

Eva Traut-Mattausch

List of Publications by Year in descending order

Source: <https://exaly.com/author-pdf/5411706/publications.pdf>

Version: 2024-02-01

50
papers

1,721
citations

331670

21
h-index

302126

39
g-index

59
all docs

59
docs citations

59
times ranked

1708
citing authors

#	ARTICLE	IF	CITATIONS
1	Understanding Psychological Reactance. Zeitschrift Fur Psychologie / Journal of Psychology, 2015, 223, 205-214.	1.0	231
2	Differential effects of anxiety and depression on interoceptive accuracy. Depression and Anxiety, 2009, 26, 167-173.	4.1	212
3	Interoceptive awareness mediates the relationship between anxiety and the intensity of unpleasant feelings. Journal of Anxiety Disorders, 2007, 21, 931-943.	3.2	160
4	Expectancy confirmation in spite of disconfirming evidence: The case of price increases due to the introduction of the Euro. European Journal of Social Psychology, 2004, 34, 739-760.	2.4	83
5	An Inner Barrier to Career Development: Preconditions of the Impostor Phenomenon and Consequences for Career Development. Frontiers in Psychology, 2016, 7, 48.	2.1	82
6	How to ameliorate negative effects of violent video games on cooperation: Play it cooperatively in a team. Computers in Human Behavior, 2012, 28, 1465-1470.	8.5	78
7	Culture, self, and the emergence of reactance: Is there a "universal" freedom?. Journal of Experimental Social Psychology, 2009, 45, 1068-1080.	2.2	75
8	Confirmation bias: why psychiatrists stick to wrong preliminary diagnoses. Psychological Medicine, 2011, 41, 2651-2659.	4.5	66
9	Two sides of the career resources coin: Career adaptability resources and the impostor phenomenon. Journal of Vocational Behavior, 2017, 98, 56-69.	3.4	57
10	Differential effects of alexithymia subscales on autonomic reactivity and anxiety during social stress. Journal of Psychosomatic Research, 2011, 70, 525-533.	2.6	52
11	Do physicians'™ recommendations pull patients away from their preferred treatment options?. Health Expectations, 2012, 15, 23-31.	2.6	47
12	Comparing the Effectiveness of Individual Coaching, Self-Coaching, and Group Training: How Leadership Makes the Difference. Frontiers in Psychology, 2016, 7, 629.	2.1	41
13	Salzburger State Reactance Scale (SSR Scale). Zeitschrift Fur Psychologie / Journal of Psychology, 2015, 223, 257-266.	1.0	39
14	"Overcoming the Fear That Haunts Your Success"™ The Effectiveness of Interventions for Reducing the Impostor Phenomenon. Frontiers in Psychology, 2020, 11, 405.	2.1	31
15	The influence of price trend expectations on price trend perceptions: Why the Euro seems to make life more expensive?. Journal of Economic Psychology, 2005, 26, 541-548.	2.2	29
16	"What would you do if you were me, doctor?™: randomised trial of psychiatrists' personal <i>v.</i> professional perspectives on treatment recommendations. British Journal of Psychiatry, 2010, 197, 441-447.	2.8	28
17	Manager and mommy? A cross-cultural comparison. Journal of Managerial Psychology, 2008, 23, 558-575.	2.2	27
18	Inspecting the Dangers of Feeling like a Fake: An Empirical Investigation of the Impostor Phenomenon in the World of Work. Frontiers in Psychology, 2016, 7, 1445.	2.1	27

