

Andrew Schotter

List of Publications by Year in descending order

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Version: 2024-02-01

32
papers

2,598
citations

361413

20
h-index

434195

31
g-index

32
all docs

32
docs citations

32
times ranked

1431
citing authors

#	ARTICLE	IF	CITATIONS
1	Tournaments and Piece Rates: An Experimental Study. <i>Journal of Political Economy</i> , 1987, 95, 1-33.	4.5	436
2	An Experimental Study of Belief Learning Using Elicited Beliefs. <i>Econometrica</i> , 2002, 70, 971-1005.	4.2	299
3	Asymmetric Tournaments, Equal Opportunity Laws, and Affirmative Action: Some Experimental Results. <i>Quarterly Journal of Economics</i> , 1992, 107, 511-539.	8.6	269
4	Present-bias, quasi-hyperbolic discounting, and fixed costs. <i>Games and Economic Behavior</i> , 2010, 69, 205-223.	0.8	265
5	Belief Elicitation in the Laboratory. <i>Annual Review of Economics</i> , 2014, 6, 103-128.	5.5	160
6	Social Learning and Coordination Conventions in Intergenerational Games: An Experimental Study. <i>Journal of Political Economy</i> , 2003, 111, 498-529.	4.5	153
7	Decision Making with Naive Advice. <i>American Economic Review</i> , 2003, 93, 196-201.	8.5	103
8	Can Affirmative Action Be Cost Effective? An Experimental Examination of Price-Preference Auctions. <i>American Economic Review</i> , 1999, 89, 291-305.	8.5	100
9	Advice and behavior in intergenerational ultimatum games: An experimental approach. <i>Games and Economic Behavior</i> , 2007, 58, 365-393.	0.8	95
10	Trust and trustworthiness in games: An experimental study of intergenerational advice. <i>Experimental Economics</i> , 2006, 9, 123-145.	2.1	80
11	A Surprise-Quiz View of Learning in Economic Experiments. <i>Games and Economic Behavior</i> , 1999, 28, 25-54.	0.8	78
12	Paying for confidence: An experimental study of the demand for non-instrumental information. <i>Games and Economic Behavior</i> , 2010, 70, 304-324.	0.8	68
13	Real-Time Search in the Laboratory and the Market. <i>American Economic Review</i> , 2011, 101, 948-974.	8.5	68
14	Experimental Testing of Intrinsic Preferences for NonInstrumental Information. <i>American Economic Review</i> , 2007, 97, 166-169.	8.5	56
15	CONVERGENCE: AN EXPERIMENTAL STUDY OF TEACHING AND LEARNING IN REPEATED GAMES. <i>Journal of the European Economic Association</i> , 2012, 10, 573-604.	3.5	56
16	Network architecture, cooperation and punishment in public good experiments. <i>Review of Economic Design</i> , 2012, 16, 93-118.	0.3	48
17	Matching and chatting: An experimental study of the impact of network communication on school-matching mechanisms. <i>Games and Economic Behavior</i> , 2017, 103, 94-115.	0.8	43
18	Learning by not doing: an experimental investigation of observational learning. <i>Games and Economic Behavior</i> , 2003, 42, 116-136.	0.8	40

#	ARTICLE	IF	CITATIONS
19	Learning and Mechanism Design: An Experimental Test of School Matching Mechanisms with Intergenerational Advice. <i>Economic Journal</i> , 2019, 129, 2779-2804.	3.6	30
20	Behavioral Consequences of Corporate Incentives and Long-Term Bonuses: An Experimental Study. <i>Management Science</i> , 1992, 38, 1280-1298.	4.1	29
21	Ignorance Is Bliss: An Experimental Study of the Use of Ambiguity and Vagueness in the Coordination Games with Asymmetric Payoffs. <i>American Economic Journal: Microeconomics</i> , 2012, 4, 77-103.	1.2	29
22	Learning under supervision: an experimental study. <i>Experimental Economics</i> , 2008, 11, 154-173.	2.1	17
23	PERSONALITY, INFORMATION ACQUISITION, AND CHOICE UNDER UNCERTAINTY: AN EXPERIMENTAL STUDY. <i>Economic Inquiry</i> , 2017, 55, 1468-1488.	1.8	17
24	On the informational content of advice: a theoretical and experimental study. <i>Economic Theory</i> , 2006, 29, 433-452.	0.9	11
25	On blame and reciprocity: Theory and experiments. <i>Journal of Economic Theory</i> , 2017, 169, 62-92.	1.1	10
26	Is response time predictive of choice? An experimental study of threshold strategies. <i>Experimental Economics</i> , 2021, 24, 87-117.	2.1	9
27	Short-term fluctuations in incidental happiness and economic decision-making: experimental evidence from a sports bar. <i>Experimental Economics</i> , 2022, 25, 141-169.	2.1	9
28	Language and government coordination: An experimental study of communication in the announcement game. <i>Journal of Public Economics</i> , 2013, 104, 26-39.	4.3	7
29	Belief formation: an experiment with outside observers. <i>Experimental Economics</i> , 2012, 15, 176-203.	2.1	6
30	Decision Making with Naïve Advice. , 2005, , 223-248.		3
31	Complementary institutions and economic development: An experimental study. <i>Games and Economic Behavior</i> , 2016, 99, 186-205.	0.8	3
32	Personality and Choice in Risky and Ambiguous Environments: An Experimental Study. <i>SSRN Electronic Journal</i> , 2012, , .	0.4	1