

# Avner Greif

## List of Publications by Year in descending order

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53  
papers

8,785  
citations

393982

19  
h-index

433756

31  
g-index

56  
all docs

56  
docs citations

56  
times ranked

2535  
citing authors

#	ARTICLE	IF	CITATIONS
1	Cultural Beliefs and the Organization of Society: A Historical and Theoretical Reflection on Collectivist and Individualist Societies. <i>Journal of Political Economy</i> , 1994, 102, 912-950.	3.3	1,733
2	Reputation and Coalitions in Medieval Trade: Evidence on the Maghribi Traders. <i>Journal of Economic History</i> , 1989, 49, 857-882.	1.0	1,092
3	Coordination, Commitment, and Enforcement: The Case of the Merchant Guild. <i>Journal of Political Economy</i> , 1994, 102, 745-776.	3.3	957
4	A Theory of Endogenous Institutional Change. <i>American Political Science Review</i> , 2004, 98, 633-652.	2.6	838
5	Cultural and Institutional Bifurcation: China and Europe Compared. <i>American Economic Review</i> , 2010, 100, 135-140.	4.0	242
6	The clan and the corporation: Sustaining cooperation in China and Europe. <i>Journal of Comparative Economics</i> , 2017, 45, 1-35.	1.1	191
7	The fundamental problem of exchange: A research agenda in Historical Institutional Analysis. <i>European Review of Economic History</i> , 2000, 4, 251-284.	1.0	189
8	Organizing Violence. <i>Journal of Conflict Resolution</i> , 2002, 46, 599-628.	1.1	188
9	Family Structure, Institutions, and Growth: The Origins and Implications of Western Corporations. <i>American Economic Review</i> , 2006, 96, 308-312.	4.0	180
10	Institutions: Rules or Equilibria?. , 2011, , 13-43.		144
11	The Architecture of Markets: An Economic Sociology of Twenty-First-Century Capitalist Societies. <i>Contemporary Sociology</i> , 2003, 32, 148.	0.0	140
12	On the Political Foundations of the Late Medieval Commercial Revolution: Genoa During the Twelfth and Thirteenth Centuries. <i>Journal of Economic History</i> , 1994, 54, 271-287.	1.0	121
13	History Lessons: The Birth of Impersonal Exchange: The Community Responsibility System and Impartial Justice. <i>Journal of Economic Perspectives</i> , 2006, 20, 221-236.	2.7	121
14	The Analytic Narrative Project - Analytic Narratives. By Robert H. Bates, Avner Greif, Margaret Levi, Jean-Laurent Rosenthal, and Barry Weingast. Princeton, NJ: Princeton University Press, 1998. 296p. \$65.00 cloth, \$22.95 paper.. <i>American Political Science Review</i> , 2000, 94, 696-702.	2.6	118
15	Commitment, Coercion, and Markets: The Nature and Dynamics of Institutions Supporting Exchange. , 2005, , 727-786.		101
16	Institutions and Impersonal Exchange: From Communal to Individual Responsibility. <i>Journal of Institutional and Theoretical Economics</i> , 2002, 158, 168.	0.1	81
17	The Maghribi traders: a reappraisal?<sup>1</sup>. <i>Economic History Review</i> , 2012, 65, 445-469.	0.7	66
18	Cognitive rules, institutions, and economic growth: Douglass North and beyond. <i>Journal of Institutional Economics</i> , 2017, 13, 25-52.	1.3	57

