Ingo Zettler

List of Publications by Year
in descending order

116 papers	4,636 citations	126907 33 h-index	128289 60 g-index
136 all docs	136 docs citations	136 times ranked	2983 citing authors

#	Article	IF	Citations
1	Conspiracy Theories and Their Societal Effects During the COVID-19 Pandemic. Social Psychological and Personality Science, 2022, 13, 49-59.	3.9	136
2	The Role of Personality in COVID-19-Related Perceptions, Evaluations, and Behaviors: Findings Across Five Samples, Nine Traits, and 17 Criteria. Social Psychological and Personality Science, 2022, 13, 299-310.	3.9	68
3	Dark, gray, or bright creativity? (Re)investigating the link between creativity and dishonesty. European Journal of Personality, 2022, 36, 108-129.	3.1	10
4	Measuring the 7Cs of Vaccination Readiness. European Journal of Psychological Assessment, 2022, 38, 261-269.	3.0	66
5	On the Comparability of Basic Personality Models: Meta-Analytic Correspondence, Scope, and Orthogonality of the Big Five and HEXACO Dimensions. European Journal of Personality, 2022, 36, 870-900.	3.1	36
6	A glimpse into prosociality at work. Current Opinion in Psychology, 2022, 44, 140-145.	4.9	5
7	The dispositional basis of human prosociality. Current Opinion in Psychology, 2022, 43, 289-294.	4.9	2
8	Measuring the Dark Core of Personality in German: Psychometric Properties, Measurement Invariance, Predictive Validity, and Self-Other Agreement. Journal of Personality Assessment, 2022, 104, 660-673.	2.1	15
9	Sensitive attitudes and adherence to recommendations during the COVID-19 pandemic: Comparing direct and indirect questioning techniques. Personality and Individual Differences, 2022, 190, 111525.	2.9	2
10	A Closer Look on the Relation Between Nostalgia and Risk-Taking. Personality and Social Psychology Bulletin, 2022, , 014616722210741.	3.0	1
11	Beyond (low) Agreeableness: Toward a more comprehensive understanding of antagonistic psychopathology. Journal of Personality, 2022, 90, 956-970.	3.2	10
12	Sharing Money With Humans Versus Computers: On the Role of Honesty-Humility and (Non-)Social Preferences. Social Psychological and Personality Science, 2022, 13, 1058-1068.	3.9	6
13	Situational factors shape moral judgements in the trolley dilemma in Eastern, Southern and Western countries in a culturally diverse sample. Nature Human Behaviour, 2022, 6, 880-895.	12.0	15
14	Measuring parents' readiness to vaccinate themselves and their children against COVID-19. Vaccine, 2022, 40, 3825-3834.	3.8	10
15	Behavior in cheating paradigms is linked to overall approval rates of crowdworkers. Journal of Behavioral Decision Making, 2021, 34, 157-166.	1.7	17
16	The dark core of personality and socially aversive psychopathology. Journal of Personality, 2021, 89, 216-227.	3.2	28
17	To which world regions does the valence–dominance model of social perception apply?. Nature Human Behaviour, 2021, 5, 159-169.	12.0	85
18	Do voices carry valid information about a speaker's personality?. Journal of Research in Personality, 2021, 92, 104092.	1.7	21

