

# Luigi Zingales

## List of Publications by Year in descending order

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Version: 2024-02-01

121  
papers

49,633  
citations

25034

57  
h-index

32842

100  
g-index

157  
all docs

157  
docs citations

157  
times ranked

15165  
citing authors

#	ARTICLE	IF	CITATIONS
1	Political Determinants of Competition in the Mobile Telecommunication Industry. Review of Financial Studies, 2022, 35, 1983-2018.	6.8	10
2	Exit versus Voice. Journal of Political Economy, 2022, 130, 3101-3145.	4.5	85
3	Civic capital and social distancing during the Covid-19 pandemic†. Journal of Public Economics, 2021, 193, 104310.	4.3	174
4	The Political Limits of Economics. AEA Papers and Proceedings American Economic Association, 2020, 110, 378-382.	1.2	6
5	Time varying risk aversion. Journal of Financial Economics, 2018, 128, 403-421.	9.0	432
6	Towards a Political Theory of the Firm. Journal of Economic Perspectives, 2017, 31, 113-130.	5.9	191
7	Corporate Finance. Journal of Political Economy, 2017, 125, 1805-1812.	4.5	3
8	Companies Should Maximize Shareholder Welfare Not Market Value. Journal of Law, Finance, and Accounting, 2017, 2, 247-275.	0.2	295
9	Why the Incomplete Contract Approach Is Important for Finance. , 2016, , 144-148.		0
10	Monnet's error?. Economic Policy, 2016, 31, 247-297.	2.3	50
11	LONG-TERM PERSISTENCE. Journal of the European Economic Association, 2016, 14, 1401-1436.	3.5	364
12	Corporate Culture, Societal Culture, and Institutions. American Economic Review, 2015, 105, 336-339.	8.5	113
13	LIQUIDITY AND INEFFICIENT INVESTMENT. Journal of the European Economic Association, 2015, 13, 737-769.	3.5	22
14	Presidential Address: Does Finance Benefit Society?. Journal of Finance, 2015, 70, 1327-1363.	5.1	284
15	Monnet's Error?. SSRN Electronic Journal, 2015, , .	0.4	2
16	The "œcultural revolution" in finance. Journal of Financial Economics, 2015, 117, 1-4.	9.0	147
17	Procrastination and impatience. Journal of Behavioral and Experimental Economics, 2015, 58, 63-76.	1.2	32
18	The value of corporate culture. Journal of Financial Economics, 2015, 117, 60-76.	9.0	604

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19	A Capitalism for the People: Recapturing the Lost Genius of American Prosperity (an excerpt). Ekonomicheskaya Sotsiologiya, 2015, 16, 14-19.	0.3	2
20	How stereotypes impair women's careers in science. Proceedings of the National Academy of Sciences of the United States of America, 2014, 111, 4403-4408.	7.1	540
21	Morningness-eveningness and intelligence among high-achieving US students: Night owls have higher GMAT scores than early morning types in a top-ranked MBA program. Intelligence, 2014, 47, 107-112.	3.0	34
22	Understanding Trust. Economic Journal, 2013, 123, 1313-1332.	3.6	284
23	Innovation and Institutional Ownership. American Economic Review, 2013, 103, 277-304.	8.5	1,386
24	Economic Experts versus Average Americans. American Economic Review, 2013, 103, 636-642.	8.5	100
25	The Determinants of Attitudes toward Strategic Default on Mortgages. Journal of Finance, 2013, 68, 1473-1515.	5.1	404
26	Media versus Special Interests. Journal of Law and Economics, 2013, 56, 521-553.	1.4	46
27	The Value of Corporate Culture. SSRN Electronic Journal, 2013, , .	0.4	16
28	The emergence of male leadership in competitive environments. Journal of Economic Behavior and Organization, 2012, 83, 111-117.	2.0	94
29	A Trust Crisis. International Review of Finance, 2012, 12, 123-131.	1.9	229
30	A New Capital Regulation for Large Financial Institutions. American Law and Economics Review, 2011, 13, 453-490.	0.9	152
31	Civic Capital as the Missing Link. Handbook of Social Economics, 2011, 1, 417-480.	1.3	193
32	The role of trust in the 2008 financial crisis. Review of Austrian Economics, 2011, 24, 235-249.	1.0	11
33	Learning to live with not-so-efficient markets. Daedalus, 2010, 139, 31-40.	1.8	12
34	Paulson's gift. Journal of Financial Economics, 2010, 97, 339-368.	9.0	360
35	Who Blows the Whistle on Corporate Fraud?. Journal of Finance, 2010, 65, 2213-2253.	5.1	1,200
36	Between- and within-sex variation in hormonal responses to psychological stress in a large sample of college students. Stress, 2010, 13, 413-424.	1.8	48

