David A Waldman

List of Publications by Year
in descending order

140 papers	14,977 citations	23567 58 h-index	19749 117 g-index
145 all docs	145 docs citations	145 times ranked	8013 citing authors

#	Article	IF	Citations
1	Assessing the impact of organizational practices on the relative productivity of university technology transfer offices: an exploratory study. Research Policy, 2003, 32, 27-48.	6.4	1,268
2	Components of CEO Transformational Leadership and Corporate Social Responsibility. Journal of Management Studies, 2006, 43, 1703-1725.	8.3	623
3	Toward a model of the effective transfer of scientific knowledge from academicians to practitioners: qualitative evidence from the commercialization of university technologies. Journal of Engineering and Technology Management - JET-M, 2004, 21, 115-142.	2.7	600
4	Commercial knowledge transfers from universities to firms: improving the effectiveness of university–industry collaboration. Journal of High Technology Management Research, 2003, 14, 111-133.	4.9	582
5	Cultural and leadership predictors of corporate social responsibility values of top management: a GLOBE study of 15 countries. Journal of International Business Studies, 2006, 37, 823-837.	7.3	569
6	A meta-analysis of shared leadership and team effectiveness.. Journal of Applied Psychology, 2014, 99, 181-198.	5.3	465
7	A meta-analysis of age differences in job performance.. Journal of Applied Psychology, 1986, 71, 33-38.	5.3	451
8	The Role of Perceived Organizational Performance in Organizational Identification, Adjustment and Job Performance. Journal of Management Studies, 2007, 44, 972-992.	8.3	438
9	Ceo Charismatic Leadership: Levels-of-Management and Levels-of-Analysis Effects. Academy of Management Review, 1999, 24, 266-285.	11.7	423
10	Paradoxical Leader Behaviors in People Management: Antecedents and Consequences. Academy of Management Journal, 2015, 58, 538-566.	6.3	402
11	Humble Chief Executive Officers' Connections to Top Management Team Integration and Middle Managers' Responses. Administrative Science Quarterly, 2014, 59, 34-72.	6.9	401
12	Transformational Leadership and the Falling Dominoes Effect. Group & Organization Studies, 1987, 12, 73-87.	0.7	355
13	Defining the socially responsible leader. Leadership Quarterly, 2008, 19, 117-131.	5.8	351
14	Leader narcissism and follower outcomes: The counterbalancing effect of leader humility.. Journal of Applied Psychology, 2015, 100, 1203-1213.	5.3	283
15	THE CONTRIBUTIONS OF TOTAL QUALITY MANAGEMENT TO A THEORY OF WORK PERFORMANCE. Academy of Management Review, 1994, 19, 510-536.	11.7	271
16	Unrequited Profit: How Stakeholder and Economic Values Relate to Subordinates' Perceptions of Leadership and Firm Performance. Administrative Science Quarterly, 2008, 53, 626-654.	6.9	264
17	Charismatic leadership at the strategic level: A new application of upper echelons theory. Leadership Quarterly, 2004, 15, 355-380.	5.8	237
18	Extending Corporate Social Responsibility Research to the Human Resource Management and Organizational Behavior Domains: A Look to the Future. Personnel Psychology, 2013, 66, 805-824.	2.8	235

