

# Andrew J Hoffman

## List of Publications by Year in descending order

Source: <https://exaly.com/author-pdf/4995459/publications.pdf>

Version: 2024-02-01

56  
papers

6,172  
citations

168829

31  
h-index

242451

47  
g-index

70  
all docs

70  
docs citations

70  
times ranked

4773  
citing authors

#	ARTICLE	IF	CITATIONS
1	INSTITUTIONAL EVOLUTION AND CHANGE: ENVIRONMENTALISM AND THE U.S. CHEMICAL INDUSTRY.. Academy of Management Journal, 1999, 42, 351-371.	4.3	1,608
2	Not All Events Are Attended Equally: Toward a Middle-Range Theory of Industry Attention to External Events. Organization Science, 2001, 12, 414-434.	3.0	532
3	Linking Organizational and Field-Level Analyses. Organization and Environment, 2001, 14, 133-156.	2.5	346
4	Climate Change Strategy: The Business Logic behind Voluntary Greenhouse Gas Reductions. California Management Review, 2005, 47, 21-46.	3.4	301
5	Overcoming the Social and Psychological Barriers to Green Building. Organization and Environment, 2008, 21, 390-419.	2.5	282
6	Hybrid organizations. Organizational Dynamics, 2012, 41, 126-134.	1.6	241
7	The Institutional Framing of Policy Debates. American Behavioral Scientist, 1999, 42, 1368-1392.	2.3	161
8	Organizational Fields: Past, Present and Future. , 2008, , 129-148.		152
9	How Culture Shapes the Climate Change Debate. , 2020, , .		147
10	Barriers to Resolution in Ideologically Based Negotiations: The Role of Values and Institutions. Academy of Management Review, 2002, 27, 41-57.	7.4	133
11	Exceptional boards: Environmental experience and positive deviance from institutional norms. Journal of Organizational Behavior, 2013, 34, 253-271.	2.9	124
12	Beyond Corporate Reputation: Managing Reputational Interdependence. Corporate Reputation Review, 2008, 11, 1-9.	1.1	123
13	Institutional Evolution and Change: Environmentalism and the U.S. Chemical Industry. Academy of Management Journal, 1999, 42, 351-371.	4.3	121
14	The New Heretics. Organization and Environment, 2014, 27, 223-241.	2.5	96
15	Institutional Theory and the Natural Environment. Organization and Environment, 2015, 28, 8-31.	2.5	93
16	(Un)Sustainability and Organization Studies: Towards a Radical Engagement. Organization Studies, 2021, 42, 1319-1335.	3.8	89
17	Flourishing. , 2020, , .		86
18	The importance of cultural framing to the success of social initiatives in business. Academy of Management Perspectives, 2003, 17, 70-84.	4.3	84

#	ARTICLE	IF	CITATIONS
19	Getting Right with Nature. <i>Organization and Environment</i> , 2005, 18, 141-162.	2.5	68
20	The importance of fit between individual values and organisational culture in the greening of industry. <i>Business Strategy and the Environment</i> , 1993, 2, 10-18.	8.5	62
21	Climate change as a cultural and behavioral issue. <i>Organizational Dynamics</i> , 2010, 39, 295-305.	1.6	62
22	Linking Social Systems Analysis To The Industrial Ecology Framework. <i>Organization and Environment</i> , 2003, 16, 66-86.	2.5	61
23	The growing climate divide. <i>Nature Climate Change</i> , 2011, 1, 195-196.	8.1	60
24	Reflections: Academia's Emerging Crisis of Relevance and the Consequent Role of the Engaged Scholar. <i>Journal of Change Management</i> , 2016, 16, 77-96.	2.3	58
25	Cognitive and Institutional Barriers to New Forms of Cooperation on Environmental Protection. <i>American Behavioral Scientist</i> , 2002, 45, 820-845.	2.3	57
26	An Uneasy Rebirth at Love Canal. <i>Environment</i> , 1995, 37, 4-31.	0.8	52
27	A Mixed-Motive Perspective on the Economics Versus Environment Debate. <i>American Behavioral Scientist</i> , 1999, 42, 1254-1276.	2.3	52
28	Barriers to Resolution in Ideologically Based Negotiations: The Role of Values and Institutions. <i>Academy of Management Review</i> , 2002, 27, 41.	7.4	49
29	The culture and discourse of climate skepticism. <i>Strategic Organization</i> , 2011, 9, 77-84.	3.1	47
30	Bill McKibben's Influence on U.S. Climate Change Discourse: Shifting Field-Level Debates Through Radical Flank Effects. <i>Organization and Environment</i> , 2019, 32, 213-233.	2.5	46
31	The Varied Work of Challenger Movements: Identifying Challenger Roles in the US Environmental Movement. <i>Organization Studies</i> , 2014, 35, 1171-1210.	3.8	45
32	Measurement of the morphology of high surface area solids: hysteresis in mercury porosimetry. <i>Journal of Colloid and Interface Science</i> , 1984, 100, 185-193.	5.0	42
33	How to Save a Leaky Ship: Capability Traps and the Failure of Win-Win Investments in Sustainability and Social Responsibility. <i>Academy of Management Discoveries</i> , 2016, 2, 7-32.	1.7	35
34	Industrial Ecology as a Source of Competitive Advantage. <i>Journal of Industrial Ecology</i> , 2014, 18, 597-602.	2.8	28
35	Institutional-Political Scenarios for Anthropocene Society. <i>Business and Society</i> , 2021, 60, 57-94.	4.2	27
36	Misinformation about science in the public sphere. <i>Proceedings of the National Academy of Sciences of the United States of America</i> , 2021, 118, .	3.3	27

