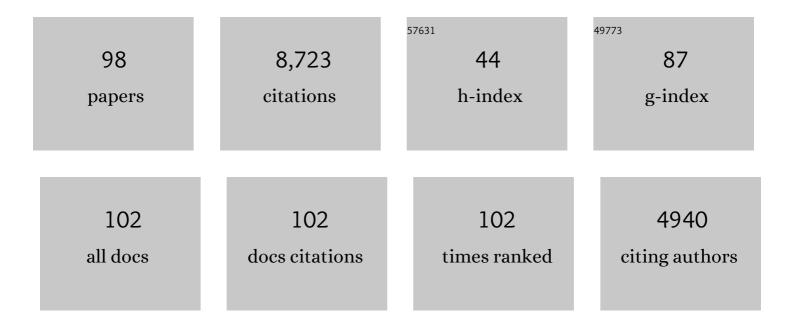
List of Publications by Year in descending order

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#	Article	IF	CITATIONS
1	Newcomer adjustment during organizational socialization: A meta-analytic review of antecedents, outcomes, and methods Journal of Applied Psychology, 2007, 92, 707-721.	4.2	1,011
2	Whistle While You Work. Journal of Management, 2012, 38, 1038-1083.	6.3	517
3	Does adviser mentoring add value? A longitudinal study of mentoring and doctoral student outcomes. Research in Higher Education, 2006, 47, 451-476.	1.0	285
4	ENHANCING CAREER BENEFITS OF EMPLOYEE PROACTIVE PERSONALITY: THE ROLE OF FIT WITH JOBS AND ORGANIZATIONS. Personnel Psychology, 2005, 58, 859-891.	2.2	281
5	APPLICANT REACTIONS TO SELECTION: DEVELOPMENT OF THE SELECTION PROCEDURAL JUSTICE SCALE (SPJS). Personnel Psychology, 2001, 54, 387-419.	2.2	280
6	Perceived overqualification and its outcomes: The moderating role of empowerment Journal of Applied Psychology, 2009, 94, 557-565.	4.2	267
7	Leader humility and team creativity: The role of team information sharing, psychological safety, and power distance Journal of Applied Psychology, 2018, 103, 313-323.	4.2	261
8	Are You Attracted? Do You Intend to Pursue? A Recruiting Policy-Capturing Study. Journal of Business and Psychology, 2001, 16, 219-237.	2.5	258
9	SUPERVISORY MENTORING BY ADVISERS: RELATIONSHIPS WITH DOCTORAL STUDENT POTENTIAL, PRODUCTIVITY, AND COMMITMENT. Personnel Psychology, 1995, 48, 537-562.	2.2	223
10	Differentiated leader–member exchanges: The buffering role of justice climate Journal of Applied Psychology, 2010, 95, 1104-1120.	4.2	216
11	Work-Family Conflict and Work-Related Withdrawal Behaviors. Journal of Business and Psychology, 2003, 17, 419-436.	2.5	213
12	A longitudinal study of the moderating role of extraversion: Leader-member exchange, performance, and turnover during new executive development Journal of Applied Psychology, 2006, 91, 298-310.	4.2	211
13	Testing the combined effects of newcomer information seeking and manager behavior on socialization Journal of Applied Psychology, 1998, 83, 72-83.	4.2	209
14	Effect of newcomer involvement in work-related activities: A longitudinal study of socialization Journal of Applied Psychology, 1994, 79, 211-223.	4.2	203
15	Overqualified Employees: Making the Best of a Potentially Bad Situation for Individuals and Organizations. Industrial and Organizational Psychology, 2011, 4, 215-232.	0.5	195
16	Development of Leader-Member Exchange: A Longitudinal Test. Academy of Management Journal, 1996, 39, 1538-1567.	4.3	185
17	A field study of frame-of-reference effects on personality test validity Journal of Applied Psychology, 2003, 88, 545-551.	4.2	164
18	Navigating Uncharted Waters. Journal of Management, 2015, 41, 203-235.	6.3	160

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#	Article	IF	CITATIONS
19	Taking stock of two relational aspects of organizational life: Tracing the history and shaping the future of socialization and mentoring research Journal of Applied Psychology, 2017, 102, 324-337.	4.2	156
20	Green career choices: The influence of ecological stance on recruiting. Journal of Business and Psychology, 1996, 10, 445-458.	2.5	155
21	Longitudinal assessment of applicant reactions to employment testing and test outcome feedback Journal of Applied Psychology, 1998, 83, 892-903.	4.2	152
22	The Effect of a Managing Diversity Policy on Organizational Attractiveness. Group and Organization Management, 1994, 19, 295-308.	2.7	141
23	Selection fairness information and applicant reactions: A longitudinal field study Journal of Applied Psychology, 2002, 87, 1020-1031.	4.2	132
24	Applicant Perspectives During Selection: A Review Addressing "So What?,―"What's New?,―and â€ to Next?― Journal of Management, 2017, 43, 1693-1725.	œWhere	126