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19	Adding to Contingent-Reward Behavior. Group & Organization Studies, 1990, 15, 381-394.	0.7	206
20	Alternative Perspectives of Responsible Leadership. Organizational Dynamics, 2008, 37, 327-341.	2.6	204
21	CEO charisma, compensation, and firm performance. Leadership Quarterly, 2004, 15, 405-420.	5.8	200
22	Do Humble CEOs Matter? An Examination of CEO Humility and Firm Outcomes. Journal of Management, 2018, 44, 1147-1173.	9.3	197
23	Transformational Leadership in a Management Game Simulation. Group & Organization Studies, 1988, 13, 59-80.	0.7	196
24	How leaders cultivate social capital and nurture employee vigor: Implications for job performance.. Journal of Applied Psychology, 2009, 94, 1553-1561.	5.3	196
25	Does Leadership Matter? CEO Leadership Attributes and Profitability Under Conditions of Perceived Environmental Uncertainty. Academy of Management Journal, 2001, 44, 134-143.	6.3	191
26	Leadership and organizational learning: A multiple levels perspective. Leadership Quarterly, 2006, 17, 577-594.	5.8	172
27	Different Approaches Toward Doing the Right Thing: Mapping the Responsibility Orientations of Leaders. Academy of Management Perspectives, 2012, 26, 51-65.	6.8	169
28	Leadership and outcomes of performance appraisal processes. Journal of Occupational Psychology, 1987, 60, 177-186.	1.5	158
29	The psychological and neurological bases of leader self-complexity and effects on adaptive decision-making.. Journal of Applied Psychology, 2013, 98, 393-411.	5.3	155
30	AN UPWARD FEEDBACK FIELD EXPERIMENT: SUPERVISORS' CYNICISM, REACTIONS, AND COMMITMENT TO SUBORDINATES. Personnel Psychology, 2000, 53, 275-297.	2.8	150
31	VISIONARY COMMUNICATION QUALITIES AS MEDIATORS OF THE RELATIONSHIP BETWEEN NARCISSISM AND ATTRIBUTIONS OF LEADER CHARISMA. Personnel Psychology, 2010, 63, 509-537.	2.8	149
32	A MULTILEVEL INVESTIGATION OF LEADERâ€" MEMBER EXCHANGE, INFORMAL LEADER EMERGENCE, AND INDIVIDUAL AND TEAM PERFORMANCE. Personnel Psychology, 2012, 65, 49-78.	2.8	139
33	Linking Meaningfulness in the Workplace to Employee Creativity: The Intervening Role of Organizational Identification and Positive Psychological Experiences. Creativity Research Journal, 2009, 21, 361-375.	2.6	129
34	CEO Charismatic Leadership: Levels-of-Management and Levels-of-Analysis Effects. Academy of Management Review, 1999, 24, 266.	11.7	125
35	Predictors of the emergence of transformational leadership in virtual decision teams. Leadership Quarterly, 2009, 20, 651-663.	5.8	112
36	Learning to Be a Paradox-Savvy Leader. Academy of Management Perspectives, 2016, 30, 316-327.	6.8	112

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37	Differentiating transformational and non-transformational leaders on the basis of neurological imaging. Leadership Quarterly, 2012, 23, 244-258.	5.8	103
38	Self-Other Agreement: Comparing its Relationship with Performance in the U.S. and Europe. International Journal of Selection and Assessment, 2005, 13, 25-40.	2.5	93
39	Leadership and Neuroscience: Can We Revolutionize the Way That Inspirational Leaders Are Identified and Developed?. Academy of Management Perspectives, 2011, 25, 60-74.	6.8	92
40	Leadership and Neuroscience: Can We Revolutionize the Way That Inspirational Leaders Are Identified and Developed?. Academy of Management Perspectives, 2011, 25, 60-74.	6.8	91
41	A theoretical consideration of leadership and total quality management. Leadership Quarterly, 1993, 4, 65-79.	5.8	90
42	Academic Entrepreneurship: The Roles of Identity, Motivation, Championing, Education, Work-Life Balance, and Organizational Justice. Academy of Management Perspectives, 2018, 32, 21-42.	6.8	90
43	Transformational leadership at different phases of the innovation process. Journal of High Technology Management Research, 1991, 2, 169-180.	4.9	89
44	The Contributions of Total Quality Management to a Theory of Work Performance. Academy of Management Review, 1994, 19, 510.	11.7	87
45	Race effects in performance evaluations: Controlling for ability, education, and experience.. Journal of Applied Psychology, 1991, 76, 897-901.	5.3	83
46	Exploring Charismatic Leadership in the Public Sector: Measurement and Consequences. Public Administration Review, 2003, 63, 229-242.	4.1	82
47	Responsible Leadership: Theoretical Issues and Research Directions. Academy of Management Perspectives, 2014, 28, 224-234.	6.8	82
48	Putting Together the Pieces: A Closer Look at the Determinants of Job Performance. Human Performance, 1989, 2, 29-59.	2.4	81
49	A qualitative analysis of leadership and quality improvement. Leadership Quarterly, 1998, 9, 177-201.	5.8	80
50	How Do Leaders and their Teams Bring about Organizational Learning and Outcomes?. Personnel Psychology, 2015, 68, 79-108.	2.8	78
51	The role of paradox theory in decision making and management research. Organizational Behavior and Human Decision Processes, 2019, 155, 1-6.	2.5	78
52	Alternative forms of charismatic leadership in the integration of mergers and acquisitions. Leadership Quarterly, 2009, 20, 130-142.	5.8	77
53	The nature of effective leadership and championing processes at different levels in a R&D hierarchy. Journal of High Technology Management Research, 1994, 5, 233-245.	4.9	76
54	Defining the Socially Responsible Leader: Revisiting Issues in Responsible Leadership. Journal of Leadership and Organizational Studies, 2020, 27, 5-20.	4.0	73