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19	Agreeableness is dead. Long live Agreeableness? Reply to Vize and Lynam. Journal of Research in Personality, 2021, 91, 104074.	1.7	9
20	Disentangling the effects of culture and language on measurement noninvariance in cross-cultural research: The culture, comprehension, and translation bias (CCT) procedure.. Psychological Assessment, 2021, 33, 375-384.	1.5	18
21	Themes of the dark core of personality.. Psychological Assessment, 2021, 33, 511-525.	1.5	30
22	Comparing responses in repeated cross-sectional and panel studies: Results across eight weeks during the first COVID-19 lockdown in Denmark.. Psychological Assessment, 2021, 33, 691-704.	1.5	12
23	The Dark Factor of Personality and Risk-Taking. International Journal of Environmental Research and Public Health, 2021, 18, 8400.	2.6	5
24	Linking voice pitch to fighting success in male amateur mixed martial arts athletes and boxers. Evolutionary Human Sciences, 2021, 3, .	1.7	2
25	Theoretical and empirical dissociations between the Dark Factor of Personality and low Honesty-Humility. Journal of Research in Personality, 2021, 95, 104154.	1.7	13
26	Aversive Personality and COVID-19. European Psychologist, 2021, 26, 348-358.	3.1	15
27	The HEXACOâ€"100 Across 16 Languages: A Large-Scale Test of Measurement Invariance. Journal of Personality Assessment, 2020, 102, 714-726.	2.1	41
28	Honesty-humility and dictator and ultimatum game-giving in children. Journal of Research in Personality, 2020, 85, 103907.	1.7	12
29	Voice Pitch â€" A Valid Indicator of Oneâ€™s Unfaithfulness in Committed Relationships?. Adaptive Human Behavior and Physiology, 2020, 7, 245.	1.1	11
30	Predicting counterproductive work behavior: Do implicit motives have incremental validity beyond explicit traits?. Journal of Research in Personality, 2020, 89, 104019.	1.7	15
31	Doing justice to creative justifications: Creativity, Honesty-Humility, and (un)ethical justifications. Journal of Research in Personality, 2020, 89, 104033.	1.7	13
32	Sample study protocol for adapting and translating the 5C scale to assess the psychological antecedents of vaccination. BMJ Open, 2020, 10, e034869.	1.9	71
33	Linking personality traits to objective foul records in (semi-)professional youth basketball. Journal of Research in Personality, 2020, 87, 103987.	1.7	1
34	Agreeableness and the common core of dark traits are functionally different constructs. Journal of Research in Personality, 2020, 87, 103986.	1.7	32
35	Links between observed and self-reported driving anger, observed and self-reported aggressive driving, and personality traits. Accident Analysis and Prevention, 2020, 140, 105516.	5.7	29
36	The Nomological Net of the HEXACO Model of Personality: A Large-Scale Meta-Analytic Investigation. Perspectives on Psychological Science, 2020, 15, 723-760.	9.0	116

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37	Not all computerized cheating tasks are equal: A comparison of computerized and non-computerized versions of a cheating task. Journal of Economic Psychology, 2020, 78, 102270.	2.2	10
38	Multiple antisocial personalities?. Proceedings of the National Academy of Sciences of the United States of America, 2020, 117, 9688-9689.	7.1	2
39	All about the money? Exploring antecedents and consequences for a brief measure of perceived financial security.. Journal of Occupational Health Psychology, 2020, 25, 159-175.	3.3	20
40	Measuring the dark core of personality.. Psychological Assessment, 2020, 32, 182-196.	1.5	81
41	Seeing me, seeing you: Testing competing accounts of assumed similarity in personality judgments.. Journal of Personality and Social Psychology, 2020, 118, 172-198.	2.8	31
42	The COVID-19 Snapshot Monitoring in Denmark. SamfundsÃ¸konomen, 2020, , 62-69.	0.1	8
43	Personality and Counterproductive Work Behavior. , 2020, , 3576-3584.		0
44	Honesty-Humility. , 2020, , 1996-2004.		1
45	Reference Group Effect. , 2020, , 4342-4344.		0
46	Dishonesty as a signal of trustworthiness: Honesty-Humility and trustworthy dishonesty. Royal Society Open Science, 2020, 7, 200685.	2.4	10
47	Revisiting REVISE: (Re)Testing unique and combined effects of REminding, VIsibility, and SElf-engagement manipulations on cheating behavior. Journal of Economic Psychology, 2019, 75, 102161.	2.2	27
48	Editorial: Uncovering Dishonesty. Journal of Economic Psychology, 2019, 71, 1-3.	2.2	2
49	The positive role of hope on the relationship between loneliness and unhappy conditions in Hungarian young adults: How pathways thinking matters!. Journal of Positive Psychology, 2019, 14, 724-733.	4.0	11
50	Who Deals With the Devil? Interdependence, Personality, and Corrupted Collaboration. Social Psychological and Personality Science, 2019, 10, 1019-1027.	3.9	14
51	House of Cards or West Wing? Self-reported HEXACO Traits of Danish Politicians. Personality and Individual Differences, 2019, 141, 173-181.	2.9	30
52	Using the Big Five Aspect Scales to translate between the HEXACO and Big Five personality models. Journal of Personality, 2019, 87, 1025-1038.	3.2	26
53	Meta-Analytic Investigations of the HEXACO Personality Inventory(-Revised). Zeitschrift Fur Psychologie / Journal of Psychology, 2019, 227, 186-194.	1.0	43
54	Assessing meaningful within-person variability in Likert-scale rated personality descriptions: An IRT tree approach.. Psychological Assessment, 2019, 31, 474-487.	1.5	22

