

Luigi Zingales

List of Publications by Year in descending order

Source: <https://exaly.com/author-pdf/5652108/publications.pdf>

Version: 2024-02-01

121
papers

49,633
citations

25034

57
h-index

32842

100
g-index

157
all docs

157
docs citations

157
times ranked

15165
citing authors

#	ARTICLE	IF	CITATIONS
1	Do Investment-Cash Flow Sensitivities Provide Useful Measures of Financing Constraints?. Quarterly Journal of Economics, 1997, 112, 169-215.	8.6	4,487
2	What Do We Know about Capital Structure? Some Evidence from International Data. Journal of Finance, 1995, 50, 1421-1460.	5.1	4,078
3	The great reversals: the politics of financial development in the twentieth century. Journal of Financial Economics, 2003, 69, 5-50.	9.0	2,574
4	Does Culture Affect Economic Outcomes?. Journal of Economic Perspectives, 2006, 20, 23-48.	5.9	2,556
5	The Role of Social Capital in Financial Development. American Economic Review, 2004, 94, 526-556.	8.5	2,197
6	Private Benefits of Control: An International Comparison. Journal of Finance, 2004, 59, 537-600.	5.1	1,852
7	Cultural Biases in Economic Exchange?[*]. Quarterly Journal of Economics, 2009, 124, 1095-1131.	8.6	1,552
8	Trusting the Stock Market. Journal of Finance, 2008, 63, 2557-2600.	5.1	1,527
9	Innovation and Institutional Ownership. American Economic Review, 2013, 103, 277-304.	8.5	1,386
10	The Cost of Diversity: The Diversification Discount and Inefficient Investment. Journal of Finance, 2000, 55, 35-80.	5.1	1,328
11	Why Do Companies Go Public? An Empirical Analysis. Journal of Finance, 1998, 53, 27-64.	5.1	1,298
12	People's opium? Religion and economic attitudes. Journal of Monetary Economics, 2003, 50, 225-282.	3.4	1,295
13	Who Blows the Whistle on Corporate Fraud?. Journal of Finance, 2010, 65, 2213-2253.	5.1	1,200
14	In Search of New Foundations. Journal of Finance, 2000, 55, 1623-1653.	5.1	953
15	What Do We Know about Capital Structure? Some Evidence from International Data. Journal of Finance, 1995, 50, 1421.	5.1	899
16	Does Local Financial Development Matter?. Quarterly Journal of Economics, 2004, 119, 929-969.	8.6	832
17	Power in a Theory of the Firm. Quarterly Journal of Economics, 1998, 113, 387-432.	8.6	801
18	The Value of the Voting Right: A Study of the Milan Stock Exchange Experience. Review of Financial Studies, 1994, 7, 125-148.	6.8	783

