

Rajshree Agarwal

List of Publications by Year in descending order

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Version: 2024-02-01

91
papers

7,207
citations

81900

39
h-index

82547

72
g-index

92
all docs

92
docs citations

92
times ranked

3995
citing authors

#	ARTICLE	IF	CITATIONS
1	Strategic Renewal of Organizations. <i>Organization Science</i> , 2009, 20, 281-293.	4.5	502
2	Who leaves, where to, and why worry? employee mobility, entrepreneurship and effects on source firm performance. <i>Strategic Management Journal</i> , 2012, 33, 65-87.	7.3	415
3	Does Entry Size Matter? The Impact of the Life Cycle and Technology on Firm Survival. <i>Journal of Industrial Economics</i> , 2001, 49, 21-43.	1.3	396
4	The process of creative construction: knowledge spillovers, entrepreneurship, and economic growth. <i>Strategic Entrepreneurship Journal</i> , 2007, 1, 263-286.	4.4	367
5	The Evolution of Markets and Entry, Exit and Survival of Firms. <i>Review of Economics and Statistics</i> , 1996, 78, 489.	4.3	344
6	The Market Evolution and Sales Takeoff of Product Innovations. <i>Management Science</i> , 2002, 48, 1024-1041.	4.1	317
7	Reputations for toughness in patent enforcement: implications for knowledge spillovers via inventor mobility. <i>Strategic Management Journal</i> , 2009, 30, 1349-1374.	7.3	307
8	Firm and Product Life Cycles and Firm Survival. <i>American Economic Review</i> , 2002, 92, 184-190.	8.5	277
9	Knowledge sources of entrepreneurship: Firm formation by academic, user and employee innovators. <i>Research Policy</i> , 2014, 43, 1109-1133.	6.4	219
10	Knowledge spillovers and strategic entrepreneurship. <i>Strategic Entrepreneurship Journal</i> , 2010, 4, 271-283.	4.4	205
11	The Role of Pre-Entry Experience, Entry Timing, and Product Technology Strategies in Explaining Firm Survival. <i>Management Science</i> , 2007, 53, 1887-1902.	4.1	191
12	Death Hurts, But It Isn't Fatal: The Postexit Diffusion of Knowledge Created by Innovative Companies. <i>Academy of Management Journal</i> , 2007, 50, 446-467.	6.3	190
13	Heterogeneity in turnover: The effect of relative compensation dispersion of firms on the mobility and entrepreneurship of extreme performers. <i>Strategic Management Journal</i> , 2012, 33, 1411-1430.	7.3	171
14	Encouraging Best Practice in Quantitative Management Research: An Incomplete List of Opportunities. <i>Journal of Management Studies</i> , 2006, 43, 1801-1820.	8.3	148
15	Industry or Academia, Basic or Applied? Career Choices and Earnings Trajectories of Scientists. <i>Management Science</i> , 2013, 59, 950-970.	4.1	145
16	A two-sided matching approach for partner selection and assessing complementarities in partners' attributes in inter-firm alliances. <i>Strategic Management Journal</i> , 2016, 37, 206-231.	7.3	139
17	Performance Differentials Between Diversifying Entrants and Entrepreneurial start-ups: A Complexity Approach. <i>Academy of Management Review</i> , 2009, 34, 228-252.	11.7	133
18	A Faustian Bargain? The Growth of Management and Its Relationship with Related Disciplines. <i>Academy of Management Journal</i> , 2007, 50, 1304-1322.	6.3	130

