

Ernst Fehr

List of Publications by Year in descending order

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Version: 2024-02-01

110
papers

55,055
citations

17440

63
h-index

27406

106
g-index

116
all docs

116
docs citations

116
times ranked

25235
citing authors

#	ARTICLE	IF	CITATIONS
1	Intra-individual variability in task performance after cognitive training is associated with long-term outcomes in children. <i>Developmental Science</i> , 2023, 26, .	2.4	7
2	Preferences predict who commits crime among young men. <i>Proceedings of the National Academy of Sciences of the United States of America</i> , 2022, 119, .	7.1	11
3	Can people detect the trustworthiness of strangers based on their facial appearance?. <i>Evolution and Human Behavior</i> , 2022, 43, 296-303.	2.2	12
4	The rise of affectivism. <i>Nature Human Behaviour</i> , 2021, 5, 816-820.	12.0	77
5	Testing models at the neural level reveals how the brain computes subjective value. <i>Proceedings of the National Academy of Sciences of the United States of America</i> , 2021, 118, .	7.1	12
6	Dopaminergic D1 Receptor Stimulation Affects Effort and Risk Preferences. <i>Biological Psychiatry</i> , 2020, 87, 678-685.	1.3	29
7	The promise and the peril of using social influence to reverse harmful traditions. <i>Nature Human Behaviour</i> , 2020, 4, 55-68.	12.0	66
8	The uncertainty triangle – Uncovering heterogeneity in attitudes towards uncertainty. <i>Journal of Risk and Uncertainty</i> , 2020, 60, 125-156.	1.5	8
9	Time Discounting and Wealth Inequality. <i>American Economic Review</i> , 2020, 110, 1177-1205.	8.5	86
10	A registered replication study on oxytocin and trust. <i>Nature Human Behaviour</i> , 2020, 4, 646-655.	12.0	85
11	Motivated misremembering of selfish decisions. <i>Nature Communications</i> , 2020, 11, 2100.	12.8	36
12	Reply to Schild et al.: Antisocial personality moderates the causal influence of costly punishment on trust and trustworthiness. <i>Proceedings of the National Academy of Sciences of the United States of America</i> , 2020, 117, 9690-9691.	7.1	2
13	The evolution of distorted beliefs vs. mistaken choices under asymmetric error costs. <i>Evolutionary Human Sciences</i> , 2020, 2, .	1.7	6
14	Activation of D1 receptors affects human reactivity and flexibility to valued cues. <i>Neuropsychopharmacology</i> , 2020, 45, 780-785.	5.4	16
15	The many Faces of Human Sociality: Uncovering the Distribution and Stability of Social Preferences. <i>Journal of the European Economic Association</i> , 2019, 17, 1025-1069.	3.5	65
16	On the psychology and economics of antisocial personality. <i>Proceedings of the National Academy of Sciences of the United States of America</i> , 2019, 116, 12781-12786.	7.1	32
17	The neural circuitry of affect-induced distortions of trust. <i>Science Advances</i> , 2019, 5, eaau3413.	10.3	44
18	Selective participation may undermine replication attempts. <i>Nature</i> , 2019, 575, E1-E2.	27.8	6

