

# Lorraine Eden

## List of Publications by Year in descending order

Source: <https://exaly.com/author-pdf/6225175/publications.pdf>

Version: 2024-02-01

85  
papers

10,458  
citations

159585  
30  
h-index

74163  
75  
g-index

99  
all docs

99  
docs citations

99  
times ranked

6028  
citing authors

#	ARTICLE	IF	CITATIONS
1	From the Editors: Common method variance in international business research. Journal of International Business Studies, 2010, 41, 178-184.	7.3	2,546
2	STRATEGY IN EMERGING ECONOMIES.. Academy of Management Journal, 2000, 43, 249-267.	6.3	2,543
3	Government Corruption and the Entry Strategies of Multinationals. Academy of Management Review, 2005, 30, 383-396.	11.7	513
4	Three lenses on the multinational enterprise: politics, corruption, and corporate social responsibility. Journal of International Business Studies, 2006, 37, 733-746.	7.3	446
5	The Impact of Corruption on Entry Strategy: Evidence from Telecommunication Projects in Emerging Economies. Organization Science, 2006, 17, 402-414.	4.5	407
6	DISTANCE MATTERS: LIABILITY OF FOREIGNNESS, INSTITUTIONAL DISTANCE AND OWNERSHIP STRATEGY. Advances in International Management, 0, , 187-221.	0.3	376
7	Multinationals and corporate social responsibility in host countries: Does distance matter?. Journal of International Business Studies, 2012, 43, 84-106.	7.3	374
8	Friends, Acquaintances, or Strangers? Partner Selection in R&D Alliances. Academy of Management Journal, 2008, 51, 315-334.	6.3	339
9	Multinationals and Corporate Social Responsibility in Host Countries: Does Distance Matter?. SSRN Electronic Journal, 0, , .	0.4	206
10	Local Density and Foreign Subsidiary Performance. Academy of Management Journal, 2006, 49, 341-355.	6.3	205
11	Coping with corruption in foreign markets. Academy of Management Perspectives, 2003, 17, 114-127.	6.8	188
12	Place, space, and geographical exposure: Foreign subsidiary survival in conflict zones. Journal of International Business Studies, 2013, 44, 554-578.	7.3	158
13	Introduction to the Symposium Multinationals: The Janus Face of Globalization. Journal of International Business Studies, 2001, 32, 383-400.	7.3	124
14	Experience of emerging market firms: The role of cognitive bias in developed market entry and survival. Management International Review, 2007, 47, 845-867.	3.3	119
15	Caught in the crossfire: Dimensions of vulnerability and foreign multinationals' exit from war-afflicted countries. Strategic Management Journal, 2017, 38, 1478-1498.	7.3	113
16	CSR Reputation and Firm Performance: A Dynamic Approach. Journal of Business Ethics, 2020, 163, 619-636.	6.0	105
17	Why Do Firms Bribe?. Management International Review, 2010, 50, 775-796.	3.3	102
18	Governance in Multilateral R&D Alliances. Organization Science, 2012, 23, 1191-1210.	4.5	102

#	ARTICLE	IF	CITATIONS
19	Knee Deep in the Big Muddy: The Survival of Emerging Market Firms in Developed Markets. <i>Management International Review</i> , 2008, 48, 645-666.	3.3	87
20	Insiders, outsiders and host country bargains. <i>Journal of International Management</i> , 2002, 8, 359-388.	4.2	85
21	Title is missing!. <i>Small Business Economics</i> , 1997, 9, 53-66.	6.7	79
22	Research methods in international business: The challenge of complexity. <i>Journal of International Business Studies</i> , 2020, 51, 1609-1620.	7.3	65
23	Rethinking the O in Dunning's OLI/Eclectic Paradigm. <i>Multinational Business Review</i> , 2010, 18, 13-34.	2.5	64
24	Is there a liability of localness? How emerging market firms respond to regulatory punctuations. <i>Journal of International Management</i> , 2008, 14, 232-251.	4.2	59
25	Evidence-based policymaking and the wicked problem of SDG 5 Gender Equality. <i>Journal of International Business Policy</i> , 2021, 4, 28-57.	5.1	58
26	Standards across borders: crossborder diffusion of the arm's length standard in North America. <i>Accounting, Organizations and Society</i> , 2001, 26, 1-23.	2.8	56
27	Letter from the Editor-in-Chief: Happy 40th Anniversary!. <i>Journal of International Business Studies</i> , 2009, 40, 1-4.	7.3	54
28	Letter from the Editor-in-Chief: FDI spillovers and linkages. <i>Journal of International Business Studies</i> , 2009, 40, 1065-1069.	7.3	50
29	Letter from the Editor-in-Chief: Time in international business. <i>Journal of International Business Studies</i> , 2009, 40, 535-538.	7.3	40
30	The Renaissance of State-Owned Multinationals. <i>Thunderbird International Business Review</i> , 2016, 58, 117-129.	1.8	39
31	Insider trading and the valuation of international strategic alliances in emerging stock markets. <i>Journal of International Business Studies</i> , 2008, 39, 102-117.	7.3	37
32	Letter from the Editor-in-Chief: Lifting the veil on how institutions matter in IB research. <i>Journal of International Business Studies</i> , 2010, 41, 175-177.	7.3	33
33	Host-country location decisions of early movers and latecomers: The role of local density and experiential learning. <i>International Business Review</i> , 2012, 21, 145-155.	4.8	33
34	Talk softly but carry a big stick: transfer pricing penalties and the market valuation of Japanese multinationals in the United States. <i>Journal of International Business Studies</i> , 2005, 36, 398-414.	7.3	31
35	Going digital multinationals: Navigating economic and social imperatives in a post-pandemic world. <i>Journal of International Business Policy</i> , 2021, 4, 228-243.	5.1	30
36	The global emergence of Chinese multinationals: A resource-based view of ownership and performance. <i>Asian Business and Management</i> , 2016, 15, 1-31.	2.8	28

