

# Henrich R Greve

## List of Publications by Year in descending order

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Version: 2024-02-01

117  
papers

15,702  
citations

41627

51  
h-index

39744

98  
g-index

143  
all docs

143  
docs citations

143  
times ranked

7982  
citing authors

#	ARTICLE	IF	CITATIONS
1	Dual Goals, Dual Agency: The Perils of Measurement and Control; Comment on "Dual Agency in Hospitals: What Strategies Do Managers and Physicians Apply to Reconcile Dilemmas Between Clinical and Economic Considerations?". <i>International Journal of Health Policy and Management</i> , 2022, , .	0.5	0
2	The Resource-Based View and Learning Theory: Overlaps, Differences, and a Shared Future. <i>Journal of Management</i> , 2021, 47, 1720-1733.	6.3	19
3	Back to basics: Behavioral theory and internationalization. <i>Journal of International Business Studies</i> , 2021, 52, 1047-1068.	4.6	56
4	Rational Fouls? Loss aversion on organizational and individual goals influence decision quality. <i>Organization Studies</i> , 2021, 42, 1031-1051.	3.8	5
5	The Diffusion of Differences: A Review and Reorientation of 20 Years of Diffusion Research. <i>Academy of Management Annals</i> , 2021, 15, 377-405.	5.8	26
6	Relining the garbage can of organizational decision-making: modeling the arrival of problems and solutions as queues. <i>Industrial and Corporate Change</i> , 2020, 29, 125-142.	1.7	9
7	Are goals scored just before halftime worth more? An old soccer wisdom statistically tested. <i>PLoS ONE</i> , 2020, 15, e0240438.	1.1	1
8	Learning Theory: The Pandemic Research Challenge. <i>Journal of Management Studies</i> , 2020, 57, 1759-1762.	6.0	8
9	A Special "Provocations and Provocateurs" Section Honoring Jim March. <i>Journal of Management Inquiry</i> , 2020, 29, 119-127.	2.5	4
10	Dominant Coalitions Directing Acquisitions: Different Decision Makers, Different Decisions. <i>Academy of Management Journal</i> , 2019, 62, 44-65.	4.3	59
11	Safe or Profitable? The Pursuit of Conflicting Goals. <i>Organization Science</i> , 2019, 30, 647-667.	3.0	77
12	Is all publicity good publicity? The impact of direct and indirect media pressure on the adoption of governance practices. <i>Strategic Management Journal</i> , 2019, 40, 1368-1393.	4.7	37
13	Strategic rule breaking: Time wasting to win soccer games. <i>PLoS ONE</i> , 2019, 14, e0224150.	1.1	6
14	Strategic rule breaking: Time wasting to win soccer games. , 2019, 14, e0224150.		0
15	Strategic rule breaking: Time wasting to win soccer games. , 2019, 14, e0224150.		0
16	Strategic rule breaking: Time wasting to win soccer games. , 2019, 14, e0224150.		0
17	Strategic rule breaking: Time wasting to win soccer games. , 2019, 14, e0224150.		0
18	Goal Selection Internally and Externally: A Behavioral Theory of Institutionalization. <i>International Journal of Management Reviews</i> , 2018, 20, S19.	5.2	39