#	ARTICLE	IF	CITATIONS
19	The Corporate Governance Role of the Media: Evidence from Russia. Journal of Finance, 2008, 63, 1093-1135.	5.1	762
20	Culture, Gender, and Math. Science, 2008, 320, 1164-1165.	12.6	717
21	Investment-Cash Flow Sensitivities Are Not Valid Measures of Financing Constraints. Quarterly Journal of Economics, 2000, 115, 707-712.	8.6	707
22	Theft and taxes. Journal of Financial Economics, 2007, 84, 591-623.	9.0	678
23	Insider Ownership and the Decision to Go Public. Review of Economic Studies, 1995, 62, 425.	5.4	632
24	The value of corporate culture. Journal of Financial Economics, 2015, 117, 60-76.	9.0	604
25	Gender differences in financial risk aversion and career choices are affected by testosterone. Proceedings of the National Academy of Sciences of the United States of America, 2009, 106, 15268-15273.	7.1	599
26	How stereotypes impair women's careers in science. Proceedings of the National Academy of Sciences of the United States of America, 2014, 111, 4403-4408.	7.1	540
27	What Determines the Value of Corporate Votes?. Quarterly Journal of Economics, 1995, 110, 1047-1073.	8.6	486
28	WHICH CAPITALISM? LESSONS FROM THE EAST ASIAN CRISIS. Journal of Applied Corporate Finance, 1998, 11, 40-48.	0.8	474
29	Time varying risk aversion. Journal of Financial Economics, 2018, 128, 403-421.	9.0	432
30	<i>Alfred Marshall Lecture</i> Social Capital as Good Culture. Journal of the European Economic Association, 2008, 6, 295-320.	3.5	423
31	The Firm as a Dedicated Hierarchy: A Theory of the Origins and Growth of Firms. Quarterly Journal of Economics, 2001, 116, 805-851.	8.6	405
32	The Determinants of Attitudes toward Strategic Default on Mortgages. Journal of Finance, 2013, 68, 1473-1515.	5.1	404
33	LONG-TERM PERSISTENCE. Journal of the European Economic Association, 2016, 14, 1401-1436.	3.5	364
34	Paulson's gift. Journal of Financial Economics, 2010, 97, 339-368.	9.0	360
35	Survival of the Fittest or the Fattest? Exit and Financing in the Trucking Industry. Journal of Finance, 1998, 53, 905-938.	5.1	353
36	Companies Should Maximize Shareholder Welfare Not Market Value. Journal of Law, Finance, and Accounting, 2017, 2, 247-275.	0.2	295

#	ARTICLE	IF	CITATIONS
37	Understanding Trust. <i>Economic Journal</i> , 2013, 123, 1313-1332.	3.6	284
38	Presidential Address: Does Finance Benefit Society?. <i>Journal of Finance</i> , 2015, 70, 1327-1363.	5.1	284
39	The Great Reversals: The Politics of Financial Development in the 20th Century. <i>SSRN Electronic Journal</i> , 2000, , .	0.4	273
40	Financial Systems, Industrial Structure, and Growth. <i>Oxford Review of Economic Policy</i> , 2001, 17, 467-482.	1.9	249
41	A Trust Crisis. <i>International Review of Finance</i> , 2012, 12, 123-131.	1.9	229
42	Civic Capital as the Missing Link. <i>Handbook of Social Economics</i> , 2011, 1, 417-480.	1.3	193
43	Towards a Political Theory of the Firm. <i>Journal of Economic Perspectives</i> , 2017, 31, 113-130.	5.9	191
44	Private Benefits of Control: An International Comparison. <i>SSRN Electronic Journal</i> , 2002, , .	0.4	175
45	Civic capital and social distancing during the Covid-19 pandemic†. <i>Journal of Public Economics</i> , 2021, 193, 104310.	4.3	174
46	The Future of Securities Regulation. <i>Journal of Accounting Research</i> , 2009, 47, 391-425.	4.5	163
47	What Has Mattered to Economics Since 1970. <i>Journal of Economic Perspectives</i> , 2006, 20, 189-202.	5.9	160
48	A New Capital Regulation for Large Financial Institutions. <i>American Law and Economics Review</i> , 2011, 13, 453-490.	0.9	152
49	The “œcultural revolution” in finance. <i>Journal of Financial Economics</i> , 2015, 117, 1-4.	9.0	147
50	Cultural Biases in Economic Exchange?. <i>SSRN Electronic Journal</i> , 2004, , .	0.4	142
51	Are elite universities losing their competitive edge?. <i>Journal of Financial Economics</i> , 2009, 93, 353-381.	9.0	137
52	The Influence of the Financial Revolution on the Nature of Firms. <i>American Economic Review</i> , 2001, 91, 206-211.	8.5	127
53	Corporate Culture, Societal Culture, and Institutions. <i>American Economic Review</i> , 2015, 105, 336-339.	8.5	113
54	The Cost of Diversity: The Diversification Discount and Inefficient Investment. <i>SSRN Electronic Journal</i> , 0, , .	0.4	113