#	ARTICLE	IF	CITATIONS
19	Swift and Smart: The Moderating Effects of Technological Capabilities on the Market Pioneering Firm Survival Relationship. <i>Management Science</i> , 2009, 55, 1842-1860.	4.1	126
20	Entrepreneurial Team Formation. <i>Academy of Management Annals</i> , 2020, 14, 29-59.	9.6	126
21	Incubation of an industry: Heterogeneous knowledge bases and modes of value capture. <i>Strategic Management Journal</i> , 2017, 38, 566-587.	7.3	123
22	The Impact of the Internet on Economic Education. <i>Journal of Economic Education</i> , 1998, 29, 99-110.	1.3	119
23	More stars stay, but the brightest ones still leave: Job hopping in the shadow of patent enforcement. <i>Strategic Management Journal</i> , 2015, 36, 659-685.	7.3	118
24	Growing pains: Pre-entry experience and the challenge of transition to incumbency. <i>Strategic Management Journal</i> , 2012, 33, 252-276.	7.3	111
25	What Do I Take With Me? The Mediating Effect of Spin-out Team Size and Tenure on the Founder Firm Performance Relationship. <i>Academy of Management Journal</i> , 2016, 59, 1060-1087.	6.3	110
26	Bank-firm relationships, financing and firm performance in Germany. <i>Economics Letters</i> , 2001, 72, 225-232.	1.9	99
27	First-Mover Advantage and the Speed of Competitive Entry, 1887-1986. <i>Journal of Law and Economics</i> , 2001, 44, 161-177.	1.4	98
28	Machine learning and human capital complementarities: Experimental evidence on bias mitigation. <i>Strategic Management Journal</i> , 2020, 41, 1381-1411.	7.3	93
29	The effect of the innovative environment on exit of entrepreneurial firms. <i>Strategic Management Journal</i> , 2006, 27, 519-539.	7.3	89
30	Using experiments in corporate strategy research. <i>European Management Review</i> , 2007, 4, 173-181.	3.7	88
31	Heterogeneous resources and the financial crisis: implications of strategic management theory. <i>Strategic Organization</i> , 2009, 7, 467-484.	5.0	80
32	Efficiency in the Use of Technology in Economic Education: Some Preliminary Results. <i>American Economic Review</i> , 2004, 94, 253-258.	8.5	77
33	Evolutionary trends of industry variables. <i>International Journal of Industrial Organization</i> , 1998, 16, 511-525.	1.2	73
34	The role of incentives and communication in strategic alliances: an experimental investigation. <i>Strategic Management Journal</i> , 2010, 31, 413-437.	7.3	73
35	Configuration of Value Chain Activities: The Effect of Pre-Entry Capabilities, Transaction Hazards, and Industry Evolution on Decisions to Internalize. <i>Organization Science</i> , 2012, 23, 1330-1349.	4.5	66
36	Small Firm Survival and Technological Activity. <i>Small Business Economics</i> , 1998, 11, 215-224.	6.7	64

