## Subin Im

## List of Publications by Year in descending order

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1040056 1125743 1,558 14 9 13 citations h-index g-index papers 14 14 14 1273 docs citations citing authors all docs times ranked

| #  | Article  | IF   | CITATIONS |
|----|--|------|-----------|
| 1  | Market Orientation, Creativity, and New Product Performance in High-Technology Firms. Journal of Marketing, 2004, 68, 114-132.   | 11.3 | 836       |
| 2  | Antecedents and Consequences of Creativity in Product Innovation Teams. Journal of Product Innovation Management, 2013, 30, 170-185.   | 9.5  | 164       |
| 3  | Impact of Knowledge Type and Strategic Orientation on New Product Creativity and Advantage in Highâ€Technology Firms. Journal of Product Innovation Management, 2013, 30, 136-153.   | 9.5  | 152       |
| 4  | Does innate consumer innovativeness relate to new product/service adoption behavior? The intervening role of social learning via vicarious innovativeness. Journal of the Academy of Marketing Science, 2007, 35, 63-75.         | 11.2 | 137       |
| 5  | Spurring Cross-Functional Integration for Higher New Product Performance: A Group Effectiveness Perspective < sup > * < / sup > . Journal of Product Innovation Management, 2010, 27, 554-571.                                   | 9.5  | 126       |
| 6  | Strategic planning as a complex and enabling managerial tool. Strategic Management Journal, 2017, 38, 1741-1752.   | 7.3  | 53        |
| 7  | New Product Creativity Antecedents and Consequences: Evidence from South Korea, Japan, and China.<br>Journal of Product Innovation Management, 2018, 35, 939-959.  | 9.5  | 34        |
| 8  | Crafting an environment to foster integration in new product teams. International Journal of Research in Marketing, 2008, 25, 164-172.   | 4.2  | 30        |
| 9  | How Knowledge Management Capabilities Help Leverage Knowledge Resources and Strategic<br>Orientation for New Product Advantages in B-to-B High-Technology Firms. Journal of<br>Business-to-Business Marketing, 2016, 23, 87-110. | 1.5  | 14        |
| 10 | Revisiting the Factor Structure of the Kirton Adaption-Innovation Inventory. Psychological Reports, 2005, 96, 408-410E.  | 1.7  | 4         |
| 11 | STRATEGIC GIVENS IN NEW PRODUCT DEVELOPMENT: UNDERSTANDING CURVILINEAR EFFECTS ON NEW PRODUCT PERFORMANCE. International Journal of Innovation Management, 2017, 21, 1750010.  | 1.2  | 4         |
| 12 | Moderating roles of national culture for alliance relationship advantages and performance in Asia. Journal of Business-to-Business Marketing, 2018, 25, 233-249.   | 1.5  | 3         |
| 13 | The effect of channel innovation knowledge management on competitive advantage: a dual-path model. Journal of Marketing Theory and Practice, 2020, 28, 196-212.  | 4.3  | 1         |
| 14 | Exploration of the Factor Structure of the Kirton Adaption–Innovation Inventory Using Bootstrapping Estimation. Psychological Reports, 2013, 112, 437-444.   | 1.7  | 0         |