#	ARTICLE	IF	CITATIONS
55	Does Culture Affect Economic Outcomes?. SSRN Electronic Journal, 2006, , .	0.4	105
56	Trusting the Stock Market. SSRN Electronic Journal, 0, , .	0.4	103
57	Economic Experts versus Average Americans. American Economic Review, 2013, 103, 636-642.	8.5	100
58	The emergence of male leadership in competitive environments. Journal of Economic Behavior and Organization, 2012, 83, 111-117.	2.0	94
59	How Pervasive is Corporate Fraud?. SSRN Electronic Journal, 0, , .	0.4	94
60	In Search Of New Foundations. SSRN Electronic Journal, 2000, , .	0.4	92
61	Is mistrust self-fulfilling?. Economics Letters, 2009, 104, 89-91.	1.9	85
62	Time discounting for primary and monetary rewards. Economics Letters, 2010, 106, 125-127.	1.9	85
63	Exit versus Voice. Journal of Political Economy, 2022, 130, 3101-3145.	4.5	85
64	The Role Of Social Capital In Financial Development. SSRN Electronic Journal, 2000, , .	0.4	81
65	Is the U.S. Capital Market Losing its Competitive Edge?. SSRN Electronic Journal, 2007, , .	0.4	81
66	The tyranny of inequality. Journal of Public Economics, 2000, 76, 521-558.	4.3	73
67	The Firm as a Dedicated Hierarchy: A Theory of the Origin and Growth of Firms. SSRN Electronic Journal, 1998, , .	0.4	65
68	A Loan Modification Approach to the Housing Crisis. American Law and Economics Review, 2009, 11, 575-607.	0.9	64
69	Banks and Markets: The Changing Character of European Finance. SSRN Electronic Journal, 2003, , .	0.4	62
70	Does Local Financial Development Matter?. SSRN Electronic Journal, 2003, , .	0.4	59
71	Theft and Taxes. SSRN Electronic Journal, 2005, , .	0.4	53
72	Companies Should Maximize Shareholder Welfare Not Market Value. SSRN Electronic Journal, 0, , .	0.4	53

#	ARTICLE	IF	CITATIONS
73	Monnet's error?. <i>Economic Policy</i> , 2016, 31, 247-297.	2.3	50
74	Between- and within-sex variation in hormonal responses to psychological stress in a large sample of college students. <i>Stress</i> , 2010, 13, 413-424.	1.8	48
75	What Determines Firm Size?. <i>SSRN Electronic Journal</i> , 1999, , .	0.4	47
76	The stock market as a source of capital: Some lessons from initial public offerings in Italy. <i>European Economic Review</i> , 1996, 40, 1057-1069.	2.3	46
77	Media versus Special Interests. <i>Journal of Law and Economics</i> , 2013, 56, 521-553.	1.4	46
78	The Corporate Governance Role of the Media. <i>SSRN Electronic Journal</i> , 2002, , .	0.4	36
79	Control Premiums and the Effectiveness of Corporate Governance Systems. <i>Journal of Applied Corporate Finance</i> , 2004, 16, 51-72.	0.8	34
80	Morningness and eveningness and intelligence among high-achieving US students: Night owls have higher GMAT scores than early morning types in a top-ranked MBA program. <i>Intelligence</i> , 2014, 47, 107-112.	3.0	34
81	Procrastination and impatience. <i>Journal of Behavioral and Experimental Economics</i> , 2015, 58, 63-76.	1.2	32
82	LIQUIDITY AND INEFFICIENT INVESTMENT. <i>Journal of the European Economic Association</i> , 2015, 13, 737-769.	3.5	22
83	Social Capital as Good Culture. <i>SSRN Electronic Journal</i> , 2007, , .	0.4	18
84	Survival of the Fittest or the Fattest? Exit and Financing in the Trucking Industry. <i>SSRN Electronic Journal</i> , 0, , .	0.4	17
85	The Value of Corporate Culture. <i>SSRN Electronic Journal</i> , 2013, , .	0.4	16
86	The Cost of Banking Regulation. <i>SSRN Electronic Journal</i> , 0, , .	0.4	14
87	Does Local Financial Development Matter?. , 2009, , 31-66.		13
88	Learning to live with not-so-efficient markets. <i>Daedalus</i> , 2010, 139, 31-40.	1.8	12
89	Are Elite Universities Losing Their Competitive Edge?. <i>SSRN Electronic Journal</i> , 2006, , .	0.4	11
90	Why Paulson is Wrong. <i>Economists' Voice</i> , 2008, 5, .	0.2	11