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19	Genome-wide association analyses of risk tolerance and risky behaviors in over 1 million individuals identify hundreds of loci and shared genetic influences. <i>Nature Genetics</i> , 2019, 51, 245-257.	21.4	536
20	Dopamine Receptor-Specific Contributions to the Computation of Value. <i>Neuropsychopharmacology</i> , 2018, 43, 1415-1424.	5.4	31
21	Redefine statistical significance. <i>Nature Human Behaviour</i> , 2018, 2, 6-10.	12.0	1,763
22	Computational and neurobiological foundations of leadership decisions. <i>Science</i> , 2018, 361, .	12.6	30
23	Normative foundations of human cooperation. <i>Nature Human Behaviour</i> , 2018, 2, 458-468.	12.0	215
24	The risk of female genital cutting in Europe: Comparing immigrant attitudes toward uncut girls with attitudes in a practicing country. <i>SSM - Population Health</i> , 2017, 3, 283-293.	2.7	38
25	A neural link between generosity and happiness. <i>Nature Communications</i> , 2017, 8, 15964.	12.8	104
26	The slippery slope of dishonesty. <i>Nature Neuroscience</i> , 2016, 19, 1543-1544.	14.8	14
27	Combining Multiple Hypothesis Testing with Machine Learning Increases the Statistical Power of Genome-wide Association Studies. <i>Scientific Reports</i> , 2016, 6, 36671.	3.3	53
28	Changing cultural attitudes towards female genital cutting. <i>Nature</i> , 2016, 538, 506-509.	27.8	61
29	Development of Behavioral Control and Associated vmPFCâ€“DLPFC Connectivity Explains Children's Increased Resistance to Temptation in Intertemporal Choice. <i>Cerebral Cortex</i> , 2016, 26, 32-42.	2.9	67
30	Assessing statistical significance in multivariable genome wide association analysis. <i>Bioinformatics</i> , 2016, 32, 1990-2000.	4.1	39
31	The brainâ€™s functional network architecture reveals human motives. <i>Science</i> , 2016, 351, 1074-1078.	12.6	111
32	Irrational time allocation in decision-making. <i>Proceedings of the Royal Society B: Biological Sciences</i> , 2016, 283, 20151439.	2.6	44
33	A Neural Mechanism of Strategic Social Choice under Sanction-Induced Norm Compliance. <i>ENeuro</i> , 2015, 2, ENEURO.0066-14.2015.	1.9	8
34	A Common Mechanism Underlying Food Choice and Social Decisions. <i>PLoS Computational Biology</i> , 2015, 11, e1004371.	3.2	85
35	Spatial gradient in value representation along the medial prefrontal cortex reflects individual differences in prosociality. <i>Proceedings of the National Academy of Sciences of the United States of America</i> , 2015, 112, 7851-7856.	7.1	108
36	Evidence for Countercyclical Risk Aversion: An Experiment with Financial Professionals. <i>American Economic Review</i> , 2015, 105, 860-885.	8.5	410

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37	Eye spots do not increase altruism in children. <i>Evolution and Human Behavior</i> , 2015, 36, 224-231.	2.2	31
38	Rethinking fast and slow based on a critique of reaction-time reverse inference. <i>Nature Communications</i> , 2015, 6, 7455.	12.8	268
39	Anticipatory Anxiety Disrupts Neural Valuation during Risky Choice. <i>Journal of Neuroscience</i> , 2015, 35, 3085-3099.	3.6	78
40	Female genital cutting is not a social coordination norm. <i>Science</i> , 2015, 349, 1446-1447.	12.6	72
41	From the lab to the real world. <i>Science</i> , 2015, 350, 512-513.	12.6	28
42	SOCIAL COMPARISON AND EFFORT PROVISION: EVIDENCE FROM A FIELD EXPERIMENT. <i>Journal of the European Economic Association</i> , 2014, 12, 877-898.	3.5	166
43	Inferring on the Intentions of Others by Hierarchical Bayesian Learning. <i>PLoS Computational Biology</i> , 2014, 10, e1003810.	3.2	134
44	The value of vengeance and the demand for deterrence.. <i>Journal of Experimental Psychology: General</i> , 2014, 143, 2279-2286.	2.1	84
45	Does Money Illusion Matter?: Reply. <i>American Economic Review</i> , 2014, 104, 1063-1071.	8.5	20
46	The Intrinsic Value of Decision Rights. <i>Econometrica</i> , 2014, 82, 2005-2039.	4.2	163
47	Social Preferences and the Brain. , 2014, , 193-218.		24
48	Business culture and dishonesty in the banking industry. <i>Nature</i> , 2014, 516, 86-89.	27.8	510
49	The neurobiology of rewards and values in social decision making. <i>Nature Reviews Neuroscience</i> , 2014, 15, 549-562.	10.2	564
50	On the psychology of poverty. <i>Science</i> , 2014, 344, 862-867.	12.6	1,068
51	Does General Motivation Energize Financial Reward-Seeking Behavior? Evidence from an Effort Task. <i>PLoS ONE</i> , 2014, 9, e101936.	2.5	4
52	The Lure of Authority: Motivation and Incentive Effects of Power. <i>American Economic Review</i> , 2013, 103, 1325-1359.	8.5	228
53	Can we see inside? Predicting strategic behavior given limited information. <i>Evolution and Human Behavior</i> , 2013, 34, 258-264.	2.2	23
54	JEEA-FBBVA Lecture 2012: USE AND ABUSE OF AUTHORITY: A BEHAVIORAL FOUNDATION OF THE EMPLOYMENT RELATION. <i>Journal of the European Economic Association</i> , 2013, 11, 711-742.	3.5	26