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55	Social cognitive neuroscience and leadership. Leadership Quarterly, 2011, 22, 1092-1106.	5.8	70
56	Neuroscience and organizational behavior: Avoiding both neuro€uphoria and neuro€phobia. Journal of Organizational Behavior, 2014, 35, 909-919.	4.7	68
57	An examination of age and cognitive test performance across job complexity and occupational types.. Journal of Applied Psychology, 1990, 75, 43-50.	5.3	67
58	Neuroscientific Implications of Psychological Capital:. Organizational Dynamics, 2008, 37, 342-353.	2.6	64
59	Men's and Women's Perceptions of the Gender Typing of Management Subroles. Sex Roles, 2004, 50, 191-199.	2.4	58
60	Attitudes Toward Punishment in Relation to Beliefs in Free Will and Determinism. Human Relations, 1982, 35, 939-949.	5.4	54
61	Moving Forward with the Concept of Responsible Leadership: Three Caveats to Guide Theory and Research. Journal of Business Ethics, 2011, 98, 75-83.	6.0	54
62	360 Degree feedback and leadership development. Leadership Quarterly, 1998, 9, 423-426.	5.8	51
63	Operational, organizational, and human resource factors predictive of customer perceptions of service quality. Journal of Quality Management, 1996, 1, 91-107.	0.3	50
64	Developing holistic leaders: Four domains for leadership development and practice. Human Resource Management Review, 2007, 17, 427-441.	4.8	50
65	The Added Value of Neuroscience Methods in Organizational Research. Organizational Research Methods, 2019, 22, 223-249.	9.1	49
66	A Multilevel Investigation of Leadership and Turnover Behavior. Journal of Management, 2015, 41, 1724-1744.	9.3	48
67	A Cross Cultural Comparison of the Importance of Leadership Traits for Effective Low-level and High-level Leaders. International Journal of Cross Cultural Management, 2007, 7, 47-60.	2.1	47
68	A LONGITUDINAL EXAMINATION OF CONCOMITANT CHANGES IN TEAM LEADERSHIP AND CUSTOMER SATISFACTION. Personnel Psychology, 2008, 61, 547-577.	2.8	45
69	Student Assessment Center Performance in the Prediction of Early Career Success. Academy of Management Learning and Education, 2004, 3, 151-167.	2.5	44
70	A Neurological and Ideological Perspective of Ethical Leadership. Academy of Management Journal, 2017, 60, 1285-1306.	6.3	44
71	Strategic leadership across cultures: Current findings and future research directions. Journal of World Business, 2012, 47, 571-580.	7.7	42
72	Gender and discipline in the workplace: Wait until your father gets home. Journal of Management, 2001, 27, 537-561.	9.3	38