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37	Reply to Joel and Tarrasch: On the relationship between testosterone, gender, financial risk aversion, and career choices. Proceedings of the National Academy of Sciences of the United States of America, 2010, 107, .	7.1	3
38	Time discounting for primary and monetary rewards. Economics Letters, 2010, 106, 125-127.	1.9	85
39	Gender differences in financial risk aversion and career choices are affected by testosterone. Proceedings of the National Academy of Sciences of the United States of America, 2009, 106, 15268-15273.	7.1	599
40	Does Local Financial Development Matter?. , 2009, , 31-66.		13
41	Yes We Can, Secretary Geithner. Economists' Voice, 2009, 6, .	0.2	3
42	A Loan Modification Approach to the Housing Crisis. American Law and Economics Review, 2009, 11, 575-607.	0.9	64
43	Are elite universities losing their competitive edge?. Journal of Financial Economics, 2009, 93, 353-381.	9.0	137
44	The Future of Securities Regulation. Journal of Accounting Research, 2009, 47, 391-425.	4.5	163
45	Is mistrust self-fulfilling?. Economics Letters, 2009, 104, 89-91.	1.9	85
46	Cultural Biases in Economic Exchange? <sup>*</sup> . Quarterly Journal of Economics, 2009, 124, 1095-1131.	8.6	1,552
47	Bankruptcy is Best to Save GM. Economists' Voice, 2009, 6, .	0.2	2
48	<i>Alfred Marshall Lecture</i>Social Capital as Good Culture. Journal of the European Economic Association, 2008, 6, 295-320.	3.5	423
49	The Corporate Governance Role of the Media: Evidence from Russia. Journal of Finance, 2008, 63, 1093-1135.	5.1	762
50	Trusting the Stock Market. Journal of Finance, 2008, 63, 2557-2600.	5.1	1,527
51	Why Paulson is Wrong. Economists' Voice, 2008, 5, .	0.2	11
52	Plan B. Economists' Voice, 2008, 5, .	0.2	11
53	Culture, Gender, and Math. Science, 2008, 320, 1164-1165.	12.6	717
54	Media Versus Special Interests. SSRN Electronic Journal, 2008, , .	0.4	4

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55	Is the U.S. Capital Market Losing its Competitive Edge?. SSRN Electronic Journal, 2007, , .	0.4	81
56	Social Capital as Good Culture. SSRN Electronic Journal, 2007, , .	0.4	18
57	Theft and taxes. Journal of Financial Economics, 2007, 84, 591-623.	9.0	678
58	Are Elite Universities Losing Their Competitive Edge?. SSRN Electronic Journal, 2006, , .	0.4	11
59	Does Culture Affect Economic Outcomes?. SSRN Electronic Journal, 2006, , .	0.4	105
60	Does Culture Affect Economic Outcomes?. Journal of Economic Perspectives, 2006, 20, 23-48.	5.9	2,556
61	What Has Mattered to Economics Since 1970. Journal of Economic Perspectives, 2006, 20, 189-202.	5.9	160
62	Theft and Taxes. SSRN Electronic Journal, 2005, , .	0.4	53
63	Chapitre 7. Le rôle des médias dans le gouvernement d'entreprise. Culture & Communication SÃ©rie Medias, 2005, , 141-179.	0.2	1
64	Cultural Biases in Economic Exchange?. SSRN Electronic Journal, 2004, , .	0.4	142
65	The Role of Social Capital in Financial Development. American Economic Review, 2004, 94, 526-556.	8.5	2,197
66	Private Benefits of Control: An International Comparison. Journal of Finance, 2004, 59, 537-600.	5.1	1,852
67	Making Capitalism Work for Everyone. Journal of Applied Corporate Finance, 2004, 16, 101-108.	0.8	9
68	Control Premiums and the Effectiveness of Corporate Governance Systems. Journal of Applied Corporate Finance, 2004, 16, 51-72.	0.8	34
69	Does Local Financial Development Matter?. Quarterly Journal of Economics, 2004, 119, 929-969.	8.6	832
70	People's opium? Religion and economic attitudes. Journal of Monetary Economics, 2003, 50, 225-282.	3.4	1,295
71	The great reversals: the politics of financial development in the twentieth century. Journal of Financial Economics, 2003, 69, 5-50.	9.0	2,574
72	Banks and Markets: The Changing Character of European Finance. SSRN Electronic Journal, 2003, , .	0.4	62

