

Luigi Zingales

List of Publications by Year in descending order

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121
papers

49,633
citations

26567

56
h-index

33814

99
g-index

157
all docs

157
docs citations

157
times ranked

15165
citing authors

#	ARTICLE	IF	CITATIONS
1	Do Investment-Cash Flow Sensitivities Provide Useful Measures of Financing Constraints?. Quarterly Journal of Economics, 1997, 112, 169-215.	3.8	4,487
2	What Do We Know about Capital Structure? Some Evidence from International Data. Journal of Finance, 1995, 50, 1421-1460.	3.2	4,078
3	The great reversals: the politics of financial development in the twentieth century. Journal of Financial Economics, 2003, 69, 5-50.	4.6	2,574
4	Does Culture Affect Economic Outcomes?. Journal of Economic Perspectives, 2006, 20, 23-48.	2.7	2,556
5	The Role of Social Capital in Financial Development. American Economic Review, 2004, 94, 526-556.	4.0	2,197
6	Private Benefits of Control: An International Comparison. Journal of Finance, 2004, 59, 537-600.	3.2	1,852
7	Cultural Biases in Economic Exchange?[*]. Quarterly Journal of Economics, 2009, 124, 1095-1131.	3.8	1,552
8	Trusting the Stock Market. Journal of Finance, 2008, 63, 2557-2600.	3.2	1,527
9	Innovation and Institutional Ownership. American Economic Review, 2013, 103, 277-304.	4.0	1,386
10	The Cost of Diversity: The Diversification Discount and Inefficient Investment. Journal of Finance, 2000, 55, 35-80.	3.2	1,328
11	Why Do Companies Go Public? An Empirical Analysis. Journal of Finance, 1998, 53, 27-64.	3.2	1,298
12	People's opium? Religion and economic attitudes. Journal of Monetary Economics, 2003, 50, 225-282.	1.8	1,295
13	Who Blows the Whistle on Corporate Fraud?. Journal of Finance, 2010, 65, 2213-2253.	3.2	1,200
14	In Search of New Foundations. Journal of Finance, 2000, 55, 1623-1653.	3.2	953
15	What Do We Know about Capital Structure? Some Evidence from International Data. , 1995, 50, 1421.		899
16	Does Local Financial Development Matter?. Quarterly Journal of Economics, 2004, 119, 929-969.	3.8	832
17	Power in a Theory of the Firm. Quarterly Journal of Economics, 1998, 113, 387-432.	3.8	801
18	The Value of the Voting Right: A Study of the Milan Stock Exchange Experience. Review of Financial Studies, 1994, 7, 125-148.	3.7	783

