David A Ralston

List of Publications by Year
in descending order

51 papers	5,407 citations	172457 29 h-index	189892 50 g-index
55 all docs	55 docs citations	55 times ranked	2882 citing authors

#	Article	IF	Citations
1	Are societal-level values still relevant measures in the twenty-first century businessworld? A 39-society analysis. Asia Pacific Journal of Management, 2024, 41, 1-44.	4.5	1
2	A multi-country, multi-sector replication challenge to the validity of the cultural tightness-looseness measure. Asia Pacific Journal of Management, 2021, 38, 735-764.	4.5	5
3	An empirical test of the trichotomy of values crossvergence theory. Asia Pacific Journal of Management, 2020, 37, 65-90.	4.5	10
4	The Quality of Leader-Member Exchange (LMX): A Multilevel Analysis of Individual-level, Organizational-level and Societal-level Antecedents. Journal of International Management, 2020, 26, 100760.	4.2	15
5	A Cross-Cultural Examination of Person-Organization Fit: Is P-O Fit Congruent with or Contingent on Societal Values?. Management International Review, 2020, 60, 287-314.	3.3	11
6	East visâ€Ãâ€vis West: The evolution of work values within China regions. Thunderbird International Business Review, 2018, 60, 605-618.	1.8	3
7	Changes in work values across the regions of China. Asia Pacific Journal of Management, 2018, 35, 145-179.	4.5	13
8	Business values dimensions: A cross-culturally developed measure of workforce values. International Business Review, 2018, 27, 1189-1199.	4.8	11
9	Communist footprint and subordinate influence behavior in post-communist transition economies. Journal of World Business, 2017, 52, 209-229.	7.7	24
10	A failure before analysis: the soup to nuts of preparing for multicountry analyses. Cross Cultural and Strategic Management, 2016, 23, 590-612.	1.7	9
11	The triple-bottom-line of corporate responsibility: Assessing the attitudes of present and future business professionals across the BRICs. Asia Pacific Journal of Management, 2015, 32, 145-179.	4.5	24
12	Societal-Level Versus Individual-Level Predictions of Ethical Behavior: A 48-Society Study of Collectivism and Individualism. Journal of Business Ethics, 2014, 122, 283.	6.0	40
13	Perceptions of the ethicality of favors at work in Asia: An 11-society assessment. Asia Pacific Journal of Management, 2013, 30, 373-408.	4.5	18
14	Managerial values in the greater Middle East: Similarities and differences across seven countries. International Business Review, 2012, 21, 480-492.	4.8	38
15	How Can We Better Understand Current and Future Workforce Values in the Global Business Environment?. Thunderbird International Business Review, 2012, 54, 609-623.	1.8	9
16	Do Anglo countries still form a values cluster? Evidence of the complexity of value change. Journal of World Business, 2012, 47, 267-276.	7.7	21
17	A Twenty-First Century Assessment of Values Across the Global Workforce. Journal of Business Ethics, 2011, 104, 1-31.	6.0	140
18	Attitudes toward Corporate Responsibilities in Western Europe and in Central and East Europe. Management International Review, 2010, 50, 379-398.	3.3	64