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55	No Effects of Psychosocial Stress on Intertemporal Choice. PLoS ONE, 2013, 8, e78597.	2.5	40
56	The social structure of cooperation and punishment. Behavioral and Brain Sciences, 2012, 35, 28-29.	0.7	23
57	Screening, Competition, and Job Design: Economic Origins of Good Jobs. American Economic Review, 2012, 102, 834-864.	8.5	90
58	Linking Brain Structure and Activation in Temporoparietal Junction to Explain the Neurobiology of Human Altruism. Neuron, 2012, 75, 73-79.	8.1	234
59	Big experimenter is watching you! Anonymity and prosocial behavior in the laboratory. Games and Economic Behavior, 2012, 75, 17-34.	0.8	48
60	Health effects on children's willingness to compete. Experimental Economics, 2012, 15, 58-70.	2.1	21
61	Contracts as Reference Points—Experimental Evidence. American Economic Review, 2011, 101, 493-525.	8.5	164
62	A field study on cooperativeness and impatience in the Tragedy of the Commons. Journal of Public Economics, 2011, 95, 1144-1155.	4.3	257
63	Neuroeconomic Foundations of Economic Choice—Recent Advances. Journal of Economic Perspectives, 2011, 25, 3-30.	5.9	735
64	Eyes are on us, but nobody cares: are eye cues relevant for strong reciprocity?. Proceedings of the Royal Society B: Biological Sciences, 2010, 277, 1315-1323.	2.6	148
65	On The Economics and Biology of Trust. Journal of the European Economic Association, 2009, 7, 235-266.	3.5	501
66	Egalitarianism and Competitiveness. American Economic Review, 2009, 99, 93-98.	8.5	172
67	A Behavioral Account of the Labor Market: The Role of Fairness Concerns. Annual Review of Economics, 2009, 1, 355-384.	5.5	242
68	Egalitarianism in young children. Nature, 2008, 454, 1079-1083.	27.8	1,104
69	Limited Rationality and Strategic Interaction: The Impact of the Strategic Environment on Nominal Inertia. Econometrica, 2008, 76, 353-394.	4.2	107
70	Oxytocin Shapes the Neural Circuitry of Trust and Trust Adaptation in Humans. Neuron, 2008, 58, 639-650.	8.1	1,079
71	The Coevolution of Cultural Groups and Ingroup Favoritism. Science, 2008, 321, 1844-1849.	12.6	340
72	Spite and Development. American Economic Review, 2008, 98, 494-499.	8.5	112