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19	The Corporate Governance Role of the Media: Evidence from Russia. <i>Journal of Finance</i> , 2008, 63, 1093-1135.	3.2	762
20	Culture, Gender, and Math. <i>Science</i> , 2008, 320, 1164-1165.	6.0	717
21	Investment-Cash Flow Sensitivities Are Not Valid Measures of Financing Constraints. <i>Quarterly Journal of Economics</i> , 2000, 115, 707-712.	3.8	707
22	Theft and taxes. <i>Journal of Financial Economics</i> , 2007, 84, 591-623.	4.6	678
23	Insider Ownership and the Decision to Go Public. <i>Review of Economic Studies</i> , 1995, 62, 425.	2.9	632
24	The value of corporate culture. <i>Journal of Financial Economics</i> , 2015, 117, 60-76.	4.6	604
25	Gender differences in financial risk aversion and career choices are affected by testosterone. <i>Proceedings of the National Academy of Sciences of the United States of America</i> , 2009, 106, 15268-15273.	3.3	599
26	How stereotypes impair women's careers in science. <i>Proceedings of the National Academy of Sciences of the United States of America</i> , 2014, 111, 4403-4408.	3.3	540
27	What Determines the Value of Corporate Votes?. <i>Quarterly Journal of Economics</i> , 1995, 110, 1047-1073.	3.8	486
28	WHICH CAPITALISM? LESSONS FROM THE EAST ASIAN CRISIS. <i>Journal of Applied Corporate Finance</i> , 1998, 11, 40-48.	0.5	474
29	Time varying risk aversion. <i>Journal of Financial Economics</i> , 2018, 128, 403-421.	4.6	432
30	<i>Alfred Marshall Lecture</i> Social Capital as Good Culture. <i>Journal of the European Economic Association</i> , 2008, 6, 295-320.	1.9	423
31	The Firm as a Dedicated Hierarchy: A Theory of the Origins and Growth of Firms. <i>Quarterly Journal of Economics</i> , 2001, 116, 805-851.	3.8	405
32	The Determinants of Attitudes toward Strategic Default on Mortgages. <i>Journal of Finance</i> , 2013, 68, 1473-1515.	3.2	404
33	LONG-TERM PERSISTENCE. <i>Journal of the European Economic Association</i> , 2016, 14, 1401-1436.	1.9	364
34	Paulson's gift. <i>Journal of Financial Economics</i> , 2010, 97, 339-368.	4.6	360
35	Survival of the Fittest or the Fattest? Exit and Financing in the Trucking Industry. <i>Journal of Finance</i> , 1998, 53, 905-938.	3.2	353
36	Companies Should Maximize Shareholder Welfare Not Market Value. <i>Journal of Law, Finance, and Accounting</i> , 2017, 2, 247-275.	0.1	295

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37	Understanding Trust. <i>Economic Journal</i> , 2013, 123, 1313-1332.	1.9	284
38	Presidential Address: Does Finance Benefit Society?. <i>Journal of Finance</i> , 2015, 70, 1327-1363.	3.2	284
39	The Great Reversals: The Politics of Financial Development in the 20th Century. <i>SSRN Electronic Journal</i> , 2000, , .	0.4	273
40	Financial Systems, Industrial Structure, and Growth. <i>Oxford Review of Economic Policy</i> , 2001, 17, 467-482.	1.0	249
41	A Trust Crisis. <i>International Review of Finance</i> , 2012, 12, 123-131.	1.1	229
42	Civic Capital as the Missing Link. <i>Handbook of Social Economics</i> , 2011, 1, 417-480.	1.2	193
43	Towards a Political Theory of the Firm. <i>Journal of Economic Perspectives</i> , 2017, 31, 113-130.	2.7	191
44	Private Benefits of Control: An International Comparison. <i>SSRN Electronic Journal</i> , 2002, , .	0.4	175
45	Civic capital and social distancing during the Covid-19 pandemic†. <i>Journal of Public Economics</i> , 2021, 193, 104310.	2.2	174
46	The Future of Securities Regulation. <i>Journal of Accounting Research</i> , 2009, 47, 391-425.	2.5	163
47	What Has Mattered to Economics Since 1970. <i>Journal of Economic Perspectives</i> , 2006, 20, 189-202.	2.7	160
48	A New Capital Regulation for Large Financial Institutions. <i>American Law and Economics Review</i> , 2011, 13, 453-490.	0.4	152
49	The "œcultural revolution" in finance. <i>Journal of Financial Economics</i> , 2015, 117, 1-4.	4.6	147
50	Cultural Biases in Economic Exchange?. <i>SSRN Electronic Journal</i> , 2004, , .	0.4	142
51	Are elite universities losing their competitive edge?. <i>Journal of Financial Economics</i> , 2009, 93, 353-381.	4.6	137
52	The Influence of the Financial Revolution on the Nature of Firms. <i>American Economic Review</i> , 2001, 91, 206-211.	4.0	127
53	Corporate Culture, Societal Culture, and Institutions. <i>American Economic Review</i> , 2015, 105, 336-339.	4.0	113
54	The Cost of Diversity: The Diversification Discount and Inefficient Investment. <i>SSRN Electronic Journal</i> , 0, , .	0.4	113