#	ARTICLE	IF	CITATIONS
37	Letter from the Editor-in-Chief: Reverse knowledge transfers, culture clashes and going international. <i>Journal of International Business Studies</i> , 2009, 40, 177-180.	7.3	26
38	Bringing the Firm Back In: Multinationals in International Political Economy. <i>Millennium: Journal of International Studies</i> , 1991, 20, 197-224.	0.8	25
39	The Impact of Rule of Law on Market Value Creation for Local Alliance Partners in BRIC Countries. <i>Journal of International Management</i> , 2012, 18, 305-321.	4.2	25
40	Research Methods in International Business: Challenges and Advances. <i>JIBS Special Collections</i> , 2020, , 3-41.	1.2	24
41	Culture and context matter: gender in international business and management. <i>Cross Cultural and Strategic Management</i> , 2017, 24, 194-210.	1.7	23
42	Shared Governance: Institutional Investors as a Counterbalance to the State in State Owned Multinationals. <i>Journal of International Management</i> , 2016, 22, 115-130.	4.2	21
43	Transfer Pricing Policies under Tariff Barriers. <i>Canadian Journal of Economics</i> , 1983, 16, 669.	1.2	18
44	How weak are the signals? International price indices and multinational enterprises. <i>Journal of International Business Studies</i> , 2004, 35, 61-74.	7.3	16
45	Agent and Task Complexity in Multilateral Alliances: The Safeguarding Role of Equity Governance. <i>Journal of International Management</i> , 2017, 23, 227-241.	4.2	16
46	Made in America? the us auto industry, 1955-95. <i>Thunderbird International Business Review</i> , 1996, 38, 501-541.	0.3	15
47	Letter from the Editor-in-Chief: Scientists behaving badly. <i>Journal of International Business Studies</i> , 2010, 41, 561-566.	7.3	14
48	The event study in international business research: Opportunities, challenges, and practical solutions. <i>Journal of International Business Studies</i> , 2022, 53, 803-817.	7.3	14
49	Letter from the Editor-in-Chief: The JIBS Decade Award: Integrating international acquisitions. <i>Journal of International Business Studies</i> , 2010, 41, 1-4.	7.3	12
50	Taxes, Transfer Pricing, and The Multinational Enterprise. , 0, , 591-620.		11
51	International Business, International Management, and International Strategy. <i>International Studies of Management and Organization</i> , 2010, 40, 54-68.	0.6	11
52	Chapter 1 The Fourth Industrial Revolution: Seven Lessons from the Past. <i>Progress in International Business Research</i> , 2018, , 15-35.	0.4	11
53	The Ethical Professor. , 0, , .		10
54	Canada's National Policies: Reflections on 125 Years. <i>Canadian Public Policy/ Analyse De Politiques</i> , 1993, 19, 232.	1.6	9

