

Luigi Zingales

List of Publications by Year in descending order

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121
papers

49,633
citations

26567

56
h-index

33814

99
g-index

157
all docs

157
docs citations

157
times ranked

15165
citing authors

#	ARTICLE	IF	CITATIONS
1	Political Determinants of Competition in the Mobile Telecommunication Industry. Review of Financial Studies, 2022, 35, 1983-2018.	3.7	10
2	Exit versus Voice. Journal of Political Economy, 2022, 130, 3101-3145.	3.3	85
3	Civic capital and social distancing during the Covid-19 pandemic†. Journal of Public Economics, 2021, 193, 104310.	2.2	174
4	The Political Limits of Economics. AEA Papers and Proceedings American Economic Association, 2020, 110, 378-382.	0.7	6
5	Time varying risk aversion. Journal of Financial Economics, 2018, 128, 403-421.	4.6	432
6	Towards a Political Theory of the Firm. Journal of Economic Perspectives, 2017, 31, 113-130.	2.7	191
7	Corporate Finance. Journal of Political Economy, 2017, 125, 1805-1812.	3.3	3
8	Companies Should Maximize Shareholder Welfare Not Market Value. Journal of Law, Finance, and Accounting, 2017, 2, 247-275.	0.1	295
9	Why the Incomplete Contract Approach Is Important for Finance. , 2016, , 144-148.		0
10	Monnet's error?. Economic Policy, 2016, 31, 247-297.	1.4	50
11	LONG-TERM PERSISTENCE. Journal of the European Economic Association, 2016, 14, 1401-1436.	1.9	364
12	Corporate Culture, Societal Culture, and Institutions. American Economic Review, 2015, 105, 336-339.	4.0	113
13	LIQUIDITY AND INEFFICIENT INVESTMENT. Journal of the European Economic Association, 2015, 13, 737-769.	1.9	22
14	Presidential Address: Does Finance Benefit Society?. Journal of Finance, 2015, 70, 1327-1363.	3.2	284
15	Monnet's Error?. SSRN Electronic Journal, 2015, , .	0.4	2
16	The "œcultural revolution" in finance. Journal of Financial Economics, 2015, 117, 1-4.	4.6	147
17	Procrastination and impatience. Journal of Behavioral and Experimental Economics, 2015, 58, 63-76.	0.5	32
18	The value of corporate culture. Journal of Financial Economics, 2015, 117, 60-76.	4.6	604

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19	A Capitalism for the People: Recapturing the Lost Genius of American Prosperity (an excerpt). Ekonomicheskaya Sotsiologiya, 2015, 16, 14-19.	0.5	2
20	How stereotypes impair women's careers in science. Proceedings of the National Academy of Sciences of the United States of America, 2014, 111, 4403-4408.	3.3	540
21	Morningness-eveningness and intelligence among high-achieving US students: Night owls have higher GMAT scores than early morning types in a top-ranked MBA program. Intelligence, 2014, 47, 107-112.	1.6	34
22	Understanding Trust. Economic Journal, 2013, 123, 1313-1332.	1.9	284
23	Innovation and Institutional Ownership. American Economic Review, 2013, 103, 277-304.	4.0	1,386
24	Economic Experts versus Average Americans. American Economic Review, 2013, 103, 636-642.	4.0	100
25	The Determinants of Attitudes toward Strategic Default on Mortgages. Journal of Finance, 2013, 68, 1473-1515.	3.2	404
26	Media versus Special Interests. Journal of Law and Economics, 2013, 56, 521-553.	0.6	46
27	The Value of Corporate Culture. SSRN Electronic Journal, 2013, , .	0.4	16
28	The emergence of male leadership in competitive environments. Journal of Economic Behavior and Organization, 2012, 83, 111-117.	1.0	94
29	A Trust Crisis. International Review of Finance, 2012, 12, 123-131.	1.1	229
30	A New Capital Regulation for Large Financial Institutions. American Law and Economics Review, 2011, 13, 453-490.	0.4	152
31	Civic Capital as the Missing Link. Handbook of Social Economics, 2011, 1, 417-480.	1.2	193
32	The role of trust in the 2008 financial crisis. Review of Austrian Economics, 2011, 24, 235-249.	0.7	11
33	Learning to live with not-so-efficient markets. Daedalus, 2010, 139, 31-40.	0.9	12
34	Paulson's gift. Journal of Financial Economics, 2010, 97, 339-368.	4.6	360
35	Who Blows the Whistle on Corporate Fraud?. Journal of Finance, 2010, 65, 2213-2253.	3.2	1,200
36	Between- and within-sex variation in hormonal responses to psychological stress in a large sample of college students. Stress, 2010, 13, 413-424.	0.8	48

