-1201.	7.3	88
12	Corporate hierarchy and vertical information flow inside the firm—a behavioral view. <i>Strategic Management Journal</i> , 2015, 36, 1979-1999.	7.3	78
13	Bitcoin and the rise of decentralized autonomous organizations. <i>Journal of Organization Design</i> , 2018, 7, 1.	1.2	74
14	Collateral damage for R&D manufacturers: how patent sharks operate in markets for technology. <i>Industrial and Corporate Change</i> , 2010, 19, 947-967.	2.8	65
15	Measuring patent assessment quality—Analyzing the degree and kind of (in)consistency in patent offices' decision making. <i>Research Policy</i> , 2007, 36, 1404-1430.	6.4	63
16	Private "collective innovation, competition, and firms' counterintuitive appropriation strategies. <i>Research Policy</i> , 2013, 42, 895-913.	6.4	39
17	VOC Emissions after Building Renovations: Traditional and Less Common Indoor Air Contaminants, Potential Sources, and Reported Health Complaints. <i>Indoor Air</i> , 1998, 8, 91-102.	4.3	36
18	On the effects of authority on peer motivation: <a href="#">L</a> earning from <a href="#">W</a> ikipedia. <i>Strategic Management Journal</i> , 2018, 39, 2178-2203.	7.3	25

#	ARTICLE	IF	CITATIONS
19	Adaptation or Persistence? Emergence and Revision of Organization Designs in New Ventures. <i>Organization Science</i> , 2021, 32, 1439-1472.	4.5	19
20	PATENT SHARKS AND THE SUSTAINABILITY OF VALUE DESTRUCTION STRATEGIES.. <i>Proceedings - Academy of Management</i> , 2008, 2008, 1-6.	0.1	17
21	Die Bewertung von Patentrechten. , 2002, , .		15
22	How to get better at flatter designs: considerations for shaping and leading organizations with less hierarchy. <i>Journal of Organization Design</i> , 2022, 11, 5-10.	1.2	13
23	Get Better at Flatter. , 2022, , .		11
24	Improving patent valuations for management purposes?validating new indicators by analyzing application rationales. <i>Research Policy</i> , 2004, 33, 939-939.	6.4	5
25	Building Status in an Online Community. <i>Organization Science</i> , 2022, 33, 2519-2540.	4.5	4
26	PATENTLY (UN) CLEAR. <i>Business Strategy Review</i> , 2010, 21, 28-33.	0.0	3
27	Organizational Structure and CEO Dominance. <i>Proceedings - Academy of Management</i> , 2016, 2016, 13612.	0.1	2
28	Influence, Interests and Information in Organizational Decision Making. <i>Proceedings - Academy of Management</i> , 2019, 2019, 11990.	0.1	2
29	What makes the right OSS contributor tick? Treatments to motivate high-skilled developers. <i>Research Policy</i> , 2022, 51, 104368.	6.4	2
30	What Makes the Right Contributor Tick? Skill-Based Sorting in Non-traditional Production Communities. <i>Proceedings - Academy of Management</i> , 2017, 2017, 13827.	0.1	1
31	Coming attraction. <i>Business Strategy Review</i> , 2009, 20, 72-76.	0.0	0
32	Formation, Size, and Stability of Coalitions within Organizations. <i>Proceedings - Academy of Management</i> , 2021, 2021, 13228.	0.1	0
33	Sorting innovators from the wider public: organizational design across the firm boundary. <i>Proceedings - Academy of Management</i> , 2013, 2013, 11683.	0.1	0
34	Chance and Competitive Advantage. <i>Proceedings - Academy of Management</i> , 2015, 2015, 15890.	0.1	0
35	The Emergence of Organization Designs: a Qualitative Enquiry. <i>Proceedings - Academy of Management</i> , 2016, 2016, 14213.	0.1	0
36	On the Division of Labor in Open Innovation Teams: An Empirical Analysis. <i>Proceedings - Academy of Management</i> , 2020, 2020, 17366.	0.1	0

#	ARTICLE	IF	CITATIONS
37	Authority and Search in Organizations. Proceedings - Academy of Management, 2020, 2020, 13448.	0.1	0