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19	Delayed Adoption of Rules: A Relational Theory of Firm Exposure and State Cooptation. <i>Journal of Management</i> , 2018, 44, 3336-3363.	6.3	23
20	Disasters and Community Resilience: Spanish Flu and the Formation of Retail Cooperatives in Norway. <i>Academy of Management Journal</i> , 2018, 61, 5-25.	4.3	117
21	Where to Search?. <i>Advances in Strategic Management</i> , 2018, , 91-100.	0.1	18
22	Show Me the Data! Improving Evidence Presentation for Publication. <i>Management and Organization Review</i> , 2018, 14, 423-432.	1.8	19
23	Myopia. , 2018, , 1089-1090.		0
24	Institutional Logics and Power Sources: Merger and Acquisition Decisions. <i>Academy of Management Journal</i> , 2017, 60, 671-694.	4.3	159
25	Board reform versus profits: The impact of ratings on the adoption of governance practices. <i>Strategic Management Journal</i> , 2017, 38, 815-833.	4.7	52
26	Emergence: How Novelty, Growth, and Formation Shape Organizations and Their Ecosystems. <i>Research in the Sociology of Organizations</i> , 2017, , 1-27.	0.5	16
27	Look at Me: Overt Status-Seeking Behavior and Competitive Emergence among Securities Analysts. <i>Research in the Sociology of Organizations</i> , 2017, , 351-382.	0.5	4
28	Amazon Warrior: How a Platform Can Restructure Industry Power and Ecology. <i>Advances in Strategic Management</i> , 2017, , 299-335.	0.1	14
29	Unequal Bedfellows: Gender Role-based Deference in Multiplex Ties between Korean Business Groups. <i>Academy of Management Journal</i> , 2017, 60, 1531-1553.	4.3	25
30	Hereafter: How Crises Shape Communities Through Learning and Institutional Legacies. <i>Organization Science</i> , 2017, 28, 1098-1114.	3.0	13
31	ASYMMETRY OF CUSTOMER LOSS AND RECOVERY UNDER ENDOGENOUS PARTNERSHIPS: THEORY AND EVIDENCE*. <i>International Economic Review</i> , 2016, 57, 3-30.	0.6	3
32	Consequences of organizational misconduct: too much and too little punishment. , 2016, , 370-403.		4
33	Ripples of Fear. <i>American Sociological Review</i> , 2016, 81, 396-420.	2.8	22
34	Myopia. , 2016, , 1-2.		0
35	Behavioral Theories of Organization. , 2015, , 481-486.		13
36	Self-Assessment, Self-Enhancement, and the Choice of Comparison Organizations for Evaluating Organizational Performance. <i>Advances in Strategic Management</i> , 2015, , 89-118.	0.1	37

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37	Short- and Long-Term Performance Feedback and Absorptive Capacity. <i>Journal of Management</i> , 2015, 41, 1827-1853.	6.3	82
38	Resource Dependence Dynamics: Partner Reactions to Mergers. <i>Organization Science</i> , 2015, 26, 239-255.	3.0	48
39	The thin red line between success and failure: Path dependence in the diffusion of innovative production technologies. <i>Strategic Management Journal</i> , 2015, 36, 475-496.	4.7	67
40	Sex, drugs, and rolling rocks: Adolescent counter-normative behaviors and their job mobility as young adults. <i>Research in the Sociology of Work</i> , 2014, , 159-190.	1.5	0
41	History and the present: Institutional legacies in communities of organizations. <i>Research in Organizational Behavior</i> , 2014, 34, 27-41.	0.9	25
42	Competitive Parity, Status Disparity, and Mutual Forbearance: Securities Analysts' Competition for Investor Attention. <i>Academy of Management Journal</i> , 2014, 57, 38-62.	4.3	40
43	Adolescent experiences and adult work outcomes: Connections and causes. <i>Research in the Sociology of Work</i> , 2014, , 1-10.	1.5	2
44	Running for the Exit: Community Cohesion and Bank Panics. <i>Organization Science</i> , 2014, 25, 204-221.	3.0	19
45	Microfoundations of Management: Behavioral Strategies and Levels of Rationality in Organizational Action. <i>Academy of Management Perspectives</i> , 2013, 27, 103-119.	4.3	79
46	Greener Pastures: Outside Options and Strategic Alliance Withdrawal. <i>Organization Science</i> , 2013, 24, 79-98.	3.0	64
47	Running for the Exit: Community Cohesion and Bank Panics. <i>SSRN Electronic Journal</i> , 2013, , .	0.4	0
48	Competitive Parity, Status Disparity, and Mutual Forbearance: Securities Analysts' Competition for Investor Attention. <i>SSRN Electronic Journal</i> , 2013, , .	0.4	0
49	The Behavioral Theory of the Firm: Assessment and Prospects. <i>Academy of Management Annals</i> , 2012, 6, 1-40.	5.8	198
50	Echoes of the Past: Organizational Foundings as Sources of an Institutional Legacy of Mutualism. <i>American Journal of Sociology</i> , 2012, 118, 635-675.	0.3	84
51	The Behavioral Theory of the Firm: Assessment and Prospects. <i>Academy of Management Annals</i> , 2012, 6, 1-40.	5.8	473
52	Correctly Assessing the Value of Our Research to Management Education. <i>Academy of Management Learning and Education</i> , 2012, 11, 272-277.	1.6	8
53	Greener Pastures: Outside Options and Strategic Alliance Withdrawal. <i>SSRN Electronic Journal</i> , 2011, , .	0.4	1
54	Positional rigidity: low performance and resource acquisition in large and small firms. <i>Strategic Management Journal</i> , 2011, 32, 103-114.	4.7	155