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73	Bureaucracy as a Mechanism to Generate Information. SSRN Electronic Journal, 2003, , .	0.4	3
74	Does Local Financial Development Matter?. SSRN Electronic Journal, 2003, , .	0.4	59
75	Private Benefits of Control: An International Comparison. SSRN Electronic Journal, 2002, , .	0.4	175
76	The Corporate Governance Role of the Media. SSRN Electronic Journal, 2002, , .	0.4	36
77	Financial Systems, Industrial Structure, and Growth. Oxford Review of Economic Policy, 2001, 17, 467-482.	1.9	249
78	The Influence of the Financial Revolution on the Nature of Firms. SSRN Electronic Journal, 2001, , .	0.4	9
79	The Influence of the Financial Revolution on the Nature of Firms. American Economic Review, 2001, 91, 206-211.	8.5	127
80	The Firm as a Dedicated Hierarchy: A Theory of the Origins and Growth of Firms. Quarterly Journal of Economics, 2001, 116, 805-851.	8.6	405
81	The Cost of Diversity: The Diversification Discount and Inefficient Investment. Journal of Finance, 2000, 55, 35-80.	5.1	1,328
82	In Search of New Foundations. Journal of Finance, 2000, 55, 1623-1653.	5.1	953
83	The tyranny of inequality. Journal of Public Economics, 2000, 76, 521-558.	4.3	73
84	The Role Of Social Capital In Financial Development. SSRN Electronic Journal, 2000, , .	0.4	81
85	In Search Of New Foundations. SSRN Electronic Journal, 2000, , .	0.4	92
86	The Great Reversals: The Politics of Financial Development in the 20th Century. SSRN Electronic Journal, 2000, , .	0.4	273
87	Investment-Cash Flow Sensitivities Are Not Valid Measures of Financing Constraints. Quarterly Journal of Economics, 2000, 115, 707-712.	8.6	707
88	What Determines Firm Size?. SSRN Electronic Journal, 1999, , .	0.4	47
89	WHICH CAPITALISM? LESSONS FORM THE EAST ASIAN CRISIS. Journal of Applied Corporate Finance, 1998, 11, 40-48.	0.8	474
90	Survival of the Fittest or the Fattest? Exit and Financing in the Trucking Industry. Journal of Finance, 1998, 53, 905-938.	5.1	353

#	ARTICLE	IF	CITATIONS
91	Why Do Companies Go Public? An Empirical Analysis. Journal of Finance, 1998, 53, 27-64.	5.1	1,298
92	Power in a Theory of the Firm. Quarterly Journal of Economics, 1998, 113, 387-432.	8.6	801
93	The Firm as a Dedicated Hierarchy: A Theory of the Origin and Growth of Firms. SSRN Electronic Journal, 1998, , .	0.4	65
94	Do Investment-Cash Flow Sensitivities Provide Useful Measures of Financing Constraints?. Quarterly Journal of Economics, 1997, 112, 169-215.	8.6	4,487
95	The stock market as a source of capital: Some lessons from initial public offerings in Italy. European Economic Review, 1996, 40, 1057-1069.	2.3	46
96	What Determines the Value of Corporate Votes?. Quarterly Journal of Economics, 1995, 110, 1047-1073.	8.6	486
97	What Do We Know about Capital Structure? Some Evidence from International Data. Journal of Finance, 1995, 50, 1421-1460.	5.1	4,078
98	Insider Ownership and the Decision to Go Public. Review of Economic Studies, 1995, 62, 425.	5.4	632
99	What Do We Know about Capital Structure? Some Evidence from International Data. Journal of Finance, 1995, 50, 1421.	5.1	899
100	The Value of the Voting Right: A Study of the Milan Stock Exchange Experience. Review of Financial Studies, 1994, 7, 125-148.	6.8	783
101	Trusting the Stock Market. SSRN Electronic Journal, 0, , .	0.4	103
102	Civic Capital as the Missing Link. SSRN Electronic Journal, 0, , .	0.4	1
103	How Pervasive is Corporate Fraud?. SSRN Electronic Journal, 0, , .	0.4	94
104	Preventing Economists' Capture. SSRN Electronic Journal, 0, , .	0.4	4
105	Taste for Competition and the Gender Gap Among Young Business Professionals. SSRN Electronic Journal, 0, , .	0.4	4
106	Does Finance Benefit Society?. SSRN Electronic Journal, 0, , .	0.4	3
107	Corporate Culture, Societal Culture, and Institutions. SSRN Electronic Journal, 0, , .	0.4	1
108	Political Determinants of Competition in the Mobile Telecommunication Industry. SSRN Electronic Journal, 0, , .	0.4	0

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109	Diagnosing the Italian Disease. SSRN Electronic Journal, 0, , .	0.4	2
110	Towards a Political Theory of the Firm. SSRN Electronic Journal, 0, , .	0.4	2
111	Is Pollution Value-Maximizing? The DuPont Case. SSRN Electronic Journal, 0, , .	0.4	3
112	Companies Should Maximize Shareholder Welfare Not Market Value. SSRN Electronic Journal, 0, , .	0.4	53
113	Procrastination and Impatience. SSRN Electronic Journal, 0, , .	0.4	2
114	Kill Zone. SSRN Electronic Journal, 0, , .	0.4	6
115	Exit vs. Voice. SSRN Electronic Journal, 0, , .	0.4	2
116	How Pervasive is Corporate Fraud?. SSRN Electronic Journal, 0, , .	0.4	10
117	The Tyranny of Inequality. SSRN Electronic Journal, 0, , .	0.4	2
118	The Cost of Banking Regulation. SSRN Electronic Journal, 0, , .	0.4	14
119	The Cost of Diversity: The Diversification Discount and Inefficient Investment. SSRN Electronic Journal, 0, , .	0.4	113
120	Survival of the Fittest or the Fattest? Exit and Financing in the Trucking Industry. SSRN Electronic Journal, 0, , .	0.4	17
121	Civic Capital and Social Distancing During the COVID-19 Pandemic. SSRN Electronic Journal, 0, , .	0.4	0