

Rudolf Kerschbamer

List of Publications by Year in descending order

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48
papers

1,741
citations

516710

16
h-index

345221

36
g-index

48
all docs

48
docs citations

48
times ranked

895
citing authors

#	ARTICLE	IF	CITATIONS
1	On Doctors, Mechanics, and Computer Specialists: The Economics of Credence Goods. <i>Journal of Economic Literature</i> , 2006, 44, 5-42.	6.5	507
2	The Economics of Credence Goods: An Experiment on the Role of Liability, Verifiability, Reputation, and Competition. <i>American Economic Review</i> , 2011, 101, 526-555.	8.5	232
3	What Drives Taxi Drivers? A Field Experiment on Fraud in a Market for Credence Goods. <i>Review of Economic Studies</i> , 2013, 80, 876-891.	5.4	149
4	Distributional preferences and competitive behavior. <i>Journal of Economic Behavior and Organization</i> , 2012, 83, 125-135.	2.0	131
5	The geometry of distributional preferences and a non-parametric identification approach: The Equality Equivalence Test. <i>European Economic Review</i> , 2015, 76, 85-103.	2.3	84
6	Second-degree Moral Hazard in a Real World Credence Goods Market. <i>Economic Journal</i> , 2017, 127, 1-18.	3.6	55
7	Experts vs. discounters: Consumer free-riding and experts withholding advice in markets for credence goods. <i>International Journal of Industrial Organization</i> , 2009, 27, 15-23.	1.2	48
8	Social preferences and political attitudes: An online experiment on a large heterogeneous sample. <i>Journal of Public Economics</i> , 2020, 182, 104076.	4.3	44
9	Credence goods in the literature: What the past fifteen years have taught us about fraud, incentives, and the role of institutions. <i>Journal of Behavioral and Experimental Finance</i> , 2020, 26, 100285.	3.8	41
10	Shaping beliefs in experimental markets for expert services: Guilt aversion and the impact of promises and money-burning options. <i>Games and Economic Behavior</i> , 2013, 81, 145-164.	0.8	40
11	Insurance coverage of customers induces dishonesty of sellers in markets for credence goods. <i>Proceedings of the National Academy of Sciences of the United States of America</i> , 2016, 113, 7454-7458.	7.1	40
12	Car mechanics in the lab – Investigating the behavior of real experts on experimental markets for credence goods. <i>Journal of Economic Behavior and Organization</i> , 2014, 108, 166-173.	2.0	36
13	Revealed distributional preferences: Individuals vs. teams. <i>Journal of Economic Behavior and Organization</i> , 2014, 108, 319-330.	2.0	35
14	How Social Preferences Shape Incentives in (Experimental) Markets for Credence Goods. <i>Economic Journal</i> , 2017, 127, 393-416.	3.6	34
15	What is trustworthiness and what drives it?. <i>Games and Economic Behavior</i> , 2016, 98, 197-218.	0.8	32
16	The Economics of Credence Goods – a Survey of Recent Lab and Field Experiments*. <i>CESifo Economic Studies</i> , 2017, 63, 1-23.	0.5	32
17	Optimal prizes in dynamic elimination contests: Theory and experimental evidence. <i>Journal of Economic Behavior and Organization</i> , 2014, 102, 43-58.	2.0	19
18	The hidden costs of tax evasion.. <i>Journal of Public Economics</i> , 2015, 129, 14-25.	4.3	19