#	ARTICLE	IF	CITATIONS
19	The Cross-Cultural Evolution of the Subordinate Influence Ethics Measure. Journal of Business Ethics, 2010, 96, 149-168.	6.0	18
20	A multi-society examination of the impact of psychological resources on stressorâ€"strain relationships. Journal of International Business Studies, 2010, 41, 652-670.	7.3	25
21	Ethical preferences for influencing superiors: A 41-society study. Journal of International Business Studies, 2009, 40, 1022-1045.	7.3	44
22	The impact of life stage and societal culture on subordinate influence ethics: A study of Brazil, China, Germany, and the U.S.. Journal of International Management, 2009, 15, 374-386.	4.2	13
23	The impact of national culture and economic ideology on managerial work values: a study of the United States, Russia, Japan, and China. Journal of International Business Studies, 2008, 39, 8-26.	7.3	149
24	Commitment to corporate, social, and environmental responsibilities: an insight into contrasting perspectives in China and the US. Organization Management Journal, 2008, 5, 83-98.	0.9	29
25	The crossvergence perspective: reflections and projections. Journal of International Business Studies, 2008, 39, 27-40.	7.3	193
26	Cuba: A comparison of work values on Castro's Island with those in the United States. Thunderbird International Business Review, 2007, 49, 655-670.	1.8	7
27	The Differences in Values Between Managers of the European Founding Countries, the New Members and the Applicant Countries:. European Management Journal, 2007, 25, 132-145.	5.1	26
28	Four tigers and the dragon: values differences, similarities, and consensus. Asia Pacific Journal of Management, 2007, 24, 305-320.	4.5	51
29	Today's state-owned enterprises of China: are they dying dinosaurs or dynamic dynamos?. Strategic Management Journal, 2006, 27, 825-843.	7.3	242
30	Stability and Change in Managerial Work Values: A Longitudinal Study of China, Hong Kong, and the U.S.. Management and Organization Review, 2006, 2, 67-94.	2.1	126
31	Vietnam: A cross-cultural comparison of upward influence ethics. Journal of International Management, 2006, 12, 85-105.	4.2	36
32	The effects of culture and life stage on workplace strategies of upward influence: A comparison of Thailand and the United States. Journal of World Business, 2005, 40, 321-337.	7.7	45
33	Generation Cohorts and Personal Values: A Comparison of China and the United States. Organization Science, 2004, 15, 210-220.	4.5	451
34	Corporate Social Responsibility in Europe and the U.S.: Insights from Businessesâ€™ Self-presentations. Journal of International Business Studies, 2002, 33, 497-514.	7.3	1,047
35	Title is missing!. Asia Pacific Journal of Management, 2002, 19, 373-404.	4.5	24
36	Strategies of Upward Influence. Journal of Cross-Cultural Psychology, 2001, 32, 728-735.	1.6	26

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37	Managers in the NAFTA countries. Journal of International Management, 2000, 6, 149-171.	4.2	42
38	A Comparative Study of the Work Values of North and South Vietnamese Managers. Journal of International Business Studies, 1999, 30, 655-672.	7.3	126
39	Doing Business in the 21st Century with the New Generation of Chinese Managers: A Study of Generational Shifts in Work Values in China. Journal of International Business Studies, 1999, 30, 415-427.	7.3	315
40	The Impact of Natural Culture and Economic Ideology on Managerial Work Values: A Study of the United States, Russia, Japan, and China. Journal of International Business Studies, 1997, 28, 177-207.	7.3	619
41	Pre-post Tiananmen square: Changing values of Chinese managers. Asia Pacific Journal of Management, 1995, 12, 1-20.	4.5	64
42	A model depicting the relations among perceived stressors, role conflict and organizational commitment: A comparative analysis of Hong Kong and the United States. Asia Pacific Journal of Management, 1995, 12, 1-21.	4.5	54
43	Cultural Accommodation. Journal of Cross-Cultural Psychology, 1995, 26, 714-727.	1.6	92
44	Ethical perceptions of organizational politics: A comparative evaluation of American and Hong Kong managers. Journal of Business Ethics, 1994, 13, 989-999.	6.0	72
45	Constraints on Capitalism in Russia: The Managerial Psyche, Social Infrastructure, and Ideology. California Management Review, 1994, 36, 124-141.	6.3	83
46	The impact of managerial values on decision-making behaviour: A comparison of the United States and Hong Kong. Asia Pacific Journal of Management, 1993, 10, 21-37.	4.5	45
47	Strategies of upward influence: A cross-national comparison of Hong Kong and American managers. Asia Pacific Journal of Management, 1993, 10, 157-175.	4.5	36
48	Differences in Managerial Values: A Study of U.S., Hong Kong and PRC Managers. Journal of International Business Studies, 1993, 24, 249-275.	7.3	415
49	Eastern values: A comparison of managers in the United States, Hong Kong, and the People's Republic of China.. Journal of Applied Psychology, 1992, 77, 664-671.	5.3	175
50	Employee Ingratiation: The Role of Management. Academy of Management Review, 1985, 10, 477-487.	11.7	79
51	The Guiding-Forces Model: A Step toward Developing a Longitudinal, Multilevel Model of Individuals' Work Behavior. SSRN Electronic Journal, 0, , .	0.4	1