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37	Jewels in the crown: Exploring the motivations and team building processes of employee entrepreneurs. <i>Strategic Management Journal</i> , 2019, 40, 1417-1452.	7.3	63
38	Spillovers across organizational architectures: The role of prior resource allocation and communication in post-acquisition coordination outcomes. <i>Strategic Management Journal</i> , 2012, 33, 710-733.	7.3	50
39	How Do Leader Departures Affect Subordinates' Organizational Attachment? A 360-Degree Relational Perspective. <i>Academy of Management Review</i> , 2016, 41, 479-502.	11.7	50
40	Athena's Birth: Triggers, Actors, and Actions Preceding Industry Inception. <i>Strategic Entrepreneurship Journal</i> , 2017, 11, 287-305.	4.4	47
41	Technological activity and survival of firms. <i>Economics Letters</i> , 1996, 52, 101-108.	1.9	46
42	Building Industries by Building Knowledge: Uncertainty Reduction over Industry Milestones. <i>Strategy Science</i> , 2020, 5, 218-244.	2.9	44
43	Leveraging who you know by what you know: Specialization and returns to relational capital. <i>Strategic Management Journal</i> , 2018, 39, 1803-1833.	7.3	43
44	Mobility Constraint Externalities. <i>Organization Science</i> , 2019, 30, 961-980.	4.5	41
45	Centers of gravity: The effect of stable shared leadership in top management teams on firm growth and industry evolution. <i>Strategic Management Journal</i> , 2020, 41, 467-498.	7.3	41
46	CREATING AND SURVIVING IN NEW INDUSTRIES. <i>Advances in Strategic Management</i> , 0, , 107-130.	0.1	35
47	The Role of Individual and Organizational Expertise in the Adoption of New Practices. <i>Organization Science</i> , 2019, 30, 191-213.	4.5	31
48	Rookies and seasoned recruits: How experience in different levels, firms, and industries shapes strategic renewal in top management. <i>Strategic Management Journal</i> , 2017, 38, 1391-1415.	7.3	30
49	The Evolving Entrepreneurial Finance Landscape. <i>Strategic Entrepreneurship Journal</i> , 2016, 10, 229-234.	4.4	29
50	The two views of small firms in industry dynamics: a reconciliation. <i>Economics Letters</i> , 1999, 62, 245-251.	1.9	27
51	Creating Growth in New Markets: A Simultaneous Model of Firm Entry and Price. <i>Journal of Product Innovation Management</i> , 2007, 24, 139-155.	9.5	26
52	The When and Why of Abandonment: The Role of Organizational Differences In Medical Technology Life Cycles. <i>Management Science</i> , 2017, 63, 2948-2966.	4.1	26
53	Forming Entrepreneurial Teams: Mixing Business and Friendship to Create Transactive Memory Systems for Enhanced Success. <i>Academy of Management Journal</i> , 2022, 65, 1110-1138.	6.3	23
54	Reap Rewards: Maximizing Benefits From Reviewer Comments. <i>Academy of Management Journal</i> , 2006, 49, 191-196.	6.3	20

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55	Industry Evolution and Entrepreneurship: Steven Klepper's Contributions to Industrial Organization, Strategy, Technological Change, and Entrepreneurship. <i>Strategic Entrepreneurship Journal</i> , 2015, 9, 380-397.	4.4	20
56	Let's Not Focus on Income Inequality. <i>Academy of Management Review</i> , 2019, 44, 450-460.	11.7	17
57	Leveraging Private Enterprise: Incubation of New Industries to Address the Public Sector's Mission-Oriented Grand Challenges. <i>Strategy Science</i> , 2021, 6, 385-411.	2.9	16
58	David overshadows Goliath: Specializing in generality for internationalization in the global mobile money industry. <i>Strategic Management Journal</i> , 2021, 42, 1459-1489.	7.3	15
59	Looking forward: Creative construction as a road to recovery from the COVID-19 crisis. <i>Strategic Entrepreneurship Journal</i> , 2020, 14, 549-551.	4.4	14
60	Trends in gender pay gaps of scientists and engineers in academia and industry. <i>Nature Biotechnology</i> , 2021, 39, 1019-1024.	17.5	14
61	The Gradual Response of Cigarette Demand to Health Information. <i>Bulletin of Economic Research</i> , 1999, 51, 259-265.	1.1	11
62	The legacy of Steven Klepper: Industry evolution, entrepreneurship, and geography. <i>Industrial and Corporate Change</i> , 2015, 24, 739-753.	2.8	11
63	What Do I Take with Me?: The Mediating Effect of Spin-Out Team Size and Tenure on the Founder-Firm Performance Relationship. <i>SSRN Electronic Journal</i> , 0, , .	0.4	10
64	Human enterprise. , 2019, , .		10
65	Immigrant Entrepreneurship: The Effect of Early Career Immigration Constraints on New Venture Formation. <i>Organization Science</i> , 2022, 33, 1372-1395.	4.5	8
66	What do I Take with Me: The Impact of Transfer and Replication of Resources on Parent and Spin-Out Firm Performance. <i>SSRN Electronic Journal</i> , 0, , .	0.4	6
67	Incubation of an Industry: Heterogeneous Knowledge Bases and Modes of Value Capture. <i>SSRN Electronic Journal</i> , 2015, , .	0.4	4
68	Strategic Entrepreneurship Journal at 10: Retrospect and Prospect. <i>Strategic Entrepreneurship Journal</i> , 2017, 11, 197-199.	4.4	4
69	A Time and a Place: Non-Profit Engagement in the Creation of Markets and Industry Emergence. <i>SSRN Electronic Journal</i> , 0, , .	0.4	4
70	Building Industries by Building Knowledge: Uncertainty Reduction through Experimentation, Knowledge Release & Knowledge Acquisition. <i>SSRN Electronic Journal</i> , 0, , .	0.4	2
71	Jewels in the Crown: Motivations and Team Building Processes of Employee Entrepreneurs. <i>Proceedings - Academy of Management</i> , 2017, 2017, 10700.	0.1	2
72	A New Series: Research Pioneers. <i>Strategic Entrepreneurship Journal</i> , 2014, 8, 183-184.	4.4	1