#	ARTICLE	IF	CITATIONS
55	Not at Arm's Length. <i>Journal of Business and Finance Librarianship</i> , 2001, 6, 3-22.	0.8	9
56	Transfer Prices and Import and Export Price Indexes: Theory and Practice. <i>SSRN Electronic Journal</i> , 2005, , .	0.4	9
57	Three Lenses on the Multinational Enterprise: Politics, Corruption and Corporate Social Responsibility. <i>SSRN Electronic Journal</i> , 2006, , .	0.4	8
58	Taxes, Transfer Pricing, and the Multinational Enterprise. , 2001, , 591-620.		8
59	Adding Spice to Our Scholarly Journals: The JIBS Experience. <i>International Studies Quarterly</i> , 2010, 54, 901-907.	1.5	7
60	A Comparative Evaluation of Provincial-Local Equalization. <i>Canadian Public Policy/ Analyse De Politiques</i> , 1987, 13, 515.	1.6	6
61	Perspectives on international business: Insights from the 1970â€“1985 JIBS Decade Award Winners. <i>Journal of International Business Studies</i> , 2009, 40, 1581-1590.	7.3	6
62	Letter from the Editor-in-Chief: The JIBS40/AIB50 Anniversary Issue: Innovations in international business theory. <i>Journal of International Business Studies</i> , 2009, 40, 1407-1410.	7.3	6
63	Export Processing Zones in Asia: A Comparative Study. <i>Asian Survey</i> , 1992, 32, 1026-1045.	0.9	6
64	Danger from a distance: Executives' social distance and multinationals' responses to hostâ€™country terrorist attacks. <i>Strategic Management Journal</i> , 2022, 43, 2414-2443.	7.3	6
65	Letter from the Editor-in-Chief: Real options and international business. <i>Journal of International Business Studies</i> , 2009, 40, 357-360.	7.3	5
66	Letter from the Editor-in-Chief: JIBS publication criteria and their consequences. <i>Journal of International Business Studies</i> , 2010, 41, 1093-1098.	7.3	5
67	Entry Mode Decisions by Emerging-Market Firms Investing in Developed Markets. <i>Advances in International Management</i> , 2012, , 207-231.	0.3	5
68	Equalization Payments: Past, Present and Future. <i>Canadian Public Policy/ Analyse De Politiques</i> , 1985, 11, 764.	1.6	4
69	CAVE! HIC DRAGONES! Alan M. Rugman's Contributions to the Field of International Business. <i>Research in Global Strategic Management</i> , 0, , 9-27.	0.5	4
70	Letter from the Editor-in-Chief: Standing on the shoulders. <i>Journal of International Business Studies</i> , 2010, 41, 755-758.	7.3	4
71	Letter from the Editor-in-Chief: JIBS status report â€“ the first 18 months. <i>Journal of International Business Studies</i> , 2009, 40, 713-718.	7.3	2
72	Letter from the Editor-in-Chief: The how and the impacts of going international. <i>Journal of International Business Studies</i> , 2009, 40, 1239-1240.	7.3	2

#	ARTICLE	IF	CITATIONS
73	Multinationals in Canada: Theory, Performance and Economic Impact. Canadian Journal of Economics, 1982, 15, 562.	1.2	1
74	Foreign direct investment in Canada: Charting a new policy direction. Canadian Foreign Policy Journal, 1994, 2, 43-60.	0.7	1
75	Letter from the Editor-in-Chief: The "Asia and Global Business" Special Issue. Journal of International Business Studies, 2010, 41, 371-372.	7.3	1
76	Went for Cost, Priced at Cost? An Economic Approach to the Transfer Pricing of Offshored Business Services. SSRN Electronic Journal, 0, , .	0.4	1
77	The Social Responsibility of Multinationals: From an Afterthought to Center Stage. CSR, Sustainability, Ethics & Governance, 2020, , 1-18.	0.3	1
78	The Rise of TNCs from Emerging Markets: Threat or Opportunity?. , 2008, , .		1
79	Place and Space in Foreign Subsidiary Exit from Conflict Zones: A Commentary. JIBS Special Collections, 2022, , 177-188.	1.2	1
80	Fiscal Dimensions of Canadian Federalism. Canadian Public Policy/ Analyse De Politiques, 1982, 8, 403.	1.6	0
81	Governments and Multinationals: Policies in the Developed Countries. Canadian Public Policy/ Analyse De Politiques, 1985, 11, 261.	1.6	0
82	Canada/United States Trade and Investment Issues. Canadian Public Policy/ Analyse De Politiques, 1987, 13, 112.	1.6	0
83	Provincial-municipal equalization in the Maritime provinces. Canadian Public Administration, 1987, 30, 585-600.	0.9	0
84	Letter from the Editor-in-Chief: Exit, stage left. Journal of International Business Studies, 2010, 41, 1439-1443.	7.3	0
85	Valuation uncertainty, home and host market uncertainty, and cross-border seasoned equity offerings. International Business Review, 2021, 30, 101808.	4.8	0