## Andrew J Hoffman

List of Publications by Year in descending order

Source: https://exaly.com/author-pdf/4995459/publications.pdf

Version: 2024-02-01

56 papers

6,172 citations

147801 31 h-index 206112 48 g-index

70 all docs

70 docs citations

times ranked

70

4146 citing authors

#	Article	IF	Citations
1	INSTITUTIONAL EVOLUTION AND CHANGE: ENVIRONMENTALISM AND THE U.S. CHEMICAL INDUSTRY Academy of Management Journal, 1999, 42, 351-371.	6.3	1,608
2	Not All Events Are Attended Equally: Toward a Middle-Range Theory of Industry Attention to External Events. Organization Science, 2001, 12, 414-434.	4.5	532
3	Linking Organizational and Field-Level Analyses. Organization and Environment, 2001, 14, 133-156.	4.3	346
4	Climate Change Strategy: The Business Logic behind Voluntary Greenhouse Gas Reductions. California Management Review, 2005, 47, 21-46.	6.3	301
5	Overcoming the Social and Psychological Barriers to Green Building. Organization and Environment, 2008, 21, 390-419.	4.3	282
6	Hybrid organizations. Organizational Dynamics, 2012, 41, 126-134.	2.6	241
7	The Institutional Framing of Policy Debates. American Behavioral Scientist, 1999, 42, 1368-1392.	3.8	161
8	Organizational Fields: Past, Present and Future., 2008,, 129-148.		152
9	How Culture Shapes the Climate Change Debate. , 2020, , .		147
10	Barriers to Resolution in Ideologically Based Negotiations: The Role of Values and Institutions. Academy of Management Review, 2002, 27, 41-57.	11.7	133
11	Exceptional boards: Environmental experience and positive deviance from institutional norms. Journal of Organizational Behavior, 2013, 34, 253-271.	4.7	124
12	Beyond Corporate Reputation: Managing Reputational Interdependence. Corporate Reputation Review, 2008, 11, 1-9.	1.7	123
13	Institutional Evolution and Change: Environmentalism and the U.S. Chemical Industry. Academy of Management Journal, 1999, 42, 351-371.	6.3	121
14	The New Heretics. Organization and Environment, 2014, 27, 223-241.	4.3	96
15	Institutional Theory and the Natural Environment. Organization and Environment, 2015, 28, 8-31.	4.3	93
16	(Un)Sustainability and Organization Studies: Towards a Radical Engagement. Organization Studies, 2021, 42, 1319-1335.	5.3	89
17	Flourishing., 2020,,.		86
18	The importance of cultural framing to the success of social initiatives in business. Academy of Management Perspectives, 2003, 17, 70-84.	6.8	84

#	Article	IF	CITATIONS
19	Getting Right with Nature. Organization and Environment, 2005, 18, 141-162.	4.3	68
20	The importance of fit between individual values and organisational culture in the greening of industry. Business Strategy and the Environment, 1993, 2, 10-18.	14.3	62
21	Climate change as a cultural and behavioral issue. Organizational Dynamics, 2010, 39, 295-305.	2.6	62
22	Linking Social Systems Analysis To The Industrial Ecology Framework. Organization and Environment, 2003, 16, 66-86.	4.3	61
23	The growing climate divide. Nature Climate Change, 2011, 1, 195-196.	18.8	60
24	Reflections: Academia's Emerging Crisis of Relevance and the Consequent Role of the Engaged Scholar. Journal of Change Management, 2016, 16, 77-96.	3.7	58
25	Cognitive and Institutional Barriers to New Forms of Cooperation on Environmental Protection. American Behavioral Scientist, 2002, 45, 820-845.	3.8	57
26	An Uneasy Rebirth at Love Canal. Environment, 1995, 37, 4-31.	1.4	52
27	A Mixed-Motive Perspective on the Economics Versus Environment Debate. American Behavioral Scientist, 1999, 42, 1254-1276.	3.8	52
28	Barriers to Resolution in Ideologically Based Negotiations: The Role of Values and Institutions. Academy of Management Review, 2002, 27, 41.	11.7	49
29	The culture and discourse of climate skepticism. Strategic Organization, 2011, 9, 77-84.	5.0	47
30	Bill McKibben's Influence on U.S. Climate Change Discourse: Shifting Field-Level Debates Through Radical Flank Effects. Organization and Environment, 2019, 32, 213-233.	4.3	46
31	The Varied Work of Challenger Movements: Identifying Challenger Roles in the US Environmental Movement. Organization Studies, 2014, 35, 1171-1210.	5.3	45
32	Measurement of the morphology of high surface area solids: hysteresis in mercury porosimetry. Journal of Colloid and Interface Science, 1984, 100, 185-193.	9.4	42
33	How to Save a Leaky Ship: Capability Traps and the Failure of Win-Win Investments in Sustainability and Social Responsibility. Academy of Management Discoveries, 2016, 2, 7-32.	2.9	35
34	Industrial Ecology as a Source of Competitive Advantage. Journal of Industrial Ecology, 2014, 18, 597-602.	5.5	28
35	Institutional-Political Scenarios for Anthropocene Society. Business and Society, 2021, 60, 57-94.	6.4	27
36	Misinformation about science in the public sphere. Proceedings of the National Academy of Sciences of the United States of America, 2021, $118$ , .	7.1	27