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73	The acceptability of 360 degree appraisals: A customer-supplier relationship perspective. Human Resource Management, 1998, 37, 117-129.	5.8	37
74	Psychological and neurological predictors of abusive supervision. Personnel Psychology, 2018, 71, 399-421.	2.8	37
75	Enhancing our understanding of vision in organizations. Organizational Psychology Review, 2016, 6, 171-191.	4.3	34
76	From Scientific Work to Organizational Leadership: Predictors of Management Aspiration among Technical Personnel. Journal of Vocational Behavior, 2001, 59, 132-148.	3.4	33
77	The Role of Individualism and the Five-Factor Model in the Prediction of Performance in a Leaderless Group Discussion. Journal of Personality, 2004, 72, 1-28.	3.2	33
78	Meeting the need or falling in line? The effect of laissezâ€faire formal leaders on informal leadership. Personnel Psychology, 2019, 72, 337-359.	2.8	33
79	Beyond the red tape: How victims of terrorism perceive and react to organizational responses to their suffering. Journal of Organizational Behavior, 2011, 32, 938-954.	4.7	32
80	SPREADING THE WORD: THE ROLE OF SURROGATES IN CHARISMATIC LEADERSHIP PROCESSES.. Academy of Management Review, 2010, 35, 477-494.	11.7	32
81	Neuroscience in Organizational Behavior. Annual Review of Organizational Psychology and Organizational Behavior, 2017, 4, 425-444.	9.9	31
82	Leadership, behavioral context, and the performance of work groups in a knowledge-intensive setting. Journal of Technology Transfer, 2010, 35, 384-400.	4.3	30
83	A Model of Instrumental Networks: The Roles of Socialized Charismatic Leadership and Group Behavior. Organization Science, 2012, 23, 582-595.	4.5	30
84	Effective Delivery of Workplace Discipline. Group and Organization Management, 2005, 30, 487-513.	4.4	27
85	A MULTIPLE LEVEL INVESTIGATION OF PERSONNEL RATINGS. Personnel Psychology, 1990, 43, 811-835.	2.8	26
86	Predictors of Employee Preferences for Multirater and Group-Based Performance Appraisal. Group and Organization Management, 1997, 22, 264-287.	4.4	23
87	Interdisciplinary research is the key. Frontiers in Human Neuroscience, 2013, 7, 562.	2.0	22
88	Spreading the Word: The Role of Surrogates in Charismatic Leadership Processes. Academy of Management Review, 2010, 35, 477-494.	11.7	20
89	Personnel aptitude test scores as a function of age, education and job type. Experimental Aging Research, 1987, 13, 109-113.	1.2	19
90	What Can We Really Learn About Management Practices Across Firms and Countries?. Academy of Management Perspectives, 2012, 26, 34-40.	6.8	19

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91	Internal and External Locus of Control in Relation to Beliefs in Free Will and Determinism. Psychological Reports, 1983, 53, 631-634.	1.7	18
92	Performance in relation to job skill importance: A consideration of rater source.. Journal of Applied Psychology, 1993, 78, 242-249.	5.3	16
93	Discouraging unethicality versus encouraging ethicality: Unraveling the differential effects of prevention€•and promotion€focused ethical leadership. Personnel Psychology, 2021, 74, 29-54.	2.8	16
94	Attitudinal and Behavioral Outcomes of an Upward Feedback Process. Group and Organization Management, 2001, 26, 189-205.	4.4	14
95	Assessing differences between university and federal laboratory postdoctoral scientists in technology transfer. Research Policy, 2022, 51, 104456.	6.4	14
96	Construct validity of instruments measuring recreationists€™ preferences. Leisure Sciences, 1982, 5, 89-108.	3.1	11
97	Neuroscience and Team Processes. Monographs in Leadership and Management, 2015, 7, 277-294.	0.2	11
98	Moving Forward with the Concept of Responsible Leadership: Three Caveats to Guide Theory and Research. , 2011, , 75-83.		11
99	A Field Study of Rating Conditions and Leniency in Performance Appraisal. Psychological Reports, 1988, 63, 835-840.	1.7	10
100	Using Physiological Methods to Study Emotions in Organizations. Research on Emotion in Organizations, 2015, , 1-27.	0.1	10
101	Executives€™ Stakeholder Values in the Prediction of Work Process Change. Journal of Management Studies, 2018, 55, 1423-1451.	8.3	9
102	Building relationships through accountability: An expanded idea of accountability. Organizational Psychology Review, 2019, 9, 184-206.	4.3	8
103	Leader self-projection and collective role performance: A consideration of visionary leadership. Leadership Quarterly, 2023, 34, 101623.	5.8	8
104	Process performance appraisal systems: a working substitute to individual performance appraisal. Total Quality Management and Business Excellence, 1994, 5, 267-280.	0.5	7
105	A Circadian Theory of Paradoxical Leadership. Academy of Management Review, 2023, 48, 611-638.	11.7	6
106	Neuroscience of Leadership. Monographs in Leadership and Management, 2015, , 189-211.	0.2	5
107	Leadership and organizational learning. Leadership Quarterly, 2006, 17, 110-111.	5.8	4
108	Conclusions and a Look Forward. Monographs in Leadership and Management, 2015, , 295-306.	0.2	4