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55	The Role of Interpersonal Influence in Counterbalancing Psychopathic Personality Trait Facets at Work. Journal of Management, 2018, 44, 1338-1368.	9.3	43
56	Linking Teacher and Parent Ratings of Teacher-Nominated Gifted Elementary School Students to Each Other and to School Grades. Gifted Child Quarterly, 2018, 62, 230-250.	2.0	11
57	Honest People Tend to Use Less—Not More—Profanity. Social Psychological and Personality Science, 2018, 9, 516-520.	3.9	12
58	Fostering elementary school children's public speaking skills: A randomized controlled trial. Learning and Instruction, 2018, 55, 158-168.	3.2	25
59	Effectiveness of a "Grass Roots" Statewide Enrichment Program for Gifted Elementary School Children. Journal of Research on Educational Effectiveness, 2018, 11, 375-408.	1.6	19
60	Putting a speech training program into practice: Its implementation and effects on elementary school children's public speaking skills and levels of speech anxiety. Contemporary Educational Psychology, 2018, 55, 176-188.	2.9	7
61	A Brief Historical Overview on Links Between Personality and Health. , 2018, , 1-16.		4
62	Personality Traits, Self-Efficacy, and Cochlear Implant Use Among Deaf Young Adults. Journal of Deaf Studies and Deaf Education, 2018, 23, 351-359.	1.2	9
63	Assumed similarity in personality within intimate relationships. Personal Relationships, 2018, 25, 316-329.	1.5	4
64	Reference Group Effect. , 2018, , 1-3.		2
65	Honesty-Humility Interacts With Context Perception in Predicting Task Performance and Organizational Citizenship Behavior. Journal of Personnel Psychology, 2018, 17, 161-171.	1.4	12
66	The dark core of personality.. Psychological Review, 2018, 125, 656-688.	3.8	264
67	On Measuring the Sixth Basic Personality Dimension: A Comparison Between HEXACO Honesty-Humility and Big Six Honesty-Propriety. Assessment, 2017, 24, 1024-1036.	3.1	38
68	The HEXACO correlates of authoritarianism's facets in the U.S. and Denmark. Personality and Individual Differences, 2017, 116, 348-352.	2.9	5
69	Openness to (reporting) experiences that one never had: Overclaiming as an outcome of the knowledge accumulated through a proclivity for cognitive and aesthetic exploration.. Journal of Personality and Social Psychology, 2017, 113, 810-834.	2.8	29
70	Social Dominance Orientation, Language Orientation, and Deaf Identity. Journal of Deaf Studies and Deaf Education, 2017, 22, 269-277.	1.2	12
71	Personality and Counterproductive Work Behavior. , 2017, , 1-9.		1
72	Dissociating Indifferent, Directional, and Extreme Responding in Personality Data: Applying the Three-Process Model to Self- and Observer Reports. Journal of Personality, 2016, 84, 461-472.	3.2	54

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73	Modeling motive activation in the Operant Motive Test: A psychometric analysis using dynamic Thurstonian item response theory.. Motivation Science, 2016, 2, 268-286.	1.6	13
74	Prediction Consistency: A Test of the Equivalence Assumption across Different Indicators of the Same Construct. European Journal of Personality, 2016, 30, 637-647.	3.1	27
75	Exploring reference group effects on teachers' nominations of gifted students.. Journal of Educational Psychology, 2016, 108, 883-897.	2.9	30
76	Hypermedia exploration stimulates multiperspective reasoning in elementary school children with high working memory capacity: A tablet computer study. Learning and Individual Differences, 2016, 51, 273-283.	2.7	6
77	Do the smart get smarter? Development of fluid and crystallized intelligence in 3rd grade. Intelligence, 2016, 59, 84-95.	3.0	28
78	How children navigate a multiperspective hypermedia environment: The role of spatial working memory capacity. Computers in Human Behavior, 2016, 55, 145-158.	8.5	22
79	The Stability of Extreme Response Style and Acquiescence Over 8 Years. Assessment, 2016, 23, 279-291.	3.1	63
80	Honesty-Humility. , 2016, , 1-9.		2
81	Measure of Node Similarity in Multilayer Networks. PLoS ONE, 2016, 11, e0157436.	2.5	19
82	What characterizes children nominated as gifted by teachers? A closer consideration of working memory and intelligence. High Ability Studies, 2015, 26, 75-92.	1.9	22
83	When the cat's away, some mice will play: A basic trait account of dishonest behavior. Journal of Research in Personality, 2015, 57, 72-88.	1.7	122
84	Honesty and Humility. , 2015, , 169-174.		12
85	Honesty–humility in school: Exploring main and interaction effects on secondary school students' antisocial and prosocial behavior. Learning and Individual Differences, 2015, 43, 211-217.	2.7	36
86	From personality to altruistic behavior (and back): Evidence from a double-blind dictator game. Journal of Research in Personality, 2015, 55, 46-50.	1.7	66
87	Truth Will Out. Social Psychological and Personality Science, 2015, 6, 140-147.	3.9	41
88	From Honesty–Humility to fair behavior â€“ Benevolence or a (blind) fairness norm?. Personality and Individual Differences, 2015, 80, 91-95.	2.9	28
89	Employees' Political Skill and Job Performance: An Inverted <scp>U</scp>â€Shaped Relation?. Applied Psychology, 2015, 64, 541-577.	7.1	23
90	Dishonest responding or true virtue? A behavioral test of impression management. Personality and Individual Differences, 2015, 81, 107-111.	2.9	68

