

# Christopher K Hsee

## List of Publications by Year in descending order

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Version: 2024-02-01

37  
papers

3,260  
citations

394421

19  
h-index

434195

31  
g-index

37  
all docs

37  
docs citations

37  
times ranked

2358  
citing authors

#	ARTICLE	IF	CITATIONS
1	Music, Pandas, and Muggers: On the Affective Psychology of Value.. Journal of Experimental Psychology: General, 2004, 133, 23-30.	2.1	508
2	Cross-national differences in risk preference and lay predictions. Journal of Behavioral Decision Making, 1999, 12, 165-179.	1.7	493
3	General Evaluability Theory. Perspectives on Psychological Science, 2010, 5, 343-355.	9.0	275
4	A fundamental prediction error: Selfâ€“others discrepancies in risk preference.. Journal of Experimental Psychology: General, 1997, 126, 45-53.	2.1	273
5	Distinction Bias: Misprediction and Mischoice Due to Joint Evaluation.. Journal of Personality and Social Psychology, 2004, 86, 680-695.	2.8	243
6	Stretching the Truth: Elastic Justification and Motivated Communication of Uncertain Information. Journal of Risk and Uncertainty, 2002, 25, 185-201.	1.5	198
7	Decision and experience: why don't we choose what makes us happy?. Trends in Cognitive Sciences, 2006, 10, 31-37.	7.8	198
8	The Affection Effect in Insurance Decisions. Journal of Risk and Uncertainty, 2000, 20, 141-159.	1.5	160
9	Lay rationalism and inconsistency between predicted experience and decision. Journal of Behavioral Decision Making, 2003, 16, 257-272.	1.7	158
10	The Pandora Effect. Psychological Science, 2016, 27, 659-666.	3.3	126
11	Idleness Aversion and the Need for Justifiable Busyness. Psychological Science, 2010, 21, 926-930.	3.3	90
12	Value seeking and prediction-decision inconsistency: Why donâ€™t people take what they predict theyâ€™ll like the most?. Psychonomic Bulletin and Review, 1999, 6, 555-561.	2.8	74
13	When Is More Better?. Current Directions in Psychological Science, 2005, 14, 234-237.	5.3	60
14	Hedonomics: Bridging Decision Research With Happiness Research. Perspectives on Psychological Science, 2008, 3, 224-243.	9.0	53
15	The Fun and Function of Uncertainty: Uncertain Incentives Reinforce Repetition Decisions. Journal of Consumer Research, 2019, 46, 69-81.	5.1	53
16	Unit Asking. Psychological Science, 2013, 24, 1801-1808.	3.3	46
17	Approach aversion: Negative hedonic reactions toward approaching stimuli.. Journal of Personality and Social Psychology, 2014, 106, 699-712.	2.8	45
18	Overearning. Psychological Science, 2013, 24, 852-859.	3.3	43

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19	The Role of Hedonic Behavior in Reducing Perceived Risk. <i>Psychological Science</i> , 2017, 28, 23-35.	3.3	27
20	Overpredicting and Underprofiting in Pricing Decisions. <i>Journal of Behavioral Decision Making</i> , 2012, 25, 512-521.	1.7	18
21	The Mere Urgency Effect. <i>Journal of Consumer Research</i> , 0, , .	5.1	18
22	Consumer happiness derived from inherent preferences versus learned preferences. <i>Current Opinion in Psychology</i> , 2016, 10, 83-88.	4.9	15
23	Idleness versus busyness. <i>Current Opinion in Psychology</i> , 2019, 26, 15-18.	4.9	15
24	The AB Identification Survey: Identifying Absolute versus Relative Determinants of Happiness. <i>Journal of Happiness Studies</i> , 2012, 13, 729-744.	3.2	13
25	Numerical Nudging: Using an Accelerating Score to Enhance Performance. <i>Psychological Science</i> , 2017, 28, 1077-1086.	3.3	13
26	The supremacy of singular subjectivity: Improving decision quality by removing objective specifications and direct comparisons. <i>Journal of Consumer Psychology</i> , 2011, 21, 393-404.	4.5	12
27	Bounded Rationality in Strategic Decisions: Undershooting in a Resource Pool-Choice Dilemma. <i>Management Science</i> , 2021, 67, 6553-6567.	4.1	6
28	A behavioral account of compensation awarding decisions. <i>Journal of Behavioral Decision Making</i> , 2009, 22, 138-152.	1.7	5
29	A Dragging-Down Effect: Consumer Decisions in Response to Price Increases. <i>Journal of Consumer Research</i> , 2021, 47, 772-786.	5.1	4
30	Cross-national differences in risk preference and lay predictions. , 1999, 12, 165.		4
31	Hedonic nondurability revisited: A case for two types.. <i>Journal of Experimental Psychology: General</i> , 2017, 146, 1749-1760.	2.1	4
32	Music, Pandas, and Muggers: On the Affective Psychology of Value. , 0, , 594-608.		3
33	Less willing to pay but more willing to buy: How the elicitation method impacts the valuation of a promotion. <i>Journal of Behavioral Decision Making</i> , 2019, 32, 334-345.	1.7	3
34	Prediction Biases: An Integrative Review. <i>Current Directions in Psychological Science</i> , 2021, 30, 195-201.	5.3	3
35	Lay Rationalism and Inconsistency Between Predicted Experience and Decision. , 0, , 532-549.		1
36	Preference Reversals Between Joint and Separate Evaluations of Options: A Review And Theoretical Analysis. , 0, , 163-191.		0

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37	Distinction Bias: Misprediction and Mischoice Due to Joint Evaluation. , 0, , 504-531.		0