

# Gianni De Fraja

## List of Publications by Year in descending order

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59  
papers

1,722  
citations

471509

17  
h-index

315739

38  
g-index

59  
all docs

59  
docs citations

59  
times ranked

727  
citing authors

#	ARTICLE	IF	CITATIONS
1	ALTERNATIVE STRATEGIES OF A PUBLIC ENTERPRISE IN OLIGOPOLY *. Oxford Economic Papers, 1989, 41, 302-311.	1.2	457
2	GAME THEORETIC MODELS OF MIXED OLIGOPOLY. Journal of Economic Surveys, 1990, 4, 1-17.	6.6	278
3	Strategic spillovers in patent races. International Journal of Industrial Organization, 1993, 11, 139-146.	1.2	99
4	The Design of Optimal Education Policies. Review of Economic Studies, 2002, 69, 437-466.	5.4	77
5	Must Try Harder: Evaluating the Role of Effort in Educational Attainment. Review of Economics and Statistics, 2010, 92, 577-597.	4.3	71
6	Productive efficiency in public and private firms. Journal of Public Economics, 1993, 50, 15-30.	4.3	67
7	Competition Among Universities and the Emergence of the Elite Institution. Bulletin of Economic Research, 2002, 54, 275-293.	1.1	57
8	Product line competition in vertically differentiated markets. International Journal of Industrial Organization, 1996, 14, 389-414.	1.2	54
9	After You Sir. Hold-Up, Direct Externalities, and Sequential Investment. Games and Economic Behavior, 1999, 26, 22-39.	0.8	43
10	Walras Retrouv��: Decentralized Trading Mechanisms and the Competitive Price. Journal of Political Economy, 2001, 109, 842-863.	4.5	40
11	Could do better: The effectiveness of incentives and competition in schools. Journal of Public Economics, 2006, 90, 189-213.	4.3	40
12	The origin of utility: Sexual selection and conspicuous consumption. Journal of Economic Behavior and Organization, 2009, 72, 51-69.	2.0	39
13	Staggered vs. synchronised wage setting in oligopoly. European Economic Review, 1993, 37, 1507-1522.	2.3	37
14	Contracts for health care and asymmetric information. Journal of Health Economics, 2000, 19, 663-677.	2.7	33
15	Minimum Wage Legislation, Productivity and Employment. Economica, 1999, 66, 473-488.	1.6	30
16	Education Policies: Equity, Efficiency and Voting Equilibrium. Economic Journal, 2001, 111, C104-C119.	3.6	29
17	Quality and outside capacity in the provision of health services. Journal of Public Economics, 2002, 84, 199-218.	4.3	28
18	The design of the university system. Journal of Public Economics, 2012, 96, 317-330.	4.3	24

#	ARTICLE	IF	CITATIONS
19	Risk and Capital Structure in the Regulated Firm. <i>Journal of Regulatory Economics</i> , 2004, 26, 69-84.	1.4	23
20	Regulation and access pricing with asymmetric information. <i>European Economic Review</i> , 1999, 43, 109-134.	2.3	17
21	Product market competition, R&D, and welfare. <i>Research in Economics</i> , 2002, 56, 381-397.	0.8	14
22	REVERSE DISCRIMINATION AND EFFICIENCY IN EDUCATION*. <i>International Economic Review</i> , 2005, 46, 1009-1031.	1.3	13
23	Equilibrium Partner Switching in a Bargaining Model With Asymmetric Information. <i>International Economic Review</i> , 2000, 41, 849-869.	1.3	12
24	<sc>The Quest for Quality: A Quality Adjusted Dynamic Regulatory Mechanism</sc>. <i>Journal of Economics and Management Strategy</i> , 2008, 17, 1011-1040.	0.8	12
25	The demand for tobacco in post-unification Italy. <i>Clometrica</i> , 2014, 8, 145.	1.8	12
26	Academic salaries and public evaluation of university research: Evidence from the UK Research Excellence Framework. <i>Economic Policy</i> , 2019, 34, 523-583.	2.3	11
27	Entrepreneur or Manager: Who Runs the Firm?. <i>Journal of Industrial Economics</i> , 1996, 44, 89.	1.3	10
28	Privatization in Polandâ€“<i>What was the government trying to achieve?</i><sup>1</sup>. <i>Economics of Transition</i> , 2009, 17, 531-557.	0.7	10
29	Constitutional Design and Investment in Cooperatives and Investor-Owned Enterprises. <i>Annals of Public and Cooperative Economics</i> , 2004, 75, 265-293.	2.4	9
30	Optimal public funding for research: a theoretical analysis. <i>RAND Journal of Economics</i> , 2016, 47, 498-528.	2.3	9
31	Pricing and entry in regulated industries: The role of regulatory design. <i>Journal of Public Economics</i> , 1997, 64, 259-278.	4.3	8
32	Product Differentiation and the Location of International Production. <i>Journal of Economics and Management Strategy</i> , 2004, 13, 151-170.	0.8	8
33	Price Caps and Output Floors: A Comparison of Simple Regulatory Rules. <i>Economic Journal</i> , 1998, 108, 1404-1421.	3.6	7
34	Strategic debt in vertical relationships: theory and evidence. <i>Research in Economics</i> , 2004, 58, 103-123.	0.8	5
35	The desegregating effect of school tracking. <i>Journal of Urban Economics</i> , 2014, 80, 164-177.	4.4	5
36	The Wounds That Do Not Heal: The Lifetime Scar of Youth Unemployment. <i>Economica</i> , 2021, 88, 896-941.	1.6	5

