

# Arne Nygaard

## List of Publications by Year in descending order

Source: <https://exaly.com/author-pdf/5353137/publications.pdf>

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14  
papers

1,100  
citations

840776

11  
h-index

1125743

13  
g-index

14  
all docs

14  
docs citations

14  
times ranked

684  
citing authors

#	ARTICLE	IF	CITATIONS
1	Role Stress and Effectiveness in Horizontal Alliances. Journal of Marketing, 2002, 66, 61-82.	11.3	317
2	An Empirical Investigation of Ex Post Transaction Costs in Franchised Distribution Channels. Journal of Marketing Research, 1999, 36, 160-170.	4.8	279
3	Antecedents and effects of free riding in the franchisor-franchisee relationship. Journal of Business Venturing, 2007, 22, 522-544.	6.3	166
4	An Empirical Investigation of Ex Post Transaction Costs in Franchised Distribution Channels. Journal of Marketing Research, 1999, 36, 160.	4.8	163
5	A Preliminary Investigation Of Ownership Conversions In Franchised Distribution Systems. Journal of Applied Business Research, 2011, 11, 1.	0.3	33
6	A Strategic Deviance Perspective on the Franchise Form of Organizing. Entrepreneurship Theory and Practice, 2011, 35, 467-482.	10.2	31
7	Exploring the pursuit of sustainability in reverse supply chains for electronics. Journal of Cleaner Production, 2018, 189, 472-484.	9.3	29
8	Moral hazard, competition and contract design: empirical evidence from managerial, franchised and entrepreneurial businesses in Norway. Applied Economics, 2000, 32, 349-356.	2.2	16
9	Managing sustainability tensions in global supply chains: specific investments in closed-loop technology vs "blood metals"™. Production Planning and Control, 2020, 31, 1005-1013.	8.8	16
10	From Linear to Circular Economy: a Transaction Cost Approach to the Ecological Transformation of the Firm. Circular Economy and Sustainability, 2022, 2, 1127-1142.	5.5	13
11	The Psychology of Co-branding Alliances: The Business-to-Business Relationship Outcomes of Role Stress. Psychology and Marketing, 2016, 33, 267-282.	8.2	12
12	Leading by Example: Values-Based Strategy to Instill Ethical Conduct. Journal of Business Ethics, 2017, 145, 133-139.	6.0	12
13	The Geopolitical Risk and Strategic Uncertainty of Green Growth after the Ukraine Invasion: How the Circular Economy Can Decrease the Market Power of and Resource Dependency on Critical Minerals. Circular Economy and Sustainability, 2023, 3, 1099-1126.	5.5	11
14	Differential effects of plural ownership and governance mechanisms in limiting shirkers and free riders. Corporate Ownership and Control, 2016, 13, 113-131.	1.0	2