25	There are lots of big fish in this pond: The role of peer overqualification on task significance, perceived fit, and performance for overqualified employees Journal of Applied Psychology, 2015, 100, 1228-1238.	4.2	122
26	Organizational socialization: The effective onboarding of new employees , 2011, , 51-64.		121
27	Effects of Explanations on Applicant Reactions: A metaâ€analytic review. International Journal of Selection and Assessment, 2009, 17, 346-361.	1.7	111
28	Breach of belongingness: Newcomer relationship conflict, information, and task-related outcomes during organizational socialization Journal of Applied Psychology, 2016, 101, 1-13.	4.2	105
29	Newcomer adjustment: Examining the role of managers' perception of newcomer proactive behavior during organizational socialization Journal of Applied Psychology, 2017, 102, 993-1001.	4.2	102
30	Development and examination of an expectancy-based measure of test-taking motivation Journal of Applied Psychology, 2000, 85, 739-750.	4.2	101
31	Selection in the Information Age: The Impact of Privacy Concerns and Computer Experience on Applicant Reactions. Journal of Management, 2006, 32, 601-621.	6.3	93
32	Is This How I Will Be Treated? Reducing Uncertainty through Recruitment Interactions. Academy of Management Journal, 2013, 56, 1325-1347.	4.3	88
33	A Relational Model of Perceived Overqualification: The Moderating Role of Interpersonal Influence on Social Acceptance. Journal of Management, 2018, 44, 3288-3310.	6.3	88
34	Peer-Mentoring Freshmen: Implications for Satisfaction, Commitment, and Retention to Graduation. Academy of Management Learning and Education, 2006, 5, 25-37.	1.6	83
35	Management commitment to the ecological environment and employees: Implications for employee attitudes and citizenship behaviors. Human Relations, 2015, 68, 1669-1691.	3.8	82
36	Applicant reactions to test scores banding in entry-level and promotional contexts Journal of Applied Psychology, 1999, 84, 322-339.	4.2	79

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37	Applicant Reactions to Different Selection Technology: Face-to-Face, Interactive Voice Response, and Computer-Assisted Telephone Screening Interviews. International Journal of Selection and Assessment, 2004, 12, 135-148.	1.7	79
38	Organizational Citizenship Behavior, Version 2.0: A review and Qualitative Investigation of OCBs for Knowledge Workers at Google and beyond. Academy of Management Perspectives, 2013, 27, 219-237.	4.3	75
39	Perceived Overqualification at Work: Implications for Extra-Role Behaviors and Advice Network Centrality. Journal of Management, 2020, 46, 583-606.	6.3	73
40	Overqualification at Work: A Review and Synthesis of the Literature. Annual Review of Organizational Psychology and Organizational Behavior, 2021, 8, 259-283.	5.6	72
41	Delineating and Reviewing the Role of Newcomer Capital in Organizational Socialization. Annual Review of Organizational Psychology and Organizational Behavior, 2014, 1, 439-457.	5.6	71
42	Organizational Socialization Tactics and Newcomer Adjustment. Group and Organization Management, 2014, 39, 247-273.	2.7	61
43	Understanding the consequences of newcomer proactive behaviors: The moderating contextual role of servant leadership. Journal of Vocational Behavior, 2019, 112, 356-368.	1.9	60
44	A Field Study of the Role of Big Five Personality in Applicant Perceptions of Selection Fairness, Self, and the Hiring Organization. International Journal of Selection and Assessment, 2006, 14, 269-277.	1.7	56
45	Deeds that Help and Words that Hurt: Helping and Gossip as Moderators of the Relationship Between Leader–Member Exchange and Advice Network Centrality. Personnel Psychology, 2015, 68, 185-214.	2.2	52
