

David Besanko

List of Publications by Year in descending order

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37
papers

3,240
citations

331670

21
h-index

345221

36
g-index

38
all docs

38
docs citations

38
times ranked

1495
citing authors

#	ARTICLE	IF	CITATIONS
1	Optimal Price Skimming by a Monopolist Facing Rational Consumers. <i>Management Science</i> , 1990, 36, 555-567.	4.1	375
2	Regulation and information in a continuing relationship. <i>Information Economics and Policy</i> , 1984, 1, 267-302.	3.5	317
3	Competitive equilibrium in the credit market under asymmetric information. <i>Journal of Economic Theory</i> , 1987, 42, 167-182.	1.1	293
4	The Regulation of Bank Capital: Do Capital Standards Promote Bank Safety?. <i>Journal of Financial Intermediation</i> , 1996, 5, 160-183.	2.5	265
5	Credit Market Equilibrium with Bank Monitoring and Moral Hazard. <i>Review of Financial Studies</i> , 1993, 6, 213-232.	6.8	233
6	Logit Demand Estimation Under Competitive Pricing Behavior: An Equilibrium Framework. <i>Management Science</i> , 1998, 44, 1533-1547.	4.1	228
7	Own-Brand and Cross-Brand Retail Pass-Through. <i>Marketing Science</i> , 2005, 24, 123-137.	4.1	185
8	Learning-by-Doing, Organizational Forgetting, and Industry Dynamics. <i>Econometrica</i> , 2010, 78, 453-508.	4.2	156
9	Competitive Price Discrimination Strategies in a Vertical Channel Using Aggregate Retail Data. <i>Management Science</i> , 2003, 49, 1121-1138.	4.1	153
10	Banking deregulation: Allocational consequences of relaxing entry barriers. <i>Journal of Banking and Finance</i> , 1992, 16, 909-932.	2.9	133
11	Information, Control, and Organizational Structure. <i>Journal of Economics and Management Strategy</i> , 1992, 1, 237-275.	0.8	128
12	Antitrust Enforcement Under Asymmetric Information. <i>Economic Journal</i> , 1989, 99, 408.	3.6	108
13	Commitment and Fairness in a Dynamic Regulatory Relationship. <i>Review of Economic Studies</i> , 1987, 54, 413.	5.4	106
14	Multi-period contracts between principal and agent with adverse selection. <i>Economics Letters</i> , 1985, 17, 33-37.	1.9	66
15	Monopoly and Quality Distortion: Effects and Remedies. <i>Quarterly Journal of Economics</i> , 1987, 102, 743.	8.6	62
16	Performance versus design standards in the regulation of pollution. <i>Journal of Public Economics</i> , 1987, 34, 19-44.	4.3	59
17	The Economics of Predation: What Drives Pricing When There Is Learning-by-Doing?. <i>American Economic Review</i> , 2014, 104, 868-897.	8.5	56
18	Lumpy Capacity Investment and Disinvestment Dynamics. <i>Operations Research</i> , 2010, 58, 1178-1193.	1.9	50

#	ARTICLE	IF	CITATIONS
19	Exclusive dealing in a spatial model of retail competition. <i>International Journal of Industrial Organization</i> , 1994, 12, 297-329.	1.2	36
20	A MULTI-TASK PRINCIPAL-AGENT APPROACH TO ORGANIZATIONAL FORM*. <i>Journal of Industrial Economics</i> , 2005, 53, 437-467.	1.3	30
21	Informational Alliances. <i>Review of Economic Studies</i> , 1999, 66, 743-768.	5.4	27
22	Equilibrium incentives for most-favored customer clauses in an oligopolistic industry. <i>International Journal of Industrial Organization</i> , 1993, 11, 347-367.	1.2	26
23	Market forces meet behavioral biases: cost misallocation and irrational pricing. <i>RAND Journal of Economics</i> , 2008, 39, 214-237.	2.3	25
24	Exploiting a Cost Advantage and Coping with a Cost Disadvantage. <i>Management Science</i> , 2001, 47, 221-235.	4.1	21
25	The Impact of Market Structure and Learning on the Tradeoff between Competition and Cooperation. <i>Journal of Industrial Economics</i> , 2013, 61, 166-201.	1.3	21
26	On the role of demand and strategic uncertainty in capacity investment and disinvestment dynamics. <i>International Journal of Industrial Organization</i> , 2010, 28, 383-389.	1.2	19
27	Railway restructuring and organizational choice: network quality and welfare impacts. <i>Journal of Regulatory Economics</i> , 2016, 50, 164-206.	1.4	12
28	Corporate Reputational Dynamics, Private Regulation, and Activist Pressure. <i>Advances in Strategic Management</i> , 2016, , 235-299.	0.1	10
29	Horizontal versus vertical separation in railway networks: Implications for network quality. <i>Economics Letters</i> , 2016, 138, 78-80.	1.9	10
30	How Efficient Is Dynamic Competition? The Case of Price as Investment. <i>American Economic Review</i> , 2019, 109, 3339-3364.	8.5	8
31	Regulated versus negotiated access pricing in vertically separated railway systems. <i>Journal of Regulatory Economics</i> , 2019, 55, 1-32.	1.4	7
32	Subsidizing research programs with uncertainty in the face of severe informational constraints. <i>RAND Journal of Economics</i> , 2018, 49, 285-310.	2.3	5
33	Rate of return regulation and product variety. <i>Journal of Public Economics</i> , 1988, 36, 293-304.	4.3	3
34	Optimal pricing of a product with periodic enhancements. <i>European Journal of Operational Research</i> , 1991, 55, 268-278.	5.7	3
35	Sacrifice tests for predation in a dynamic pricing model: Ordober and Willig (1981) and Cabral and Riordan (1997) meet Ericson and Pakes (1995). <i>International Journal of Industrial Organization</i> , 2020, 70, 102522.	1.2	2
36	Insurance access and demand response: Pricing and welfare implications. <i>Journal of Health Economics</i> , 2020, 73, 102329.	2.7	1

#	ARTICLE	IF	CITATIONS
37	Response to "A Note on the Nonexistence of a Rationing Equilibrium in the Besanko-Thakor Model". International Economic Review, 1993, 34, 739.	1.3	0