#	ARTICLE	IF	CITATIONS
19	Are Two a Good Representative for Many?. <i>Journal of Economic Theory</i> , 1998, 83, 90-104.	1.1	17
20	Incentives and Selection in Promotion Contests: Is It Possible to Kill Two Birds with One Stone?. <i>Managerial and Decision Economics</i> , 2015, 36, 275-285.	2.5	12
21	Do altruists lie less?. <i>Journal of Economic Behavior and Organization</i> , 2019, 157, 560-579.	2.0	12
22	Distributional preferences explain individual behavior across games and time. <i>Games and Economic Behavior</i> , 2021, 128, 231-255.	0.8	9
23	Fairness and efficiency in a subjective claims problem. <i>Journal of Economic Behavior and Organization</i> , 2016, 131, 21-36.	2.0	8
24	Is reciprocity really outcome-based? A second look at gift-exchange with random shocks. <i>Journal of the Economic Science Association</i> , 2017, 3, 149-160.	2.3	8
25	Destroying the "Pretending" Equilibria in the Demskiâ€“Sappingtonâ€“Spiller Model. <i>Journal of Economic Theory</i> , 1994, 62, 230-237.	1.1	7
26	Fair and efficient division through unanimity bargaining when claims are subjective. <i>Journal of Economic Psychology</i> , 2016, 57, 56-73.	2.2	7
27	Vickrey auction vs BDM: difference in bidding behaviour and the impact of other-regarding motives. <i>Journal of the Economic Science Association</i> , 2016, 2, 101-108.	2.3	7
28	Guilt averse or reciprocal? Looking at behavioral motivations in the trust game. <i>Journal of the Economic Science Association</i> , 2018, 4, 1-14.	2.3	7
29	The Good, the Bad and the Naive: Do Fair Prices Signal Good Types or Do They Induce Good Behaviour?. <i>SSRN Electronic Journal</i> , 0, , .	0.4	7
30	Voluntary contributions when the public good is not necessarily normal. <i>Journal of Economics/ Zeitschrift Fur Nationalokonomie</i> , 1998, 68, 175-192.	0.7	6
31	In-house competition, organizational slack, and the business cycle. <i>European Economic Review</i> , 2003, 47, 505-520.	2.3	6
32	Why did he do that? Using counterfactuals to study the effect of intentions in extensive form games. <i>Experimental Economics</i> , 2018, 21, 1-26.	2.1	6
33	The role of communication in fair division with subjective claims. <i>Journal of Economic Behavior and Organization</i> , 2019, 167, 72-89.	2.0	6
34	Idiosyncratic investments, outside opportunities and the boundaries of the firm. <i>International Journal of Industrial Organization</i> , 2002, 20, 1119-1141.	1.2	5
35	Distributional preferences and ego depletion.. <i>Journal of Neuroscience, Psychology, and Economics</i> , 2018, 11, 147-165.	1.0	5
36	Coping with complexity â€“ Experimental evidence for narrow bracketing in multi-stage contests. <i>European Economic Review</i> , 2017, 98, 264-281.	2.3	4

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37	Social interaction effects: The impact of distributional preferences on risky choices. Journal of Risk and Uncertainty, 2018, 56, 141-164.	1.5	4
38	Credence Goods Markets and the Informational Value of New Media: A Natural Field Experiment. SSRN Electronic Journal, 0, , .	0.4	4
39	Disciplinary Takeovers and Industry Effects. Journal of Economics and Management Strategy, 1998, 7, 265-306.	0.8	3
40	Disciplinary Takeovers and Industry Effects. Journal of Economics and Management Strategy, 1998, 7, 265-306.	0.8	3
41	Distributional Preferences Explain Individual Behavior Across Games and Time. SSRN Electronic Journal, 0, , .	0.4	3
42	Multiprincipals multiagents incentive design. Review of Economic Design, 2001, 6, 5-40.	0.3	2
43	Optimal Control of Upstream Pollution under Asymmetric Information. Environmental and Resource Economics, 2001, 19, 343-360.	3.2	2
44	On the value of second opinions: A credence goods field experiment. Economics Letters, 2021, 205, 109925.	1.9	2
45	Competing for market shares: Does the order of moves matter even when it shouldn't?. Journal of Economic Behavior and Organization, 2019, 166, 346-365.	2.0	1
46	Information Revelation via Takeovers in Correlated Environments. Managerial and Decision Economics, 1997, 18, 55-60.	2.5	0
47	Multiprincipals Multiagents Incentive Design. SSRN Electronic Journal, 2000, , .	0.4	0
48	Optimal Control of Upstream Pollution Under Asymmetric Information. SSRN Electronic Journal, 0, , .	0.4	0