David M Markowitz

List of Publications by Year
in descending order

42 papers	1,152 citations	687363 13 h-index	454955 30 g-index
43 all docs	43 docs citations	43 times ranked	768 citing authors

#	Article	IF	Citations
1	Science Training for Political Reporters: Understanding Impact with a Mixed Methods Approach. Journalism Practice, 2024, 18, 938-953.	2.2	1
2	Authentic First Impressions Relate to Interpersonal, Social, and Entrepreneurial Success. Social Psychological and Personality Science, 2023, 14, 107-116.	3.9	10
3	Toward a Deeper Understanding of Prolific Lying: Building a Profile of Situation-Level and Individual-Level Characteristics. Communication Research, 2023, 50, 80-105.	5.9	6
4	Examining the Examiners: How Medical Death Investigators Describe Suicidal, Homicidal, and Accidental Death. Health Communication, 2022, 37, 467-475.	3.1	1
5	Credibility Perceptions and Detection Accuracy of Fake News Headlines on Social Media: Effects of Truth-Bias and Endorsement Cues. Communication Research, 2022, 49, 171-195.	5.9	71
6	Psychological trauma and emotional upheaval as revealed in academic writing: The case of COVID-19. Cognition and Emotion, 2022, 36, 9-22.	2.0	12
7	The Truth Project. Journal of Language and Social Psychology, 2022, 41, 450-461.	2.3	1
8	Trusting on the shoulders of open giants? Open science increases trust in science for the public and academics. Journal of Communication, 2022, 72, 497-510.	3.7	12
9	It's the Situation and Your Disposition: A Test of Two Honesty Hypotheses. Social Psychological and Personality Science, 2021, 12, 213-224.	3.9	20
10	The Deception Spiral: Corporate Obfuscation Leads to Perceptions of Immorality and Cheating Behavior. Journal of Language and Social Psychology, 2021, 40, 277-296.	2.3	8
11	Words to Submit by: Language Patterns Indicate Conference Acceptance for the International Communication Association. Journal of Language and Social Psychology, 2021, 40, 412-423.	2.3	3
12	Dehumanization During the COVID-19 Pandemic. Frontiers in Psychology, 2021, 12, 634543.	2.1	19
13	Virtually Real, But Not Quite There: Social and Economic Barriers to Meeting Virtual Reality's True Potential for Mental Health. Frontiers in Virtual Reality, 2021, 2, .	3.7	12
14	The Meaning Extraction Method: An Approach to Evaluate Content Patterns From Large-Scale Language Data. Frontiers in Communication, 2021, 6, .	1.2	24
15	The predictive utility of word familiarity for online engagements and funding. Proceedings of the National Academy of Sciences of the United States of America, 2021, 118, .	7.1	10
16	Defining empathy: Interconnected discourses of virtual reality's prosocial impact. New Media and Society, 2021, 23, 2167-2188.	5.0	12
17	Ability-related political polarization in the COVID-19 pandemic. Intelligence, 2021, 88, 101580.	3.0	6
18	Virtual reality and the psychology of climate change. Current Opinion in Psychology, 2021, 42, 60-65.	4.9	34

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19	Why we dehumanize illegal immigrants: A US mixed-methods study. PLoS ONE, 2021, 16, e0257912.	2.5	9
20	When context matters: how false, truthful, and genre-related communication styles are revealed in language. Psychology, Crime and Law, 2020, 26, 287-310.	1.0	18
21	Putting your best pet forward: Language patterns of persuasion in online pet advertisements. Journal of Applied Social Psychology, 2020, 50, 160-173.	2.0	22
22	Virtuous violence from the war room to death row. Proceedings of the National Academy of Sciences of the United States of America, 2020, 117, 20474-20482.	7.1	25
23	The deception faucet: A metaphor to conceptualize deception and its detection. New Ideas in Psychology, 2020, 59, 100816.	1.9	11
24	Communicating Imperatives Requires Psychological Closeness But Creates Psychological Distance. Journal of Language and Social Psychology, 2020, 39, 598-625.	2.3	8
25	Social, psychological, and demographic characteristics of dehumanization toward immigrants. Proceedings of the National Academy of Sciences of the United States of America, 2020, 117, 9260-9269.	7.1	44
26	Psychological and physiological effects of applying self-control to the mobile phone. PLoS ONE, 2019, 14, e0224464.	2.5	11
27	What Words Are Worth: National Science Foundation Grant Abstracts Indicate Award Funding. Journal of Language and Social Psychology, 2019, 38, 264-282.	2.3	28
28	Deception and Language: The Contextual Organization of Language and Deception (COLD) Framework. , 2019, , 193-212.		11
29	Deception in Mobile Dating Conversations. Journal of Communication, 2018, 68, 547-569.	3.7	36
30	Academy Awards Speeches Reflect Social Status, Cinematic Roles, and Winning Expectations. Journal of Language and Social Psychology, 2018, 37, 376-387.	2.3	17
31	A Multitheoretical Approach to Big Text Data: Comparing Expressive and Rhetorical Logics in Yelp Reviews. Communication Research, 2018, 45, 688-718.	5.9	20
32	Immersive Virtual Reality Field Trips Facilitate Learning About Climate Change. Frontiers in Psychology, 2018, 9, 2364.	2.1	230
33	Interpersonal Dynamics in Online Dating. , 2018, , 50-61.		9
34	The 27 Club: Music Lyrics Reflect Psychological Distress. Communication Reports, 2017, 30, 1-13.	1.0	10
35	Social and psychological questions about humans and technology The Stanford Social Media Lab. Xrds, 2017, 24, 54-55.	0.3	0
36	Linguistic Obfuscation in Fraudulent Science. Journal of Language and Social Psychology, 2016, 35, 435-445.	2.3	73

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37	Linguistic Traces of a Scientific Fraud: The Case of Diederik Stapel. PLoS ONE, 2014, 9, e105937.	2.5	62
38	Peer to Peer Lending: The Relationship Between Language Features, Trustworthiness, and Persuasion Success. Journal of Applied Communication Research, 2011, 39, 19-37.	1.2	231
39	The Location of Maximum Emotion in Deceptive and Truthful Texts. Social Psychological and Personality Science, 0, , 194855062094973.	3.9	4
40	How Experts React: The World Health Organization's Appraisal of COVID-19 via Communication Patterns. Journal of Language and Social Psychology, 0, , 0261927X2110263.	2.3	3
41	Tracing the Adoption and Effects of Open Science in Communication Research*. Journal of Communication, 0, , .	3.7	2
42	Revisiting the Relationship Between Deception and Design: A Replication and Extension of Hancock et al. (). Human Communication Research, 0, , .	3.4	1