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73	Abandoning Innovation in Emerging Industries. Customer Needs and Solutions, 2014, 1, 91-104.	0.8	1
74	Jewels in the Crown: Exploring the Motivations and Team Building Processes of Employee Entrepreneurs. SSRN Electronic Journal, 2016, , .	0.4	1
75	Two Perspectives on Employee Mobility: A Conversation between Rajshree Agarwal and Matthew Bidwell[*]. Advances in Strategic Management, 2020, , 37-54.	0.1	1
76	Forming entrepreneurial teams: Mixing business and friendship. Proceedings - Academy of Management, 2021, 2021, 12527.	0.1	1
77	Entrepreneurial Startups (de novo), Diversifying Entrants (de alio) and Incumbent Firms. , 2016, , 1-4.		1
78	Shedding Non Golden Handcuffs. Proceedings - Academy of Management, 2012, 2012, 17368.	0.1	1
79	A Tale of Three Tensions: Changes in Decision Making After Information Shocks. Proceedings - Academy of Management, 2013, 2013, 16890.	0.1	1
80	Web Instruction with the LBO Model. Journal of Economic Education, 2000, 31, 207.	1.3	0
81	Athena's Birth: Triggers, Actors, and Actions Preceding Industry Inception. SSRN Electronic Journal, 2017, , .	0.4	0
82	Failing To Emerge: An Empirical Investigation Of Why Industries Do Not Succeed. Proceedings - Academy of Management, 2021, 2021, 15311.	0.1	0
83	Incubation of Innovation Ecosystems in Nascent Industries: the Role of Pre-investment Capabilities. Proceedings - Academy of Management, 2012, 2012, 17770.	0.1	0
84	Specialization as Insurance: Specialization and Social Capital in the U.S. Lobbying Industry. Proceedings - Academy of Management, 2016, 2016, 14046.	0.1	0
85	Entrepreneurial Startups (de novo), Diversifying Entrants (de alio) and Incumbent Firms. , 2018, , 504-507.		0
86	Human Enterprise. SSRN Electronic Journal, 0, , .	0.4	0
87	Unpacking Market Emergence and Firm Strategies in Nascent Industries. Proceedings - Academy of Management, 2018, 2018, 16929.	0.1	0
88	Firm and Industry Evolution: Creation and Redeployment of Capabilities. Proceedings - Academy of Management, 2019, 2019, 14850.	0.1	0
89	Strategic Entrepreneurship: Human Capital and Knowledge. Proceedings - Academy of Management, 2019, 2019, 10396.	0.1	0
90	Weathering a Demand Shock: Firm Downstream (non-)Integration and Market Exit. Proceedings - Academy of Management, 2020, 2020, 15138.	0.1	0

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91	Catalyzing Incubation: How does Addressing Mission-Oriented Grand Challenges Enable Industry Inception?. SSRN Electronic Journal, 0, , .	0.4	0