

Norman P Li

List of Publications by Year in descending order

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Version: 2024-02-01

108
papers

7,998
citations

76326

40
h-index

66911

78
g-index

120
all docs

120
docs citations

120
times ranked

5048
citing authors

#	ARTICLE	IF	CITATIONS
1	The necessities and luxuries of mate preferences: Testing the tradeoffs.. Journal of Personality and Social Psychology, 2002, 82, 947-955.	2.8	830
2	The dark triad: Facilitating a short-term mating strategy in men. European Journal of Personality, 2009, 23, 5-18.	3.1	667
3	Sex similarities and differences in preferences for short-term mates: What, whether, and why.. Journal of Personality and Social Psychology, 2006, 90, 468-489.	2.8	586
4	The Attractive Female Body Weight and Female Body Dissatisfaction in 26 Countries Across 10 World Regions: Results of the International Body Project I. Personality and Social Psychology Bulletin, 2010, 36, 309-325.	3.0	532
5	Dynamical evolutionary psychology: Individual decision rules and emergent social norms.. Psychological Review, 2003, 110, 3-28.	3.8	446
6	What do people desire in others? A sociofunctional perspective on the importance of different valued characteristics.. Journal of Personality and Social Psychology, 2007, 92, 208-231.	2.8	305
7	Changes in Women's Choice of Dress Across the Ovulatory Cycle: Naturalistic and Laboratory Task-Based Evidence. Personality and Social Psychology Bulletin, 2008, 34, 1451-1460.	3.0	276
8	Sex differences in cooperation: A meta-analytic review of social dilemmas.. Psychological Bulletin, 2011, 137, 881-909.	6.1	267
9	Ovulation, Female Competition, and Product Choice: Hormonal Influences on Consumer Behavior. Journal of Consumer Research, 2011, 37, 921-934.	5.1	253
10	The costs and benefits of the Dark Triad: Implications for mate poaching and mate retention tactics. Personality and Individual Differences, 2010, 48, 373-378.	2.9	245
11	The Antihero in Popular Culture: Life History Theory and the Dark Triad Personality Traits. Review of General Psychology, 2012, 16, 192-199.	3.2	229
12	Parasite stress and pathogen avoidance relate to distinct dimensions of political ideology across 30 nations. Proceedings of the National Academy of Sciences of the United States of America, 2016, 113, 12408-12413.	7.1	179
13	The Evolutionary Mismatch Hypothesis: Implications for Psychological Science. Current Directions in Psychological Science, 2018, 27, 38-44.	5.3	171
14	Mate preferences do predict attraction and choices in the early stages of mate selection.. Journal of Personality and Social Psychology, 2013, 105, 757-776.	2.8	161
15	Mate-selection and the Dark Triad: Facilitating a short-term mating strategy and creating a volatile environment. Personality and Individual Differences, 2011, 51, 759-763.	2.9	153
16	The necessities and luxuries of mate preferences: testing the tradeoffs. Journal of Personality and Social Psychology, 2002, 82, 947-55.	2.8	148
17	Deep Rationality: The Evolutionary Economics of Decision Making. Social Cognition, 2009, 27, 764-785.	0.9	145
18	Competition, autonomy, and prestige: Mechanisms through which the Dark Triad predict job satisfaction. Personality and Individual Differences, 2015, 72, 112-116.	2.9	121