46	Built to last: Interactive effects of perceived overqualification and proactive personality on new employee adjustment. Personnel Psychology, 2019, 72, 213-240.	2.2	50
47	Temp-to-permanent employees: A longitudinal study of stress and selection success Journal of Occupational Health Psychology, 2000, 5, 337-346.	2.3	40
48	Multiple Dimensions of Procedural Justice: Longitudinal Effects on Selection System Fairness and Test-Taking Self-Efficacy. International Journal of Selection and Assessment, 2001, 9, 336-349.	1.7	40
49	Rejected But Still There: Shifting the focus in applicant reactions to the promotional context. International Journal of Selection and Assessment, 2009, 17, 402-416.	1.7	37
50	Overqualification Theory, Research, and Practice: Things That Matter. Industrial and Organizational Psychology, 2011, 4, 260-267.	0.5	37
51	Perceived Overqualification and Collectivism Orientation: Implications for Work and Nonwork Outcomes. Journal of Management, 2022, 48, 319-349.	6.3	37
52	Selfâ€monitoring personality trait at work: An integrative narrative review and future research directions. Journal of Organizational Behavior, 2019, 40, 193-208.	2.9	36
53	Extraâ€Role Behavior among Mexican Employees: The Impact of LMX, Group Acceptance, and Job Attitudes. International Journal of Selection and Assessment, 2002, 10, 292-303.	1.7	34
54	Training valence, instrumentality, and expectancy scale (Tâ€VIESâ€it). Journal of Workplace Learning, 2011, 23, 133-151.	0.9	31

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55	Daily perceptions of relationship quality with leaders: implications for follower well-being. Work and Stress, 2019, 33, 119-136.	2.8	31
56	Accidents happen: Psychological empowerment as a moderator of accident involvement and its outcomes. Personnel Psychology, 2018, 71, 67-83.	2.2	28
57	Employee overqualification and manager job insecurity: Implications for employee career outcomes. Human Resource Management, 2020, 59, 555-567.	3.5	27
58	When Managing Expatriate Adjustment, Don't Forget the Spouse. Academy of Management Perspectives, 2001, 15, 135-137.	4.3	25
59	Leader–Member Exchange Theory. , 2015, , 641-647.		25
60	Leader-Member Exchange (LMX) Theory: The Relational Approach to Leadership. , 0, , .		24
61	Perceptions of Overall Fairness: Are Effects on Job Performance Moderated by Leader-Member Exchange?. Human Performance, 2009, 22, 432-449.	1.4	23
62	Organizational Socialization Outcomes: Now and Into the Future. , 2012, , .		23
63	Applicant reactions to organizations and selection systems , 2011, , 379-397.		22
64	Title is missing!. Sex Roles, 1999, 40, 211-225.	1.4	21
65	Crossâ€cultural Examination of Applicant Reactions to Selection Methods: <scp>U</scp> nited <scp>S</scp> tates and <scp>V</scp> ietnam. International Journal of Selection and Assessment, 2012, 20, 209-219.	1.7	21
66	Antecedents and Consequences of Fairness Perceptions in Personnel Selection. Group and Organization Management, 2017, 42, 113-146.	2.7	21
67	Distressed and distracted by COVID-19 during high-stakes virtual interviews: The role of job interview anxiety on performance and reactions Journal of Applied Psychology, 2021, 106, 1103-1117.	4.2	21
68	Do Procedural Justice Perceptions in a Selection Testing Context Predict Applicant Attraction and Intention Toward the Organization?. Journal of Applied Social Psychology, 2004, 34, 125-145.	1.3	20
69	Predictors of self-efficacy for cognitive ability employment testing. Journal of Business Research, 2005, 58, 160-167.	5.8	19
70	Using pre-test explanations to improve test-taker reactions: Testing a set of "wise―interventions. Organizational Behavior and Human Decision Processes, 2017, 141, 43-56.	1.4	19
71	The Role of Cognitive Ability in Selfâ€Efficacy and Selfâ€Assessed Test Performance <sup>1</sup> . Journal of Applied Social Psychology, 2008, 38, 903-918.	1.3	15
