

# Charles Williams

## List of Publications by Year in descending order

Source: <https://exaly.com/author-pdf/6176235/publications.pdf>

Version: 2024-02-01

9  
papers

428  
citations

1684188

5  
h-index

1588992

8  
g-index

9  
all docs

9  
docs citations

9  
times ranked

390  
citing authors

| # | ARTICLE   | IF   | CITATIONS |
|---|---|------|-----------|
| 1 | How Does Firm Scope Depend on Customer Switching Costs? Evidence from Mobile Telecommunications Markets. <i>Management Science</i> , 2022, 68, 316-332.   | 4.1  | 4         |
| 2 | Market Frictions and Competitive Positions: Lessons from the Mobile Telecommunications Market. <i>Proceedings - Academy of Management</i> , 2020, 2020, 20681.                                  | 0.1  | 0         |
| 3 | Rookies and seasoned recruits: How experience in different levels, firms, and industries shapes strategic renewal in top management. <i>Strategic Management Journal</i> , 2017, 38, 1391-1415. | 7.3  | 30        |
| 4 | Rethinking Competitive Positioning: Customer Value, Flexibility, and Generalist Advantage. <i>Proceedings - Academy of Management</i> , 2017, 2017, 16333.                                      | 0.1  | 2         |
| 5 | Growing pains: Pre-entry experience and the challenge of transition to incumbency. <i>Strategic Management Journal</i> , 2012, 33, 252-276.   | 7.3  | 111       |
| 6 | Structural knowledge: how executive experience with structural composition affects intrafirm mobility and unit reconfiguration. <i>Strategic Management Journal</i> , 2012, 33, 681-709.        | 7.3  | 73        |
| 7 | Transfer in context: replication and adaptation in knowledge transfer relationships. <i>Strategic Management Journal</i> , 2007, 28, 867-889.   | 7.3  | 164       |
| 8 | Focusing Firm Evolution: The Impact of Information Infrastructure on Market Entry by U.S. Telecommunications Companies, 1984-1998. <i>Management Science</i> , 2004, 50, 1561-1575.             | 4.1  | 41        |
| 9 | Sticky Knowledge: Barriers to Knowing in the Firm. <i>Academy of Management Review</i> , 2003, 28, 679-681. by Szulanski, Gabriel. Thousand Oaks, CA: Sage, 2003.                               | 11.7 | 3         |