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37	Integrating Environmental and Social Issues into Corporate Practice. <i>Environment</i> , 2000, 42, 22-33.	0.8	22
38	The Pursuit of Success in Academia: Plato's Ghost Asks "What then?" <i>Journal of Management Inquiry</i> , 2021, 30, 68-73.	2.5	19
39	Business education as if people and the planet really matter. <i>Strategic Organization</i> , 2021, 19, 513-525.	3.1	15
40	Trends in corporate environmentalism: The chemical and petroleum industries, 1960-1993. <i>Society and Natural Resources</i> , 1996, 9, 47-64.	0.9	14
41	Examining the Rhetoric: The Strategic Implications of Climate Change Policy. <i>Corporate Environmental Strategy</i> , 2002, 9, 329-337.	0.3	14
42	Retrospective, Perspective, and Prospective: Introduction to the Oxford Handbook on Business and the Natural Environment. , 2011, , .		11
43	Three Paradoxes of Climate Truth for the Anthropocene Social Scientist. <i>Organization and Environment</i> , 2021, 34, 517-529.	2.5	10
44	Institutional Theory and the Natural Environment: Building Research through Tensions and Paradoxes. , 2017, , 759-782.		9
45	Sustainability, Faith, and the Market. <i>Worldviews: Environment, Culture, Religion</i> , 2008, 12, 129-145.	0.3	8
46	TECHNOLOGY STRATEGY IN A REGULATION-DRIVEN MARKET: LESSONS FROM THE US SUPERFUND PROGRAM. , 1996, 5, 1-11.		6
47	Balancing Business Interests and Endangered Species Protection. , 2018, , 173-198.		4
48	Positive Deviance for a Sustainable World. , 2011, , .		3
49	The Evolving Focus of Business Sustainability Education. , 2017, , 279-288.		3
50	Decarbonising Academia's Flyout Culture. , 2022, , 237-267.		3
51	Organizational change and the greening process at amoco. <i>Environmental Quality Management</i> , 1994, 4, 1-21.	1.0	2
52	Academic Engagement in Public and Political Discourse: Establishing the Rules of the Game. <i>Michigan Journal of Sustainability</i> , 2013, 1, .	0.2	2
53	TECHNOLOGY STRATEGY IN A REGULATION-DRIVEN MARKET: LESSONS FROM THE US SUPERFUND PROGRAM. , 1996, 5, 1.		1
54	Review: Toward Sustainable Communities: Transition and Transformations in Environmental Policy, Urban Design, <i>Handbook of Research on Complexity</i> , Traffic Jam: Ten Years of "Sustainable" Transport in the UK. <i>Environment and Planning B: Planning and Design</i> , 2010, 37, 189-194.	1.7	0

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55	The Pope's Encyclical Letter and Its Implications for Business. <i>Environment</i> , 2015, 57, 12-16.	0.8	0
56	Plugging a Leaky Ship: Modeling the Organizational Obstacles to Sustainable Practices. <i>Academy of Management Discoveries</i> , 2017, 3, 93-94.	1.7	0