#	Article	IF	CITATIONS
37	Integrating Environmental and Social Issues into Corporate Practice. Environment, 2000, 42, 22-33.	1.4	22
38	The Pursuit of Success in Academia: Plato's Ghost Asks "What then?― Journal of Management Inquiry, 2021, 30, 68-73.	3.9	19
39	Business education as if people and the planet really matter. Strategic Organization, 2021, 19, 513-525.	5.0	15
40	Trends in corporate environmentalism: The chemical and petroleum industries, 1960–1993. Society and Natural Resources, 1996, 9, 47-64.	1.9	14
41	Examining the Rhetoric: The Strategic Implications of Climate Change Policy. Corporate Environmental Strategy, 2002, 9, 329-337.	0.3	14
42	Retrospective, Perspective, and Prospective: Introduction to the Oxford Handbook on Business and the Natural Environment. , 2011, , .		11
43	Three Paradoxes of Climate Truth for the Anthropocene Social Scientist. Organization and Environment, 2021, 34, 517-529.	4.3	10
44	Institutional Theory and the Natural Environment: Building Research through Tensions and Paradoxes., 2017,, 759-782.		9
45	Sustainability, Faith, and the Market. Worldviews: Environment, Culture, Religion, 2008, 12, 129-145.	0.1	8
46	TECHNOLOGY STRATEGY IN A REGULATION-DRIVEN MARKET: LESSONS FROM THE US SUPERFUND PROGRAM. , 1996, 5, 1-11.		6
47	Balancing Business Interests and Endangered Species Protection. , 2018, , 173-198.		4
48	Positive Deviance for a Sustainable World., 2011, , .		3
49	The Evolving Focus of Business Sustainability Education. , 2017, , 279-288.		3
50	Decarbonising Academia's Flyout Culture. , 2022, , 237-267.		3
51	Organizational change and the greening process at amoco. Environmental Quality Management, 1994, 4, 1-21.	1.9	2
52	Academic Engagement in Public and Political Discourse: Establishing the Rules of the Game. Michigan Journal of Sustainability, $2013, 1, \ldots$	0.2	2
53	TECHNOLOGY STRATEGY IN A REGULATIONâ€DRIVEN MARKET: LESSONS FROM THE US SUPERFUND PROGRAM. Business Strategy and the Environment, 1996, 5, 1-11.	14.3	1
54	Review: Toward Sustainable Communities: Transition and Transformations in Environmental Policy, Urban Design, Handbook of Research on Complexity, Traffic Jam: Ten Years of â€~Sustainable' Transport in the UK. Environment and Planning B: Planning and Design, 2010, 37, 189-194.	1.7	O

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55	The Pope's Encyclical Letter and Its Implications for Business. Environment, 2015, 57, 12-16.	1.4	O
56	Plugging a Leaky Ship: Modeling the Organizational Obstacles to Sustainable Practices. Academy of Management Discoveries, 2017, 3, 93-94.	2.9	0