

# Michel Andr © Mar ©chal

## List of Publications by Year in descending order

Source: <https://exaly.com/author-pdf/5567183/publications.pdf>

Version: 2024-02-01

22  
papers

2,346  
citations

567281

15  
h-index

794594

19  
g-index

22  
all docs

22  
docs citations

22  
times ranked

1494  
citing authors

#	ARTICLE	IF	CITATIONS
1	Business culture and dishonesty in the banking industry. <i>Nature</i> , 2014, 516, 86-89.	27.8	510
2	Evidence for Countercyclical Risk Aversion: An Experiment with Financial Professionals. <i>American Economic Review</i> , 2015, 105, 860-885.	8.5	410
3	The Currency of Reciprocity: Gift Exchange in the Workplace. <i>American Economic Review</i> , 2012, 102, 1644-1662.	8.5	273
4	Egalitarianism and Competitiveness. <i>American Economic Review</i> , 2009, 99, 93-98.	8.5	172
5	Civic honesty around the globe. <i>Science</i> , 2019, 365, 70-73.	12.6	156
6	DO WAGE CUTS DAMAGE WORK MORALE? EVIDENCE FROM A NATURAL FIELD EXPERIMENT. <i>Journal of the European Economic Association</i> , 2013, 11, 853-870.	3.5	147
7	Bad Boys: How Criminal Identity Salience Affects Rule Violation. <i>Review of Economic Studies</i> , 2015, 82, 1289-1308.	5.4	128
8	Priming in economics. <i>Current Opinion in Psychology</i> , 2016, 12, 17-21.	4.9	93
9	Increasing honesty in humans with noninvasive brain stimulation. <i>Proceedings of the National Academy of Sciences of the United States of America</i> , 2017, 114, 4360-4364.	7.1	82
10	Elections and Deceptions: An Experimental Study on the Behavioral Effects of Democracy. <i>American Journal of Political Science</i> , 2014, 58, 579-592.	4.5	70
11	Laboratory Measure of Cheating Predicts School Misconduct. <i>Economic Journal</i> , 2018, 128, 2743-2754.	3.6	52
12	Two are better than one!. <i>Economics Letters</i> , 2009, 104, 31-33.	1.9	46
13	Do Professional Norms in the Banking Industry Favor Risk-taking?. <i>Review of Financial Studies</i> , 2017, 30, 3801-3823.	6.8	44
14	Motivated misremembering of selfish decisions. <i>Nature Communications</i> , 2020, 11, 2100.	12.8	36
15	The Currency of Reciprocity - Gift-Exchange in the Workplace. <i>SSRN Electronic Journal</i> , 0, , .	0.4	30
16	Moral dilemmas and trust in leaders during a global health crisis. <i>Nature Human Behaviour</i> , 2021, 5, 1074-1088.	12.0	27
17	Do Wage Cuts Damage Work Morale? Evidence from a Natural Field Experiment. <i>SSRN Electronic Journal</i> , 0, , .	0.4	26
18	Hidden Persuaders: Do Small Gifts Lubricate Business Negotiations?. <i>Management Science</i> , 2019, 65, 3877-3888.	4.1	20

#	ARTICLE	IF	CITATIONS
19	Honesty in the Digital Age. <i>Management Science</i> , 2022, 68, 827-845.	4.1	12
20	Selective participation may undermine replication attempts. <i>Nature</i> , 2019, 575, E1-E2.	27.8	6
21	Frequent Job Changes can Signal Poor Work Attitude and Reduce Employability. <i>Journal of the European Economic Association</i> , 2021, 19, 475-508.	3.5	5
22	What Do Lost Wallets Tell Us About Survey Measures of Social Capital?. <i>SSRN Electronic Journal</i> , 0, , .	0.4	1