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55	Does Culture Affect Economic Outcomes?. SSRN Electronic Journal, 2006, , .	0.4	105
56	Trusting the Stock Market. SSRN Electronic Journal, 0, , .	0.4	103
57	Economic Experts versus Average Americans. American Economic Review, 2013, 103, 636-642.	4.0	100
58	The emergence of male leadership in competitive environments. Journal of Economic Behavior and Organization, 2012, 83, 111-117.	1.0	94
59	How Pervasive is Corporate Fraud?. SSRN Electronic Journal, 0, , .	0.4	94
60	In Search Of New Foundations. SSRN Electronic Journal, 2000, , .	0.4	92
61	Is mistrust self-fulfilling?. Economics Letters, 2009, 104, 89-91.	0.9	85
62	Time discounting for primary and monetary rewards. Economics Letters, 2010, 106, 125-127.	0.9	85
63	Exit versus Voice. Journal of Political Economy, 2022, 130, 3101-3145.	3.3	85
64	The Role Of Social Capital In Financial Development. SSRN Electronic Journal, 2000, , .	0.4	81
65	Is the U.S. Capital Market Losing its Competitive Edge?. SSRN Electronic Journal, 2007, , .	0.4	81
66	The tyranny of inequality. Journal of Public Economics, 2000, 76, 521-558.	2.2	73
67	The Firm as a Dedicated Hierarchy: A Theory of the Origin and Growth of Firms. SSRN Electronic Journal, 1998, , .	0.4	65
68	A Loan Modification Approach to the Housing Crisis. American Law and Economics Review, 2009, 11, 575-607.	0.4	64
69	Banks and Markets: The Changing Character of European Finance. SSRN Electronic Journal, 2003, , .	0.4	62
70	Does Local Financial Development Matter?. SSRN Electronic Journal, 2003, , .	0.4	59
71	Theft and Taxes. SSRN Electronic Journal, 2005, , .	0.4	53
72	Companies Should Maximize Shareholder Welfare Not Market Value. SSRN Electronic Journal, 0, , .	0.4	53

#	ARTICLE	IF	CITATIONS
73	Monnet's error?. <i>Economic Policy</i> , 2016, 31, 247-297.	1.4	50
74	Between- and within-sex variation in hormonal responses to psychological stress in a large sample of college students. <i>Stress</i> , 2010, 13, 413-424.	0.8	48
75	What Determines Firm Size?. <i>SSRN Electronic Journal</i> , 1999, , .	0.4	47
76	The stock market as a source of capital: Some lessons from initial public offerings in Italy. <i>European Economic Review</i> , 1996, 40, 1057-1069.	1.2	46
77	Media versus Special Interests. <i>Journal of Law and Economics</i> , 2013, 56, 521-553.	0.6	46
78	The Corporate Governance Role of the Media. <i>SSRN Electronic Journal</i> , 2002, , .	0.4	36
79	Control Premiums and the Effectiveness of Corporate Governance Systems. <i>Journal of Applied Corporate Finance</i> , 2004, 16, 51-72.	0.5	34
80	Morningness vs eveningness and intelligence among high-achieving US students: Night owls have higher GMAT scores than early morning types in a top-ranked MBA program. <i>Intelligence</i> , 2014, 47, 107-112.	1.6	34
81	Procrastination and impatience. <i>Journal of Behavioral and Experimental Economics</i> , 2015, 58, 63-76.	0.5	32
82	LIQUIDITY AND INEFFICIENT INVESTMENT. <i>Journal of the European Economic Association</i> , 2015, 13, 737-769.	1.9	22
83	Social Capital as Good Culture. <i>SSRN Electronic Journal</i> , 2007, , .	0.4	18
84	Survival of the Fittest or the Fattest? Exit and Financing in the Trucking Industry. <i>SSRN Electronic Journal</i> , 0, , .	0.4	17
85	The Value of Corporate Culture. <i>SSRN Electronic Journal</i> , 2013, , .	0.4	16
86	The Cost of Banking Regulation. <i>SSRN Electronic Journal</i> , 0, , .	0.4	14
87	Does Local Financial Development Matter?. , 2009, , 31-66.		13
88	Learning to live with not-so-efficient markets. <i>Daedalus</i> , 2010, 139, 31-40.	0.9	12
89	Are Elite Universities Losing Their Competitive Edge?. <i>SSRN Electronic Journal</i> , 2006, , .	0.4	11
90	Why Paulson is Wrong. <i>Economists' Voice</i> , 2008, 5, .	0.2	11