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55	Fast and expensive: the diffusion of a disappointing innovation. <i>Strategic Management Journal</i> , 2011, 32, 949-968.	4.7	73
56	The Prince and the Pauper: Search and Brokerage in the Initiation of Status-Heterophilous Ties. <i>Organization Science</i> , 2011, 22, 1418-1434.	3.0	176
57	Vox Veritatis: Reply to Hart&Brinson. <i>American Journal of Sociology</i> , 2010, 116, 656-662.	0.3	0
58	When do Interlocks Matter? Institutional Logics and the Diffusion of Multiple Corporate Governance Practices. <i>Academy of Management Journal</i> , 2010, 53, 846-864.	4.3	161
59	The Prince and the Pauper: Search and Brokerage in the Initiation of Status-Heterophilous Ties. <i>SSRN Electronic Journal</i> , 2010, , .	0.4	5
60	Organizations Gone Wild: The Causes, Processes, and Consequences of Organizational Misconduct. <i>Academy of Management Annals</i> , 2010, 4, 53-107.	5.8	386
61	Business Group Affiliation and Firm Search Behavior in India: Responsiveness and Focus of Attention. <i>Organization Science</i> , 2010, 21, 696-712.	3.0	201
62	Designing Performance Feedback Systems to Guide Learning and Manage Risk. <i>Organizational Dynamics</i> , 2010, 39, 104-114.	1.6	10
63	Organizations Gone Wild: The Causes, Processes, and Consequences of Organizational Misconduct. <i>Academy of Management Annals</i> , 2010, 4, 53-107.	5.8	238
64	Built to Last but Falling Apart: Cohesion, Friction, and Withdrawal from Interfirm Alliances. <i>Academy of Management Journal</i> , 2010, 53, 302-322.	4.3	130
65	A Matching Theory of Alliance Formation and Organizational Success: Complementarity and Compatibility. <i>Academy of Management Journal</i> , 2009, 52, 975-995.	4.3	213
66	Undeserved Loss: The Spread of Legitimacy Loss to Innocent Organizations in Response to Reported Corporate Deviance. <i>Administrative Science Quarterly</i> , 2009, 54, 195-228.	4.8	307
67	Bigger and safer: the diffusion of competitive advantage. <i>Strategic Management Journal</i> , 2009, 30, 1-23.	4.7	142
68	Multimarket contact and sales growth: evidence from insurance. <i>Strategic Management Journal</i> , 2008, 29, 229-249.	4.7	74
69	A Behavioral Theory of Firm Growth: Sequential Attention to Size and Performance Goals. <i>Academy of Management Journal</i> , 2008, 51, 476-494.	4.3	395
70	Organizational Routines and Performance Feedback. , 2008, , .		9
71	Power and Glory: Concentrated Power in Top Management Teams. <i>Organization Studies</i> , 2007, 28, 1197-1221.	3.8	101
72	A Behavioral Theory of the Firm&quot;40 Years and Counting: Introduction and Impact. <i>Organization Science</i> , 2007, 18, 337-349.	3.0	466