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91	Political Skill moderates the Success of Psychopaths at the Workplace. Proceedings - Academy of Management, 2015, 2015, 11863.	0.1	2
92	Personality and prosocial behavior: Linking basic traits and social value orientations.. Journal of Personality and Social Psychology, 2014, 107, 529-539.	2.8	156
93	Active versus reactive cooperativeness in Borderline Psychopathology: A dissection based on the HEXACO model of personality. Personality and Individual Differences, 2014, 56, 19-23.	2.9	16
94	Rethinking Trait Conceptions of Social Desirability Scales. Assessment, 2014, 21, 286-299.	3.1	95
95	To boast or not to boast: Testing the humility aspect of the Honesty–Humility factor. Personality and Individual Differences, 2014, 69, 12-16.	2.9	17
96	Tracing the Path from Personality â€"<i>via</i> Cooperativeness â€" to Conservation. European Journal of Personality, 2013, 27, 319-327.	3.1	77
97	It takes two: Honesty–Humility and Agreeableness differentially predict active versus reactive cooperation. Personality and Individual Differences, 2013, 54, 598-603.	2.9	200
98	Two sides of one coin: Honesty–Humility and situational factors mutually shape social dilemma decision making. Journal of Research in Personality, 2013, 47, 286-295.	1.7	77
99	Not Enough of a â€˜Darkâ€™ Trait? Linking Machiavellianism to Job Performance. European Journal of Personality, 2013, 27, 545-554.	3.1	87
100	Measure invariance of the Political Skill Inventory (PSI) across five cultures. International Journal of Cross Cultural Management, 2012, 12, 171-191.	2.1	62
101	Implicit motives, explicit traits, and task and contextual performance at work.. Journal of Applied Psychology, 2012, 97, 1201-1217.	5.3	76
102	Personality, Punishment and Public Goods: Strategic Shifts towards Cooperation as a Matter of Dispositional Honesty–Humility. European Journal of Personality, 2012, 26, 245-254.	3.1	102
103	Self-control and academic performance: Two field studies on university citizenship behavior and counterproductive academic behavior. Learning and Individual Differences, 2011, 21, 119-123.	2.7	29
104	A Multi-Source, Multi-Study Investigation of Job Performance Prediction by Political Skill. Applied Psychology, 2011, 60, 449-474.	7.1	51
105	Altruism at the ballots: Predicting political attitudes and behavior. Journal of Research in Personality, 2011, 45, 130-133.	1.7	28
106	Dissecting work commitment: the role of Machiavellianism. Career Development International, 2011, 16, 20-35.	2.7	79
107	Attitudes of the selfless: Explaining political orientation with altruism. Personality and Individual Differences, 2010, 48, 338-342.	2.9	59
108	Honesty–Humility and a Person–Situation Interaction at Work. European Journal of Personality, 2010, 24, 569-582.	3.1	112

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109	Pillars of cooperation: Honestyâ€"Humility, social value orientations, and economic behavior. Journal of Research in Personality, 2009, 43, 516-519.	1.7	196
110	Job demands as a moderator of the political skillâ€job performance relationship. Career Development International, 2009, 14, 333-350.	2.7	38
111	Personality, political skill, and job performance. Journal of Vocational Behavior, 2008, 72, 377-387.	3.4	135
112	Political skill construct and criterionâ€related validation: a twoâ€study investigation. Journal of Managerial Psychology, 2008, 23, 744-771.	2.2	148
113	Linking men's voice pitch to actual and perceived trustworthiness across domains. Behavioral Ecology, 0, , .	2.2	15
114	Stability and Change: The Dark Factor of Personality Shapes Dark Traits. Social Psychological and Personality Science, 0, , 194855062095328.	3.9	22
115	Indian caste names and cooperation in the Prisonerâ€™s Dilemma. Asian Journal of Social Psychology, 0, , .	2.1	1
116	Fast, but not so furious. On the distinctiveness of a fast life history strategy and the common core of aversive traits. Personality Science, 0, 3, .	1.3	2