#	ARTICLE	IF	CITATIONS
19	Leading to Effectiveness. <i>Journal of Applied Behavioral Science, The</i> , 2015, 51, 198-230.	3.3	26
20	When Citizens Fight Back: Justice Sensitivity and Resistance to Political Reform. <i>Social Justice Research</i> , 2011, 24, 25-42.	1.1	23
21	Changing the track in music and misogyny: Listening to music with pro-equality lyrics improves attitudes and behavior toward women.. <i>Psychology of Popular Media Culture</i> , 2015, 4, 56-67.	2.4	23
22	Explaining Self and Vicarious Reactance. <i>Personality and Social Psychology Bulletin</i> , 2016, 42, 458-470.	3.0	22
23	Functions of the right DLPFC and right TPJ in proposers and responders in the ultimatum game. <i>Social Cognitive and Affective Neuroscience</i> , 2019, 14, 263-270.	3.0	21
24	The path or the goal? Decision vs. information focus in biased information seeking after preliminary decisions. <i>Journal of Experimental Social Psychology</i> , 2008, 44, 1180-1186.	2.2	20
25	Leading and Managing Organizational Change Initiatives. <i>Management Revue</i> , 2009, 20, 158-175.	0.2	19
26	Observing the restriction of another person: vicarious reactance and the role of self-construal and culture. <i>Frontiers in Psychology</i> , 2015, 6, 1052.	2.1	18
27	Hogrefe OpenMind License. <i>European Psychologist</i> , 2009, 14, 260-262.	3.1	15
28	Complaints as starting point for vicious cycles in customerâ€“employee-interactions. <i>Frontiers in Psychology</i> , 2015, 6, 1454.	2.1	14
29	Psychologische Restriktionen wirtschaftspolitischer Reformen. <i>Perspektiven Der Wirtschaftspolitik</i> , 2008, 9, 383-404.	0.4	13
30	Why Do People Save?. <i>Zeitschrift Fur Psychologie / Journal of Psychology</i> , 2011, 219, 246-252.	1.0	13
31	Perceived openness of climate during training and transfer motivation: testing two short and simple interventions. <i>Journal of Vocational Education and Training</i> , 2012, 64, 211-225.	1.5	11
32	When Suspicious Minds Go Political: Distrusting and Justifying the System at the Same Time. <i>Political Psychology</i> , 2015, 36, 613-629.	3.6	10
33	Illusory Price Increases after the Euro Changeover in Germany: An Expectancy-Consistent Bias. <i>Journal of Consumer Policy</i> , 2007, 30, 421-434.	1.3	9
34	The impact of cognitive-behavioural stress management coaching on changes in cognitive appraisal and the stress response: a field experiment. <i>Coaching</i> , 2021, 14, 184-201.	1.0	9
35	How psychiatrists inform themselves and their patients about risks and benefits of antipsychotic treatment. <i>Acta Psychiatrica Scandinavica</i> , 2009, 120, 112-119.	4.5	7
36	Are there â€œHisâ€ and â€œHerâ€ Types of Decisions? Exploring Gender Differences in the Confirmation Bias. <i>Sex Roles</i> , 2011, 65, 223-233.	2.4	7

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37	Terrorist threat and employees' perceived ability to cope with organizational change. Journal of Applied Social Psychology, 2014, 44, 423-432.	2.0	6
38	Sustainability of Hiking in Combination with Coaching in Cardiorespiratory Fitness and Quality of Life. International Journal of Environmental Research and Public Health, 2022, 19, 3848.	2.6	4
39	Why People Try to Actively Change Unchangeable Situations: The Role of Anticipated Affect. Current Psychology, 2011, 30, 284-298.	2.8	3
40	AAACognitive-Behavioral Stress Management Coaching. Coaching Theorie & Praxis, 0, , 1.	1.5	2
41	Wie fÃ¼hren Coaches?. , 2016, , 447-454.		2
42	Das Impostor-PhÃ¤nomen â€“ ein Thema im Coaching?. , 2018, , 140-147.		1
43	KreativitÃ¤stechniken. , 2009, , 263-281.		1
44	KreativitÃ¤stechniken. , 2012, , 263-281.		1
45	â€œEthics and Economic Successâ€•. Zeitschrift Fuer Psychologie Mit Zeitschrift Fuer Angewandte Psychologie, 2009, 217, 175-176.	1.0	0
46	â€œNew Directions in Reactance Theoryâ€•. Zeitschrift Fur Psychologie / Journal of Psychology, 2014, 222, 186-186.	1.0	0
47	New Directions in Reactance Research. Zeitschrift Fur Psychologie / Journal of Psychology, 2015, 223, 203-204.	1.0	0
48	Peter oder Petra?. , 2018, , 27-34.		0
49	Wo fÃ¼hrt das hin?. , 2018, , 35-45.		0
50	Factors Influencing Women Managers' Success. , 0, , I-157-I-166.		0