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19	An Evolutionary Perspective on Humor: Sexual Selection or Interest Indication?. <i>Personality and Social Psychology Bulletin</i> , 2009, 35, 923-936.	3.0	116
20	Mate preferences in the US and Singapore: A cross-cultural test of the mate preference priority model. <i>Personality and Individual Differences</i> , 2011, 50, 291-294.	2.9	96
21	Detecting affiliation in laughter across 24 societies. <i>Proceedings of the National Academy of Sciences of the United States of America</i> , 2016, 113, 4682-4687.	7.1	95
22	Quick and Dirty: Some Psychosocial Costs Associated with the Dark Triad in Three Countries. <i>Evolutionary Psychology</i> , 2013, 11, 172-185.	0.9	90
23	The "Booty Call": A Compromise Between Men's and Women's Ideal Mating Strategies. <i>Journal of Sex Research</i> , 2009, 46, 460-470.	2.5	84
24	Cross-cultural variation in men's preference for sexual dimorphism in women's faces. <i>Biology Letters</i> , 2014, 10, 20130850.	2.3	82
25	Occupational niches and the Dark Triad traits. <i>Personality and Individual Differences</i> , 2014, 69, 119-123.	2.9	82
26	Women's preferences for men's facial masculinity are strongest under favorable ecological conditions. <i>Scientific Reports</i> , 2019, 9, 3387.	3.3	76
27	Sex Differences in Regret: All For Love or Some For Lust?. <i>Personality and Social Psychology Bulletin</i> , 2006, 32, 770-780.	3.0	70
28	Predicting Romantic Interest and Decisions in the Very Early Stages of Mate Selection. <i>Personality and Social Psychology Bulletin</i> , 2014, 40, 540-550.	3.0	70
29	Let's get serious: Communicating commitment in romantic relationships.. <i>Journal of Personality and Social Psychology</i> , 2011, 100, 1079-1094.	2.8	68
30	Cross-cultural regularities in the cognitive architecture of pride. <i>Proceedings of the National Academy of Sciences of the United States of America</i> , 2017, 114, 1874-1879.	7.1	68
31	Intrasexual competition and eating restriction in heterosexual and homosexual individuals†. <i>Evolution and Human Behavior</i> , 2010, 31, 365-372.	2.2	66
32	Relating trait self-control and forgiveness within prosocials and proselfs: Compensatory versus synergistic models.. <i>Journal of Personality and Social Psychology</i> , 2011, 101, 1090-1105.	2.8	62
33	Mate preference priorities in the East and West: A cross-cultural test of the mate preference priority model. <i>Journal of Personality</i> , 2020, 88, 606-620.	3.2	62
34	Oestradiol level and opportunistic mating in women. <i>Biology Letters</i> , 2009, 5, 179-182.	2.3	60
35	Registered Replication Report. <i>Perspectives on Psychological Science</i> , 2016, 11, 750-764.	9.0	59
36	Intimate partner violence, interpersonal aggression, and life history strategy.. <i>Evolutionary Behavioral Sciences</i> , 2018, 12, 1-31.	0.8	57

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37	Positioning the Booty-Call Relationship on the Spectrum of Relationships: Sexual but More Emotional Than One-Night Stands. <i>Journal of Sex Research</i> , 2011, 48, 486-495.	2.5	53
38	Relationship Dealbreakers. <i>Personality and Social Psychology Bulletin</i> , 2015, 41, 1697-1711.	3.0	51
39	Perceptions of the appropriate response to norm violation in 57 societies. <i>Nature Communications</i> , 2021, 12, 1481.	12.8	51
40	Ovulation leads women to perceive sexy cads as good dads.. <i>Journal of Personality and Social Psychology</i> , 2012, 103, 292-305.	2.8	48
41	The K-SF-42. <i>Evolutionary Psychology</i> , 2017, 15, 147470491667627.	0.9	46
42	Country roads, take me home to my friends: How intelligence, population density, and friendship affect modern happiness. <i>British Journal of Psychology</i> , 2016, 107, 675-697.	2.3	43
43	The validity of sex-differentiated mate preferences: Reconciling the seemingly conflicting evidence.. <i>Evolutionary Behavioral Sciences</i> , 2015, 9, 89-106.	0.8	40
44	The Perception of Spontaneous and Volitional Laughter Across 21 Societies. <i>Psychological Science</i> , 2018, 29, 1515-1525.	3.3	36
45	Mate Preferences for Warmth-Trustworthiness Predict Romantic Attraction in the Early Stages of Mate Selection and Satisfaction in Ongoing Relationships. <i>Personality and Social Psychology Bulletin</i> , 2020, 46, 298-311.	3.0	35
46	Cash in hand, want better looking mate: Significant resource cues raise men's mating standards. <i>Personality and Individual Differences</i> , 2012, 53, 55-58.	2.9	31
47	Thinking Bigger and Better About "Bad Apples": Evolutionary Industrial-Organizational Psychology and the Dark Triad. <i>Industrial and Organizational Psychology</i> , 2014, 7, 117-121.	0.6	26
48	Happiness in modern society: Why intelligence and ethnic composition matter. <i>Journal of Research in Personality</i> , 2015, 59, 111-120.	1.7	25
49	It is not all about the Benjamins: Understanding preferences for mates with resources. <i>Personality and Individual Differences</i> , 2012, 52, 306-310.	2.9	23
50	Playing Hard to Get: Manipulating One's Perceived Availability as A Mate. <i>European Journal of Personality</i> , 2013, 27, 458-469.	3.1	23
51	The Incompatibility of Materialism and the Desire for Children: Psychological Insights into the Fertility Discrepancy Among Modern Countries. <i>Social Indicators Research</i> , 2011, 101, 391-404.	2.7	22
52	Social mindfulness and prosociality vary across the globe. <i>Proceedings of the National Academy of Sciences of the United States of America</i> , 2021, 118, .	7.1	20
53	Crisis communication, anticipated food scarcity, and food preferences: Preregistered evidence of the insurance hypothesis. <i>Food Quality and Preference</i> , 2021, 91, 104213.	4.6	19
54	Do parents favor their adoptive or biological children? Predictions from kin selection and compensatory models. <i>Evolution and Human Behavior</i> , 2015, 36, 379-388.	2.2	18