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37	Reply to Joel and Tarrasch: On the relationship between testosterone, gender, financial risk aversion, and career choices. Proceedings of the National Academy of Sciences of the United States of America, 2010, 107, .	3.3	3
38	Time discounting for primary and monetary rewards. Economics Letters, 2010, 106, 125-127.	0.9	85
39	Gender differences in financial risk aversion and career choices are affected by testosterone. Proceedings of the National Academy of Sciences of the United States of America, 2009, 106, 15268-15273.	3.3	599
40	Does Local Financial Development Matter?. , 2009, , 31-66.		13
41	Yes We Can, Secretary Geithner. Economists' Voice, 2009, 6, .	0.2	3
42	A Loan Modification Approach to the Housing Crisis. American Law and Economics Review, 2009, 11, 575-607.	0.4	64
43	Are elite universities losing their competitive edge?. Journal of Financial Economics, 2009, 93, 353-381.	4.6	137
44	The Future of Securities Regulation. Journal of Accounting Research, 2009, 47, 391-425.	2.5	163
45	Is mistrust self-fulfilling?. Economics Letters, 2009, 104, 89-91.	0.9	85
46	Cultural Biases in Economic Exchange? [*] . Quarterly Journal of Economics, 2009, 124, 1095-1131.	3.8	1,552
47	Bankruptcy is Best to Save GM. Economists' Voice, 2009, 6, .	0.2	2
48	<i>Alfred Marshall Lecture</i>Social Capital as Good Culture. Journal of the European Economic Association, 2008, 6, 295-320.	1.9	423
49	The Corporate Governance Role of the Media: Evidence from Russia. Journal of Finance, 2008, 63, 1093-1135.	3.2	762
50	Trusting the Stock Market. Journal of Finance, 2008, 63, 2557-2600.	3.2	1,527
51	Why Paulson is Wrong. Economists' Voice, 2008, 5, .	0.2	11
52	Plan B. Economists' Voice, 2008, 5, .	0.2	11
53	Culture, Gender, and Math. Science, 2008, 320, 1164-1165.	6.0	717
54	Media Versus Special Interests. SSRN Electronic Journal, 2008, , .	0.4	4

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55	Is the U.S. Capital Market Losing its Competitive Edge?. SSRN Electronic Journal, 2007, , .	0.4	81
56	Social Capital as Good Culture. SSRN Electronic Journal, 2007, , .	0.4	18
57	Theft and taxes. Journal of Financial Economics, 2007, 84, 591-623.	4.6	678
58	Are Elite Universities Losing Their Competitive Edge?. SSRN Electronic Journal, 2006, , .	0.4	11
59	Does Culture Affect Economic Outcomes?. SSRN Electronic Journal, 2006, , .	0.4	105
60	Does Culture Affect Economic Outcomes?. Journal of Economic Perspectives, 2006, 20, 23-48.	2.7	2,556
61	What Has Mattered to Economics Since 1970. Journal of Economic Perspectives, 2006, 20, 189-202.	2.7	160
62	Theft and Taxes. SSRN Electronic Journal, 2005, , .	0.4	53
63	Chapitre 7. Le rôle des médias dans le gouvernement d'entreprise. Culture & Communication SÃ©rie Medias, 2005, , 141-179.	0.2	1
64	Cultural Biases in Economic Exchange?. SSRN Electronic Journal, 2004, , .	0.4	142
65	The Role of Social Capital in Financial Development. American Economic Review, 2004, 94, 526-556.	4.0	2,197
66	Private Benefits of Control: An International Comparison. Journal of Finance, 2004, 59, 537-600.	3.2	1,852
67	Making Capitalism Work for Everyone. Journal of Applied Corporate Finance, 2004, 16, 101-108.	0.5	9
68	Control Premiums and the Effectiveness of Corporate Governance Systems. Journal of Applied Corporate Finance, 2004, 16, 51-72.	0.5	34
69	Does Local Financial Development Matter?. Quarterly Journal of Economics, 2004, 119, 929-969.	3.8	832
70	People's opium? Religion and economic attitudes. Journal of Monetary Economics, 2003, 50, 225-282.	1.8	1,295
71	The great reversals: the politics of financial development in the twentieth century. Journal of Financial Economics, 2003, 69, 5-50.	4.6	2,574
72	Banks and Markets: The Changing Character of European Finance. SSRN Electronic Journal, 2003, , .	0.4	62

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73	Bureaucracy as a Mechanism to Generate Information. SSRN Electronic Journal, 2003, , .	0.4	3
74	Does Local Financial Development Matter?. SSRN Electronic Journal, 2003, , .	0.4	59
75	Private Benefits of Control: An International Comparison. SSRN Electronic Journal, 2002, , .	0.4	175
76	The Corporate Governance Role of the Media. SSRN Electronic Journal, 2002, , .	0.4	36
77	Financial Systems, Industrial Structure, and Growth. Oxford Review of Economic Policy, 2001, 17, 467-482.	1.0	249
78	The Influence of the Financial Revolution on the Nature of Firms. SSRN Electronic Journal, 2001, , .	0.4	9
79	The Influence of the Financial Revolution on the Nature of Firms. American Economic Review, 2001, 91, 206-211.	4.0	127
80	The Firm as a Dedicated Hierarchy: A Theory of the Origins and Growth of Firms. Quarterly Journal of Economics, 2001, 116, 805-851.	3.8	405
81	The Cost of Diversity: The Diversification Discount and Inefficient Investment. Journal of Finance, 2000, 55, 35-80.	3.2	1,328
82	In Search of New Foundations. Journal of Finance, 2000, 55, 1623-1653.	3.2	953
83	The tyranny of inequality. Journal of Public Economics, 2000, 76, 521-558.	2.2	73
84	The Role Of Social Capital In Financial Development. SSRN Electronic Journal, 2000, , .	0.4	81
85	In Search Of New Foundations. SSRN Electronic Journal, 2000, , .	0.4	92
86	The Great Reversals: The Politics of Financial Development in the 20th Century. SSRN Electronic Journal, 2000, , .	0.4	273
87	Investment-Cash Flow Sensitivities Are Not Valid Measures of Financing Constraints. Quarterly Journal of Economics, 2000, 115, 707-712.	3.8	707
88	What Determines Firm Size?. SSRN Electronic Journal, 1999, , .	0.4	47
89	WHICH CAPITALISM? LESSONS FORM THE EAST ASIAN CRISIS. Journal of Applied Corporate Finance, 1998, 11, 40-48.	0.5	474
90	Survival of the Fittest or the Fattest? Exit and Financing in the Trucking Industry. Journal of Finance, 1998, 53, 905-938.	3.2	353