#	ARTICLE	IF	CITATIONS
19	The Administrative Foundations of Self-Enforcing Constitutions. <i>American Economic Review</i> , 2008, 98, 105-109.	4.0	56
20	Commitment, Coercion and Markets: The Nature and Dynamics of Institutions Supporting Exchange. , 2008, , 727-786.		52
21	A theory of moral persistence: Crypto-morality and political legitimacy. <i>Journal of Comparative Economics</i> , 2010, 38, 229-244.	1.1	51
22	Microtheory and recent developments in the study of economic institutions through economic history. , 0, , 79-113.		36
23	Social Organizations, Violence, and Modern Growth. <i>American Economic Review</i> , 2013, 103, 534-538.	4.0	36
24	What Did the Old Poor Law Really Accomplish? A Redux. <i>SSRN Electronic Journal</i> , 0, , .	0.4	31
25	The Organization of Long-Distance Trade: Reputation and Coalitions in the Geniza Documents and Genoa During the Eleventh and Twelfth Centuries. <i>Journal of Economic History</i> , 1991, 51, 459-462.	1.0	24
26	Contract Enforcement and Institutions Among the Maghribi Traders: Refuting Edwards and Ogilvie. <i>SSRN Electronic Journal</i> , 0, , .	0.4	22
27	Spatial competition, innovation and institutions: the Industrial Revolution and the Great Divergence. <i>Journal of Economic Growth</i> , 2020, 25, 1-35.	1.1	17
28	ThÃ©orie des Jeux et Analyse Historique des Institutions. <i>Les institutions Ã©conomiques du Moyen Age. Annales</i> , 1998, 53, 597-633.	0.2	16
29	Institutions and economic history: a critique of professor McCloskey. <i>Journal of Institutional Economics</i> , 2016, 12, 29-41.	1.3	15
30	The Impact of Administrative Power on Political and Economic Developments: Toward Political Economy of Implementation. <i>SSRN Electronic Journal</i> , 0, , .	0.4	13
31	Cultural and Institutional Bifurcation: China and Europe Compared. <i>SSRN Electronic Journal</i> , 2010, , .	0.4	11
32	Do institutions evolve?. <i>Journal of Bioeconomics</i> , 2014, 16, 53-60.	1.5	11
33	Chapter 52 Economic history and game theory. <i>Handbook of Game Theory With Economic Applications</i> , 2002, 3, 1989-2024.	1.3	8
34	Institutions and Impersonal Exchange: The European Experience. <i>SSRN Electronic Journal</i> , 0, , .	0.4	8
35	On the Social Foundations and Historical Development of Institutions that Facilitate Impersonal Exchange: From the Community Responsibility System to Individual Legal Responsibility in Pre-modern Europe. <i>SSRN Electronic Journal</i> , 1998, , .	0.4	7
36	Risk, Institutions and Growth: Why England and Not China?. <i>SSRN Electronic Journal</i> , 0, , .	0.4	6

#	ARTICLE	IF	CITATIONS
37	Social Organizations, Risk-sharing Institutions, and Economic Development. , 2012, , 48-63.		5
38	Coercion and Exchange: How Did Markets Evolve?. SSRN Electronic Journal, 0, , .	0.4	4
39	Micro Theory and Recent Developments in the Study of Economic Institutions Through Economic History. SSRN Electronic Journal, 1997, , .	0.4	2
40	Economic History and Game Theory: A Survey. SSRN Electronic Journal, 1998, , .	0.4	2
41	The curious commentary on the citation practices of Avner Greif. Public Choice, 2009, 141, 273-275.	1.0	2
42	Informal Contract Enforcement: Lessons from Medieval Trade. , 2002, , 945-953.		2
43	A Theory of Endogenous Institutional Change. , 0, , 158-186.		1
44	A Theory of Moral Persistence: Crypto-Morality and Political Legitimacy. SSRN Electronic Journal, 0, , .	0.4	1
45	Introduction to the JCE Symposium on "The Dynamics of Institutions". Journal of Comparative Economics, 2010, 38, 227-228.	1.1	1
46	The Maghribi Traders: A Reappraisal?. SSRN Electronic Journal, 0, , .	0.4	1
47	The Clan and the Corporation: Sustaining Cooperation in China and Europe. SSRN Electronic Journal, 2017, , .	0.4	1
48	Qu'est-ce que lâ€™analyse institutionnelle?. TracÃ©s, 2009, , 181-210.	0.1	1
49	Interactive, Context-Specific Analysis. , 0, , 350-376.		0
50	Is Homo Sociologicus Strategic?. , 0, , 421-427.		0
51	Institutions, History, and Development. , 0, , 379-406.		0
52	The Empirical Method of Comparative and Historical Institutional Analysis. , 0, , 305-308.		0
53	Spatial Competition, Innovation and Institutions: The Industrial Revolution and the Great Divergence. SSRN Electronic Journal, 0, , .	0.4	0