#	ARTICLE	IF	CITATIONS
37	Have you Read This? An Empirical Comparison of the British REF Peer Review and the Italian VQR Bibliometric Algorithm. <i>Economica</i> , 2021, 88, 1107-1129.	1.6	4
38	Private and Public Schools: Theoretical Considerations. , 2004, , 38-68.		4
39	Entry, Prices, and Investment in Regulated Industries. <i>Journal of Regulatory Economics</i> , 1997, 11, 257-270.	1.4	3
40	Revenue Sharing Rules for International Telephony. <i>Journal of Regulatory Economics</i> , 2001, 20, 5-20.	1.4	3
41	Market and public provision in the presence of human capital externalities. <i>Journal of Public Economics</i> , 2008, 92, 962-985.	4.3	3
42	Exclusive nightclubs and lonely hearts columns: Non-monotone participation in optional intermediation. <i>Journal of Economic Behavior and Organization</i> , 2012, 84, 618-632.	2.0	3
43	An Empirical Analysis of Competition in Brand Differentiated Oligopoly. <i>International Journal of the Economics of Business</i> , 1996, 3, 57-67.	1.7	2
44	The Economics of Education: Editors' Introduction. <i>Bulletin of Economic Research</i> , 2002, 54, 205-208.	1.1	2
45	How hard is it to maximize profit? Evidence from a 19th-century Italian state monopoly. <i>Oxford Economic Papers</i> , 2021, 73, 879-902.	1.2	2
46	Regulation and Access Pricing: Comparison of Regulated Regimes. <i>Scottish Journal of Political Economy</i> , 1999, 46, 1-16.	1.6	1
47	How Long is a Piece of Cable? Equilibrium Determination of Local Telephone Areas. <i>Journal of Economics/ Zeitschrift Fur Nationalokonomie</i> , 2003, 79, 61-85.	0.7	1
48	An Empirical Analysis of Competition in Brand Differentiated Oligopoly. <i>International Journal of the Economics of Business</i> , 1996, 3, 57-67.	1.7	1
49	In praise of public firms. <i>Public Policy Research</i> , 1995, 2, 177-180.	0.2	0
50	Slot allocation: A model of competition between firms when consumers are procedurally rational. <i>Mathematical Social Sciences</i> , 1999, 38, 71-81.	0.5	0
51	On some issues in the theory of competition in regulated markets. , 2000, , 191-214.		0
52	Education Matters: Selected Essays by Alan B. Krueger. <i>Economic Journal</i> , 2002, 112, F155-F156.	3.6	0
53	Hierarchies in organisations and labour market competition. <i>Labour Economics</i> , 2004, 11, 669-686.	1.7	0
54	The source of differences in population distributions. <i>Mathematical Social Sciences</i> , 2011, 62, 130-132.	0.5	0

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55	Selections from ordered sets. <i>Social Choice and Welfare</i> , 2018, 50, 677-703.	0.8	0
56	Conspicuous Consumption. , 2021, , 1320-1324.		0
57	Effects of passive smoking on prenatal and infant development: Lessons from the past. <i>Economics and Human Biology</i> , 2021, 42, 101002.	1.7	0
58	Reverse Discrimination and Efficiency in Education. <i>SSRN Electronic Journal</i> , 0, , .	0.4	0
59	Conspicuous Consumption. , 2016, , 1-5.		0