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55	Too Materialistic to Get Married and Have Children?. PLoS ONE, 2015, 10, e0126543.	2.5	16
56	Development and psychometric evaluation of the Anticipated Food Scarcity Scale (AFSS). Appetite, 2021, 166, 105474.	3.7	14
57	Not so much rational but rationalizing: Humans evolved as coherence-seeking, fiction-making animals.. American Psychologist, 2021, 76, 781-793.	4.2	14
58	Darling, Get Closer to Me: Spatial Proximity Amplifies Interpersonal Liking. Personality and Social Psychology Bulletin, 2019, 45, 300-309.	3.0	13
59	The Adaptive Functions of Jealousy. , 2018, , 121-140.		11
60	East Asian low marriage and birth rates: The role of life history strategy, culture, and social status affordance. Personality and Individual Differences, 2019, 141, 127-132.	2.9	11
61	The Pursuit of Success: Can Status Aspirations Negatively Affect Body Satisfaction?. Journal of Social and Clinical Psychology, 2011, 30, 531-547.	0.5	10
62	The neural basis of human female mate copying: An empathy-based social learning process. Evolution and Human Behavior, 2017, 38, 779-788.	2.2	10
63	Evolutionary psychology's next challenge: Solving modern problems using a mismatch perspective.. Evolutionary Behavioral Sciences, 2020, 14, 362-367.	0.8	9
64	Too cynical to reconnect: Cynicism moderates the effect of social exclusion on prosociality through empathy. Personality and Individual Differences, 2021, 178, 110871.	2.9	8
65	The stress-affiliation paradigm revisited: Do people prefer the kindness of strangers or their attractiveness?. Personality and Individual Differences, 2008, 44, 382-391.	2.9	7
66	Depletion manipulations decrease openness to dissent via increased anger. British Journal of Psychology, 2020, 111, 246-274.	2.3	7
67	Is memory enhanced by the context or survival threats? A quantitative and qualitative review on the survival processing paradigm.. Evolutionary Behavioral Sciences, 2019, 13, 31-54.	0.8	7
68	Solving mate shortages: Lowering standards, searching farther, and abstaining.. Evolutionary Behavioral Sciences, 2020, 14, 160-172.	0.8	7
69	Female Virtual Intrasexual Competition and Its Consequences. , 2016, , .		6
70	Confidence is sexy and it can be trained: Examining male social confidence in initial, opposite-sex interactions. Journal of Personality, 2020, 88, 1235-1251.	3.2	5
71	Intrasexual Competition and Other Theories of Eating Restriction. Evolutionary Psychology, 2014, , 323-346.	1.8	5
72	The Moderating Role of Social Network Size on Social Media Use and Self-Esteem: An Evolutionary Mismatch Perspective. Frontiers in Psychology, 2021, 12, 734206.	2.1	4