72	Perceived overqualification, felt organizational obligation, and extraâ€role behavior during the COVIDâ€19 crisis: The moderating role of selfâ€sacrificial leadership. Applied Psychology, 2022, 71, 983-1013.	4.4	15

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73	Jump-Starting the Socialization Experience: The Longitudinal Role of Day 1 Newcomer Resources on Adjustment. Journal of Management, 2020, , 014920632096283.	6.3	13
74	Reactions to Organizational Alcohol Testing and Treatment Programs. Journal of Business and Psychology, 2002, 17, 31-45.	2.5	12
75	Watch What You Say: Job Applicants' Justice Perceptions From Initial Organizational Correspondence. Human Resource Management, 2015, 54, 999-1011.	3.5	12
76	The Impact of Underemployment on Turnover and Career Trajectories. , 2011, , 215-232.		12
77	Drug testing, drug treatment, and marijuana use: A fairness perspective Journal of Applied Psychology, 2002, 87, 1159-1166.	4.2	10
78	An interpersonal perspective of perceived stress: Examining the prosocial coping response patterns of stressed managers. Journal of Organizational Behavior, 2019, 40, 1027-1044.	2.9	10
79	Improving the Candidate Experience. Organizational Dynamics, 2018, 47, 147-154.	1.6	9
80	Applicant Reactions in Employee Recruitment and Selection. , 2019, , 100-130.		9
81	Title is missing!. Journal of Business and Psychology, 2001, 16, 87-99.	2.5	8
82	The Journal of Management Review Issue: Celebrating 35 Years. Journal of Management, 2009, 35, 1297-1301.	6.3	8
83	Patterns of Change in Fairness Perceptions During the Hiring Process. International Journal of Selection and Assessment, 2016, 24, 246-259.	1.7	8
84	Biting the hand that heals: mistreatment by patients and the well-being of healthcare workers. Personnel Review, 2018, 47, 572-591.	1.6	8
85	Organizational socialization tactics: determining the relative impact of context, content, and social tactics. Revue De Gestion Des Ressources Humaines, 2012, Nº 86, 21-35.	0.1	8
86	The Roles of Gender and Affirmative Action Attitude in Reactions to Test Score Use Methods1. Journal of Applied Social Psychology, 2000, 30, 1812-1828.	1.3	7
87	Self and senior executive perceptions of fit and performance: A time-lagged examination of newly-hired executives. Human Relations, 2016, 69, 1259-1286.	3.8	6
88	The Impact of COVID-19 on Transit Workers: Perceptions of Employer Responses and Associations with Health Factors. Annals of Work Exposures and Health, 2022, 66, 334-347.	0.6	6
89	Toward a Globalized Conceptualization of Organizational Socializations. , 0, , 409-423.		6
90	A positive motivational perspective on organizational socialization. Rimhe, 2014, nº 14, vol. 3, 58-75.	0.3	5

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91	Perceptions of Affirmative Action Based on Socioeconomic Status: A Comparison with Traditional Affirmative Action. Employee Responsibilities and Rights Journal, 2014, 26, 35-57.	0.6	5
92	Looking Back: Reputation Research Published in the Journal of Management. Journal of Management, 2010, 36, 585-587.	6.3	4
93	Organizational Justice Interventions: Practicalities, Concerns, and Potential. Industrial and Organizational Psychology, 2009, 2, 211-214.	0.5	3
94	Organizational Entry and Workplace Affect. , 2020, , 325-337.		3
95	The development and validation of the Privacy and Data Security Concerns Scale (PDSCS). International Journal of Selection and Assessment, 2021, 29, 100-113.	1.7	3
96	Reactions to Employer Policies Regarding Prescription Drugs and Medical Marijuana: The Role of Safety Sensitivity. Journal of Business and Psychology, 2013, 28, 145-158.	2.5	2
97	Farewell and Thank You!. Journal of Management, 2011, 37, 1525-1526.	6.3	0
98	Cultivating a Leadership Pipeline: Using a Real Options Lens to Understand Executives' Strategic Staffing Decisions. Organization Science, 0, , .	3.0	0