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73	Limited Rationality and Strategic Interaction: The Impact of the Strategic Environment on Nominal Inertia. <i>Econometrica</i> , 2008, 76, 353-394.	4.2	16
74	Do Workers Work More if Wages Are High? Evidence from a Randomized Field Experiment. <i>American Economic Review</i> , 2007, 97, 298-317.	8.5	427
75	Adding a Stick to the Carrot? The Interaction of Bonuses and Fines. <i>American Economic Review</i> , 2007, 97, 177-181.	8.5	96
76	Social neuroeconomics: the neural circuitry of social preferences. <i>Trends in Cognitive Sciences</i> , 2007, 11, 419-427.	7.8	614
77	Human Motivation and Social Cooperation: Experimental and Analytical Foundations. <i>Annual Review of Sociology</i> , 2007, 33, 43-64.	6.1	452
78	Fairness and Contract Design. <i>Econometrica</i> , 2007, 75, 121-154.	4.2	367
79	Chapter 8 The Economics of Fairness, Reciprocity and Altruism – Experimental Evidence and New Theories. <i>Handbook of the Economics of Giving, Altruism and Reciprocity</i> , 2006, 1, 615-691.	0.2	575
80	When Does "Economic Man" Dominate Social Behavior?. <i>Science</i> , 2006, 311, 47-52.	12.6	573
81	Inequality Aversion, Efficiency, and Maximin Preferences in Simple Distribution Experiments: Comment. <i>American Economic Review</i> , 2006, 96, 1912-1917.	8.5	208
82	Group Affiliation and Altruistic Norm Enforcement. <i>American Economic Review</i> , 2006, 96, 217-221.	8.5	293
83	Individual Irrationality and Aggregate Outcomes. <i>Journal of Economic Perspectives</i> , 2005, 19, 43-66.	5.9	144
84	Egalitarian motive and altruistic punishment (reply). <i>Nature</i> , 2005, 433, E1-E2.	27.8	24
85	Oxytocin increases trust in humans. <i>Nature</i> , 2005, 435, 673-676.	27.8	3,218
86	Neuroeconomic Foundations of Trust and Social Preferences: Initial Evidence. <i>American Economic Review</i> , 2005, 95, 346-351.	8.5	178
87	Relational Contracts and the Nature of Market Interactions. <i>Econometrica</i> , 2004, 72, 747-780.	4.2	383
88	The productivity of failures. <i>Nature</i> , 2004, 428, 701-701.	27.8	1
89	Third-party punishment and social norms. <i>Evolution and Human Behavior</i> , 2004, 25, 63-87.	2.2	1,776
90	Human altruism: economic, neural, and evolutionary perspectives. <i>Current Opinion in Neurobiology</i> , 2004, 14, 784-790.	4.2	226

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91	The Neural Basis of Altruistic Punishment. <i>Science</i> , 2004, 305, 1254-1258.	12.6	2,264
92	The Hidden Costs and Returns of Incentives – Trust and Trustworthiness among Ceos. <i>Journal of the European Economic Association</i> , 2004, 2, 743-771.	3.5	467
93	Social norms and human cooperation. <i>Trends in Cognitive Sciences</i> , 2004, 8, 185-190.	7.8	1,200
94	Detrimental effects of sanctions on human altruism. <i>Nature</i> , 2003, 422, 137-140.	27.8	701
95	The nature of human altruism. <i>Nature</i> , 2003, 425, 785-791.	27.8	2,932
96	The puzzle of human cooperation. <i>Nature</i> , 2003, 421, 912-912.	27.8	27
97	Do High Stakes and Competition Undermine Fairness? Evidence from Russia. <i>SSRN Electronic Journal</i> , 2002, , .	0.4	70
98	Strong reciprocity, human cooperation, and the enforcement of social norms. <i>Human Nature</i> , 2002, 13, 1-25.	1.6	1,160
99	Altruistic punishment in humans. <i>Nature</i> , 2002, 415, 137-140.	27.8	5,351
100	Are people conditionally cooperative? Evidence from a public goods experiment. <i>Economics Letters</i> , 2001, 71, 397-404.	1.9	2,103
101	Does Money Illusion Matter?. <i>American Economic Review</i> , 2001, 91, 1239-1262.	8.5	302
102	Fairness and Retaliation: The Economics of Reciprocity. <i>Journal of Economic Perspectives</i> , 2000, 14, 159-182.	5.9	2,665
103	Cooperation and Punishment in Public Goods Experiments. <i>American Economic Review</i> , 2000, 90, 980-994.	8.5	3,365
104	A Simple Mechanism for the Efficient Provision of Public Goods: Experimental Evidence. <i>American Economic Review</i> , 2000, 90, 247-264.	8.5	250
105	A Theory of Fairness, Competition, and Cooperation. <i>Quarterly Journal of Economics</i> , 1999, 114, 817-868.	8.6	8,441
106	Reciprocity as a Contract Enforcement Device: Experimental Evidence. <i>Econometrica</i> , 1997, 65, 833.	4.2	882
107	Evidence for Countercyclical Risk Aversion: An Experiment with Financial Professionals. <i>SSRN Electronic Journal</i> , 0, , .	0.4	14
108	Behavioral Foundations of Corporate Culture. <i>SSRN Electronic Journal</i> , 0, , .	0.4	8

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109	Other-Regarding Preferences and Redistributive Politics. SSRN Electronic Journal, 0, , .	0.4	13
110	Other-Regarding Preferences and Redistributive Politics. SSRN Electronic Journal, 0, , .	0.4	1