

David A Ralston

List of Publications by Year in descending order

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Version: 2024-02-01

51
papers

5,407
citations

172457

29
h-index

189892

50
g-index

55
all docs

55
docs citations

55
times ranked

2882
citing authors

| # | ARTICLE | IF | CITATIONS |
|----|---------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------|------|-----------|
| 1 | Corporate Social Responsibility in Europe and the U.S.: Insights from Businesses' Self-presentations. <i>Journal of International Business Studies</i> , 2002, 33, 497-514. | 7.3 | 1,047 |
| 2 | The Impact of Natural Culture and Economic Ideology on Managerial Work Values: A Study of the United States, Russia, Japan, and China. <i>Journal of International Business Studies</i> , 1997, 28, 177-207. | 7.3 | 619 |
| 3 | Generation Cohorts and Personal Values: A Comparison of China and the United States. <i>Organization Science</i> , 2004, 15, 210-220. | 4.5 | 451 |
| 4 | Differences in Managerial Values: A Study of U.S., Hong Kong and PRC Managers. <i>Journal of International Business Studies</i> , 1993, 24, 249-275. | 7.3 | 415 |
| 5 | Doing Business in the 21st Century with the New Generation of Chinese Managers: A Study of Generational Shifts in Work Values in China. <i>Journal of International Business Studies</i> , 1999, 30, 415-427. | 7.3 | 315 |
| 6 | Today's state-owned enterprises of China: are they dying dinosaurs or dynamic dynamos?. <i>Strategic Management Journal</i> , 2006, 27, 825-843. | 7.3 | 242 |
| 7 | The crossvergence perspective: reflections and projections. <i>Journal of International Business Studies</i> , 2008, 39, 27-40. | 7.3 | 193 |
| 8 | Eastern values: A comparison of managers in the United States, Hong Kong, and the People's Republic of China.. <i>Journal of Applied Psychology</i> , 1992, 77, 664-671. | 5.3 | 175 |
| 9 | The impact of national culture and economic ideology on managerial work values: a study of the United States, Russia, Japan, and China. <i>Journal of International Business Studies</i> , 2008, 39, 8-26. | 7.3 | 149 |
| 10 | A Twenty-First Century Assessment of Values Across the Global Workforce. <i>Journal of Business Ethics</i> , 2011, 104, 1-31. | 6.0 | 140 |
| 11 | A Comparative Study of the Work Values of North and South Vietnamese Managers. <i>Journal of International Business Studies</i> , 1999, 30, 655-672. | 7.3 | 126 |
| 12 | Stability and Change in Managerial Work Values: A Longitudinal Study of China, Hong Kong, and the U.S.. <i>Management and Organization Review</i> , 2006, 2, 67-94. | 2.1 | 126 |
| 13 | Cultural Accommodation. <i>Journal of Cross-Cultural Psychology</i> , 1995, 26, 714-727. | 1.6 | 92 |
| 14 | Constraints on Capitalism in Russia: The Managerial Psyche, Social Infrastructure, and Ideology. <i>California Management Review</i> , 1994, 36, 124-141. | 6.3 | 83 |
| 15 | Employee Ingratiation: The Role of Management. <i>Academy of Management Review</i> , 1985, 10, 477-487. | 11.7 | 79 |
| 16 | Ethical perceptions of organizational politics: A comparative evaluation of American and Hong Kong managers. <i>Journal of Business Ethics</i> , 1994, 13, 989-999. | 6.0 | 72 |
| 17 | Pre-post Tiananmen square: Changing values of Chinese managers. <i>Asia Pacific Journal of Management</i> , 1995, 12, 1-20. | 4.5 | 64 |
| 18 | Attitudes toward Corporate Responsibilities in Western Europe and in Central and East Europe. <i>Management International Review</i> , 2010, 50, 379-398. | 3.3 | 64 |

