

# Fabrizio Ferraro

## List of Publications by Year in descending order

Source: <https://exaly.com/author-pdf/4720141/publications.pdf>

Version: 2024-02-01

29  
papers

3,094  
citations

687363

13  
h-index

677142

22  
g-index

30  
all docs

30  
docs citations

30  
times ranked

2086  
citing authors

#	ARTICLE	IF	CITATIONS
1	Economics Language and Assumptions: How Theories can Become Self-Fulfilling. <i>Academy of Management Review</i> , 2005, 30, 8-24.	11.7	963
2	Tackling Grand Challenges Pragmatically: Robust Action Revisited. <i>Organization Studies</i> , 2015, 36, 363-390.	5.3	707
3	The Emergence of Governance in an Open Source Community. <i>Academy of Management Journal</i> , 2007, 50, 1079-1106.	6.3	598
4	The Role of Analogy in the Institutionalization of Sustainability Reporting. <i>Organization Science</i> , 2010, 21, 1092-1107.	4.5	328
5	The Rise of Socially Responsible Investment Funds: The Paradoxical Role of the Financial Logic. <i>Administrative Science Quarterly</i> , 2019, 64, 466-501.	6.9	102
6	How and Why Theories Matter: A Comment on Felin and Foss (2009). <i>Organization Science</i> , 2009, 20, 669-675.	4.5	66
7	Unleashing sustainability transformations through robust action. <i>Journal of Cleaner Production</i> , 2017, 140, 167-178.	9.3	57
8	The Impact of Logic (In)Compatibility: Green Investing, State Policy, and Corporate Environmental Performance. <i>Administrative Science Quarterly</i> , 2021, 66, 903-944.	6.9	50
9	Creating Common Ground: A Communicative Action Model of Dialogue in Shareholder Engagement. <i>Organization Science</i> , 2018, 29, 1187-1207.	4.5	45
10	Performative Work: Bridging Performativity and Institutional Theory in the Responsible Investment Field. <i>Organization Studies</i> , 2019, 40, 515-543.	5.3	37
11	Building architectural advantage in the US motion picture industry: Lew Wasserman and the Music Corporation of America. <i>European Management Review</i> , 2009, 6, 233-249.	3.7	34
12	Starstruck: How Hiring High-Status Employees Affects Incumbents' Performance. <i>Organization Science</i> , 2018, 29, 755-774.	4.5	32
13	Prescriptions are not Enough. <i>Academy of Management Review</i> , 2005, 30, 32-35.	11.7	20
14	Robust Action: Advancing a Distinctive Approach to Grand Challenges. <i>Research in the Sociology of Organizations</i> , 2022, 79, 259-278.	0.8	9
15	Speciation in Nascent Markets: Collective learning through cultural and material scaffolding. <i>Organization Studies</i> , 2022, 43, 829-860.	5.3	8
16	Structural Cohesion: Visualization and Heuristics for Fast Computation. <i>Journal of Social Structure</i> , 2015, 16, 1-36.	1.3	8
17	Why Talk? A Process Model of Dialogue in Shareholder Engagement. <i>SSRN Electronic Journal</i> , 2014, , .	0.4	7
18	Going political? Towards deliberative corporate governance. <i>Journal of Management and Governance</i> , 2019, 23, 3-20.	4.1	7

#	ARTICLE	IF	CITATIONS
19	The Contingent Role of Conflict: Deliberative Interaction and Disagreement in Shareholder Engagement. <i>Business Ethics Quarterly</i> , 2023, 33, 26-66.	1.5	7
20	State Mediation in Market Emergence: Socially Responsible Investing in China. <i>Research in the Sociology of Organizations</i> , 2016, , 173-206.	0.8	5
21	Under Pressure: Cultural and Structure as Antecedents of Organizational Misconduct. <i>Proceedings - Academy of Management</i> , 2021, 2021, 16077.	0.1	1
22	Open Source. , 2016, , 1-5.		1
23	Going Political? Towards Deliberative Corporate Governance. <i>SSRN Electronic Journal</i> , 2018, , .	0.4	0
24	From Confrontation to Influence: How social movements drive the corporate sustainability agenda. <i>Proceedings - Academy of Management</i> , 2012, 2012, 13927.	0.1	0
25	Advancing the Performativity Debate: A Model of Technology-led Social Change. <i>Proceedings - Academy of Management</i> , 2015, 2015, 18075.	0.1	0
26	"Building and Preserving a Sustainable Hybrid: The Case of Combo, a Commercial Impact Investor". <i>Proceedings - Academy of Management</i> , 2015, 2015, 17985.	0.1	0
27	The Rise of Socially Responsible Investing Funds: The Paradoxical Role of Finance (WITHDRAWN). <i>Proceedings - Academy of Management</i> , 2016, 2016, 18134.	0.1	0
28	Open Source. , 2018, , 1162-1166.		0
29	From Collective Experiments to Institutional Change. <i>Proceedings - Academy of Management</i> , 2019, 2019, 10259.	0.1	0