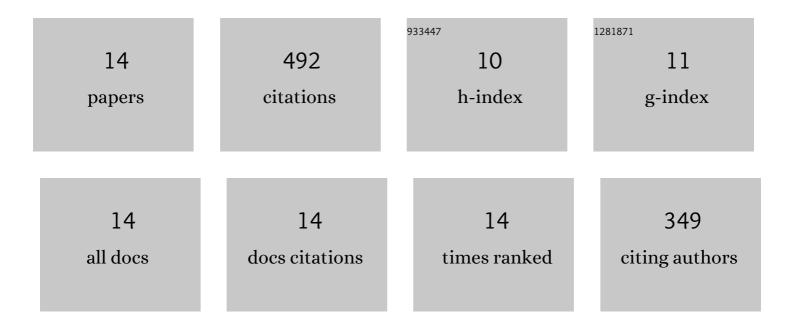
Adina D Sterling

List of Publications by Year in descending order

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| # | Article | IF | CITATIONS |
|----|--------------------------------------------------------------------------------------------------------------------------------------------------------------------------------|-----|-----------|
| 1 | Too Good to Hire? Capability and Inferences about Commitment in Labor Markets. Administrative Science Quarterly, 2020, 65, 275-313. | 6.9 | 45 |
| 2 | The confidence gap predicts the gender pay gap among STEM graduates. Proceedings of the National Academy of Sciences of the United States of America, 2020, 117, 30303-30308. | 7.1 | 45 |
| 3 | A longer way in: Tryouts as alternative hiring arrangements in organizations. Research in Organizational Behavior, 2019, 39, 100122. | 1.2 | 4 |
| 4 | Once in the Door: Gender, Tryouts, and the Initial Salaries of Managers. Management Science, 2018, 64, 5444-5460. | 4.1 | 29 |
| 5 | (When) Is Hiring Strategic? Human Capital Acquisition in the Age of Algorithms. Strategy Science, 2018, 3, 668-682. | 2.9 | 16 |
| 6 | Lasting Effects? Referrals and Career Mobility of Demographic Groups in Organizations. ILR Review, 2017, 70, 105-131. | 2.3 | 19 |
| 7 | Career mobility and racial diversity in law firms*. , 2016, , 357-382. | | 5 |
| 8 | Preentry Contacts and the Generation of Nascent Networks in Organizations. Organization Science, 2015, 26, 650-667. | 4.5 | 18 |
| 9 | Friendships and Search Behavior in Labor Markets. Management Science, 2014, 60, 2341-2354. | 4.1 | 40 |
| 10 | The Employment Relationship and Inequality: How and Why Changes in Employment Practices are Reshaping Rewards in Organizations. Academy of Management Annals, 2013, 7, 61-121. | 9.6 | 78 |
| 11 | The Employment Relationship and Inequality: How and Why Changes in Employment Practices are Reshaping Rewards in Organizations. Academy of Management Annals, 2013, 7, 61-121. | 9.6 | 173 |
| 12 | Network Progeny? Prefounding Social Ties and the Success of New Entrants. Management Science, 2012, 58, 1292-1304. | 4.1 | 20 |
| 13 | Gender, Trial Employment, and Initial Salaries. SSRN Electronic Journal, 0, , . | 0.4 | 0 |
| 14 | Lasting Effects? Hiring Through Referrals and the Post-Entry Career Outcomes of African Americans and Women. SSRN Electronic Journal, 0, , . | 0.4 | 0 |