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|----|--------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------|-----|-----------|
| 19 | A model depicting the relations among perceived stressors, role conflict and organizational commitment: A comparative analysis of Hong Kong and the United States. <i>Asia Pacific Journal of Management</i> , 1995, 12, 1-21. | 4.5 | 54 |
| 20 | Four tigers and the dragon: values differences, similarities, and consensus. <i>Asia Pacific Journal of Management</i> , 2007, 24, 305-320. | 4.5 | 51 |
| 21 | The impact of managerial values on decision-making behaviour: A comparison of the United States and Hong Kong. <i>Asia Pacific Journal of Management</i> , 1993, 10, 21-37. | 4.5 | 45 |
| 22 | The effects of culture and life stage on workplace strategies of upward influence: A comparison of Thailand and the United States. <i>Journal of World Business</i> , 2005, 40, 321-337. | 7.7 | 45 |
| 23 | Ethical preferences for influencing superiors: A 41-society study. <i>Journal of International Business Studies</i> , 2009, 40, 1022-1045. | 7.3 | 44 |
| 24 | Managers in the NAFTA countries. <i>Journal of International Management</i> , 2000, 6, 149-171. | 4.2 | 42 |
| 25 | Societal-Level Versus Individual-Level Predictions of Ethical Behavior: A 48-Society Study of Collectivism and Individualism. <i>Journal of Business Ethics</i> , 2014, 122, 283. | 6.0 | 40 |
| 26 | Managerial values in the greater Middle East: Similarities and differences across seven countries. <i>International Business Review</i> , 2012, 21, 480-492. | 4.8 | 38 |
| 27 | Strategies of upward influence: A cross-national comparison of Hong Kong and American managers. <i>Asia Pacific Journal of Management</i> , 1993, 10, 157-175. | 4.5 | 36 |
| 28 | Vietnam: A cross-cultural comparison of upward influence ethics. <i>Journal of International Management</i> , 2006, 12, 85-105. | 4.2 | 36 |
| 29 | Commitment to corporate, social, and environmental responsibilities: an insight into contrasting perspectives in China and the US. <i>Organization Management Journal</i> , 2008, 5, 83-98. | 0.9 | 29 |
| 30 | Strategies of Upward Influence. <i>Journal of Cross-Cultural Psychology</i> , 2001, 32, 728-735. | 1.6 | 26 |
| 31 | The Differences in Values Between Managers of the European Founding Countries, the New Members and the Applicant Countries:. <i>European Management Journal</i> , 2007, 25, 132-145. | 5.1 | 26 |
| 32 | A multi-society examination of the impact of psychological resources on stressorâ€‘strain relationships. <i>Journal of International Business Studies</i> , 2010, 41, 652-670. | 7.3 | 25 |
| 33 | Title is missing!. <i>Asia Pacific Journal of Management</i> , 2002, 19, 373-404. | 4.5 | 24 |
| 34 | The triple-bottom-line of corporate responsibility: Assessing the attitudes of present and future business professionals across the BRICs. <i>Asia Pacific Journal of Management</i> , 2015, 32, 145-179. | 4.5 | 24 |
| 35 | Communist footprint and subordinate influence behavior in post-communist transition economies. <i>Journal of World Business</i> , 2017, 52, 209-229. | 7.7 | 24 |
| 36 | Do Anglo countries still form a values cluster? Evidence of the complexity of value change. <i>Journal of World Business</i> , 2012, 47, 267-276. | 7.7 | 21 |

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|----|-------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------|-----|-----------|
| 37 | The Cross-Cultural Evolution of the Subordinate Influence Ethics Measure. <i>Journal of Business Ethics</i> , 2010, 96, 149-168. | 6.0 | 18 |
| 38 | Perceptions of the ethicality of favors at work in Asia: An 11-society assessment. <i>Asia Pacific Journal of Management</i> , 2013, 30, 373-408. | 4.5 | 18 |
| 39 | The Quality of Leader-Member Exchange (LMX): A Multilevel Analysis of Individual-level, Organizational-level and Societal-level Antecedents. <i>Journal of International Management</i> , 2020, 26, 100760. | 4.2 | 15 |
| 40 | The impact of life stage and societal culture on subordinate influence ethics: A study of Brazil, China, Germany, and the U.S.. <i>Journal of International Management</i> , 2009, 15, 374-386. | 4.2 | 13 |
| 41 | Changes in work values across the regions of China. <i>Asia Pacific Journal of Management</i> , 2018, 35, 145-179. | 4.5 | 13 |
| 42 | Business values dimensions: A cross-culturally developed measure of workforce values. <i>International Business Review</i> , 2018, 27, 1189-1199. | 4.8 | 11 |
| 43 | A Cross-Cultural Examination of Person-Organization Fit: Is P-O Fit Congruent with or Contingent on Societal Values?. <i>Management International Review</i> , 2020, 60, 287-314. | 3.3 | 11 |
| 44 | An empirical test of the trichotomy of values crossvergence theory. <i>Asia Pacific Journal of Management</i> , 2020, 37, 65-90. | 4.5 | 10 |
| 45 | How Can We Better Understand Current and Future Workforce Values in the Global Business Environment?. <i>Thunderbird International Business Review</i> , 2012, 54, 609-623. | 1.8 | 9 |
| 46 | A failure before analysis: the soup to nuts of preparing for multicountry analyses. <i>Cross Cultural and Strategic Management</i> , 2016, 23, 590-612. | 1.7 | 9 |
| 47 | Cuba: A comparison of work values on Castro's Island with those in the United States. <i>Thunderbird International Business Review</i> , 2007, 49, 655-670. | 1.8 | 7 |
| 48 | A multi-country, multi-sector replication challenge to the validity of the cultural tightness-looseness measure. <i>Asia Pacific Journal of Management</i> , 2021, 38, 735-764. | 4.5 | 5 |
| 49 | East vis-à-vis West: The evolution of work values within China regions. <i>Thunderbird International Business Review</i> , 2018, 60, 605-618. | 1.8 | 3 |
| 50 | The Guiding-Forces Model: A Step toward Developing a Longitudinal, Multilevel Model of Individuals' Work Behavior. <i>SSRN Electronic Journal</i> , 0, , . | 0.4 | 1 |
| 51 | Are societal-level values still relevant measures in the twenty-first century businessworld? A 39-society analysis. <i>Asia Pacific Journal of Management</i> , 2024, 41, 1-44. | 4.5 | 1 |