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73	Disgust sensitivity relates to attitudes toward gay men and lesbian women across 31 nations. <i>Group Processes and Intergroup Relations</i> , 2023, 26, 629-651.	3.9	4
74	Cultural differences in prioritizing applicant attributes when assessing employment suitability. <i>European Journal of Work and Organizational Psychology</i> , 2014, 23, 946-956.	3.7	3
75	Sexual Conflict in Mating Strategies. , 2012, , .		2
76	The Savanna Theory of Happiness. , 2018, , .		2
77	Sex Differences Versus Gender Symmetry. , 2016, , 1-9.		2
78	Differential Parental Investment. , 2016, , 1-9.		2
79	Sexual Conflict in Mating Strategies. , 2018, , 1-10.		2
80	Effects of economic uncertainty and socioeconomic status on reproductive timing: A life history approach. <i>Current Research in Ecological and Social Psychology</i> , 2022, 3, 100040.	1.4	2
81	Dynamical systems and mating decision rules. <i>Behavioral and Brain Sciences</i> , 2000, 23, 607-608.	0.7	1
82	Emotional expression of capacity and trustworthiness in humor and in social dilemmas. <i>Behavioral and Brain Sciences</i> , 2009, 32, 396-397.	0.7	1
83	Competitive Motherhood from a Comparative Perspective. , 2016, , .		1
84	Obligatory Parental Investment. , 2018, , 1-5.		1
85	Reply to Komatsu etÂal.: From local social mindfulness to global sustainability efforts?. <i>Proceedings of the National Academy of Sciences of the United States of America</i> , 2022, 119, e2119303118.	7.1	1
86	Looks and status are still essential: Testing the mate preference priority model with the profileâ€based experimental paradigm. <i>Journal of Personality</i> , 2022, 90, 821-845.	3.2	1
87	Reply to Nielsen etÂal.: Social mindfulness is associated with countriesâ€™ environmental performance and individual environmental concern. <i>Proceedings of the National Academy of Sciences of the United States of America</i> , 2022, 119, .	7.1	1
88	The long and short of mistress relationships: Sexâ€differentiated mate preferences reflect a compromise of mating ideals. <i>Journal of Personality</i> , 2023, 91, 383-399.	3.2	1
89	Sex Differences Versus Gender Symmetry. , 2021, , 7193-7200.		0
90	Bussâ€™ Mate Choice Theory. , 2021, , 1-12.		0

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91	Sex Differences in Mate Choice. , 2021, , 1-8.		0
92	Violation of Short-Term Mating Preferences. , 2021, , 8393-8396.		0
93	Differences Between Short-Term and Long-Term Relationships Relative to Mate Choice. , 2021, , 1-10.		0
94	Sexual Conflict in Mating Strategies. , 2021, , 7324-7333.		0
95	Differential Parental Investment. , 2021, , 1996-2004.		0
96	Obligatory Parental Investment. , 2021, , 5525-5529.		0
97	Violation of Long-Term Mate Preferences. , 2021, , 8389-8393.		0
98	Romantic/Emotional Infidelity. , 2021, , 1-9.		0
99	Production of Eggs and Sperm. , 2021, , 6305-6309.		0
100	Douglas Kenrick. , 2021, , 2126-2131.		0
101	Violation of Short-Term Mating Preferences. , 2016, , 1-4.		0
102	Violation of Short-Term Mating Preferences. , 2016, , 1-4.		0
103	Production of Eggs and Sperm. , 2018, , 1-5.		0
104	Mate Copying In Females: A Functional Magnetic Resonance Imaging Test. , 2018, , .		0
105	Douglas Kenrick. , 2020, , 1-6.		0
106	Sunshine on my shoulders makes me happy. . . especially if Iâ€™m less intelligent: how sunlight and intelligence affect happiness in modern society. Cognition and Emotion, 2022, , 1-9.	2.0	0
107	When intelligence hurts and ignorance is bliss: Global pandemic as an evolutionarily novel threat to happiness. Journal of Personality, 2022, , .	3.2	0
108	Gluckman, Peter, and Mark Hanson. 2017. Ingenious: The Unintended Consequences of Human Innovation. Evolutionary Studies in Imaginative Culture, 2022, 6, 103-106.	0.2	0