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91	Plan B. Economists' Voice, 2008, 5, .	0.2	11
92	The role of trust in the 2008 financial crisis. Review of Austrian Economics, 2011, 24, 235-249.	0.7	11
93	Political Determinants of Competition in the Mobile Telecommunication Industry. Review of Financial Studies, 2022, 35, 1983-2018.	3.7	10
94	How Pervasive is Corporate Fraud?. SSRN Electronic Journal, 0, , .	0.4	10
95	The Influence of the Financial Revolution on the Nature of Firms. SSRN Electronic Journal, 2001, , .	0.4	9
96	Making Capitalism Work for Everyone. Journal of Applied Corporate Finance, 2004, 16, 101-108.	0.5	9
97	The Political Limits of Economics. AEA Papers and Proceedings American Economic Association, 2020, 110, 378-382.	0.7	6
98	Kill Zone. SSRN Electronic Journal, 0, , .	0.4	6
99	Media Versus Special Interests. SSRN Electronic Journal, 2008, , .	0.4	4
100	Preventing Economists' Capture. SSRN Electronic Journal, 0, , .	0.4	4
101	Taste for Competition and the Gender Gap Among Young Business Professionals. SSRN Electronic Journal, 0, , .	0.4	4
102	Bureaucracy as a Mechanism to Generate Information. SSRN Electronic Journal, 2003, , .	0.4	3
103	Yes We Can, Secretary Geithner. Economists' Voice, 2009, 6, .	0.2	3
104	Reply to Joel and Tarrasch: On the relationship between testosterone, gender, financial risk aversion, and career choices. Proceedings of the National Academy of Sciences of the United States of America, 2010, 107, .	3.3	3
105	Does Finance Benefit Society?. SSRN Electronic Journal, 0, , .	0.4	3
106	Corporate Finance. Journal of Political Economy, 2017, 125, 1805-1812.	3.3	3
107	Is Pollution Value-Maximizing? The DuPont Case. SSRN Electronic Journal, 0, , .	0.4	3
108	Monnet's Error?. SSRN Electronic Journal, 2015, , .	0.4	2

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109	Diagnosing the Italian Disease. SSRN Electronic Journal, 0, , .	0.4	2
110	Towards a Political Theory of the Firm. SSRN Electronic Journal, 0, , .	0.4	2
111	A Capitalism for the People: Recapturing the Lost Genius of American Prosperity (an excerpt). Ekonomicheskaya Sotsiologiya, 2015, 16, 14-19.	0.5	2
112	Procrastination and Impatience. SSRN Electronic Journal, 0, , .	0.4	2
113	Exit vs. Voice. SSRN Electronic Journal, 0, , .	0.4	2
114	The Tyranny of Inequality. SSRN Electronic Journal, 0, , .	0.4	2
115	Bankruptcy is Best to Save GM. Economists' Voice, 2009, 6, .	0.2	2
116	Civic Capital as the Missing Link. SSRN Electronic Journal, 0, , .	0.4	1
117	Corporate Culture, Societal Culture, and Institutions. SSRN Electronic Journal, 0, , .	0.4	1
118	Chapitre 7. Le rôle des médias dans le gouvernement d'entreprise. Culture & Communication S@rie Medias, 2005, , 141-179.	0.2	1
119	Why the Incomplete Contract Approach Is Important for Finance. , 2016, , 144-148.		0
120	Political Determinants of Competition in the Mobile Telecommunication Industry. SSRN Electronic Journal, 0, , .	0.4	0
121	Civic Capital and Social Distancing During the COVID-19 Pandemic. SSRN Electronic Journal, 0, , .	0.4	0