#	ARTICLE	IF	CITATIONS
91	Plan B. Economists' Voice, 2008, 5, .	0.2	11
92	The role of trust in the 2008 financial crisis. Review of Austrian Economics, 2011, 24, 235-249.	1.0	11
93	Political Determinants of Competition in the Mobile Telecommunication Industry. Review of Financial Studies, 2022, 35, 1983-2018.	6.8	10
94	How Pervasive is Corporate Fraud?. SSRN Electronic Journal, 0, , .	0.4	10
95	The Influence of the Financial Revolution on the Nature of Firms. SSRN Electronic Journal, 2001, , .	0.4	9
96	Making Capitalism Work for Everyone. Journal of Applied Corporate Finance, 2004, 16, 101-108.	0.8	9
97	The Political Limits of Economics. AEA Papers and Proceedings American Economic Association, 2020, 110, 378-382.	1.2	6
98	Kill Zone. SSRN Electronic Journal, 0, , .	0.4	6
99	Media Versus Special Interests. SSRN Electronic Journal, 2008, , .	0.4	4
100	Preventing Economists' Capture. SSRN Electronic Journal, 0, , .	0.4	4
101	Taste for Competition and the Gender Gap Among Young Business Professionals. SSRN Electronic Journal, 0, , .	0.4	4
102	Bureaucracy as a Mechanism to Generate Information. SSRN Electronic Journal, 2003, , .	0.4	3
103	Yes We Can, Secretary Geithner. Economists' Voice, 2009, 6, .	0.2	3
104	Reply to Joel and Tarrasch: On the relationship between testosterone, gender, financial risk aversion, and career choices. Proceedings of the National Academy of Sciences of the United States of America, 2010, 107, .	7.1	3
105	Does Finance Benefit Society?. SSRN Electronic Journal, 0, , .	0.4	3
106	Corporate Finance. Journal of Political Economy, 2017, 125, 1805-1812.	4.5	3
107	Is Pollution Value-Maximizing? The DuPont Case. SSRN Electronic Journal, 0, , .	0.4	3
108	Monnet's Error?. SSRN Electronic Journal, 2015, , .	0.4	2

#	ARTICLE	IF	CITATIONS
109	Diagnosing the Italian Disease. SSRN Electronic Journal, 0, , .	0.4	2
110	Towards a Political Theory of the Firm. SSRN Electronic Journal, 0, , .	0.4	2
111	A Capitalism for the People: Recapturing the Lost Genius of American Prosperity (an excerpt). Ekonomicheskaya Sotsiologiya, 2015, 16, 14-19.	0.3	2
112	Procrastination and Impatience. SSRN Electronic Journal, 0, , .	0.4	2
113	Exit vs. Voice. SSRN Electronic Journal, 0, , .	0.4	2
114	The Tyranny of Inequality. SSRN Electronic Journal, 0, , .	0.4	2
115	Bankruptcy is Best to Save GM. Economists' Voice, 2009, 6, .	0.2	2
116	Civic Capital as the Missing Link. SSRN Electronic Journal, 0, , .	0.4	1
117	Corporate Culture, Societal Culture, and Institutions. SSRN Electronic Journal, 0, , .	0.4	1
118	Chapitre 7. Le rôle des médias dans le gouvernement d'entreprise. Culture & Communication SÃ©rie Medias, 2005, , 141-179.	0.2	1
119	Why the Incomplete Contract Approach Is Important for Finance. , 2016, , 144-148.		0
120	Political Determinants of Competition in the Mobile Telecommunication Industry. SSRN Electronic Journal, 0, , .	0.4	0
121	Civic Capital and Social Distancing During the COVID-19 Pandemic. SSRN Electronic Journal, 0, , .	0.4	0