

John Wooders

List of Publications by Year in descending order

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Version: 2024-02-01

30
papers

1,750
citations

471509

17
h-index

526287

27
g-index

31
all docs

31
docs citations

31
times ranked

933
citing authors

#	ARTICLE	IF	CITATIONS
1	Reputation in Auctions: Theory, and Evidence from eBay. <i>Journal of Economics and Management Strategy</i> , 2006, 15, 353-369.	0.8	479
2	Minimax Play at Wimbledon. <i>American Economic Review</i> , 2001, 91, 1521-1538.	8.5	297
3	Noncooperative versus cooperative R&D with endogenous spillover rates. <i>Games and Economic Behavior</i> , 2003, 42, 183-207.	0.8	165
4	Auctions with a buy price. <i>Economic Theory</i> , 2009, 38, 9-39.	0.9	113
5	Coalition-Proof Equilibrium. <i>Games and Economic Behavior</i> , 1996, 17, 80-112.	0.8	92
6	One-Way Spillovers, Endogenous Innovator/Imitator Roles, and Research Joint Ventures. <i>Games and Economic Behavior</i> , 2000, 31, 1-25.	0.8	89
7	Effects of One-Way Spillovers on Market Shares, Industry Price, Welfare, and R & D Cooperation. <i>Journal of Economics and Management Strategy</i> , 1999, 8, 223-249.	0.8	58
8	Behavior in second-price auctions by highly experienced eBay buyers and sellers. <i>Experimental Economics</i> , 2012, 15, 44-57.	2.1	45
9	Cooperation vs. competition in R&D: The role of stability of equilibrium. <i>Journal of Economics/Zeitschrift Fur Nationalokonomie</i> , 1998, 67, 63-73.	0.7	42
10	Does Experience Teach? Professionals and Minimax Play in the Lab. <i>Econometrica</i> , 2010, 78, 1143-1154.	4.2	42
11	DECENTRALIZED TRADE MITIGATES THE LEMONS PROBLEM*. <i>International Economic Review</i> , 2010, 51, 383-399.	1.3	34
12	Prices, Delay, and the Dynamics of Trade. <i>Journal of Economic Theory</i> , 2002, 104, 304-339.	1.1	33
13	Auctions with heterogeneous entry costs. <i>RAND Journal of Economics</i> , 2011, 42, 313-336.	2.3	33
14	Equilibrium play in matches: Binary Markov games. <i>Games and Economic Behavior</i> , 2011, 71, 487-502.	0.8	32
15	An Experimental Study of Communication and Coordination in Noncooperative Games. <i>Games and Economic Behavior</i> , 1998, 24, 47-76.	0.8	30
16	Effects of One-Way Spillovers on Market Shares, Industry Price, Welfare, and R & D Cooperation. <i>Journal of Economics and Management Strategy</i> , 1999, 8, 223-249.	0.8	24
17	Bidders' Choice Auctions: Raising Revenues through the Right to Choose. <i>Journal of the European Economic Association</i> , 2004, 2, 504-515.	3.5	24
18	Dynamic markets for lemons: Performance, liquidity, and policy intervention. <i>Theoretical Economics</i> , 2016, 11, 601-639.	0.8	23

#	ARTICLE	IF	CITATIONS
19	On the Irrelevance of Risk Attitudes in Repeated Two-Outcome Games. Games and Economic Behavior, 2001, 34, 342-363.	0.8	21
20	An experimental study of auctions with a buy price under private and common values. Games and Economic Behavior, 2011, 72, 558-573.	0.8	17
21	Blind stealing: Experience and expertise in a mixed-strategy poker experiment. Games and Economic Behavior, 2015, 91, 186-206.	0.8	10
22	Walrasian equilibrium in matching models. Mathematical Social Sciences, 1998, 35, 245-259.	0.5	9
23	Dissolving a partnership dynamically. Journal of Economic Theory, 2016, 166, 212-241.	1.1	9
24	Equilibrium in a market with intermediation is Walrasian. Review of Economic Design, 1997, 3, 75-89.	0.3	8
25	Matching and bargaining models of markets: approximating small markets by large markets. Economic Theory, 1998, 11, 215-224.	0.9	7
26	Efficiency in Second-Price Auctions: A New Look at Old Data. Review of Industrial Organization, 2010, 37, 43-50.	0.7	7
27	Interacting information cascades: on the movement of conventions between groups. Economic Theory, 2017, 63, 211-231.	0.9	3
28	Allocating positions fairly: Auctions and Shapley value. Journal of Economic Theory, 2021, 196, 105315.	1.1	3
29	Dissolving a partnership securely. Economic Theory, 2020, 69, 415-434.	0.9	0
30	Mixed Strategy Equilibrium. , 2018, , 8823-8826.		0