

Bertrand V Quelin

List of Publications by Year in descending order

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31
papers

1,533
citations

567281

15
h-index

477307

29
g-index

43
all docs

43
docs citations

43
times ranked

1114
citing authors

#	ARTICLE	IF	CITATIONS
1	Creating and Capturing Value in Public-Private Ties: A Private Actor's Perspective. <i>Academy of Management Review</i> , 2012, 37, 272-299.	11.7	289
2	Bringing Together Strategic Outsourcing and Corporate Strategy. <i>European Management Journal</i> , 2003, 21, 647-661.	5.1	283
3	Complexity of Outsourcing Contracts and Ex Post Transaction Costs: An Empirical Investigation. <i>Journal of Management Studies</i> , 2006, 43, 1775-1797.	8.3	217
4	Public-Private Collaboration, Hybridity and Social Value: Towards New Theoretical Perspectives. <i>Journal of Management Studies</i> , 2017, 54, 763-792.	8.3	142
5	An empirical investigation of interorganizational opportunism and contracting mechanisms. <i>Strategic Organization</i> , 2012, 10, 55-84.	5.0	100
6	Do Stakeholder Orientation and Environmental Proactivity Impact Firm Profitability?. <i>Journal of Business Ethics</i> , 2019, 158, 25-46.	6.0	70
7	The Changing Landscape of the European Financial Services Sector. <i>Long Range Planning</i> , 2001, 34, 179-207.	4.9	58
8	Creating competencies through collaboration. <i>European Management Journal</i> , 2000, 18, 590-604.	5.1	45
9	Core competencies, R&D management and partnerships. <i>European Management Journal</i> , 2000, 18, 476-487.	5.1	43
10	The Private Scope in Public-Private Collaborations: An Institutional and Capability-Based Perspective. <i>Organization Science</i> , 2019, 30, 831-846.	4.5	43
11	Real Options and Strategic Investment Decisions: Can They Be of Use to Scholars?. <i>Academy of Management Perspectives</i> , 2010, 24, 65-78.	6.8	33
12	Resource creation and partnership in R&D consortia. <i>Journal of High Technology Management Research</i> , 2001, 12, 113-138.	4.9	28
13	Outsourcing Failure and Reintegration: The Influence of Contractual and External Factors. <i>Long Range Planning</i> , 2014, 47, 365-378.	4.9	24
14	Personal networks and knowledge transfer in interorganizational networks. <i>Journal of Small Business and Enterprise Development</i> , 2011, 18, 278-297.	2.6	19
15	An empirical study of hybrid forms of governance structure: the case of the telecommunication equipment industry. <i>Research Policy</i> , 1994, 23, 395-412.	6.4	15
16	Standardization of Network Technologies: Market Processes or the Result of Inter-Firm Cooperation?. <i>Journal of Economic Surveys</i> , 2001, 15, 543-569.	6.6	12
17	Innovation, New Market and Governance Choices of Entry: The Internet Brokerage Market Case. <i>Industry and Innovation</i> , 2006, 13, 173-187.	3.1	12
18	Creating New Resources through European R&D Partnerships. <i>Technology Analysis and Strategic Management</i> , 1999, 11, 31-43.	3.5	9

#	ARTICLE	IF	CITATIONS
19	L'externalisation : de l'opérationnel au stratégique. Revue Francaise De Gestion, 2007, 33, 113-128.	0.3	8
20	Regulation and transaction costs in telecommunications: A research agenda. Telecommunications Policy, 1995, 19, 487-500.	5.3	6
21	International Expansion, Diversification and Regulated Firm Nonmarket Strategy. Managerial and Decision Economics, 2013, 34, 379-396.	2.5	5
22	Decentralization and contracting out: A new pattern for internal and external boundaries of the firm. European Management Journal, 2013, 31, 602-612.	5.1	4
23	The political economy of international regulatory convergence in public utilities. International Journal of Management and Network Economics, 2009, 1, 232.	0.3	3
24	Network ties and absorptive capacity for learning and decision-making. Journal of Decision Systems, 2014, 23, 4-23.	3.2	3
25	Nouvelles compétences et modes d'accès. Revue Francaise De Gestion, 2004, 30, 133-151.	0.3	2
26	Multiple Partners in Public-Private Collaborations. , 2019, , 472-486.		0
27	La régulation nationale des télécommunications: une lecture économique néo-institutionnelle. Revue Francaise D'Administration Publique, 2004, n o 109, 65-81.	0.2	0
28	Under the Crossfire: Political Ambivalence, Social Activism and Value Outcomes in the Water Industry. Proceedings - Academy of Management, 2012, 2012, 15887.	0.1	0
29	The Impact of Collective Action on Governance Efficiency: The Case of Public Service Contracting. Proceedings - Academy of Management, 2015, 2015, 14661.	0.1	0
30	Why For-profit Firms Compete with Non-profit Organizations to Access Development Aid Contracts?. Proceedings - Academy of Management, 2018, 2018, 17158.	0.1	0
31	Corporate Governance and Social Impact of Non-Profits: Evidence from a Randomized Program in Healthcare in the Democratic Republic of Congo. SSRN Electronic Journal, 0, , .	0.4	0