

David M Markowitz

List of Publications by Year in descending order

Source: <https://exaly.com/author-pdf/5822104/publications.pdf>

Version: 2024-02-01

42
papers

1,152
citations

687363

13
h-index

454955

30
g-index

43
all docs

43
docs citations

43
times ranked

768
citing authors

#	ARTICLE	IF	CITATIONS
1	Peer to Peer Lending: The Relationship Between Language Features, Trustworthiness, and Persuasion Success. <i>Journal of Applied Communication Research</i> , 2011, 39, 19-37.	1.2	231
2	Immersive Virtual Reality Field Trips Facilitate Learning About Climate Change. <i>Frontiers in Psychology</i> , 2018, 9, 2364.	2.1	230
3	Linguistic Obfuscation in Fraudulent Science. <i>Journal of Language and Social Psychology</i> , 2016, 35, 435-445.	2.3	73
4	Credibility Perceptions and Detection Accuracy of Fake News Headlines on Social Media: Effects of Truth-Bias and Endorsement Cues. <i>Communication Research</i> , 2022, 49, 171-195.	5.9	71
5	Linguistic Traces of a Scientific Fraud: The Case of Diederik Stapel. <i>PLoS ONE</i> , 2014, 9, e105937.	2.5	62
6	Social, psychological, and demographic characteristics of dehumanization toward immigrants. <i>Proceedings of the National Academy of Sciences of the United States of America</i> , 2020, 117, 9260-9269.	7.1	44
7	Deception in Mobile Dating Conversations. <i>Journal of Communication</i> , 2018, 68, 547-569.	3.7	36
8	Virtual reality and the psychology of climate change. <i>Current Opinion in Psychology</i> , 2021, 42, 60-65.	4.9	34
9	What Words Are Worth: National Science Foundation Grant Abstracts Indicate Award Funding. <i>Journal of Language and Social Psychology</i> , 2019, 38, 264-282.	2.3	28
10	Virtuous violence from the war room to death row. <i>Proceedings of the National Academy of Sciences of the United States of America</i> , 2020, 117, 20474-20482.	7.1	25
11	The Meaning Extraction Method: An Approach to Evaluate Content Patterns From Large-Scale Language Data. <i>Frontiers in Communication</i> , 2021, 6, .	1.2	24
12	Putting your best pet forward: Language patterns of persuasion in online pet advertisements. <i>Journal of Applied Social Psychology</i> , 2020, 50, 160-173.	2.0	22
13	A Multitheoretical Approach to Big Text Data: Comparing Expressive and Rhetorical Logics in Yelp Reviews. <i>Communication Research</i> , 2018, 45, 688-718.	5.9	20
14	It's the Situation and Your Disposition: A Test of Two Honesty Hypotheses. <i>Social Psychological and Personality Science</i> , 2021, 12, 213-224.	3.9	20
15	Dehumanization During the COVID-19 Pandemic. <i>Frontiers in Psychology</i> , 2021, 12, 634543.	2.1	19
16	When context matters: how false, truthful, and genre-related communication styles are revealed in language. <i>Psychology, Crime and Law</i> , 2020, 26, 287-310.	1.0	18
17	Academy Awards Speeches Reflect Social Status, Cinematic Roles, and Winning Expectations. <i>Journal of Language and Social Psychology</i> , 2018, 37, 376-387.	2.3	17
18	Virtually Real, But Not Quite There: Social and Economic Barriers to Meeting Virtual Reality's True Potential for Mental Health. <i>Frontiers in Virtual Reality</i> , 2021, 2, .	3.7	12

#	ARTICLE	IF	CITATIONS
19	Defining empathy: Interconnected discourses of virtual reality's prosocial impact. <i>New Media and Society</i> , 2021, 23, 2167-2188.	5.0	12
20	Psychological trauma and emotional upheaval as revealed in academic writing: The case of COVID-19. <i>Cognition and Emotion</i> , 2022, 36, 9-22.	2.0	12
21	Trusting on the shoulders of open giants? Open science increases trust in science for the public and academics. <i>Journal of Communication</i> , 2022, 72, 497-510.	3.7	12
22	Psychological and physiological effects of applying self-control to the mobile phone. <i>PLoS ONE</i> , 2019, 14, e0224464.	2.5	11
23	Deception and Language: The Contextual Organization of Language and Deception (COLD) Framework. , 2019, , 193-212.		11
24	The deception faucet: A metaphor to conceptualize deception and its detection. <i>New Ideas in Psychology</i> , 2020, 59, 100816.	1.9	11
25	The 27 Club: Music Lyrics Reflect Psychological Distress. <i>Communication Reports</i> , 2017, 30, 1-13.	1.0	10
26	The predictive utility of word familiarity for online engagements and funding. <i>Proceedings of the National Academy of Sciences of the United States of America</i> , 2021, 118, .	7.1	10
27	Authentic First Impressions Relate to Interpersonal, Social, and Entrepreneurial Success. <i>Social Psychological and Personality Science</i> , 2023, 14, 107-116.	3.9	10
28	Interpersonal Dynamics in Online Dating. , 2018, , 50-61.		9
29	Why we dehumanize illegal immigrants: A US mixed-methods study. <i>PLoS ONE</i> , 2021, 16, e0257912.	2.5	9
30	Communicating Imperatives Requires Psychological Closeness But Creates Psychological Distance. <i>Journal of Language and Social Psychology</i> , 2020, 39, 598-625.	2.3	8
31	The Deception Spiral: Corporate Obfuscation Leads to Perceptions of Immorality and Cheating Behavior. <i>Journal of Language and Social Psychology</i> , 2021, 40, 277-296.	2.3	8
32	Ability-related political polarization in the COVID-19 pandemic. <i>Intelligence</i> , 2021, 88, 101580.	3.0	6
33	Toward a Deeper Understanding of Prolific Lying: Building a Profile of Situation-Level and Individual-Level Characteristics. <i>Communication Research</i> , 2023, 50, 80-105.	5.9	6
34	The Location of Maximum Emotion in Deceptive and Truthful Texts. <i>Social Psychological and Personality Science</i> , 0, , 194855062094973.	3.9	4
35	Words to Submit by: Language Patterns Indicate Conference Acceptance for the International Communication Association. <i>Journal of Language and Social Psychology</i> , 2021, 40, 412-423.	2.3	3
36	How Experts React: The World Health Organization's Appraisal of COVID-19 via Communication Patterns. <i>Journal of Language and Social Psychology</i> , 0, , 0261927X2110263.	2.3	3

#	ARTICLE	IF	CITATIONS
37	Tracing the Adoption and Effects of Open Science in Communication Research*. Journal of Communication, 0, , .	3.7	2
38	Examining the Examiners: How Medical Death Investigators Describe Suicidal, Homicidal, and Accidental Death. Health Communication, 2022, 37, 467-475.	3.1	1
39	Revisiting the Relationship Between Deception and Design: A Replication and Extension of Hancock et al. (). Human Communication Research, 0, , .	3.4	1
40	The Truth Project. Journal of Language and Social Psychology, 2022, 41, 450-461.	2.3	1
41	Science Training for Political Reporters: Understanding Impact with a Mixed Methods Approach. Journalism Practice, 2024, 18, 938-953.	2.2	1
42	Social and psychological questions about humans and technology The Stanford Social Media Lab. Xrds, 2017, 24, 54-55.	0.3	0