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73	'Exploration and exploitation in product innovation'. <i>Industrial and Corporate Change</i> , 2007, 16, 945-975.	1.7	381
74	Superman or the Fantastic Four? knowledge combination And experience in Innovative Teams. <i>Academy of Management Journal</i> , 2006, 49, 723-740.	4.3	714
75	Vox Populi: Resource Partitioning, Organizational Proliferation, and the Cultural Impact of the Insurgent Microradio Movement. <i>American Journal of Sociology</i> , 2006, 112, 802-837.	0.3	114
76	The intent and extent of multimarket contact. <i>Strategic Organization</i> , 2006, 4, 249-274.	3.1	29
77	Less Likely to Fail: Low Performance, Firm Size, and Factory Expansion in the Shipbuilding Industry. <i>Management Science</i> , 2006, 52, 83-94.	2.4	515
78	Time to Break Up: Social and Instrumental Antecedents of Firm Exits from Exchange Cliques. <i>Academy of Management Journal</i> , 2005, 48, 499-520.	4.3	116
79	Interorganizational Learning and Heterogeneous Social Structure. <i>Organization Studies</i> , 2005, 26, 1025-1047.	3.8	120
80	Interorganizational Learning Before 9/11. <i>International Public Management Journal</i> , 2005, 8, 383-390.	1.2	7
81	Innovators and imitators: Organizational reference groups and adoption of organizational routines. <i>Research Policy</i> , 2005, 34, 1550-1569.	3.3	154
82	Taking Stock of Networks and Organizations: A Multilevel Perspective. <i>Academy of Management Journal</i> , 2004, 47, 795-817.	4.3	147
83	Searching for a Corporate Savior: The Irrational Quest for Charismatic CEOs. By RakeshÂ Khurana. Princeton, N.J.: Princeton University Press, 2002. Pp. xx+295. \$29.95.. <i>American Journal of Sociology</i> , 2004, 109, 1542-1544.	0.3	0
84	The Role of Expectation on Job Search and the Firm Size Effect on Wages. <i>Japanese Economic Review</i> , 2004, 55, 56-85.	0.8	1
85	TAKING STOCK OF NETWORKS AND ORGANIZATIONS: A MULTILEVEL PERSPECTIVE.. <i>Academy of Management Journal</i> , 2004, 47, 795-817.	4.3	1,501
86	Competing in groups. <i>Managerial and Decision Economics</i> , 2004, 25, 453-471.	1.3	70
87	Multiunit organization and multimarket strategy: the dynamics of market entry and commitment. <i>Scandinavian Journal of Management</i> , 2004, 20, 9-30.	1.0	11
88	A BEHAVIORAL THEORY OF R&D EXPENDITURES AND INNOVATIONS: EVIDENCE FROM SHIPBUILDING.. <i>Academy of Management Journal</i> , 2003, 46, 685-702.	4.3	946
89	Investment and the behavioral theory of the firm: evidence from shipbuilding. <i>Industrial and Corporate Change</i> , 2003, 12, 1051-1076.	1.7	106
90	Job Search with Organizational Size As a Signal. <i>Social Forces</i> , 2003, 82, 643-669.	0.9	13