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91	Why Do Companies Go Public? An Empirical Analysis. <i>Journal of Finance</i> , 1998, 53, 27-64.	3.2	1,298
92	Power in a Theory of the Firm. <i>Quarterly Journal of Economics</i> , 1998, 113, 387-432.	3.8	801
93	The Firm as a Dedicated Hierarchy: A Theory of the Origin and Growth of Firms. <i>SSRN Electronic Journal</i> , 1998, , .	0.4	65
94	Do Investment-Cash Flow Sensitivities Provide Useful Measures of Financing Constraints?. <i>Quarterly Journal of Economics</i> , 1997, 112, 169-215.	3.8	4,487
95	The stock market as a source of capital: Some lessons from initial public offerings in Italy. <i>European Economic Review</i> , 1996, 40, 1057-1069.	1.2	46
96	What Determines the Value of Corporate Votes?. <i>Quarterly Journal of Economics</i> , 1995, 110, 1047-1073.	3.8	486
97	What Do We Know about Capital Structure? Some Evidence from International Data. <i>Journal of Finance</i> , 1995, 50, 1421-1460.	3.2	4,078
98	Insider Ownership and the Decision to Go Public. <i>Review of Economic Studies</i> , 1995, 62, 425.	2.9	632
99	What Do We Know about Capital Structure? Some Evidence from International Data. , 1995, 50, 1421.		899
100	The Value of the Voting Right: A Study of the Milan Stock Exchange Experience. <i>Review of Financial Studies</i> , 1994, 7, 125-148.	3.7	783
101	Trusting the Stock Market. <i>SSRN Electronic Journal</i> , 0, , .	0.4	103
102	Civic Capital as the Missing Link. <i>SSRN Electronic Journal</i> , 0, , .	0.4	1
103	How Pervasive is Corporate Fraud?. <i>SSRN Electronic Journal</i> , 0, , .	0.4	94
104	Preventing Economists' Capture. <i>SSRN Electronic Journal</i> , 0, , .	0.4	4
105	Taste for Competition and the Gender Gap Among Young Business Professionals. <i>SSRN Electronic Journal</i> , 0, , .	0.4	4
106	Does Finance Benefit Society?. <i>SSRN Electronic Journal</i> , 0, , .	0.4	3
107	Corporate Culture, Societal Culture, and Institutions. <i>SSRN Electronic Journal</i> , 0, , .	0.4	1
108	Political Determinants of Competition in the Mobile Telecommunication Industry. <i>SSRN Electronic Journal</i> , 0, , .	0.4	0

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109	Diagnosing the Italian Disease. SSRN Electronic Journal, 0, , .	0.4	2
110	Towards a Political Theory of the Firm. SSRN Electronic Journal, 0, , .	0.4	2
111	Is Pollution Value-Maximizing? The DuPont Case. SSRN Electronic Journal, 0, , .	0.4	3
112	Companies Should Maximize Shareholder Welfare Not Market Value. SSRN Electronic Journal, 0, , .	0.4	53
113	Procrastination and Impatience. SSRN Electronic Journal, 0, , .	0.4	2
114	Kill Zone. SSRN Electronic Journal, 0, , .	0.4	6
115	Exit vs. Voice. SSRN Electronic Journal, 0, , .	0.4	2
116	How Pervasive is Corporate Fraud?. SSRN Electronic Journal, 0, , .	0.4	10
117	The Tyranny of Inequality. SSRN Electronic Journal, 0, , .	0.4	2
118	The Cost of Banking Regulation. SSRN Electronic Journal, 0, , .	0.4	14
119	The Cost of Diversity: The Diversification Discount and Inefficient Investment. SSRN Electronic Journal, 0, , .	0.4	113
120	Survival of the Fittest or the Fattest? Exit and Financing in the Trucking Industry. SSRN Electronic Journal, 0, , .	0.4	17
121	Civic Capital and Social Distancing During the COVID-19 Pandemic. SSRN Electronic Journal, 0, , .	0.4	0