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109	Applying Neuroscience to Emergent Processes in Teams. Organizational Research Methods, 2021, 24, 595-615.	9.1	4
110	Shared Leadership and Team Performance: The Moderating Effects of Demographic Faultlines. Proceedings - Academy of Management, 2016, 2016, 12358.	0.1	4
111	Identity Hierarchies of Academic Entrepreneurs: Moving Beyond Dyadic Comparisons. Proceedings - Academy of Management, 2017, 2017, 13936.	0.1	4
112	From the Editor: Readdressing the Age-Old Question: What to Study?. Academy of Management Learning and Education, 2008, 7, 153-157.	2.5	4
113	Responsibility and Organization Science: Integrating Micro and Macro Perspectives. Organization Science, 2022, 33, 483-494.	4.5	4
114	Neuroscience of Moral Cognition and Conation in Organizations. Monographs in Leadership and Management, 2015, , 233-255.	0.2	3
115	Neuroscience as a basis for Understanding Emotions and Affect in Organizations. Monographs in Leadership and Management, 2015, , 213-232.	0.2	3
116	Neurophysiological Predictors of Team Performance. Lecture Notes in Computer Science, 2013, , 153-161.	1.3	3
117	Development of a Measure of Responsible Leadership. Proceedings - Academy of Management, 2014, 2014, 12973.	0.1	3
118	Self-modification of depression via cognitive-behavioral intervention strategies: A time series analysis. Cognitive Therapy and Research, 1983, 7, 99-105.	1.9	2
119	How Life Experiences and Cultural Context Matter: A Multilevel Framework of Global Leader Effectiveness. Journal of Management Studies, 2021, 58, 1331-1362.	8.3	2
120	Neurophysiological Estimation of Team Psychological Metrics. Lecture Notes in Computer Science, 2013, , 209-218.	1.3	2
121	Homogeneity of test validity.. Journal of Applied Psychology, 1989, 74, 371-374.	5.3	1
122	Contemporary Leadership. Leadership Quarterly, 2006, 17, 312.	5.8	1
123	A Neuroscience Perspective of Emotions in the Formation of Shared Vision. Proceedings - Academy of Management, 2014, 2014, 13607.	0.1	1
124	Does Working with an Executive Coach Enhance the Value of Multisource Performance Feedback?. Academy of Management Perspectives, 2003, 17, 146-148.	6.8	1
125	Organizational Ambidexterity and Firm Performance: The Role of CEO Humility. Proceedings - Academy of Management, 2012, 2012, 10886.	0.1	1
126	Trouble between Formal and Informal Leaders: The effects of Unrequited Friendship. Proceedings - Academy of Management, 2015, 2015, 12906.	0.1	1

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127	Paradox and Uncertainty. Proceedings - Academy of Management, 2019, 2019, 11398.	0.1	1
128	A Factor Analysis of the University Residence Environmental Scale: Recommendations and Modifications. Educational and Psychological Measurement, 1982, 42, 489-492.	2.4	0
129	The Leadership Quarterly Section Announcement: Contemporary Leadership. Leadership Quarterly, 2006, 17, 313.	5.8	0
130	Being a Responsible Leader. Facial Plastic Surgery Clinics of North America, 2010, 18, 471-479.	1.5	0
131	Addendum: Charismatic Leadership at Strategic Levels â€" New Directions and Trends. Monographs in Leadership and Management, 2013, , 229-233.	0.2	0
132	Bridging the Domains of Leadership and Corporate Social Responsibility. , 2014, , .		0
133	Chapter 4 Keeping the Baby While Refreshing the Bathwater: Revisiting the Role of Singular Leadership. Monographs in Leadership and Management, 2018, , 77-108.	0.2	0
134	Leadership and Team Processes: A Neuroscience Perspective. Proceedings - Academy of Management, 2021, 2021, 13752.	0.1	0
135	Assessing differences between university and federal lab postdoc scientists in technology transfer. Proceedings - Academy of Management, 2021, 2021, 11000.	0.1	0
136	Personal Characteristics, Ethical Leadership,and Leader Effectiveness. Proceedings - Academy of Management, 2012, 2012, 12429.	0.1	0
137	Understanding Executive Leadership in Global Roles: What We Know and What We Need to Know. Proceedings - Academy of Management, 2016, 2016, 11471.	0.1	0
138	Employee Accountability as a Basis for Customer Relations and Corporate Reputation. Proceedings - Academy of Management, 2018, 2018, 10047.	0.1	0
139	Leadership in 20/20: Leveraging Innovative Methodologies to Broaden and Sharpen our Sight. Proceedings - Academy of Management, 2020, 2020, 17039.	0.1	0
140	New Ways of Understanding the Dark Side of Leadership. Proceedings - Academy of Management, 2020, 2020, 13305.	0.1	0