

# Austan Goolsbee

## List of Publications by Year in descending order

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31  
papers

3,784  
citations

394421

19  
h-index

526287

27  
g-index

31  
all docs

31  
docs citations

31  
times ranked

1814  
citing authors

#	ARTICLE	IF	CITATIONS
1	Does the Internet Make Markets More Competitive? Evidence from the Life Insurance Industry. <i>Journal of Political Economy</i> , 2002, 110, 481-507.	4.5	643
2	How do Incumbents Respond to the Threat of Entry? Evidence from the Major Airlines. <i>Quarterly Journal of Economics</i> , 2008, 123, 1611-1633.	8.6	389
3	Fear, lockdown, and diversion: Comparing drivers of pandemic economic decline 2020. <i>Journal of Public Economics</i> , 2021, 193, 104311.	4.3	365
4	Measuring Prices and Price Competition Online: Amazon.com and BarnesandNoble.com. <i>Quantitative Marketing and Economics</i> , 2003, 1, 203-222.	1.5	360
5	The Consumer Gains from Direct Broadcast Satellites and the Competition with Cable TV. <i>Econometrica</i> , 2004, 72, 351-381.	4.2	269
6	What Happens When You Tax the Rich? Evidence from Executive Compensation. <i>Journal of Political Economy</i> , 2000, 108, 352-378.	4.5	231
7	The Impact of Internet Subsidies in Public Schools. <i>Review of Economics and Statistics</i> , 2006, 88, 336-347.	4.3	182
8	Coveting thy neighbor's manufacturing: the dilemma of state income apportionment. <i>Journal of Public Economics</i> , 2000, 75, 125-143.	4.3	164
9	Competition in the Computer Industry: Online Versus Retail. <i>Journal of Industrial Economics</i> , 2001, 49, 487-499.	1.3	128
10	Valuing Consumer Products by the Time Spent Using Them: An Application to the Internet. <i>American Economic Review</i> , 2006, 96, 108-113.	8.5	120
11	Are Durable Goods Consumers Forward-Looking? Evidence from College Textbooks. <i>Quarterly Journal of Economics</i> , 2009, 124, 1853-1884.	8.6	120
12	Evidence on the High-Income Laffer Curve from Six Decades of Tax Reform. <i>Brookings Papers on Economic Activity</i> , 1999, 1999, 1.	1.5	116
13	Taxes, organizational form, and the deadweight loss of the corporate income tax. <i>Journal of Public Economics</i> , 1998, 69, 143-152.	4.3	104
14	Investment, Overhang, and Tax Policy. <i>Brookings Papers on Economic Activity</i> , 2004, 2004, 285-355.	1.5	102
15	Playing With Fire: Cigarettes, Taxes, and Competition from the Internet. <i>American Economic Journal: Economic Policy</i> , 2010, 2, 131-154.	3.1	98
16	The impact of the corporate income tax: evidence from state organizational form data. <i>Journal of Public Economics</i> , 2004, 88, 2283-2299.	4.3	96
17	Evaluating the Costs and Benefits of Taxing Internet Commerce. <i>National Tax Journal</i> , 1999, 52, 413-428.	1.2	63
18	The Implications of Electronic Commerce for Fiscal Policy (and Vice Versa). <i>Journal of Economic Perspectives</i> , 2001, 15, 13-24.	5.9	42

#	ARTICLE	IF	CITATIONS
19	The Business Cycle, Financial Performance, and the Retirement of Capital Goods. Review of Economic Dynamics, 1998, 1, 474-496.	1.5	41
20	Taxes and the quality of capital. Journal of Public Economics, 2004, 88, 519-543.	4.3	30
21	Taxes, High-Income Executives, and the Perils of Revenue Estimation in the New Economy. American Economic Review, 2000, 90, 271-275.	8.5	22
22	Taxes and Organizational Form: The Case of REIT Spin-offs. National Tax Journal, 2002, 55, 441-456.	1.2	22
23	The Importance of Measurement Error in the Cost of Capital. National Tax Journal, 2000, 53, 215-228.	1.2	20
24	How Prevalent is Tax Arbitrage? Evidence from the Market for Municipal Bonds. National Tax Journal, 2003, 56, 259-270.	1.2	19
25	COVID-19 Lockdown Policies at the State and Local Level. SSRN Electronic Journal, 0, , .	0.4	19
26	Internet Commerce, Tax Sensitivity, and the Generation Gap. Tax Policy and the Economy, 2000, 14, 45-65.	0.7	12
27	Investment Subsidies and Wages in Capital Goods Industries: To the Workers Go the Spoils?. National Tax Journal, 2003, 56, 153-165.	1.2	6
28	What should we teach in intermediate microeconomics?. Journal of Economic Education, 2019, 50, 269-272.	1.3	1
29	James Heckman's Contributions to the Study of Law, Economics, and Public Policy. Law and Social Inquiry, 2002, 27, 1-4.	0.6	0
30	The Prospects for the U.S. Economy and Its Major Issues: A View from the Council of Economic Advisers. Business Economics, 2011, 46, 133-138.	1.5	0
31	<i>Fiscal Policy: Lessons from Economic Research</i>. By ALAN AUERBACH.. National Tax Journal, 1998, 51, 405-409.	1.2	0