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91	Model. , 2003, , 39-75.		0
92	A Behavioral Theory of R&D Expenditures and Innovations: Evidence from Shipbuilding. Academy of Management Journal, 2003, 46, 685-702.	4.3	264
93	An Ecological Theory of Spatial Evolution: Local Density Dependence in Tokyo Banking, 1894-1936. Social Forces, 2002, 80, 847-879.	0.9	82
94	Sticky Aspirations: Organizational Time Perspective and Competitiveness. Organization Science, 2002, 13, 1-17.	3.0	127
95	Fool's Gold: Social Proof in the Initiation and Abandonment of Coverage by Wall Street Analysts. Administrative Science Quarterly, 2001, 46, 502.	4.8	437
96	Estimation of Diffusion Processes from Incomplete Data. Sociological Methods and Research, 2001, 29, 435-467.	4.3	18
97	Organizational Ecology and Job Mobility. Social Forces, 2000, 79, 547.	0.9	17
98	Innovation as Catalysts for Organizational Change: Shifts in Organizational Cognition and Search. SSRN Electronic Journal, 2000, , .	0.4	6
99	Innovations as Catalysts for Organizational Change: Shifts in Organizational Cognition and Search. Administrative Science Quarterly, 2000, 45, 54.	4.8	241
100	MARKETING NICHE ENTRY DECISIONS: COMPETITION, LEARNING, AND STRATEGY IN TOKYO BANKING, 1894-1936.. Academy of Management Journal, 2000, 43, 816-836.	4.3	170
101	Marketing Niche Entry Decisions: Competition, Learning, and Strategy in Tokyo Banking, 1894-1936. Academy of Management Journal, 2000, 43, 816-836.	4.3	43
102	The Effect of Core Change on Performance: Inertia and Regression toward the Mean. Administrative Science Quarterly, 1999, 44, 590.	4.8	120
103	Managerial cognition and the mimetic adoption of market positions: what you see is what you do. Strategic Management Journal, 1998, 19, 967-988.	4.7	302
104	Performance, Aspirations, and Risky Organizational Change. Administrative Science Quarterly, 1998, 43, 58.	4.8	951
105	Corporate Elite Networks and Governance Changes in the 1980s. American Journal of Sociology, 1997, 103, 1-37.	0.3	1,020
106	Patterns of Competition: The Diffusion of a Market Position in Radio Broadcasting. Administrative Science Quarterly, 1996, 41, 29.	4.8	242
107	Specification and Estimation of Heterogeneous Diffusion Models. Sociological Methodology, 1995, 25, 377.	1.4	63
108	Jumping Ship: The Diffusion of Strategy Abandonment. Administrative Science Quarterly, 1995, 40, 444.	4.8	247

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109	Industry Diversity Effects on Job Mobility. <i>Acta Sociologica</i> , 1994, 37, 119-139.	1.1	27
110	An Evolutionary Model of Organizational Performance. <i>Strategic Management Journal</i> , 1994, 15, 11-28.	4.7	345
111	Introduction: A multiunit, multimarket world. <i>Advances in Strategic Management</i> , 0, , 1-28.	0.1	33
112	INTERORGANIZATIONAL LEARNING AND THE LOCATION OF MANUFACTURING SUBSIDIARIES: IS CHAIN MIGRATION ALSO A CORPORATE BEHAVIOR?. <i>Advances in Strategic Management</i> , 0, , 159-191.	0.1	14
113	LONGITUDINAL ANALYSIS IN STRATEGIC MANAGEMENT. <i>Research Methodology in Strategy and Management</i> , 0, , 135-163.	0.3	19
114	If It Doesn't Kill You: Learning from Ecological Competition. <i>Advances in Strategic Management</i> , 0, , 243-271.	0.1	5
115	Microfoundations of Management: Behavioral Strategies and Levels of Rationality in Organizational Action. <i>SSRN Electronic Journal</i> , 0, , .	0.4	1
116	Asymmetry of Reputation Loss and Recovery under Endogenous Relationships: Theory and Evidence. <i>SSRN Electronic Journal</i> , 0, , .	0.4	1
117	EXPRESS: Is there a Strategic Organization in The Behavioral Theory of the Firm? Looking Back and Looking Forward. <i>Strategic Organization</i> , 0, , 147612702211150.	3.1	4